



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

Schedule Title: Multiple Award Schedule (MAS)
Federal Supply Group: Professional Services
PSCs: R408, R704, R706, U006 V122
Contract Number: GS-10F-0039V
Contract Period: 12 December 2008 through 11 December 2028

Contractor

Aveshka, Inc.
Aveshka, a Softtek Company
1900 Gallows Rd., Suite 375
Vienna, VA 22182
571-758-3226
www.aveshka.com

Contracts Administrator

Sandy Paul
Aveshka, a Softtek Company
1900 Gallows Rd., Suite 375
Vienna, VA 22182
571-758-3226
Contracts@aveshka.com

Business Size: Other Than Small Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

For more information on ordering, go to the following website: <https://www.gsa.gov/schedules>
Price list current as of Modification PS-0059 effective September 13, 2023 and #PO-0057 effective December 12, 2023.

Prices Shown Herein are Net (discount deducted)

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CUSTOMER INFORMATION

1. a) Awarded Special Item Numbers:

Large Category	Subcategory	SIN	Description
Professional Services	Business Administrative Services	541611	541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
Professional Services	Logistical Services	541614	541614 Deployment, Distribution and Transportation Logistics Services:
Professional Services	Logistical Services	541614SVC	541614SVC Supply and Value Chain Management
Professional Services	Training	611430	611430 Professional and Management Development Training
Professional Services	Training	611512	611512 Flight Training
n/a	n/a	OLM	Order Level Materials

b) Identification of the lowest priced model number and lowest unit price

- See page 5-6 for labor rates.

c) Labor categories, experience, functional responsibility and education

- See pages 7-10 for labor descriptions.

2. Maximum Order: \$1,000,000

3. Minimum Order: \$300

4. Geographic coverage:

- 48 Contiguous States, Alaska, Hawaii, Puerto Rico and territories

5. Point(s) of production: Same as contractor's address

6. **Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted.)
7. **Quantity discounts:** None
8. **Prompt payment terms:** Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. **Foreign items:** Not Applicable
10. a) **Time of delivery:** TBD at Task Order Level
b) **Expedited Delivery:** TBD at Task Order Level
c) **Overnight and 2-day Delivery:** TBD at Task Order Level
d) **Urgent Delivery Requirements:** agencies are advised to contact the contractor for Urgent Delivery Requirements
11. **F.O.B. point:** Destination
12. a) **Ordering Address:** 1900 Gallows Rd, Suite 375 Vienna, VA 22182
b) **Ordering Procedures :** See Federal Acquisition Regulation (FAR) 8.405-3.
13. **Payment Address:** 1900 Gallows Rd, Suite 375 Vienna, VA 22182
14. **Warranty Provision:** Not Applicable
15. **Export Packing Charges:** Not Applicable
16. **Terms and conditions of rental, maintenance, and repair:** Not Applicable
17. **Terms and conditions of installation:** Not Applicable
18. a) **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable
b) **Terms and conditions for any other services:** Not Applicable
19. **List of service and distribution points:** Not Applicable
20. **List of participating dealers:** Not Applicable
21. **Preventive maintenance:** Not Applicable

22. a) **Special attributes such as environmental attributes:** Not Applicable
b) **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractors web site or other location. The EIT standards can be found at: www.Section508.gov :** Not Applicable
23. **Unique Entity Identifier (UEI) number:** PS4EBQSK84N7
24. **Contractor is registered in System for Award Management (SAM) database -** Aveshka is registered and active in SAM.

LABOR RATES

SIN(s)	Labor Category	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
		12 Dec 2022 - 11 Dec 2023	12 Dec 2023 - 11 Dec 2024	12 Dec 2024 - 11 Dec 2025	12 Dec 2025 - 11 Dec 2026	12 Dec 2026 - 11 Dec 2027	12 Dec 2027 - 11 Dec 2028
541611, 541614, 541614SVC, 611430, 611512	Consultant V	\$421.76	\$430.20	\$438.80	\$447.58	\$456.52	\$465.65
541611, 541614, 541614SVC, 611430, 611512	Consultant IV	\$305.77	\$311.89	\$318.13	\$324.48	\$330.97	\$337.59
541611, 541614, 541614SVC, 611430, 611512	Consultant III	\$231.97	\$236.60	\$241.34	\$246.17	\$251.09	\$256.11
541611, 541614, 541614SVC, 611430, 611512	Consultant II	\$195.75	\$199.67	\$203.66	\$207.73	\$211.88	\$216.12
541611, 541614, 541614SVC, 611430, 611512	Consultant I	\$117.44	\$119.79	\$122.19	\$124.63	\$127.12	\$129.66
541611, 541614, 541614SVC, 611430, 611512	Facilitator V	\$260.16	\$265.36	\$270.67	\$276.08	\$281.60	\$287.23
541611, 541614, 541614SVC, 611430, 611512	Facilitator IV	\$203.76	\$207.84	\$212.00	\$216.24	\$220.56	\$224.98
541611, 541614, 541614SVC, 611430, 611512	Facilitator III	\$166.49	\$169.82	\$173.22	\$176.69	\$180.22	\$183.83

541611, 541614, 541614SVC, 611430, 611512	Facilitator II	\$109.76	\$111.96	\$114.20	\$116.48	\$118.81	\$121.19
541611, 541614, 541614SVC, 611430, 611512	Facilitator I	\$75.04	\$76.54	\$78.08	\$79.64	\$81.23	\$82.85
541611, 541614, 541614SVC, 611430, 611512	Project/Program Manager V	\$240.54	\$245.35	\$250.26	\$255.26	\$260.37	\$265.58
541611, 541614, 541614SVC, 611430, 611512	Project/Program Manager IV	\$208.13	\$212.29	\$216.53	\$220.87	\$225.28	\$229.78
541611, 541614, 541614SVC, 611430, 611512	Project/Program Manager III	\$166.10	\$169.42	\$172.81	\$176.26	\$179.79	\$183.39
541611, 541614, 541614SVC, 611430, 611512	Project/Program Analyst II	\$104.34	\$106.43	\$108.55	\$110.72	\$112.94	\$115.19
541611, 541614, 541614SVC, 611430, 611512	Project/Program Analyst I	\$71.55	\$72.98	\$74.44	\$75.93	\$77.45	\$79.00

LABOR CATEGORY DESCRIPTION

SINs	Labor Category	Years Minimum Experience/Education & Functional Responsibilities
541611, 541614, 541614SVC, 611430, 611512	Consultant I	<p>1 year experience with Bachelor’s degree</p> <ul style="list-style-type: none"> • Identifies data requirements and sources. • Gathers and leverages required facts and information; performs primary and secondary research; prepares documents, presentations and reports. • Develops some conclusions and insights; implements actions in support of defined agenda and project objectives. • Documents sources and assumptions while communicating linkages of work modules to the larger assignment objectives.
541611, 541614, 541614SVC, 611430, 611512	Consultant II	<p>4 years’ experience with Bachelor’s degree</p> <ul style="list-style-type: none"> • Generates key hypotheses and identifies data requirements. • Gathers and leverages required facts and information; performs primary and secondary research; prepares documents, presentations and reports. • Develops integrated conclusions and insights • Implements actions in support of defined agenda and project objectives. • Documents sources and assumptions while communicating linkages of work modules to the larger assignment objectives.
541611, 541614, 541614SVC, 611430, 611512	Consultant III	<p>9 years’ experience with Bachelor’s degree</p> <ul style="list-style-type: none"> • Designs and oversees key analytic tasks and tests results. • Works directly with clients to achieve project or task goals and milestones. • Leads efforts to obtain complex data sets; identifies conflicting themes and objectives • Synthesizes findings and develops recommendations • Builds a comprehensive program to support real and lasting change and ensures knowledge transfer of relevant subject matter.

541611, 541614, 541614SVC, 611430, 611512	Consultant IV	<p>12 years' experience with Bachelors</p> <ul style="list-style-type: none"> • Defines agenda and project objectives. • Works directly with clients to achieve project or tasks goals and milestones. • Drives content and provides thought leadership. Manages execution of multiple, rapid hypothesis based fact finding efforts. Balances potentially conflicting themes and objectives. • Generates innovative approaches to address business problems. • Ensures that appropriate structure is in place to support real and lasting change.
541611, 541614, 541614SVC, 611430, 611512	Consultant V	<p>14 years' experience with Master's degree</p> <ul style="list-style-type: none"> • Works directly with senior level clients to set the project's strategic agenda. • Drives the project team toward desired outcomes to achieve results for clients. • Ensures project objectives are delivered in the context of industry best practices. • Develops new knowledge and capabilities derived from a broad range of cross industry/functional experiences within commercial clients.
541611, 541614, 541614SVC, 611430, 611512	Project/ Program Analyst I	<p>2 years' experience with Associates degree</p> <ul style="list-style-type: none"> • providing support in the processing of management reports and performance indicators. • In support of the Project Manager, the analyst works on overall project planning, prepares reports based on project scheduling and timetables for deliverables.
541611, 541614, 541614SVC, 611430, 611512	Project/ Program Analyst II	<p>4 years' experience with Associates degree</p> <ul style="list-style-type: none"> • Able to work independently and develop project plans in addition to providing port in the processing of management reports and performance indicators. • In support of the Project Manager, the analyst works on overall project planning, prepares reports based on project scheduling and timetables for deliverables. • Able to lead individual Task Order planning.
541611, 541614, 541614SVC, 611430, 611512	Project/ Program Manager III	<p>6 years' experience with Bachelor's degree</p> <ul style="list-style-type: none"> • Provides oversight to ensure projects are managed from cradle to grave. • Develops and mentors project leadership through project implementation and execution. • Responsible for the project management to include the delivery of status reports, invoices, travel orders, work plans, proposals and change request.

541611, 541614, 541614SVC, 611430, 611512	Project/ Program Manager IV	<p>8 years' experience with Bachelor's degree</p> <ul style="list-style-type: none"> Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; Provides technical guidance to the project to the project team in performance of the work, and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight.
541611, 541614, 541614SVC, 611430, 611512	Project/ Program Manager V	<p>10 years' experience with Bachelor's degree</p> <ul style="list-style-type: none"> Senior executive responsible for providing strategic direction, vision, leadership, and program management to the team. Contributes to organizational direction through regular involvement with senior level client leadership and team members. Maintains productive and effective client relationships with the most senior levels of the client organization
541611, 541614, 541614SVC, 611430, 611512	Facilitator I	<p>2 years' experience with Associates degree</p> <ul style="list-style-type: none"> Provides support to lead Facilitators and Project Managers Assist with coordination of logistics and administrative functions for meetings, workshops and events. Assist with planning and After Action reporting
541611, 541614, 541614SVC, 611430, 611512	Facilitator II	<p>4 years' experience with Associates degree</p> <ul style="list-style-type: none"> Able to work independently and develop logistical plans and facilitation agenda Provides support to lead Facilitators and Project Managers Assist with coordination of logistics and administrative functions for meetings, workshops and events. Assist with planning and After Action reporting Perform as task lead for breakout sessions and planning meetings.
541611, 541614, 541614SVC, 611430, 611512	Facilitator III	<p>6 years' experience with Bachelor's degree</p> <ul style="list-style-type: none"> Facilitates complex working groups and team processes Solves problems, defines/refines agendas, plans and debriefs meetings Resolves disputes, disagreements, and divergent views; prepares draft and final reports.

541611, 541614, 541614SVC, 611430, 611512	Facilitator IV	<p>8 years' experience with Bachelor's degree</p> <ul style="list-style-type: none"> • Facilitates complex working groups and team processes • Solves problems, defines/refines agendas, plans and debriefs meetings • Resolves disputes, disagreements, and divergent views; prepares draft and final reports. • Will have subject matter expertise in a functional area
541611, 541614, 541614SVC, 611430, 611512	Facilitator V	<p>10 years' experience with Master's degree (degree may be substituted with 5 years of additional experience, i.e. Bachelors plus 15 years' experience)</p> <ul style="list-style-type: none"> • Provides strategic direction and project management to internal and client leadership in the overall direction of the facilitated meeting, workshop or event. • Will be Subject Matter Expert in functional field to provide expertise in a particular subject matter. • Responsible for client interface and stakeholder outreach

The following education and experience substitutions may be made:

Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Consultant V	Masters	14	12		21	24	26
Consultant IV	Bachelors	12	8	10		15	17
Consultant III	Bachelors	9	5	7		12	14
Consultant II	Bachelors	4	0	2		7	9
Consultant I	Bachelors	1	0	0		4	6
Facilitator V	Masters	10	8		15	17	20
Facilitator IV	Bachelors	8	4	6		10	13
Facilitator III	Bachelors	6	2	4		8	11
Facilitator II	Associates	4	0	0	2		7
Facilitator I	Associates	2	0	0	0		5
Project/Program Manager V	Bachelors	10	6	8		12	15
Project/Program Manager IV	Bachelors	8	4	6		10	13
Project/Program Manager III	Bachelors	6	2	4		8	11
Project/Program Analyst II	Associates	4	0	0	2		7
Project/Program Analyst I	Associates	2	0	0	0		5