



**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List  
Effective November 26, 2010**

**Schedule Title:** Environmental Services  
**Contract No.:** GS-10F-0039X  
**FS Group:** 899  
**FS Class:** 8999/F999

**Contract Period:** November 26, 2010 – November 26, 2015

**EnviroApplications, Inc.**  
2831 Camino Del Rio South  
Suite 214  
San Diego, CA 92108

**Contact Administrator:** Cindi Oliphant  
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**Business Size:** Small Business



(ii) CUSTOMER INFORMATION: The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

Special Item Number (SIN)	Page Number
SIN-899-1 Environmental Consulting Services	5
SIN-899-1RC Environmental Consulting Services Recovery	5
SIN-899-8 Remediation and Reclamation Services	6
SIN-899-8RC Remediation and Reclamation Services Recovery	6

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not Applicable.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **Not Applicable.**

2. Maximum order. \$2,000,000

3. Minimum order. \$100.00

4. Geographic coverage (delivery area). **Domestic delivery**

5. Point(s) of production (city, county, and State or foreign country). **Not Applicable.**

6. Discount from list prices or statement of net price. **Prices shown herein are net prices.**

7. Quantity discounts. **Contact Contractor for quantity/volume discounts.**

8. Prompt payment terms. **Net 30 Days**

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Government purchase cards are accepted at or below the micro-purchase threshold.**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Government purchase cards are accepted above the micro-purchase threshold.**

10. Foreign items (list items by country of origin). **Not Applicable.**

- 11.(a – d) Time of delivery. **To be negotiated with ordering agency on each task order.**
12. F.O.B. point(s). **To be negotiated with ordering agency on each task order.**
- 13a. Ordering address(es). **EnviroApplications, Inc.**  
**Craig Smith**  
**2831 Camino Del Rio South, Suite 214**  
**San Diego, CA 92108**  
**(619) 291-3636 Fax: (619) 291-3639**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- FAR Subpart 8.4 – Federal Supply Schedules, includes the following ordering procedures:**
- FAR 8.405 Ordering procedures for Federal Supply Schedules.**
  - FAR 8.405-1 Ordering procedures for supplies and services not requiring a statement of work.**
  - FAR 8.405-2 Ordering procedures for services requiring a statement of work.**
  - FAR 8.405-3 Blanket purchase agreements (BPAs).**
14. Payment address(es). **EnviroApplications, Inc.**  
**2831 Camino Del Rio South**  
**Suite 214**  
**San Diego, CA 92108**
15. Warranty provision. **Not Applicable.**
16. Export packing charges, if applicable. **Not Applicable.**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **See #9 above. Any credit card use fees to be added to contract.**
18. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable.**
19. Terms and conditions of installation (if applicable). **Not Applicable.**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable.**
- 20a. Terms and conditions for any other services (if applicable). **Not Applicable.**
21. List of service and distribution points (if applicable). **Not Applicable.**
22. List of participating dealers (if applicable). **Not Applicable.**
23. Preventive maintenance (if applicable). **Not Applicable.**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable.**

- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Number System (DUNS) number. **79-084-1865**
26. Notification regarding registration in Central Contractor Registration (CCR) database.  
**Contractor is registered in Central Contractor Registration (CCR) database.**
27. Uncompensated Overtime. (Indicate if used). **Not Applicable.**

**PRICE LIST FOR ENVIROAPPLICATIONS, INC.****ENVIROAPPLICATIONS, INC.'s labor rates for all SINS under contract:****Base Period (First 5 years)**

Labor Category	Year 1 (11/26/10 – 11/25/11)	Year 2 (11/26/11 – 11/25/12)	Year 3 (11/26/12 – 11/25/13)	Year 4 (11/26/13 – 11/25/14)	Year 5 (11/26/14 – 11/25/15)
Managing Principal	\$161.21	\$166.05	\$171.03	\$176.16	\$181.44
Principal	\$141.05	\$145.28	\$149.64	\$154.13	\$158.75
Senior Project Manager	\$130.98	\$134.91	\$138.96	\$143.13	\$147.42
Project Manager	\$120.91	\$124.54	\$128.27	\$132.12	\$136.09
Senior (Geologist, Engineer, Environmental, Scientist)	\$115.87	\$119.35	\$122.93	\$126.61	\$130.41
Project (Geologist, Engineer, Environmental, Scientist)	\$95.71	\$98.58	\$101.54	\$104.58	\$107.72
Sr. Technician	\$75.56	\$77.83	\$80.16	\$82.57	\$85.04
Technician I	\$60.45	\$62.26	\$64.13	\$66.06	\$68.04
Sr. Drafter	\$65.49	\$67.45	\$69.48	\$71.56	\$73.71
Drafter	\$60.45	\$62.26	\$64.13	\$66.06	\$68.04
Staff (Geologist, Engineer, Environmental, Scientist)	\$85.64	\$88.21	\$90.86	\$93.58	\$96.39
Word Processor III / Administrator III	\$60.61	\$62.43	\$64.30	\$66.23	\$68.22
Word Processor II / Administrator II	\$54.86	\$56.51	\$58.20	\$59.95	\$61.75
Word Processor I / Administrator I	\$52.87	\$54.46	\$56.09	\$57.77	\$59.51

**ENVIROAPPLICATIONS, INC.'s SCA Matrix:**

The Service Contract Act (SCA) is applicable to this contract and it includes the below SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA Matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Word Processor I/Administrator I	01611 - Word Processor I	2005-2057
Word Processor II/Administrator II	01612 - Word Processor II	2005-2057
Word Processor III/Administrator III	01613 - Word Processor III	2005-2057
Sr. Technician	30084 - Engineering Technician IV	2005-2057
Technician I	30081 - Engineering Technician I	2005-2057
Sr. Drafter	30063 - Drafter/CAD Operator III	2005-2057
Drafter	30061 - Drafter/CAD Operator I	2005-2057

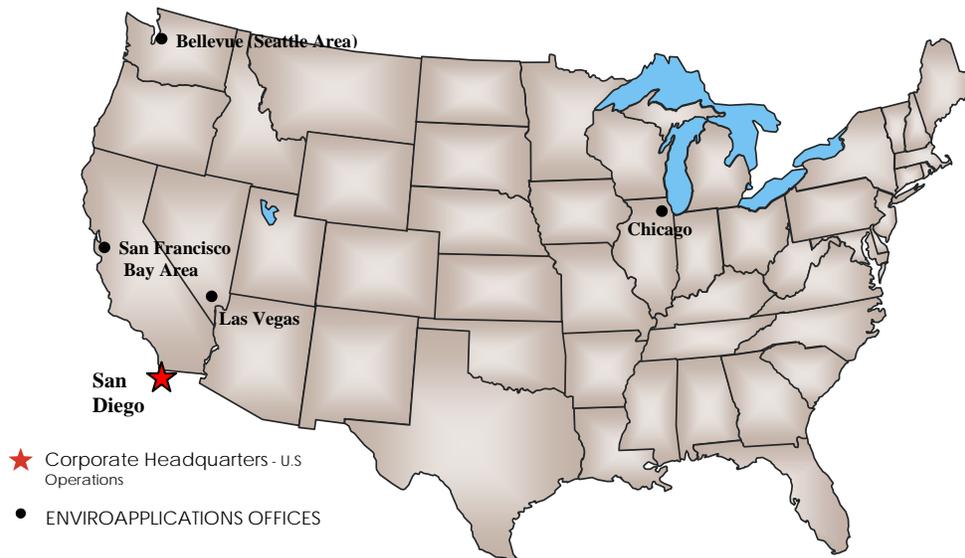
**ABOUT ENVIROAPPLICATIONS, INC.**

**Introduction to EnviroApplications, Inc.**

EnviroApplications Incorporated (EnviroApplications) is a full-service, employee-owned, environmental engineering and consulting company serving commercial and government sector clients throughout the United States and its territories. EnviroApplications is a certified Small Business Enterprise that prides itself on providing quality technical services at competitive pricing. Since our founding in 2006, EnviroApplications has already successfully completed over a hundred projects supporting our clients' needs for environmental site assessments (ESAs), surveys for asbestos-containing materials (ACMs) and lead-based paint (LBP), site remediation, permitting, facility compliance, environmental due diligence, storm water compliance, groundwater resource management and development, and green energy system design. EnviroApplications also understands the importance of safety and takes this commitment very seriously. EnviroApplications will not sacrifice safety for project performance.

EnviroApplications continues to grow, even in today's tough economic climate. EnviroApplications is headquartered in San Diego, California and has locations in Las Vegas, Nevada, San Francisco Bay Area, Chicago, Illinois, and Bellevue, Washington.

**ENVIROAPPLICATIONS OFFICE LOCATIONS**



EnviroApplications realizes that environmental decisions can greatly affect business, both the cost impact and public and employee perception. EnviroApplications understands that to make sensible decisions, an understanding of our client's business and needs is essential to developing the proper solution. The project-specific environmental factors must be identified, quantified and, if necessary, mitigated. EnviroApplications' professionals provide the necessary combination of environmental understanding and business management skills to ensure that our business clientele receive cost-effective environmental support services and superior quality results.

EnviroApplications is committed to exceptional client service with the utmost professional integrity. Our staff is technically proficient and has an average of over 12 years of environmental experience per professional, with diverse and extensive project experience. EnviroApplications' experts are practiced in solving tough business issues and helping clients to develop and implement cost-effective solutions.

Our projects range in size from several hundred to million-dollar, multi-year projects, involving complex issues that demand a project team with diverse skills. Our ability to provide these diverse skills has resulted in the phenomenal growth of EnviroApplications since its inception.

### Why EnviroApplications?

EnviroApplications recognizes you have a choice when it comes to selecting professional service providers, and you may ask "why EnviroApplications?" when it comes to your environmental, health & safety, and management needs. The answer is based on our simple core principles for service delivery:

- Practical solutions that focus on the client's goals, objectives, and expectations;
- Completion of services on time and on schedule;
- Costs that are reasonable and within the client's expectations; and
- Responsiveness to client's needs that is second to none.

### SERVICES OFFERED BY SIN:

#### SIN 899-1 – Environmental Consulting Services

#### SIN 899-1RC – Environmental Consulting Services Recovery

- Environmental Site Assessments
- Human health and ecological risk assessments
- Geographic information systems (GIS) for mapping sensitive environmental habitats
- Compliance audits, assessments, inventories, and data management
- Hazardous waste contingency plans
- Stormwater Pollution Prevention Plans (SWPPP)
- Stormwater and wastewater compliance assessments
- National Pollutant Discharge Elimination System (NPDES) permitting and discharge monitoring
- Technical and feasibility studies (e.g., range management plans, capital project plans)
- Strategic environmental plans and management action plans
- Sampling and analysis
- Asbestos /Lead-based paint
- Pollution prevention surveys, plans, and opportunity assessments
- Spill Prevention, Control and Countermeasure (SPCC) Plans
- Regulatory permitting and analysis
- Drinking water quality studies and testing
- Air emission inventories (AEI)
- Air permitting
- RCRA/CERCLA Site Investigation
- Hazardous Waste Management Plans and Surveys
- Hazardous Material Management Plans
- Hazard assessments and exposure assessments
- Hazardous waste characterization and generator status determination
- Environmental Compliance Audits
- Data Collection, Feasibility or Risk Analysis
- RCRA/CERCLA Site Investigation
- Waste Characterization and Source Reduction Studies
- Development of Emergency Response Plans
- Waste water treatment characterization/ design

**SIN 899-8 – Remediation and Reclamation Services****SIN 899-8RC – Remediation and Reclamation Services**

- Remedial investigations
- Feasibility studies
- Remediation oversight
- Air sparging
- Slurry walls
- Voluntary clean-up program support
- Underground storage tank (UST) removal
- Corrective measures studies
- Contaminant transport modeling
- Natural attenuation remedies
- Wastewater treatment
- Soil vapor extraction
- In Situ Bioremediation
- Containment
- Bioventing
- Treatability/pilot-scale studies
- Risk assessments
- Plans and specifications
- Groundwater recover, groundwater treatment
- LNAPL and DNAPL recovery
- Dual phase extraction
- Reactive barrier walls
- Source Removal
- Capping
- Operations and Maintenance
- Brownfields site redevelopment
- Carbon absorption
- Permitting
- Waste water treatment system design
- Remediation management/construction oversight

**SELECT REGIONAL AND NATIONAL ENVIROAPPLICATIONS CLIENTS**

- **California Regional Water Quality Control Board**
- **CalTrans**
- **City of Escondido**
- **DS Waters of America**
- **Earl Scheib, Inc.**
- **Kyocera America, Inc.**
- **Scripps Health**
- **Union Bank**
- **University of California**
- **Voit Commercial**
- **Wells Fargo**
- **Westfield Corporation**

• **EAI's ENVIRONMENTAL SCHEDULE LABOR CATEGORY DESCRIPTIONS**

<b>Labor Category</b>	<b>Minimum Education/Certification Level</b>	<b>Minimum Years of Experience</b>	<b>Description</b>
Managing Principal	Bachelors in Engineering or Science (PhD or Masters Degree desirable) In Addition to P.E. license, P.G. or other scientific registration at state level for specialist	15 years; 13 years with PhD or Masters Degree	Management responsibilities within firm; Oversees operation of firm and quality assurance; Expert witness; Client liaison; Manages firm resources; Budget and strategic business planning; High level review of deliverables; Complex investigation and remediation design and execution; Ensures deployment of process improvements
Principal	Bachelors in Engineering or Science (PhD or Masters Degree desirable)	12 years; 10 years with PhD or Masters Degree	Responsible for directing multiple projects; Coordinates project work; Designs and directs complex field studies and research projects; Provides QA/QC for projects; Provides expert witness testimony; Prepares and monitors project budgets; Conducts contract negotiations; Manages clients
Senior Project Manager	Bachelors in Engineering or Science (PhD or Masters Degree desirable) In Addition to P.E. license, P.G. or other scientific registration at state level for specialist	10 years	Primary responsibility for managing large scale projects and programs; Manages staff and groups; Provides technical specialty and support; Provides regulatory liaison support; Oversees project managers; Responsible for all projects oversight and quality control; Provides project process compliance
Project Manager	High School Diploma; Bachelors in Engineering or Science Preferred; PhD or Masters Degree desirable	7 years with college degree; 15 years without college degree	Primary responsibility for managing small projects (<US\$500,000 annually); Responsible for all budgets and scope issues; Responsible for technical and quality aspects of projects; Manages staff on project
Senior (Geologist, Engineer, Environmental Scientist)	Bachelors in Engineering or Science (PhD or Masters Degree desirable)	9 years w/ college degree; 7 years w/ PhD or Masters Degree	Designs and conducts field studies; Performs QA/QC; Analyzes complex data; Prepares scientific research reports under the direction of a supervisor; Expected to carry out complex tasks and follow detailed protocols and work schedules; May manage or direct staff on a task specific basis
Project (Geologist, Engineer, Environmental Scientist)	Bachelors in Engineering or Science (PhD or Masters Degree desirable)	5 years w/ college degree; 3 years w/ PhD or Masters Degree	Conventional engineering/scientific tasks; Reporting; Field support and Quality assurance; May manage small projects ≤ \$25,000
Staff (Geologist, Engineer, Environmental Scientist)	Bachelors in Engineering or Science	1 year	Conventional engineering/scientific tasks; Reporting; Field support

Word Processor III / Administrator III	High School Diploma	7 years; 5 years w/ college degree	Provides administrative support and other general office tasks; including data entry, word processing, running errands, receptionist duties, faxing and photocopying, and other duties as assigned
Word Processor II / Administrator II	High School Diploma	2 years	Provides administrative support and other general office tasks; including data entry, word processing, running errands, receptionist duties, faxing and photocopying, and other duties as assigned
Word Processor I / Administrator I	High School Diploma	1 year	Provides administrative support and other general office tasks; including data entry, word processing, running errands, receptionist duties, faxing and photocopying, and other duties as assigned
Sr. Technician	High School Diploma/GED	6 years of field investigation or remediation experience	Supervision of several field personnel/technicians; Performs duties on the most complex sites/systems; Supervises technicians Level I & II
Technician I	High School Diploma/GED	1 year	Responsible for completing on-site field work (sample collection, field testing, logging of wells, non-drilling field work)
Sr. Drafter	High School Diploma/GED	5 years drafting experience and competent with current CADD version w/ Bachelors or AAS Degree or 8 years overall experience without degree	Production of computer-aided engineering/scientific drawings; Supervision of several drafters; Responsible for all aspects of quality control and quality assurance
Drafter	High School Diploma/GED	1 year	Production of computer-aided engineering/scientific drawings