



## GENERAL SERVICES ADMINISTRATION

### Federal Supply Service

#### *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: **GSAAdvantage.gov**.

**Schedule for – Multiple Award Schedule (MAS)**

**Federal Supply Category Group: 00CORP Class: R499**

**Contract Number: GS10F003CA**

**For more information on ordering from Federal Supply Schedules**

**Go to the GSA Schedules page at <http://www.gsa.gov/schedules-ordering>**

**Contract Period: October 6, 2014 - October 5, 2024**

**Price List current as of Mass Mod A824 effective August 19, 2020**

**Contractor:** ZYGOS CONSULTING LLC  
3154 17<sup>th</sup> ST N,  
ARLINGTON, VA 22201-5239

**Business Size:** Small Business

**Telephone:** (703) 405-7529

**Extension:**

**FAX Number:** (888) 405-5929

**Web Site:** [www.zygosconsulting.com](http://www.zygosconsulting.com)

**E-mail:** [nick@zygosconsulting.com](mailto:nick@zygosconsulting.com)

**Contract Administration:** Nicolas Tsiopanas

## CUSTOMER INFORMATION:

### 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
541611	541611RC	Strategic Planning
		Management Consulting Services
		Program/Project Management Support
		Acquisition/Grant Management Support
OLM	OLMRC	Order Level Materials (OLMs)

### 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any

**quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 3 for Rates.**

- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See page 4 for Labor Category Descriptions.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** 1% on Task Orders exceeding \$200,000
8. **Prompt payment terms:** 1% 10 days; Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Yes
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.**
14. **Payment Address(es):** Same as company address

15. **Warranty Provision:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:** [www.Section508.gov/](http://www.Section508.gov/).
25. **Data Universal Numbering System (DUNS) number:** 015856333
26. **Notification regarding registration in System for Award Management (SAM) database:** Registered
27. **Final Pricing:**  
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SIN	Awarded Labor Category	Minimum Education	Minimum Experience	Site	Year 5	Year 6	Year 7	Year8	Year 9	Year 10
541611	Consultant	Bachelors	5	Both	\$130.50	\$132.98	\$135.51	\$138.09	\$140.71	\$143.38
541611	Senior Consultant	Bachelors	7	Both	\$154.90	\$157.85	\$160.85	\$163.90	\$167.02	\$170.19
541611	Project Manager	Bachelors	10	Both	\$179.14	\$182.55	\$186.01	\$189.55	\$193.15	\$196.82
541611	Senior Subject Matter Expert	Bachelors	15	Both	\$252.90	\$257.71	\$262.60	\$267.59	\$272.68	\$277.86
541611	Acquisition Support Consultant	Bachelors	10	Both	\$158.06	\$161.07	\$164.13	\$167.25	\$170.42	\$173.66

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) are applicable to this contract as they apply to the entire Professional Services Schedule (PSS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Category	Description	Qualifications
<b>Consultant</b>	Serves as a member of a team performing consulting projects. Performs planning, research, and analysis tasks and contributes to work products and deliverables.	Bachelor's degree and 5+ years experience in consulting or related work experience with the government or private sector.
<b>Senior Consultant</b>	Serves as a team lead and/or as a member of a team performing consulting projects. Organizes and leads planning, research, and analysis tasks. Leads development of work products and deliverables.	Bachelor's degree in engineering, business, or management-related field; 7+ years of consulting or related work experience with the government or private sector or 4+ years and a master's degree.
<b>Project Manager</b>	Oversees the operational planning, establishment, execution, and evaluation of a multifaceted program/project typically consisting of a set of closely related subprograms or associated activities. Oversees fiscal, operational, administrative, and human resources management of the program; serves as principal point of representation and liaison with external stakeholders on operational matters, and provides day-to-day technical/professional guidance and leadership as appropriate to the area of expertise. Provides day-to-day supervision and leadership for project activities.	Bachelor's degree in business, management, engineering, or comparable discipline; a certification in project management; and 10+ years of management consulting or related work experience with the government or private sector.
<b>Senior Subject Matter Expert</b>	Provides extensive, enterprise-wide knowledge and experience in one or more designated functional, technical, and/or domain areas. Is responsible for providing high-level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Primarily utilized on projects for their specific expertise in support of the creation of comprehensive methods for describing current and/or future strategy for an organization's processes, systems, and personnel to align with the organization's core goals and strategic direction.	Bachelor's degree in business, management, engineering, or comparable discipline; 15+ years of consulting or related work experience with the government or private sector; or 12+ years and a master's degree.
<b>Acquisition Support Consultant</b>	Provides specialized Pre-award and Post-Award contracting support. Provide support in activities in support of DoD Directive 5000.01, DoD Instruction 5000.02, DoD Instruction 5000.75 and/or other related civilian acquisition guidance and policy. Leads strategy development for acquisition or procurement of products or services.	Bachelor's degree in business, management, engineering, or comparable discipline; 10+ years of consulting or related work experience with the government or private sector; or 7+ years and a master's degree or advanced acquisition certification (Defense Acquisition Workforce Improvement Act Level III).