



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: **GSAAdvantage.gov**.

Multiple Award Schedule (MAS)

FSC Group: Professional Services **FSC Class:** R408

Contract Number: GS10F003CA

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>

Contract Period: October 6, 2014 - October 5, 2029

Price List current as of: #PA-0019 effective May 18, 2021 and PO-0024 effective October 06, 2024

Contractor: ZYGOS CONSULTING LLC
3154 17th ST N
ARLINGTON, VA 22201-5239

Business Size: Small Business

Telephone: 703-405-7529
Fax Number: 888-405-5929
Website: www.zygosconsulting.com
E-mail: nick@zygosconsulting.com
Contract Administration: Nicolas Tsiopanas

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
541611	541611RC	Strategic Planning
		Management Consulting Services
		Program/Project Management Support
		Acquisition/Grant Management Support
OLM	OLMRC	Order Level Materials (OLMs)

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 4 for Rates.**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See page 5 for Labor Category Descriptions.**
2. **Maximum Order:** \$1,000,000.00
 3. **Minimum Order:** \$100.00
 4. **Geographic Coverage (delivery Area):** Domestic only
 5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
 6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See page 4 for rates.
 7. **Quantity discounts:** 1% on Task Orders exceeding \$200,000
 8. **Prompt payment terms:** 1% 10 days; Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions
 9. **Foreign items (list items by country of origin):** None
 - 10a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
 - 10b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
 - 10c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

- 10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor**
- 11. F.O.B Points(s): Destination**
- 12a. Ordering Address(es): Same as Contractor**
- 12b. Ordering Procedures: See Federal Acquisition Regulation (FAR) 8.405-3**
- 13. Payment Address(es): Same as company address**
- 14. Warranty Provision: Contractor’s standard commercial warranty.**
- 15. Export Packing Charges (if applicable): N/A**
- 16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A**
- 17. Terms and conditions of installation (if applicable): N/A**
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A**
- 18b. Terms and conditions for any other services (if applicable): N/A**
- 19. List of service and distribution points (if applicable): N/A**
- 20. List of participating dealers (if applicable): N/A**
- 21. Preventive maintenance (if applicable): N/A**
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A**
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor’s website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>: N/A**
- 23. Unique Entity Identifier (UEI) Number: XSLCDMRPSKJ8**
- 24. Notification regarding registration in System for Award Management (SAM) database: Registered**

Final Pricing

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SIN	Awarded Labor Category	Minimum Education	Minimum Experience	Site	Year 11 (10/6/2024-10/5/2025)	Year 12 (10/6/2025-10/5/2026)	Year 13 (10/6/2026-10/5/2027)	Year 14 (10/6/2027-10/5/2028)	Year 15 (10/6/2028-10/5/2029)
541611	Consultant	Bachelors	5	Both	\$146.11	\$148.88	\$151.71	\$154.59	\$157.53
541611	Senior Consultant	Bachelors	7	Both	\$173.42	\$176.72	\$180.08	\$183.50	\$186.98
541611	Project Manager	Bachelors	10	Both	\$200.56	\$204.37	\$208.25	\$212.21	\$216.24
541611	Senior Subject Matter Expert	Bachelors	15	Both	\$283.14	\$288.52	\$294.00	\$299.58	\$305.28
541611	Acquisition Support Consultant	Bachelors	10	Both	\$176.96	\$180.32	\$183.75	\$187.24	\$190.80

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS) are applicable to this contract as they apply to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Categories

Labor Category	Description	Qualifications
Consultant	Serves as a member of a team performing consulting projects. Performs planning, research, and analysis tasks and contributes to work products and deliverables.	Bachelor's degree and 5+ years experience in consulting or related work experience with the government or private sector.
Senior Consultant	Serves as a team lead and/or as a member of a team performing consulting projects. Organizes and leads planning, research, and analysis tasks. Leads development of work products and deliverables.	Bachelor's degree in engineering, business, or management-related field; 7+ years of consulting or related work experience with the government or private sector or 4+ years and a master's degree.
Project Manager	Oversees the operational planning, establishment, execution, and evaluation of a multifaceted program/project typically consisting of a set of closely related subprograms or associated activities. Oversees fiscal, operational, administrative, and human resources management of the program; serves as principal point of representation and liaison with external stakeholders on operational matters, and provides day-to-day technical/professional guidance and leadership as appropriate to the area of expertise. Provides day-to-day supervision and leadership for project activities.	Bachelor's degree in business, management, engineering, or comparable discipline; a certification in project management; and 10+ years of management consulting or related work experience with the government or private sector.
Senior Subject Matter Expert	Provides extensive, enterprise-wide knowledge and experience in one or more designated functional, technical, and/or domain areas. Is responsible for providing high-level vision to program/project manager or senior client leadership to influence objectives of complex efforts. Primarily utilized on projects for their specific expertise in support of the creation of comprehensive methods for describing current and/or future strategy for an organization's processes, systems, and personnel to align with the organization's core goals and strategic direction.	Bachelor's degree in business, management, engineering, or comparable discipline; 15+ years of consulting or related work experience with the government or private sector; or 12+ years and a master's degree.
Acquisition Support Consultant	Provides specialized Pre-award and Post-Award contracting support. Provide support in activities in support of DoD Directive 5000.01, DoD Instruction 5000.02, DoD Instruction 5000.75 and/or other related civilian acquisition guidance and policy. Leads strategy development for acquisition or procurement of products or services.	Bachelor's degree in business, management, engineering, or comparable discipline; 10+ years of consulting or related work experience with the government or private sector; or 7+ years and a master's degree or advanced acquisition certification (Defense Acquisition Workforce Improvement Act Level III).