

General Services Administration
Authorized Federal Supply Schedule Price List
Logistics Worldwide (LOGWORLD)

Federal Supply Group: 874 V Class: R706



Contractor: Kalman & Company, Inc.
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Business Size: Woman-Owned, Other than Small, Business

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Contract Number: GS-10F-0040P (PS-0010)

Contract Period: 24 October 2013 through 23 October 2018

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: www.gsadvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <https://www.fss.gsa.gov>.



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Customer Information

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-501 page 4; 874-504 page 7; 874-507 page 10
- 1b. Identification of the lowest priced model number and lowest unit price of that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. **If** the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. **If** hourly rates are not applicable, indicate "Not applicable" for this item. SEE Attachment A
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic Only
5. **Point(s) of production (city, county, state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted). See prices attached.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Acceptance of Government Credit Cards at or below the micro-purchase level:** Yes
- 9b. **Acceptance of Government Credit Cards above the micro-purchase level:**
Purchase cards are accepted above the threshold
10. **Foreign items:** None
- 11a. **Time of Delivery:** Specified on the Task Order
- 11b. **Expedited Delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements:** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as company address



- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/ FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision:** Contractor's Standard Commercial Warranty
16. **Export Packing Charges:** Not Applicable
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair:** Not Applicable
19. **Terms and conditions of installation:** Not Applicable
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable
- 20a. **Terms and conditions for any other services:** Not Applicable
21. **List of service and distribution points:** Not Applicable
22. **List of participating dealers:** Not Applicable
23. **Preventive maintenance:** Not Applicable
- 24a. **Special attributes such as environmental attributes:** Not Applicable
- 24b. **Section 508:** If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at: www.Section508.gov/.
25. **Data Universal Numbering System (DUNS) number:** 60-3285396
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered in SAM.GOV (formerly CCR)



Awarded Special Item Numbers (SIN); LOGWORLD

Efficient and effective business processes are essential to improving performance and reducing risk; Kalman experts provide focused, quality, mission-oriented services that enable our federal clients to adapt to change, increase productivity, and achieve organizational goals.

SIN 874-501

Labor Category
Sr. Logistician IV
Sr. Logistician III
Sr. Logistician II
Sr. Logistician I
Logistician III
Logistician II
Logistician I
Jr. Logistician II
Jr. Logistician I

SIN 874-504

Labor Category
Sr. Logistician IV
Sr. Logistician III
Sr. Logistician II
Sr. Logistician I
Logistician III
Logistician II
Logistician I
Jr. Logistician II
Jr. Logistician I

SIN 874-507

Labor Category
Sr. Logistician IV
Sr. Logistician III
Sr. Logistician II
Sr. Logistician I
Logistician III
Logistician II
Logistician I
Jr. Logistician II
Jr. Logistician I

Kalman & Company, Inc.'s LOGWORLD rate escalation is tied to the BLS Professional Specialty and Technical Employer Cost Index.



Terms and Conditions

GSA multiple award schedule contracts are awarded in accordance with the provisions of Federal Acquisition Regulation Part 12—Acquisition of Commercial Items. To the maximum extent practicable, GSA multiple award schedule contracts include only those clauses and terms and conditions, either required to implement provisions of law or executive orders applicable to the acquisition of commercial items, or determined to be consistent with customary commercial practice. Ordering agencies may incorporate provisions in their task orders that are essential to their specific requirements (i.e., security, hazardous material handling, key personnel, etc.), provided they do not conflict with the terms and conditions of the contract. These provisions, when required, must be included in the individual task order, and any costs necessary to comply with the provision(s) will be included in the task order proposal price estimate, unless otherwise prohibited by law.

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Logistics Worldwide Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102, and 29 CFR 541.300), this Contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles, and the applicable WD number. Failure to do so may result in cancellation of the contract.



Appendix A: LOGWORLD Hourly Rates

GSA Labor Category Title	Option Period 2				
	10/24/13- 10/23/14	10/24/14- 10/23/15	10/24/15- 10/23/16	10/24/16- 10/23/17	10/24/17- 10/23/18
SINs 874-501					
Sr. Logistician IV	\$ 137.11	\$ 139.85	\$ 142.65	\$ 145.50	\$ 148.41
Sr. Logistician III	\$ 116.01	\$ 118.33	\$ 120.70	\$ 123.11	\$ 125.57
Sr. Logistician II	\$ 103.36	\$ 105.43	\$ 107.54	\$ 109.69	\$ 111.88
Sr. Logistician I	\$ 94.92	\$ 96.82	\$ 98.76	\$ 100.74	\$ 102.75
Logistician III	\$ 89.65	\$ 91.44	\$ 93.27	\$ 95.14	\$ 97.04
Logistician II	\$ 85.43	\$ 87.14	\$ 88.88	\$ 90.66	\$ 92.47
Logistician I	\$ 71.72	\$ 73.15	\$ 74.61	\$ 76.10	\$ 77.62
Jr. Logistician II	\$ 59.06	\$ 60.24	\$ 61.44	\$ 62.67	\$ 63.92
Jr. Logistician I	\$ 47.46	\$ 48.41	\$ 49.38	\$ 50.37	\$ 51.38
SINs 874-504					
Sr. Logistician IV	\$ 137.11	\$ 139.85	\$ 142.65	\$ 145.50	\$ 148.41
Sr. Logistician III	\$ 116.01	\$ 118.33	\$ 120.70	\$ 123.11	\$ 125.57
Sr. Logistician II	\$ 103.36	\$ 105.43	\$ 107.54	\$ 109.69	\$ 111.88
Sr. Logistician I	\$ 94.92	\$ 96.82	\$ 98.76	\$ 100.74	\$ 102.75
Logistician III	\$ 89.65	\$ 91.44	\$ 93.27	\$ 95.14	\$ 97.04
Logistician II	\$ 85.43	\$ 87.14	\$ 88.88	\$ 90.66	\$ 92.47
Logistician I	\$ 71.72	\$ 73.15	\$ 74.61	\$ 76.10	\$ 77.62
Jr. Logistician II	\$ 59.06	\$ 60.24	\$ 61.44	\$ 62.67	\$ 63.92
Jr. Logistician I	\$ 47.46	\$ 48.41	\$ 49.38	\$ 50.37	\$ 51.38
SINs 874-507					
Sr. Logistician IV	\$ 137.11	\$ 139.85	\$ 142.65	\$ 145.50	\$ 148.41
Sr. Logistician III	\$ 116.01	\$ 118.33	\$ 120.70	\$ 123.11	\$ 125.57
Sr. Logistician II	\$ 103.36	\$ 105.43	\$ 107.54	\$ 109.69	\$ 111.88
Sr. Logistician I	\$ 94.92	\$ 96.82	\$ 98.76	\$ 100.74	\$ 102.75
Logistician III	\$ 89.65	\$ 91.44	\$ 93.27	\$ 95.14	\$ 97.04
Logistician II	\$ 85.43	\$ 87.14	\$ 88.88	\$ 90.66	\$ 92.47
Logistician I	\$ 71.72	\$ 73.15	\$ 74.61	\$ 76.10	\$ 77.62
Jr. Logistician II	\$ 59.06	\$ 60.24	\$ 61.44	\$ 62.67	\$ 63.92
Jr. Logistician I	\$ 47.46	\$ 48.41	\$ 49.38	\$ 50.37	\$ 51.38

Appendix B: Labor Category Descriptions

Education / Experience Substitutions

Education for Experience		Experience for Education	
Degree	Experience Substitution	Total Experience	Degree Substitution
Associates	Two-years	Two-years, or Professional Certification such as CPIM, CPL, CSCMP, CPM, DAU Level I, II, or III in Acquisition	Associates
Bachelors	Four-years	Four years, or Two-years + Professional Certification such as CPIM, CPL, CSCMP, CPM, DAU Level I, II, or III in Acquisition	Bachelors
Masters	Six-years	Six Years, or Four –years + professional certification such CPIM, CPL, CSCMP, CPM, DAU Level I, II, or III in Acquisition	Masters
PhD.	Ten-years	N/A	PhD.

Experience can be substituted for education on a 2 years experience for 1 year of education basis.

Military occupational specialty experience can be substituted for education, when a formal school was required, on a 1 year experience for 1 year of education basis.

The following Labor Descriptions are applicable to **SIN 874-501, 874-504, and 874-507**

Senior Logistician IV
Minimum General Experience
Provides logistic support and logistics management to senior personnel. Ensures logistics production schedules are met and systems resources are used effectively. Oversees a wide variety of logistics management support and manages senior level personnel.
Functional Responsibilities
Responsible for effective logistics management and logistics support for wide variety of programs. Provides senior logistics program support and ensures that required resources for total logistics oversight are accessed in a cost effective manner. Responsible for implementation of new approaches of logistics management and recruitment of senior level logistics personnel.
Minimum Education/ Experience Requirements
BA Degree plus additional training in logistics subject matter expertise is required. Total of 21 years or more experience in logistics program and management support is also required.



Senior Logistician III
Minimum General Experience
Provides logistic support and logistics management to mid-level personnel. Ensures logistics production schedules are met and systems resources are used effectively. Oversees a wide variety of logistics management support and manages mid- level personnel in day-to-day logistics operations.
Functional Responsibilities
Responsible for effective logistics management and logistics support for wide variety of programs. Provides mid-level logistics program support and ensures that required resources for total logistics oversight are accessed in a cost effective manner. Responsible for implementation of on-going logistics management techniques.
Minimum Education/ Experience Requirements
BA Degree plus additional training in logistics subject matter expertise is required. Total of 16 years or more experience in logistics program and management support is also required.

Senior Logistician II
Minimum General Experience
Provides logistic support and logistics management to mid-level personnel. Ensures logistics production schedules are met and systems resources are used effectively. Oversees specific logistics management support and manages junior, mid- level personnel in day-to-day logistics operations.
Functional Responsibilities
Responsible for effective logistics management and logistics support for wide variety of programs. Provides junior, mid-level logistics program support and ensures that required resources for total logistics oversight are accessed in a cost effective manner. Responsible for implementation of on-going logistics management techniques.
Minimum Education/ Experience Requirements
BA Degree plus additional training in logistics subject matter expertise is required. Total of 12 or more years experience in logistics program and management support is also required.

Senior Logistician I
Minimum General Experience
Provides basic mid-level to senior level logistic support and logistics management to mid-level personnel. Ensures logistics production schedules are met and systems resources are used effectively. Oversees specific logistics management support and manages junior, mid- level personnel in day-to-day logistics operations.
Functional Responsibilities
Responsible for effective basic logistics techniques and management and logistics support for wide variety of programs. Provides basic, junior, mid-level logistics program support and ensures that required resources for total logistics oversight are accessed in a cost effective manner. Responsible for implementation of on-going logistics management techniques.
Minimum Education/ Experience Requirements
BA Degree plus additional training in logistics subject matter expertise is required. Total of 11 years experience in logistics program and management support is also required.



Logistician III
Minimum General Experience
Provides logistic support in directly related areas involving logistics and analysis. Provides logistics documentation and support. Also provides logistics support in areas requiring subject matter expertise.
Functional Responsibilities
Responsible for logistics support and logistics analysis in specialized projects determined on a case-by case basis. Operates within customer guidance and logistics contractual directives implementing logistics policies and procedures. Executes logistics policies and procedures in support of client requirements.
Minimum Education/ Experience Requirements
Requires BA Degree plus additional training in logistics or a total of 10 years of experience and subject matter expertise is required. Total of 6 years or more experience in a specialized area involving logistics support.

Logistician II
Minimum General Experience
Provides logistic support in directly related areas involving logistics and analysis. Provides logistics documentation and support. Also provides logistics support in areas requiring subject matter expertise.
Functional Responsibilities
Responsible for logistics support and logistics analysis in specialized projects determined on a case-by case basis. Operates within customer guidance and logistics contractual directives implementing logistics policies and procedures. Executes logistics policies and procedures in support of client requirements.
Minimum Education/ Experience Requirements
Requires BA Degree or 10 years of experience in the logistics areas with specialized expertise in logistics support. Total of 6 years or more experience in a specialized area involving logistics support.

Logistician I
Minimum General Experience
Provides logistic support in directly related areas involving logistics and analysis. Provides logistics documentation and support. Also provides logistics support in areas requiring subject matter expertise.
Functional Responsibilities
Responsible for logistics support and logistics analysis in specialized projects determined on a case-by case basis. Operates within customer guidance and logistics contractual directives implementing logistics policies and procedures. Executes logistics policies and procedures in support of client requirements.
Minimum Education/ Experience Requirements
Requires BA Degree plus additional training in logistics subject matter expertise is required. Total of 2 or more years experience in a specialized area involving logistics support.



Junior Logistician II
Minimum General Experience
Provides logistic support in directly related areas involving logistics and analysis. Provides logistics documentation and support. Also provides logistics support in areas requiring subject matter expertise.
Functional Responsibilities
Responsible for logistics support and logistics analysis in specialized projects determined on a case-by case basis. Operates within customer guidance and logistics contractual directives implementing logistics policies and procedures. Executes logistics policies and procedures in support of client requirements.
Minimum Education/ Experience Requirements
Requires High School Diploma and additional training in logistics subject matter expertise. Total of 3 year or more experience in a specialized area involving logistics support.
Junior Logistician I
Minimum General Experience
Provides logistic support in directly related areas involving logistics and analysis. Provides logistics documentation and support. Also provides logistics support in areas requiring subject matter expertise.
Functional Responsibilities
Responsible for logistics support and logistics analysis in specialized projects determined on a case-by case basis. Operates within customer guidance and logistics contractual directives implementing logistics policies and procedures. Executes logistics policies and procedures in support of client requirements.
Minimum Education/ Experience Requirements
Requires High School Diploma and additional training in logistics subject matter expertise. Total of 1 year or more experience in a specialized area involving logistics support.