



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: www.GSAAdvantage.gov

Mission Oriented Business Integrated Services (MOBIS)
Industrial Group 874, Industrial Class 8742

Contract Number: GS-10F-0047J

For more information on ordering From Federal Supply Schedules click on the GSA Schedules button at www.gsa.gov.

Special Item No. 874-1 Integrated Consulting Services
Special Item No. 874-6 Acquisition Management Support
Special Item No. 874-7 Integrated Business Program Support Services

BAE SYSTEMS

**BAE Systems Technology Solutions & Services Inc.
520 Gaither Road, Rockville, MD 20850-6198**

Point of Contact for Administration: Bruce Heller
Phone: (301) 738-5985
Fax: (301) 862-9347 (Please notify of fax transmission)

<http://www.baesystems.com/s2contracts>

Period Covered by Contract:
March 15, 1999 – March 14, 2019

Pricelist current through Modification PA-0036 signed October 9, 2014

Business Size: Large

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INFORMATION FOR ORDERING OFFICES

- 1a. The Special Item Numbers (SINs) awarded by GSA under this Schedule contract are:

874-1 – Integrated Consulting Services

BAE Systems shall provide expert advice and assistance in support of an agency's mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services
- Facilitation and related decision support services
- Survey services, using a wide variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

NOTE: Consulting services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

874 6 - Acquisition Management Support

BAE Systems shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are: acquisition planning assistance, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.: expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis: contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies: contract close-out assistance; Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies. Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited under MOBIS. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award. For more information, see www.gsa.gov/mobis.

874 7 - Integrated Business Program Support Services

BAE Systems shall provide services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services covered by this SIN include:

- All phases of program or project management, from planning to closeout
- Operational/administrative business support services in order to carry out program objectives

NOTE 1: Program support services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

NOTE 2: Administrative support services are authorized under this SIN; however, they must be provided in conjunction with other professional business services covered under this Schedule and must be performed under the supervision of the contractor's Project or Program Manager. Personal services as defined in FAR are prohibited under MOBIS.

- 1b. Identification of Lowest Priced Model Number and Lowest Unit Price. All prices shown herein are as stated. All discounts and the GSA Industrial Funding Fee (IFF) have already been applied.
- 1c. Labor Category Hourly Rates and Labor Category Descriptions. Labor category descriptions are located on Page 7 of this Price List. Labor category hourly rates offered under this Schedule are located on Page 13 of this Price List.
2. Maximum Order: The maximum order designated for contracts awarded under this Schedule is \$1,000,000. Ordering activities may seek a price reduction for orders placed over this amount.
3. Minimum Order: The minimum dollar value of an order is \$100.
4. Geographic Coverage: The geographic scope of this contract is within the 48 contiguous states, Washington, D.C., Alaska, Hawaii, Puerto Rico and, on a worldwide basis, in any foreign country in which trade is not prohibited by the United States Government.
5. Point(s) of Production: USA
6. Discounts from List Price: All prices shown herein are as stated. All discounts and the GSA Industrial Funding Fee (IFF) have already been applied.
7. Quantity Discounts: As negotiated and mutually agreed to for each delivery/task order.
8. Prompt Payment Terms: None.
- 9a. Government Purchase Cards - Purchase card orders will be accepted below the micro-purchase threshold.
- 9b. Government Purchase Cards - Purchase card orders will be accepted above the micro-purchase threshold.
10. Foreign Items. Not applicable.
- 11a. Time of Delivery - Delivery requirements are specified on individual task orders.
- 11b. Expedited Delivery – Please coordinate with the appropriate BAE Systems Task Order Contracts Administrator for expedited deliveries.
- 11c. Overnight and 2-day Delivery - Same as Expedited Delivery above.
- 11d. Urgent Requirements - When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are

encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. Point(s) - F.O.B. Destination.
- 13a. Ordering Address(s) - All orders under this contract should be placed with the address below:

BAE Systems Technology Solutions & Services Inc
520 Gaither Road
Rockville, MD 20850-6198
- 13b. Ordering Procedures - For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address(s):

<u>Electronic Payment</u> M&T Bank Inc. 25 South Charles Street Baltimore, MD 21201	<u>Other Than Electronic Payment</u> BAE Systems Technology Solutions & Services Attn: Accounts Payable P.O. Box 64528 Baltimore, MD 21264
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15. Warranty Provision - Not applicable.
16. Export Packing Charges - Not applicable.
17. Terms and Conditions of Government Purchase Card Acceptance - The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.
18. Terms and Conditions of Rental, Maintenance, and Repair - Not applicable.
19. Terms and Conditions of Installation - Not applicable.
- 20a. Terms and Conditions for Repair Parts - Not applicable.
- 20b. Terms and Conditions for Any Other Services: Travel – Any travel required by an ordering agency in the performance of MOBIS services under this contract will be reimbursed by the ordering agency. Contractor travel will be in accordance with the Federal Travel Regulations or Joint Travel Regulations, as applicable. Established Federal Government per diem rates will apply to contractor travel, plus applicable G&A expenses.
21. List of Service and Distribution Points - Service and distribution points are on an order by order basis.

22. List of Participating Dealers - Not applicable.
23. Preventive Maintenance - Not applicable.
- 24a. Special Attributes such as Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) - Not applicable.
- 24b. Section 508 Compliance - BAE Systems shall comply with Section 508 standards and requirements as specified in each Statement of Work (SOW) and its associated individual task/delivery order. Each SOW must specifically state the standards that must be met for accessibility relative to the products or services requested. More information regarding Section 508 can be found at the Government's web site www.section508.gov.
25. Data Universal Number System (DUNS) number: 10-393-3453
26. CAGE Code: 99789
27. Central Contractor Registration (CCR) database. BAE Systems Technology Solutions & Services Inc. has registered and is current in the CCR database which is now incorporated into Systems for Award Management (SAM).

MOBIS LABOR CATEGORY DESCRIPTIONS

1. Subject Matter Expert:

Experience: Must have at least 15 years of experience. Expert in one of the following areas: strategic planning, cost/benefit analyses, process improvement, or risk mitigation. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Provides expert advice, assistance, or guidance in support of programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.

Education: Masters degree or Bachelors Degree with fifteen (15) years experience in the field of specialization.

2. Program Manager:

Experience: Must have at least 12 years of experience in general program management.

Duties: Directs, coordinates, and exercises supervisory authority for planning, organizing, controlling, integrating, and completing programs. Develops and establishes procedures and guidelines for daily operation of assigned program. Executes and implements program directives and develops systems and controls to carry out program tasks. Determines work schedules, sets priorities, and implements procedures for performing work activities. Directs and monitors work results for meeting customer requirements, specifications, and quality assurance standards. Evaluates performance of assigned program tasks in terms of quality, cost control, and program schedules.

Education: Bachelors degree and twelve (12) years experience. Certification by a Professional Society may be substituted for Bachelors Degree.

3. Project Manager

Experience: Must have at least 5 years of experience in general project management.

Duties: Directs, coordinates, and exercises supervisory authority for planning, organizing, controlling, integrating, and completing projects. Develops and establishes procedures and guidelines for daily operation of assigned program. Executes and implements program directives and develops systems and controls to carry out program tasks. Determines work schedules, sets priorities, and implements procedures for performing work activities. Directs and monitors work results for meeting customer requirements, specifications, and quality assurance standards. Evaluates performance of assigned program tasks in terms of quality, cost control, and program schedules.

Education: Bachelors degree and five (5) years experience. Certification by a Professional Society may be substituted for Bachelors Degree.

4. Senior Consultant I:

Experience: Must have at least 15 years of experience. Possesses a high-level of specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.

Education: Masters degree or Bachelors Degree with seventeen (17) years experience in an engineering field.

5. Senior Consultant II

Experience: Must have at least 12 years of experience. Possesses a high-level of specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and

interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations

Education: Masters degree or Bachelors Degree with fifteen (15) years experience in an engineering field.

6. Senior Consultant III

Experience: Must have at least 10 years of experience. Possesses a high-level of specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.

Education: Masters degree or Bachelors Degree with twelve (12) years experience in an engineering field.

7. Senior Systems Analyst

Experience: Must have at least 6 years of experience in general systems analysis.

Duties: Applies knowledge of and experience with technological, programmatic, program management, or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related programs.

Education: Bachelors degree and six (6) years experience in systems analysis.

8. Systems Analyst

Experience: Must have at least 4 years of experience in general systems analysis.

Duties: Applies knowledge of and experience with technological, programmatic, program management, or business fields to support the analysis of moderately complex systems engineering, systems technology, support systems, program management, management, or other related programs.

Education: Bachelors degree and four (4) years experience in systems analysis.

9. Senior Manager

Experience: Must have at least 6 years of experience.

Duties: Supervises managers and support personnel. Analyzes requirements and assigns appropriate personnel. Defines and develops task statements to identify work to be accomplished in the areas of budget and financial resource allocations, equipment acquisition, and organizational management. Establishes and maintains quality standards. Defines training requirements.

Education: Bachelors degree or eight (8) years experience in the field of program management.

10. Manager

Experience: Must have at least 4 years of experience.

Duties: Supervises support personnel. Analyzes requirements and assigns appropriate personnel. Defines and develops task statements to identify work to be accomplished in the areas of budget and financial resource allocations, equipment acquisition, and organizational management. Establishes and maintains quality standards. Defines training requirements.

Education: Bachelors degree or six (6) years experience in program management.

11. Consultant III

Experience: Must have at least 6 years of experience. Possesses specialized expertise in a

technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.

Education: Bachelors degree or eights (8) years experience in an engineering field.

12. Consultant II

Experience: Must have at least 8 years of experience. Possesses specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.

Education: Bachelors degree or ten (10) years experience in an engineering field.

13. Consultant I

Experience: Must have at least 10 years of experience. Possesses specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously. May have authored and published articles or books in field of expertise.

Duties: Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.

Education: Bachelors degree or twelve (12) years experience in an engineering field.

14. Technical Editor

Experience: Must have at least 6 years of experience writing and editing for technical disciplines.

Duties: Develops and edits material for reports, manuals, briefs, instruction manuals, catalogs, training material, and other technical publications. Reviews journals, reports, and similar material to become familiar with product or process terminology.

Education: Bachelors degree or eight (8) years technical writing experience.

15. Data Administrator

Experience: Must have at least 4 years of experience in general data support disciplines.

Duties: Applies standard and unique practices and techniques in technical disciplines, while providing support for ongoing systems technology, support systems, program management, management, or other related programs.

Education: Associates degree or six (6) years experience in data administration.

16. Word Processor

Experience: Must have at least 4 years of experience creating, maintaining, and updating documents, briefs, reports, and correspondence.

Duties: Types and proofreads material for reports, manuals, briefs, instruction manuals, catalogs, training material, and other technical publications using established quality standards.

Education: Associates degree or six (6) years experience with project document processing.

17. Administrative Support

Experience: Must have at least 2 years of experience in related field.

Duties: May perform diverse secretarial and administrative duties, initiate special reports, compose correspondence, and compile statistical and budget information.

Education: High School Diploma or GED

18. Sr. Management Analyst/Task Leader

Experience: Must have a minimum of 12 years of experience in a related field.

Duties: Specialized experience in facilitation, training, methodology development and evaluation, process re-engineering, change management, and other business processes. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects.

Education: Bachelors Degree-Accounting, Finance, Management, Business, Engineering or Science.

19. Management Analyst

Experience: Must have at least 5 years of experience in a related field. Specialized experience in facilitation, training, methodology development and evaluation, process re-engineering, change management, business management techniques, organizational development, and related practices.

Duties: Data and activity modeling, assists in developing modern business methods, identifies best practices, and creates and assesses performance measurements.

Education: Bachelors Degree-Accounting, Finance, Management, Business, or other related fields.

20. Jr. Management Analyst

Experience: Must have a minimum of 2 years of experience in facilitation, training, methodology development and evaluation, process re-engineering, identifying best practices, change management, and related fields.

Duties: Applies process improvement and methodology and modern business methods across project lines to facilitate knowledge transfer.

Education: Bachelors Degree-Accounting, Finance, Management, Business, or other related fields.

21. Sr. Cost/Financial Analyst

Experience: Must have at least 8 years of experience in financial management with a demonstrated ability to supervise or lead a team of analysts working on complex business initiatives.

Duties: Group leader working on complex financial business initiatives that may include the assessment of products and procedures for compliance with current Government standards, accounting practices and principles, and multi-tiered system application standards.

Education: Bachelors Degree-Accounting, Finance, Management, Business, or other related fields.

22. Cost Financial Analyst

Experience: Must have at least 3 years of experience in financial management with a demonstrated ability for analyzing, designing, and developing automated applications for unique business practices.

Duties: Clearly define Government financial business practices for integration into the Government financial business systems. May identify potential problems and solutions through identified recommended solutions.

Education: Bachelors Degree-Accounting, Finance, Management, Business, or other related fields.

23. Jr. Cost/Financial Analyst

Experience: Recent graduate with 0 years of experience with the ability to determine the

feasibility of automating Government financial business practices.

Duties: May recommend functional requirements for applications to be developed or justify the non-development based on either cost or technology. Must be able to communicate with financial-oriented personnel to document the flow and make recommendations.

Education: Bachelors Degree-Accounting, Finance, Management, Business, or other related fields.

24. Sr. Engineer/Scientist

Experience: Must have at least 10 years of experience in Computer Science, Information Technology, Math, Science, or other related technology.

Duties: Responsible for interpreting, organizing, executing, and coordinating arrangements. Plans and conducts research in problem areas of considerable scope and complexity. Must be able to plan, manage, and execute complex tasks and lead subordinate level positions.

Education: Bachelors Degree-Science, Computer Science, Information Technology, Math, or other related field.

25. Engineer/Scientist

Experience: Must have at least 4 years of experience in engineering or a related scientific field.

Duties: Duties may include but are not limited to a variety of complex features such as conflicting design requirements and difficult coordination that involves detailed phases of engineering or scientific related work within a project.

Education: Bachelors Degree-Engineering, Finance, Management, Business, Science, or other related field.

26. Associate Engineer/Associate Scientist/Associate Analyst

Experience: Recent graduate performing at an entry level and/or development level position.

Duties: Perform routine level engineering tasks or scientific or analytical work requiring application of standard techniques, procedures, and criteria. Works under the direction of a supervisor.

Education: Bachelors Degree-Engineering, Finance, Management, Business, Science, or other related field.

27. Sr. Programmer/Systems Analyst

Experience: Must have at least 10 years of experience in Computer Science Information Technology, MIS, Math, Science or other related technology.

Duties: Analyzes systems and functions and determines requirements for computer equipment and software. May develop applications or work with operating systems software.

Education: Bachelors Degree-Computer Science, Information Technology, Math, Science, or other related fields.

28. Journeyman Programmer

Experience: Must have at least 8 years of experience in Computer Science, Information Technology, Math, Science, or other related technology.

Duties: Required to design, develop, implement, test, and document programs.

Education: Bachelors Degree-Science, Computer Science, Information Technology, Math, or other related field.

29. Programmer

Experience: Must have at least 5 years of experience in Computer Science, Information Management, Engineering, or other related field.

Duties: May be required to design, develop, and/or implement databases with respect to access methods, access time, and device allocation.

Education: Bachelors Degree-Science, Computer Science, Information Technology, Math, or other related field.

30. Principal Investigator

Experience: Must have at least 5 years of experience in all phases of Business Development.

Duties: Participates in all phases of development by providing high-level functional analysis, design, integration, documentation, and implementation advice on complex problems that require extensive subject matter expertise.

Education: Masters Degree plus Bachelors Degree-Accounting, Finance, Management, Business, Science, Information Technology, or other related field.

31. Principal Consultant

Experience: Must have at least 18 years of experience in Business, Accounting, Engineering, Science.

Duties: Serves as a lead advisor/analyst to customer's executive management team in a variety of capacities. Recognized as an industry expert by providing training, workshops, or publishing articles.

Education: Masters Degree in Business, Accounting, Engineering, Science

32. Executive Consultant

Experience: Must have at least 12 years of experience in Business, Science, Engineering, Information Technology, Accounting, or other related field.

Duties: Serves as a senior advisor/analyst to customer's executive management team in a variety of capacities. Recognized as an industry specialist by providing training and workshops, conducting seminars, or publishing industry articles.

Education: Masters Degree in Business, Science, Engineering, Information Technology, Accounting, or other related field.

33. Sr. Business Consultant

Experience: Must have at least 8 years of experience in Business, Information Technology, Accounting, Math, or other related field.

Duties: Manages tasks or contracts for a single customer and is responsible for technical, management, and cost performance. Performs work in a variety of operational areas or in a single consulting area.

Education: Bachelors Degree-Business, Accounting, Information Technology, Math, or other related field.

34. Business Consultant II

Experience: Must have at least 4 years of experience in Business, Accounting, Engineering, Science, or other related field.

Duties: Supports tasks for one or multiple customers. May lead a specific task in support of a particular customer.

Education: Bachelors Degree-Business, Accounting, Engineering, Science, or other related field.

35. Business Consultant I

Experience: Must have at least 2 years of experience in Business, Accounting, Engineering, Science, or other related field.

Duties: Works under supervision facilitating working groups and sessions, designing schedules, conducting analyses, developing models, writing reports, preparing presentations and presenting results.

Education: Bachelors Degree-Business, Accounting, Engineering, Science, or other related field.

**MOBIS LABOR CATEGORY HOURLY RATES
SIN 874-1, SIN 874-6, AND SIN 874-7**

If the Agency purchases from any of these SINs on a firm, fixed rate Task/Delivery Order, the total price will be established at time of award based on prices offered herein. If the Task Order requirement contains ODC's or travel, they may be purchased as Open Market items. Open Market items are considered commercial items and will be burdened with all applicable indirect costs and invoiced in accordance with BAE Systems Disclosure Statement. Travel is reimbursed in accordance with Joint Travel Regulations and BAE Systems Corporate Policy.

<u>Labor Categories</u>	Option 3 Hourly Rates				
	Year 16 3/15/2014 to 3/14/2015	Year 17 3/15/2015 to 3/14/2016	Year 18 3/15/2016 to 3/14/2017	Year 19 3/15/2017 to 3/14/2018	Year 20 3/15/2018 to 3/14/2019
Subject Matter Expert	\$207.74	\$212.93	\$218.25	\$223.71	\$229.30
Program Manager	\$162.59	\$166.65	\$170.82	\$175.09	\$179.46
Project Manager	\$145.55	\$149.19	\$152.92	\$156.74	\$160.66
Sr. Consultant I	\$185.35	\$189.98	\$194.73	\$199.60	\$204.59
Sr. Consultant II	\$145.55	\$149.19	\$152.92	\$156.74	\$160.66
Sr. Consultant III	\$94.54	\$96.90	\$99.32	\$101.80	\$104.35
Sr. Systems Analyst	\$130.62	\$133.88	\$137.23	\$140.66	\$144.18
Systems Analyst	\$99.52	\$102.01	\$104.56	\$107.17	\$109.85
Sr. Manager	\$116.92	\$119.84	\$122.84	\$125.91	\$129.06
Manager	\$104.49	\$107.10	\$109.78	\$112.52	\$115.34
Consultant I	\$90.82	\$93.09	\$95.41	\$97.80	\$100.24
Consultant II	\$80.86	\$82.88	\$84.96	\$87.08	\$89.26
Consultant III	\$68.42	\$70.13	\$71.88	\$73.68	\$75.52
Technical Editor	\$82.09	\$84.14	\$86.25	\$88.40	\$90.61
Data Administrator	\$65.93	\$67.58	\$69.27	\$71.00	\$72.77
Word Processor	\$49.75	\$51.00	\$52.27	\$53.58	\$54.92
Administrative Support	\$56.28	\$57.69	\$59.13	\$60.61	\$62.13
Sr. Management Analyst/Task Leader	\$145.46	\$149.09	\$152.82	\$156.64	\$160.56
Management Analyst	\$110.10	\$112.85	\$115.67	\$118.56	\$121.52
Jr. Management Analyst	\$92.55	\$94.86	\$97.23	\$99.66	\$102.15
Sr. Cost/Financial Analyst	\$106.67	\$109.34	\$112.07	\$114.87	\$117.75
Cost/Financial Analyst	\$72.19	\$74.00	\$75.85	\$77.74	\$79.69
Jr. Cost/Financial Analyst	\$60.21	\$61.72	\$63.26	\$64.84	\$66.46

*Continued on next page

<u>Labor Categories</u>	Option 3 Hourly Rates continued				
	Year 16 3/15/2014 to 3/14/2015	Year 17 3/15/2015 to 3/14/2016	Year 18 3/15/2016 to 3/14/2017	Year 19 3/15/2017 to 3/14/2018	Year 20 3/15/2018 to 3/14/2019
Sr. Engineer/Scientist	\$140.90	\$144.42	\$148.03	\$151.73	\$155.52
Engineer/Scientist	\$128.13	\$131.33	\$134.61	\$137.98	\$141.43
Associate Engineer/Associate Scientist/Associate Analyst	\$71.48	\$73.27	\$75.10	\$76.98	\$78.90
Sr. Programmer/Systems Analyst	\$119.63	\$122.62	\$125.68	\$128.83	\$132.05
Journeyman Programmer	\$99.58	\$102.07	\$104.62	\$107.24	\$109.92
Programmer	\$78.99	\$80.96	\$82.99	\$85.06	\$87.19
Principal Investigator	\$210.92	\$216.20	\$221.60	\$227.14	\$232.82
Principal Consultant	\$385.03	\$394.66	\$404.52	\$414.64	\$425.00
Executive Consultant	\$276.88	\$283.81	\$290.90	\$298.17	\$305.63
Sr. Business Consultant	\$216.07	\$221.47	\$227.01	\$232.68	\$238.50
Business Consultant II	\$177.70	\$182.15	\$186.70	\$191.37	\$196.15
Business Consultant I	\$118.47	\$121.43	\$124.47	\$127.58	\$130.77

Note 1: These rates are subject to the FAR economic price adjustment and price reduction clauses and may be revised within the contract period. For rates prior to March 15, 2014, please contact the personnel listed on the cover page.

Note 2: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Note 3: Prices include an Industrial Funding Fee (IFF) of .75% and annual escalation of 2.5%