

E O[®] Environmental **R M** and Occupational Risk Management

Main Office:
283 East Java Drive
Sunnyvale, CA 94089
1-800-648-1506

General Services Administration

Federal Supply Service
Authorized Federal Supply Schedule
Price List

Online access to contract ordering information terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The Internet address for **GSA Advantage!**[™] is:
<http://www.GSAAdvantage.gov>.

Schedule for – Environmental Services
Federal Supply Schedule Industrial
Group: 899

Standard Industrial Class: F999

Contract Number: GS-10F-0047P

Contract Period: November 10, 2003
through November 09, 2008

For more information on ordering from
Federal Supply Schedules click on the
FSS Schedules button at <http://www.fss.gsa.gov>.

Environmental and Occupational Risk
Management, Inc. (EORM)

283 East Java Dr. Sunnyvale, CA 94089

Phone: (408) 822-8100

Fax: (408) 822-8001

Contact: Deborah Muise, Business
Development/RFP Mgr

E-mail: <mailto:muised@eorm.com>

Web site: www.eorm.com

Business Size: Large



I. Customer Information

1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN 899-1

SIN 899-2

SIN 899-3

SIN 899-4

SIN 899-6

1b. **Lowest Unit Price for SIN:** See price list.

1c. **Job Descriptions:**

2. **Maximum Order:** \$5,000,000.00

3. **Minimum Order:** \$100.00

4. **Geographic Coverage (Delivery Area):** Domestic and Overseas

5. **Point(s) of Production:** Through a network of offices located across the U.S. and the United Kingdom. Major office locations include, Sunnyvale, California; Oakland, California; Newport Beach, California; Portland, Oregon; Seattle, Washington; Phoenix, Arizona; Denver, Colorado; Austin, Texas; Dallas, Texas; Houston, Texas; Chicago, Illinois; Atlanta, Georgia; and Boston, Massachusetts.

6. **Discounts from list prices or statement of net price:** Government net prices (discounts already deducted). See the following.

7. **Quantity discounts:** None Offered

8. **Prompt payment terms:** Net 30 days

9a. **Notification that Government purchase cards are acceptable at or below the micro-purchase threshold:** Yes

9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept over \$2,500.00

10. **Foreign items (listed by country of origin):** None

11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order

11b. **Expedited Delivery:** Items available for expedited delivery are noted in this price list.

11c. **Overnight and 2nd-day Delivery:** Offered under all SINs. Schedule customer may contact EORM for rates.

11d. **Urgent Requirements:**

12. **F.O.B. Point(s):** Destination



13a. Ordering Address(es):

EORM Environmental and Occupational Risk Management, Inc.
283 East Java Drive
Sunnyvale, CA 94089-1022
Phone: (408) 822-8100
Fax: (408) 822-8001
Email: muised@eorm.com

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es):

Environmental and Occupational Risk Management, Inc.
283 East Java Drive
Sunnyvale, CA 94089-1022

15. Warranty Provision:

16. Export Packing Charges (if applicable): Not Applicable

17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): See No. 9a above.

18. Terms and conditions on rental, maintenance, and repair (if applicable): Not Applicable

19. Terms and conditions of installation (if applicable): Not applicable

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not applicable

20b. Terms and conditions for any other services (if applicable): Not applicable

21. List of services and distribution points (if applicable): Not applicable

22. List of participating dealers (if applicable): Not applicable

23. Preventive maintenance (if applicable): Not applicable

24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 55-5602663

26. Registered in Central Contractor Registration (CCR) database.

Contractor will accept LH and FFP



II. EORM® Company History and Profile

Environmental and Occupational Risk Management, Inc. (EORM) is a leading environmental, health and safety (EHS) management and technical consulting firm. Founded in 1991, the company serves both public and private sector clients in diverse market segments including the technology, media, and telecommunications; healthcare and life sciences; food and beverage; and transportation. EORM has eight regional and four support offices across the United States, each staffed by individuals that have extensive knowledge and expertise in federal, state and local environmental, health and safety regulations and their associated reporting / compliance requirements. The scope of services listed below demonstrates both the depth and breadth of EORM's capabilities in delivering premier environmental, health and safety management and technical consulting services.

Scope of Services

EORM provides EHS regulatory consulting services to support client requirements to comply with EHS laws and regulations including:

- Occupational Safety and Health Administration (OSHA) Regulations
- Resource Conservation and Recovery Act (RCRA)
- Department of Transportation (DOT) Regulations
- Emergency Planning and Community Right-to-Know Act (EPCRA)
- Toxic Substances Control Act (TSCA)
- Oil Pollution Act (OPA)
- National Emissions Standards for Hazardous Air Pollutants (NESHAP)
- Clean Water Act (CWA)
- Clean Air Act (CAA)
- Pollution Prevention Act (PPA)
- Safe Drinking Water Act
- Superfund Amendments and Reauthorization Act (SARA)
- Asbestos Standards, Title 40 CFR Part 763

EORM conducts EHS audits for clients in various industries to determine the level of compliance of their program(s) by comparing actual practices and processes with federal, state and local EHS regulations. Compliance audit topics include (but are not limited to) the following areas:

- OSHA
- Hazardous Waste Management Programs (RCRA)
- Hazardous Materials Transportation (DOT)
- EPCRA – Form R submissions



- TSCA – PCB regulations
- Clean Water Act – NPDES permits, storm water management plans
- Clean Air Act – Permit reviews and reporting requirements
- Multimedia Environmental Health and Safety Audits

EORM prepares, develops and implements EHS permit applications and compliance programs for clients in various industries to comply with federal, state and local EHS regulations.

Compliance program development and permit application preparation topics include (but are not limited to) the following areas:

- OSHA
- Hazardous Waste Management Programs (RCRA)
- Hazardous Materials Transportation (DOT)
- EPCRA – Form R submissions
- TSCA – PCB regulations
- Clean Water Act – NPDES permits, storm water management plans
- Clean Air Act – Permit reviews and reporting requirements
- Multimedia Environmental Health and Safety Audits

EORM provides customized EHS training to clients including design and delivery of client-specific training programs that include:

- OSHA – all program topics
- Hazardous Waste Management (RCRA)
- Hazardous Materials Transportation (DOT)
- Emergency Response Training Initial and Refresher Training
- Many other training topics are offered under the SIN 899-3 description

EORM works with clients when they are expanding their business facilities by assisting with new facility design. We partner with design engineers to ensure that new building designs incorporate the requirements and intent of the Uniform Building Code and Uniform Fire Code and meet all building code requirements relating to the usage and storage of hazardous materials.

EORM assists with startup and closure/decommissioning activities. Startup support includes environmental permitting, evaluation of pollution control technologies and design review. For closure and decommissioning initiatives, we develop and oversee the appropriate and safe decommissioning of equipment, surfaces, and utilities related to facility processes and operations including the development of Health Based Cleanup Levels (HBCLs).



III. SIN 899-1: Environmental Planning Services & Documentation

Environmental Program Management

EORM provides environmental health and safety program management support services to our clients in areas ranging from individual project work to full-time, onsite support. While working onsite at client locations, EORM employees are responsible for all facility activities in support of EHS initiatives. EORM also provides outsourced employees at client locations on a part- or full-time basis to help implement and improve specific EHS programs and responsibilities. In addition, we support our clients' EHS management programs by providing project-specific support to meet regulatory deadlines and to improve EHS program performance. EORM's EHS outsourcing partnership program and individual project experience includes:

Hazardous Waste

- Hazardous waste inventory
- Hazardous waste disposal
- Hazardous waste documentation
- Hazardous waste permitting

Hazardous Materials

- Hazardous materials chemical inventory
- Chemical classification
- Code compliance
- Building code classification

Air Quality

- Air quality permits
- Annual emissions inventories
- Risk management plan development and program management

Wastewater

- Wastewater discharge
- Wastewater NPDES permitting
- Regulatory compliance

Storm Water

- Storm water permitting
- Storm water program and plans



- Employee and manager training on storm water pollution prevention
- Storm water pollution monitoring

DOT Program Management

- Regulatory compliance
- Employee and manager training

ISO 14001 Certification

- Gap analysis
- Roadmap to guide clients towards certification and certifying body approval
- Employee and manager awareness training
- Core team training
- Internal auditor training

OSHA

- General industry
- Construction standard
- Industrial hygiene

Environmental Regulation Development

EORM provides strategic environmental program support to clients in a range of industries in the following areas:

- Development, review and documentation of client management systems in preparation for EHS management system certification according to the ISO 14001 standard and the EMAS regulation.
- Development and auditing of environmental procedures, permits and regulatory reports for hazardous materials handling, hazardous waste management, air quality permit compliance and wastewater monitoring.
- Development and application of design for environment tools such as design checklists, CARRI™, and the EPD Database to identify and address potential regulatory, worker, public, and business risks at the earliest stages of process and product development.
- Delivery of International EHS Regulatory Tracking and Interpretation Services (RTIS) in critical technical areas and jurisdictions.
- Mass and energy balance modeling of client processes and facilities.
- Development of closure and/or decommissioning plans for processes and oversight of decommissioning contractors.



Emergency Preparedness Planning

EORM specializes in assessing and controlling vulnerabilities of organizations to a variety of emergency situations through comprehensive development and implementation of business risk and emergency management plans. The company also provides hands-on expertise and understanding of “real life” operations to help organizations exercise their Emergency Response Plans, equipment and personnel. Our pragmatic approach enables us to develop useful plans that help to minimize business impact from natural disasters and human-caused interference. Our personnel include Certified Business Continuity Planners, Certified Hazardous Materials Managers, Certified Safety Professionals, Emergency Medical Technicians and Firefighters.

We offer the following services to our clients:

- **Vulnerability Analyses** – Using technical hazard analysis techniques, we work with our clients to identify and prioritize critical business activities and assets, and to determine the susceptibility of high-priority business activities to undesirable events.
- **Emergency Action Plans (EAP)** – EORM develops site-specific EAPs detailing evacuation, response and communication requirements for relevant emergency events such as chemical releases, fires, utility outages, and bomb threats.
- **Crisis Management Plans** – We develop department and corporate level plans which allow for the overall coordination of an organization’s response to a crisis by identifying risks and associated probabilities, detailing specific crisis levels, identifying roles and responsibilities of crisis teams, developing escalation and communication procedures.
- **Emergency Response Plans (ERP)** – We develop and customize ERPs for specific facility hazards and capabilities that exist on-site. The ERP is specifically designed as a resource for ERT members and employees who need information fast during an emergency. ERPs address natural and human-caused hazards including events outlined above, as well as those resulting from hazardous process material releases, and biological, radioactive and chemical hazards. Plans outline how teams are activated, methods of response and rescuer safety, portable monitoring, instrumentation, PPE, hazard abatement and agency interaction.

EORM has developed comprehensive site-specific emergency response plans for our customers. Plan development includes: identification of client needs through observation of business activities and operations, interviews with employees, and a regulatory review. EORM determines regulatory applicability to site operations and activities through gap analysis. Emergency Response Plans are developed to address the various hazards present at a client’s facility. EORM utilizes an extensive hazardous materials database to expedite the classification of hazardous materials, otherwise completed through review of material safety data sheets. Emergency Response Plans can be designed to incorporate multiple hazards at the client’s request. Emergency response plans are developed specifically for each client site, facilitating integration with existing emergency mitigation personnel, equipment and procedures.



- **Emergency Response Plans include (but are not limited to) the following:**
 - Emergency Action Plans
 - Emergency Evacuation Plans
 - Chemical Emergency Response Plans
 - Biological Emergency Response Plans
 - Radiological Emergency Response Plans
 - Contingency Plans
 - Spill Prevention Control and Countermeasures Plans
 - Integrated Contingency Plans
 - Federal Risk Management Plans
 - State Specific Risk Management Plans
- **Business Continuity/Disaster Response/Recovery Plans** – Using a structured process, EORM assesses vulnerabilities, conducts a business impact assessment, determines recovery time objectives and alternative business continuity strategies and develops the BCP through partnering with the operation owners within the organization. Most importantly, our process builds ownership of each aspect of the BCP. EORM BCPs can be completed quickly and efficiently, exercised and, when needed, put to use. We identify the internal and external resources and actions required to reduce impacts to operations, based on time sensitivity of our clients' high-priority business activities.
- **Testing** – In addition to planning, EORM helps business continuity and crisis management teams test their plans to identify areas for improvement. This process can range from tabletop and “walkthrough” exercises to full-speed, multi-agency, large-scale exercises.
- **Training** – EORM offers specialized training programs for a variety of industrial emergency response teams. Each course is customized for the facilities expertise; standard topics include:
 - 2-Hour Awareness Level
 - 8-Hour First Response – Operations
 - 24-Hour Hazardous Materials Technician
 - Respiratory Protection Training and Fit Testing
 - Introduction to Search and Rescue
 - Incident Command System (ICS) Organization
 - First Aid/CPR/AED
 - Customized advanced medical ERT
 - Evacuation, Fire programs



- Spill Control, Countermeasures
- Site-specific hazard training (e.g., flammable gases, biologically active organisms, etc.)

IV. SIN 899-2: Environmental Compliance Services

EORM provides environmental compliance services in accordance with a range of federal, state and local EHS regulations. EORM services include the following subjects:

Environmental Compliance Audits

EORM performs EHS compliance audits to ascertain if there are any existing EHS liability issues within the organization. The audit is intended to identify whether the organization is meeting its obligation of regulatory compliance with critical EHS laws, regulations and ordinances or best practices. EORM provides experienced site assessors who are familiar with the types of activities conducted at the facility to physically inspect the site operations. The assessors then compare site operations and programs with all applicable EHS regulations to determine specific issues of noncompliance.

During the first phase of the audit, EORM consultants meet with designated facility representatives to conduct a walk-through inspection of the facility. Visual inspections are made of the equipment, controls and processes impacting EHS compliance. Brief interviews are conducted with facility management and technical personnel to determine operating practices, procedures, and parameters affecting EHS compliance. Individuals responsible for operations in each area, and for activities such as facilities management, hazardous materials requisition, storage or handling, emergency response, and hazardous waste generation or handling, will be interviewed regarding their activities, training and record-keeping responsibilities.

In addition to interviews and visual inspections, EORM reviews the environmental compliance records and documents (hazardous waste records, air quality permits, etc.). This qualitative assessment determines whether the documents were completed and retained according to regulatory requirements, whether they contain appropriate information and whether there is evidence that the programs are being implemented.

Using professional experience and judgment, and the results from the first phase of the audit, EORM prepares a summary report which contains (a) an assessment of the status of EHS programs at the facility, and (b) an assessment of the effectiveness of the EHS systems that affect those programs.

Develop Plans to Meet Environmental Regulations

Following the EHS compliance audit, EORM develops a prioritized list of issues that are risk-ranked to identify the actions the client should take to improve or maintain compliance and reduce regulatory risk. "Issues" are deficiencies or potential noncompliance items identified in critical EHS program areas. Priorities assigned based on the potential or actual threat to the environment and/or employees associated with noncompliance, the level of compliance observed at the facility, and the current enforcement policies of various administering agencies as perceived by the EORM team.



Based on the results of the audit, EORM then develops the EHS Prioritization of Issues (POI), which is a prioritized list of specifically recommended actions for the client to take in order to address all issues in an effective manner. EORM provides strategic recommendations that may assist in reducing further risk by implementing cost-effective best management practices.

Compliance Management Planning

EORM provides strategic EHS program support in the following areas:

- **Regulatory Assistance and Compliance Assessments** – EORM develops, implements and evaluates required procedures, permits, plans and reports for all EHS topics as they pertain to facility processes and operations in all local, state, federal and international regulatory sectors.
- **International Regulatory Tracking and Interpretation Services (RTIS)** – EORM and its partner company, ESHConnect, provide EHS updates and regulatory interpretation services for clients with worldwide facilities in areas including the Americas, Asia and Europe.
- **Environmental Management Systems (EMS)** – EORM aids in the development, review and documentation of environmental management systems in order to prepare for certification to ISO 14001 and/or EMAS standards.
- **Strategic Management Consulting** – EORM can help integrate environmental performance with business activities and demonstrate positive impacts through activities such as identification of key metrics, performing life cycle analysis, design for environment (DfE) and benchmarking.

Compliance Effects of Process Modifications

EORM develops strategies to assist clients in complying with the requirements of 29 CFR 1910.119 (OSHA PSM) and 40 CFR 68 (EPA RMP). EORM works with clients to help them achieve EHS strategic objectives during process start-ups, expansions and new equipment installation and decommissioning activities. EORM establishes facility base-build design criteria and supports the design review process to ensure EHS-related codes, standards and industry guidelines are integrated into the Issue for Construction base-build design package. In addition, EORM can provide the necessary outsourced support to manage an accident and injury-free work environment during construction. EORM establishes a Construction Incident Prevention Planning (CIPP) system that ensures pre-task planning is occurring at all levels to eliminate accidents and minimize the potential for business interruption. EORM will also ensure that essential facility systems (e.g., boilers, chillers, house nitrogen/argon/helium exhaust, waste collection systems) are construction-complete according to design and that controls are functionally verified prior to initial start-up. EORM establishes hook-up design criteria to ensure that the latest EHS codes, standards, and industry guidelines have been designed into any new installation. EORM also performs Equipment Sign-Off, a term used for the “in situ” review of process equipment installations to verify design and ensure that controls are functional prior to use of electrical power and hazardous chemicals.



EORM also develops closure and/or decommissioning plans, decontamination procedures and cleaning methods and clearance sampling strategies. We provide certification that equipment has been decontaminated in accordance with established standards and assist with international and domestic shipping requirements related to transportation of decontaminated equipment, and environmental regulatory permit modifications or termination. We then prepare and submit closure reports to the appropriate regulatory agencies.

V. SIN 899-3: Environmental Occupational Training Services

Customized Course Development

EORM has developed and delivered training courses on a variety of EHS topics as requested by our clients. As part of the course development, EORM staff perform onsite hazard assessments and site evaluations and then customize training classes and safety programs based upon their findings. All courses are taught by experienced and qualified trainers, many of whom have masters and doctorate degrees in subjects such as chemistry, environmental health, business administration, and general industry safety. In addition, EORM conducts internal instructor certification of all instructors. Training courses include (but are not limited) to the following:

Emergency Preparedness Training

- Emergency Action Plan
- Building Evacuation
- First Responder Awareness (FRA)
- First Responder Operations
- Hazardous Materials Technician
- Incident Command System
- CPR & First Aid
- Automated Electronic Defibrillator (AED)
- Blood Borne Pathogen (BBP)

Workplace Safety

- Hazard Communication
- Chemical Handling
- Injury and Illness Prevention Program (IIPP)
- Respiratory Protection
- Hearing Conservation
- Hazardous Energy Control
- Strategic and Tactical Ergonomics



- Biosafety
- Workplace Violence
- Sexual and Other Harassment
- Small Crane and Hoist Use
- Industrial Trucks (Forklifts)
- Radiation
- Ladder Use

EHS Management Systems

- ISO14001 Awareness
- OHSAS 18001 Awareness
- Root Cause Analyses
- Manager/Supervisor Training
- Business Continuity
- Crisis Management

Environmental Training

- Hazardous Waste Identification and Handling
- Transportation of Hazardous Materials (DOT)
- DOT Materials of Trade Exceptions
- Design for Environment (DFE)
- Storm Water Management
- Storm Water Pollution Prevention

VI. SIN 899-4: Waste Management Services

EORM works with its clients to establish and implement procedures for the proactive and effective cradle-to-grave management of their wastes, including hazardous wastes, medical (biohazardous) wastes, low-level radioactive wastes, industrial discharge wastes, universal and recyclable wastes. Procedures are developed based on the results of an onsite assessment, which includes the identification, classification and review of all existing and anticipated waste streams and their sources of origination; review of existing waste handling and disposal practices; and consideration of hazardous waste haulers and off-site treatment, storage and disposal facilities. The resulting procedures are intended to minimize environmental impact and liability from waste-generating activities, as well as to reduce potential safety hazards and hazardous material exposures to employees, visitors and contractors at waste handling practices.



Specific waste management services provided by EORM include:

- Waste Management Program-focused environmental, health and safety compliance and prioritization of issues assessments including GAP analysis.
- Development of Waste Management Programs, which contain procedures for appropriate waste handling, storage, treatment and disposal activities in accordance with all applicable regulations.
- Development of Waste Minimization Plans, which may include facilitation of sessions with affected parties to identify waste minimization measures, based on review of technologies and processes impacting waste generation at the facility.
- Completion of job hazard analysis and exposure assessments for personnel potentially impacted by waste handling operations.
- Development of waste vendor (e.g., TSDf) audit criteria into checklists and execution of vendor audits to ensure off-site waste handlers are managing client wastes appropriately after the wastes have been taken off-site.
- Development and delivery of customized Hazardous Waste Handler and Hazardous Materials Transportation compliance training.
- Assistance in determining appropriate waste storage and treatment facility design, which considers EHS regulatory requirements, as well as relevant uniform code (e.g., building, fire) requirements. Including but not limited to RCRA Subparts J, CC and DD.
- Establishment and maintenance of recycling programs.
- Preparation of required permits for on-site waste handling, storage, treatment or disposal activities (e.g., RCRA Part B permits).

VII. SIN 899-6: Remote Advisory Services

EORM has developed MSDS for many hazardous chemicals and materials to help our clients comply with the OSHA Hazard Communication Standard. EORM creates a MSDS by evaluating technical product data for products and editing or developing material safety data sheets (MSDS) based on applicable regulations. All proprietary information is kept confidential. Updating existing or developing new MSDS includes the following steps:

- Obtain Product Hazard Evaluations (PHE) and any other supplement material for each product
- Download current MSDS available and reformat
- If no current MSDS is available, begin developing a new MSDS
- Verify whether **any changes have been made to the product constituents**

Review existing MSDS for accuracy, reformat to the American National Standards Institute (ANSI) format and add additional sections as necessary per the client or the hazardous nature of the material.



VIII. EORM Position Descriptions

| Job Title | Education | Experience | Skills |
|---------------------------------|--|--------------------------------------|---|
| <i>Principal EHS Consultant</i> | Undergrad Degree Master's Degree PhD | +10 years +7 years +5 years | <ul style="list-style-type: none"> • This is the technical consultant curve for those who do not wish to become managers • Have specific areas of expertise • Certification in Industrial Hygiene, safety, health physics or a Professional Engineer highly desirable |
| <i>Senior EHS Consultant</i> | Undergrad Degree Master's Degree PhD | 7-10 years 5-7 years 3-5 years | <ul style="list-style-type: none"> • Mentors other consultants in their specialty areas • Supervises 3-5 lower level consultants • Manages 1-3 medium projects • Begins managing large projects • Ability to work independently • Ability to identify new hires and assist in decision-making • Certification in industrial hygiene, safety, health physics or a Professional Engineer desirable |
| <i>EHS Consultant</i> | Undergrad Degree Master's Degree PhD | 5-7 years 3-5 years 1-3 years | <ul style="list-style-type: none"> • Focuses in specific areas • May supervise 2-3 lower level consultants • Ability to manage medium-size projects, work independently • Positioning for certification in industrial hygiene, safety, health physics or a Professional Engineer |
| <i>Associate EHS Consultant</i> | Undergrad Degree Master's Degree PhD | 3-5 years 1-3 years 0-1 years | <ul style="list-style-type: none"> • Has begun focus in a specific area • May begin supervising 1-2 lower level consultants • Manages small projects • Requires general supervision • May have certification/licensure |
| <i>EHS Specialist</i> | Undergrad Degree Master's Degree | 1-3 years 0-1 years | <ul style="list-style-type: none"> • Promotion of intern • Requires direct supervision |
| <i>EHS Technician</i> | Undergrad Degree | 0-1 years | <ul style="list-style-type: none"> • Intern level • Recent graduate (within 6 mos.) • Requires direct supervision |
| <i>Production Technician</i> | AA Degree Some College Courses | 3-5 years | <ul style="list-style-type: none"> • Office Managers, Administrative Assistants, Training Coordinators • Intermediate-Expert Level on software |



IX. Government Awarded Price Lists

SIN Numbers 899-1, 899-2, 899-3, 899-4 and 899-6

| Labor Category Name | Hourly Rate 10/25/06 to 11/09/08 | Daily Rate 10/25/06 to 11/09/08 |
|----------------------------|---|--|
| Principal Consultant | | |
| – Project | \$ 159.20 | \$ 1,273.61 |
| – Outsourced | \$ 148.73 | \$ 1,189.82 |
| Sr. EHS Consultant | | |
| – Project | \$ 146.63 | \$ 1,173.06 |
| – Outsourced | \$ 130.92 | \$ 1,156.30 |
| EHS Consultant | | |
| – Project | \$ 125.68 | \$ 1005.48 |
| – Outsourced | \$ 106.84 | \$ 854.66 |
| Associate EHS Consultant | | |
| – Project | \$ 96.36 | \$ 770.87 |
| – Outsourced | \$ 90.08 | \$ 720.59 |
| EHS Specialist | | |
| – Project | \$ 83.79 | \$ 670.32 |
| – Outsourced | \$ 77.51 | \$ 620.05 |
| Production Technician | | |
| – Project | \$ 62.81 | \$ 502.74 |
| – Outsourced | \$ 50.27 | \$ 402.19 |
| Management Administrator | | |
| – Project | \$ 99.50 | \$ 796.01 |
| – Outsourced | \$ 92.17 | \$ 737.35 |

SIN Number 899-3 Environmental Occupational Safety Training Services

| Course Name | Course Price 10/25/06 to 11/09/08 |
|---|--|
| Blood Borne Pathogen Training (BBP) | \$ 803.25 |
| CPR and First Aid Training 2 –24 Participants | \$ 1,890.00 |
| CPR and First Aid Training 1 –12 Participants | \$ 1,417.50 |
| DOT Training | \$ 1,417.50 |
| Emergency Action Plan Training | \$ 897.75 |
| Electrical Safety Training | \$ 708.75 |
| Ergonomics Training | \$ 897.75 |
| Emergency Response Training | \$ 7,087.50 |
| Fire Extinguisher Training | \$ 852.86 |
| Fire Prevention Training | \$ 708.75 |
| Forklift Training | \$ 1,417.50 |
| First Responder Awareness Training | \$ 1,417.50 |
| First Responder Operations Level Training | \$ 2,362.50 |
| Hazard Communications Training | \$ 945.00 |
| Hazardous Energy Control Training | \$ 1,134.00 |



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| Course Name | Course Price 10/25/06 to 11/09/08 |
|--|--|
| Hazardous Waste Handling Training | \$ 1,134.00 |
| Hearing Conservation Training | \$ 708.75 |
| Incident Command System (ICS) Training | \$ 1,417.50 |
| Injury and Illness Prevention Program Training | \$ 1,134.00 |
| Laser Safety Training | \$ 1,134.00 |
| Respiratory Protection Training | \$ 1,134.00 |
| Storm Water Monitoring Training | \$ 1,134.00 |
| Storm Water Pollution Prevention Training | \$ 1,134.00 |

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