

**General Services Administration
Federal Supply Service**

Authorized Federal Supply Schedule Price List

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is:
<http://www.gsaadvantage.gov>*

Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Schedule Industrial Group 874

Contract No. GS-10F-0056L

For more information on ordering from Federal Acquisition Schedules, see Ordering Guidelines at: <http://www.gsa.gov/schedules-ordering>

Contract Period: 11/15/2000 – 11/14/2015



**Strategic Analysis, Inc.
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203
Telephone: (703) 527-5410
Fax Number: (703) 527-5445
Website: <http://www.sainc.com>**

Business Size/Status: Large

**Prices shown herein are NET (discount deducted). Pricelist
current through modification #A325 Refresh 21 dated July 3, 2013**



ABOUT STRATEGIC ANALYSIS, INC.



Welcome to
STRATEGIC ANALYSIS, INC.



GSA SCHEDULE

Strategic Analysis, Inc. (SA) is an industry-leading government professional services firm that excels in providing innovative solutions to the problems of today and tomorrow. The talents and experience that make up the SA team provide all of the skills, tools, and creative ideas necessary to address the technical, operational, programmatic, and policy aspects of national defense and homeland security issues. In addition, SA was featured in the November 2007 issue of *Washingtonian* Magazine-Best Places to Work. SA holds three General Service Administration (GSA) schedules: Information Technology (IT 70, GS-35F-0096K), Mission Oriented Business Integrated Services (MOBIS 874, GS-10F-0056L), and Professional Engineering Services (PES 871, GS-23F-0039K).

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GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs): Please refer to GSA eLibrary for more detailed descriptions

- 874-1 / 874-1RC: Integrated Consulting Services

Our GSA MOBIS Contract GS-10F-0056L can also support state and local agencies under the following programs:



- *Disaster Recovery Purchasing Program (Section 833 of the National Defense Authorization Act) – allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.*
- *Federal Grants During Public Health Emergencies (Section 319 of Public Health and Services Act)*

Additional programs:



- *American Recovery and Reinvestment Act (ARRA) – Strategic Analysis, Inc. has accepted the Recovery Act clauses and is eligible to receive orders funded, in whole or in part, by the Recovery Act.*

1b. Lowest Priced Model Number and Lowest Price:	Please refer to our rates on beginning on page # 11
1c. Labor Category Descriptions:	Please refer to page # 6
2. Maximum Order:	\$ 1,000,000 <i>Agencies may place, and Contractor may, but is not obligated to honor, orders exceeding this limit</i>
3. Minimum Order:	\$ 100
4. Geographic Coverage:	Domestic Only
5. Point (s) of Production:	Strategic Analysis, Inc. 4075 Wilson Boulevard, Suite 200 Arlington, VA 22203
6. Discount from List Price:	All Prices Herein are Net
7. Quantity Discounts:	None Offered
8. Prompt Payment Terms:	Net 30 days
9a. Government Purchase Card <u>is</u> accepted at or below the micro – purchase threshold.	
9b. Government Purchase Card <u>is not</u> accepted above the micro – purchase threshold.	
10. Foreign Items:	None
11a. Time of Delivery:	To Be Negotiated with Ordering Agency
11b. Expedited Delivery:	To Be Negotiated with Ordering Agency
11c. Overnight and 2-Day Delivery:	To Be Negotiated with Ordering Agency
11d. Urgent Requirement:	To Be Negotiated with Ordering Agency
12. F.O.B. Point(s):	Destination

GENERAL CONTRACT INFORMATION Continued

- 13a. Ordering Address: Strategic Analysis, Inc.
ATTN: GSA ORDERS
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203
- 13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3
14. Payment Address: Strategic Analysis, Inc.
ATTN: Accounts Receivable
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203
15. Warranty Provision: Standard Commercial Warranty
16. Export Packing Charges: Not Applicable
17. Terms & Conditions of Government Purchase Card Acceptance: Contact Contract Administrator
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: Not Applicable
- 20a. Terms and conditions for any other services (if applicable): Not Applicable
21. List of service and distribution points (if applicable): Not Applicable
22. List of participating dealers (if applicable): Not Applicable
23. Preventative maintenance (if applicable): Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable
- 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/ : Not Applicable
25. Data Universal Number System (DUNS) Number: 153878996
26. Strategic Analysis, Inc. is registered in the System for Award Management (SAM) Database

CONTRACT OVERVIEW

Strategic Analysis, Inc. has been awarded a GSA Federal Supply Schedule contract for Management, Organizational and Business Improvement Services (MOBIS), contract no. GS-10F-0056L. The contract began on 11/15/00. The current contract period is Option 2, 11/15/10 – 11/14/15. GSA may exercise one (1) additional five-year option period. The contract provides for task orders to be placed as Firm Fixed Price or Time and Material using the labor categories and ceiling rates defined for the contract. There is no dollar value ceiling for the contract.

CONTRACT ADMINISTRATOR

Benny R Wetzler
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MARKETING AND TECHNICAL POINT OF CONTACT

Benny R Wetzler
4075 Wilson Boulevard, Suite 200
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Fax Number: (703) 797-4590
Email: contracts@sainc.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for management, organizational and business improvement services, for worldwide use. Executive agencies, other Federal agencies, mixed – ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide services and /or products to support agencies in the implementation and continuation of management, organizational and business improvement efforts. .

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

Strategic Analysis, Inc. was awarded a GSA MOBIS contract to provide services for management, organizational and business improvement under the below contract SINs.

SIN 874-1 / 874-1RC: Integrated Consulting Services

The Government defined and awarded Strategic Analysis' contract after evaluation based on experience, negotiated cost reasonableness, and past performance under the above SINs. Task orders identified and defined under these SINs may be awarded to the contractor.

For a full description of the services covered under SINs 874-1 and offered by Strategic Analysis visit: GSA eLibrary and / or <http://www.sainc.com/GSA/gsa.asp>.

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that **Strategic Analysis, Inc.** meets the technical requirements for the MOBIS Schedule and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide MOBIS services, follow these steps:

Estimated Order Value	Order does <u>not</u> require Statement of Work (SOW)	Order requires Statement of Work (SOW) ¹	Order off multiple-award FSS Blanket Purchase Agreement (BPA) ²
Under Micropurchase Threshold (\$3,000)	<ul style="list-style-type: none"> ▪ No competition required. ▪ Select best value. ▪ Distribute orders among Schedule vendors. 	<ul style="list-style-type: none"> ▪ No competition required. ▪ Select best value. ▪ Distribute orders among Schedule vendors. 	<ul style="list-style-type: none"> ▪ No competition required. ▪ Select best value.
Between Micropurchase Threshold (\$3,000) and Simplified Acquisition Threshold (\$150,000)	<ul style="list-style-type: none"> ▪ Survey ≥ 3 contractors or follow procedures for limiting sources. ▪ Determine if a price reduction should be sought. ▪ Select best value. 	<ul style="list-style-type: none"> ▪ Create SOW and evaluation criteria. ▪ Issue RFQ to ≥ 3 contractors, or follow procedures for limiting sources. ▪ Select best value quote. 	<ul style="list-style-type: none"> ▪ Provide fair opportunity to all BPA holders, or document reasons for restricting consideration. ▪ Select best value quote.
Over Simplified Acquisition Threshold (\$150,000)	<ul style="list-style-type: none"> ▪ Develop RFQ. ▪ Receive ≥ 3 quotes, use eBuy, or follow procedure for limiting sources. ▪ Seek price reduction. ▪ Select best value quote. ▪ May <u>not</u> place orders orally. 	<ul style="list-style-type: none"> ▪ Create SOW and evaluation criteria. ▪ Receive ≥ 3 quotes, use eBuy, or follow procedure for limiting sources. ▪ Seek price reduction ▪ Select best value quote ▪ May <u>not</u> place orders orally. 	<ul style="list-style-type: none"> ▪ Issue RFQ to all eligible BPA holders, or follow procedure for limiting sources. ▪ Select best value quote. ▪ Document best value determination and evidence of compliance with ordering procedures.

Final Rule Competition Requirements, effective April 2, 2012, Summary of Section 863 of the Duncan Hunter National Defense Authorization Act for Fiscal Year 2009 (Pub. L. 110-417)

- Due to strengthened competition rules, the Maximum Order Threshold (MOT) has been replaced by the Simplified Acquisition Threshold (SAT) in the ordering procedures prescribed by FAR 8.405. For each individual purchase of property or services in excess of the simplified acquisition threshold (SAT) which is currently \$150,000, agencies must seek information from more than 3 schedule holders. Previously it was tied to the Maximum Order Threshold (MOT) of the GSA Schedule Special Item Number (SIN) which varied from \$25,000 to \$1 million. Note: Agencies may place, and Contractors may, but are not obligated to honor orders over the SAT.
- **The use of eBuy, GSA’s request for quote solution, is the easiest way to meet competition requirements. Posting an RFQ on e-Buy is one medium for providing fair notice to all schedule contractors** offering such supplies and services as required by 8.405-1 (no SOW), 8.405-2 (SOW), and 8.405-3 (BPA).
- ¹ **Orders do require a SOW** when ordering schedule contract services priced at hourly rates identified in contractor pricelists and FSS publications. See [FAR 8.405-2](#) (SOW).
- ² Orders do not require SOW when ordering schedule contract fixed-price services for a specific task (e.g. installation, maintenance, and repair). See FAR 8.405-1 (no SOW).
- For more detail, and explanation of exceptions, related to ordering services, go to <http://www.gsa.gov/schedules-ordering> and click on “Ordering Information”. Also see summary guidelines in the [Multiple Award Schedule \(MAS\) Desk Reference Guide, Ordering Procedures](#).

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

LABOR CATEGORY DESCRIPTIONS

GLOBAL EDUCATION/EXPERIENCE SUBSTITUTIONS

2 Years Experience	Equals	AA Degree
2 Years Experience + AA Degree	Equals	BS Degree
4 Years Experience	Equals	BS Degree
3 Years Experience + BS	Equals	Master Degree
7 Years Experience	Equals	Master Degree
4 Years Experience + MS	Equals	PhD

JOB TITLE	MINIMUM / GENERAL EXPERIENCE - MINIMUM EDUCATION
Administrative Support I	<ul style="list-style-type: none"> • Experience in support of a related S&T discipline or Program Area. • Knowledge and skill in Word Processing, database processing, meeting coordination, and document development
Administrative Support II	<ul style="list-style-type: none"> • Minimum of 1.5 years experience in support of S & T discipline or Program Area, or Associates Degree, or Equivalent education and experience. • Knowledge and skill in Word Processing, database processing, meeting coordination, and document development. Requires tasking, but can work independently on tasks.
Engineer I	<ul style="list-style-type: none"> • A Bachelors degree in engineering, science, physics or chemistry from an accredited college or university - OR - No degree with ten years experience in a related S&T discipline. • Recent and relevant experience with specific S&T disciplines within a related S&T program
Engineer II	<ul style="list-style-type: none"> • A Graduate degree in engineering, science, physics or chemistry from an accredited university with three years recent experience in a related S&T discipline - OR - a Bachelors degree from an accredited college or university with five years recent experience in a related S&T discipline. • Recent and relevant experience with specific S&T disciplines within a related S&T program. Sufficient experience to assume responsibility for projects as assigned.
Engineer III	<ul style="list-style-type: none"> • A Graduate degree in engineering, science, physics or chemistry from an accredited university with at least seven years recent experience in a related S&T discipline; • Documented experience in and working knowledge of the government defense programs; • Documented knowledge and experience in a particular S&T defense program; • Sufficient experience to assume responsibility for projects as assigned.
Information Services Consultant	<ul style="list-style-type: none"> • Advanced degree in Computer Science, Information Systems, Engineering, Science, Business, or related field; or equivalent related experience. • Ten years experience providing information technology solutions using the latest hardware, software, database, sensors, signal and data processing techniques and peripheral equipment. • Provides top-level technical expertise helping user groups solve business problems with available hardware, software, database, sensors, signal and data processing techniques and peripheral equipment. Has high level of diverse technical expertise relating to studying and analyzing system needs, system development and system process analysis, design and re-engineering. Has skills and experience related to business management, systems engineering, operations research, and management. Typically has specialization in a particular software or business application.
Program Analyst I	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university - OR - No degree with five years experience in a related S&T discipline or Program Area; • Knowledge and skill in applying analytical and evaluative techniques to identify, consider, and resolve issues or problems of a procedural or factual nature; • Knowledge and skill on the usage of various qualitative or quantitative techniques.

JOB TITLE	MINIMUM / GENERAL EXPERIENCE - MINIMUM EDUCATION
Program Analyst II	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university with three years S&T experience - OR - No degree with ten years experience in a related S&T discipline or Program Area; • Knowledge and skill in applying analytical and evaluative methods and techniques to issues or studies concerning the efficiency and effectiveness of program operations; • Knowledge of pertinent laws, regulations, policies and precedent, which affect the use of program and related support resources in the area studied.
Program Analyst III	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university and five years recent and relevant experience in a related S&T discipline or Program Area - OR - no degree with fifteen years of experience; • Knowledge of pertinent laws, regulations, policies and precedent, which affect the use of program and related support resources in the area studied; • Knowledge and skill in applying analytical and evaluative methods and techniques to issues or studies concerning the efficiency and effectiveness of program operations.
Program Manager I	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university and three years of management experience in a related S&T discipline - OR - no degree with ten years of management experience; • Ability to develop and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources; Experience in translating operational requirements into system technology solutions and assessment of current investment for applicability; • Demonstrated experience in the integration, demonstration and transition of S&T programs; • Experience in coordination across federal program areas.
Programmer I	<ul style="list-style-type: none"> • A Bachelors degree in computer science or associated field from an accredited college or university; • Demonstrated experience in the design and development of scientific, technical or management information systems.
Programmer II	<ul style="list-style-type: none"> • A Bachelors degree in computer science or associated field from an accredited college or university and seven years experience - OR - a Graduate degree in computer science or associated field from an accredited university with three years experience; • Demonstrated experience in system life cycle documentation preparation and system acquisition.
Programmer III	<ul style="list-style-type: none"> • A Graduate degree in computer science or associated field from an accredited university with five years experience - OR - a Bachelors degree in computer science or associated field from an accredited college or university with seven years experience.
Research Scientist I	<ul style="list-style-type: none"> • A Bachelors degree in engineering or science from an accredited college or university - OR - No degree with ten years experience in a related S&T discipline.
Research Scientist II	<ul style="list-style-type: none"> • A Graduate degree in engineering or science from an accredited university with three years recent and specialized experience in a related S&T discipline - OR - a Bachelors degree from an accredited college or university in engineering or science with seven years recent and specialized experience in a related S&T discipline.
Research Scientist III	<ul style="list-style-type: none"> • A Graduate degree in engineering or science from an accredited university with at least five years of recent and specialized experience in a related S&T discipline.
Senior Administrative Support I	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university – OR – No degree and fifteen years experience; • Experience in support of a related S&T discipline or Program Area; Financial Reporting, Proposal preparation and contract management.

JOB TITLE	MINIMUM / GENERAL EXPERIENCE - MINIMUM EDUCATION
Senior Engineer I	<ul style="list-style-type: none"> • A Ph.D. degree in engineering, science, physics or chemistry from an accredited university with at least five years experience in a related S&T discipline - OR - a Graduate degree from an accredited university with ten years recent experience in a related S&T discipline; • A thorough knowledge of a related S&T discipline and major programs; • Documented experience in the evaluation of proposed solutions in a specific or related technical area; • Ability to coordinate teams of technical experts in the accomplishment of complex tasks.
Senior Program Analyst	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university and ten years recent – OR – no degree and fifteen years of relevant experience in a related S&T discipline or Program Area; • Knowledge of pertinent laws, regulations, policies and precedent, which affect the use of program and related support resources in the area studied; • Knowledge and skill in applying analytical and evaluative methods and techniques to issues or studies concerning the efficiency and effectiveness of program operations;
Senior Program Manager	<ul style="list-style-type: none"> • A Graduate degree from an accredited university and eight years of management experience in a related science and technology (S&T) discipline - OR - no degree and fifteen years of management experience; • Ability to develop and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources; • Specialized experience in or related to the specific technical area; • Experience in planning, evaluating, directing, and coordinating broad basic applied research and advanced development projects; • Experience in the integration of S&T program across multiple federal organizations; • Experience in coordination of acquisition sponsor and operational user involvement and endorsement.
Senior Research Scientist	<ul style="list-style-type: none"> • A Ph.D. degree in engineering or science from an accredited university with at least five years experience in a related S&T discipline - OR - a Graduate degree in a technical field from an accredited university with significant R&D experience and ten years recent and specialized experience in a related S&T discipline; • Documented experience in and working knowledge of the government defense programs; • Documented experience in the evaluation of proposed solutions in a specific or related technical area; • Demonstrated the ability to coordinate teams of technical experts in the accomplishment of complex tasks.
Senior Systems Engineer	<ul style="list-style-type: none"> • A Ph.D. degree from an accredited university with at least five years progressive technical experience in a related S&T discipline or Program Area; • Ability to apply expert practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.
Systems Engineer I	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university; • Ability to apply practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.
Systems Engineer II	<ul style="list-style-type: none"> • A Graduate degree from an accredited university with at least three years progressive experience in a related S&T discipline or Program Area - OR - A Bachelors degree from an accredited college or university with at least seven years progressive experience in a related S&T discipline or Program Area; • Ability to apply expert practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.

JOB TITLE	MINIMUM / GENERAL EXPERIENCE - MINIMUM EDUCATION
Systems Engineer III	<ul style="list-style-type: none"> • A Graduate degree from an accredited university with at least five years progressive experience in a related S&T discipline or Program Area; • Demonstrates an ability to apply expert practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.
Technical Expert I	<ul style="list-style-type: none"> • Advanced degree in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline • Twelve years experience, of which at least ten years must be specialized. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction. • Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy Government requirements.
Technical Expert II	<ul style="list-style-type: none"> • Advanced degree in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline. • Twenty-five years experience, of which at least fifteen years must be specialized. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction. • Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy Government requirements.
Technical Expert III	<ul style="list-style-type: none"> • PhD in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline. • Eighteen years specialized experience. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction. • Typically recognized as expert in the field. Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and/or Government personnel to ensure that the problem has been properly defined and that the solution will satisfy customer requirements.
Technical Expert IV	<ul style="list-style-type: none"> • PhD in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline. • Twenty-five years specialized experience. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction. • Typically recognized as expert in the field. Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and/or Government personnel to ensure that the problem has been properly defined and that the solution will satisfy customer requirements.

JOB TITLE	MINIMUM / GENERAL EXPERIENCE - MINIMUM EDUCATION
Technical Expert V	<ul style="list-style-type: none"> • PhD in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline. • Typically a very executive-level technical expert, with highly specialized experience. A former Flag rank retired military, SES or Secretary-level political appointee or equivalent. Thirty years or more experience, with unmatched expertise and knowledge base. Maintains extensive Government and/or industry network of contacts. • Recognized as expert in the field. Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in necessary methods and procedures.
Technical Support Specialist I	<ul style="list-style-type: none"> • A Bachelors degree from an accredited college or university; • Demonstrated experience in S&T programs or financial management support involving all funding categories and sources, budget data development, and periodic status development; • Demonstrated experience in preparing technical and financial responses to programmatic inquiries; • Demonstrated experience in preparing technology related briefings.
Technical Support Specialist II	<ul style="list-style-type: none"> • A Bachelors degree in a technical field from an accredited college or university with five years experience - OR - seven years experience in S&T programs or financial management support; • Demonstrated experience in the preparation of technical S&T program planning and progress report documentation; • Demonstrated experience in the development and preparation of technical management aids; • Demonstrated experience in the preparation of equipment specification and support for R&D projects; financial status monitoring of projects using multiple funds categories; • Technical projects progress analysis and documentation; technical project data compilation, analysis and documentation; and preparation of multi-organizational project plans; • Demonstrated experience in organizing, scheduling and facilitating technical S&T reviews.
Technical Support Specialist III	<ul style="list-style-type: none"> • A Graduate degree in a technical field from an accredited university with seven years experience in the analysis of programmatic and operational policies, programs, processes, standards and guidelines concerning S&T - OR - no degree and fifteen years of experience in a technical field; • Demonstrated experience in the preparation of technical documentation including program plans and progress reports; preparation and review of policy procedure; and the preparation of new instruction.

RATES FOR SERVICES (SIN 874-1)

The following approved rates are for Strategic Analysis Inc. **Contractor Site (Off-Site)** work

GSA Labor Category	Contractor Site (Off-Site) Year 12		Contractor Site (Off-Site) Year 13	
	11/15/11 - 11/14/12	11/15/11 - 11/14/12	11/15/12 - 11/14/13	11/15/12 - 11/14/13
	Hourly Rate	Daily Rate	Hourly Rate	Daily Rate
Administrative Support	\$47.77	\$382.13	\$49.44	\$395.50
Administrative Support II	\$58.78	\$470.23	\$60.84	\$486.69
Engineer I	\$82.40	\$659.16	\$85.28	\$682.23
Engineer II	\$99.53	\$796.27	\$103.02	\$824.14
Engineer III	\$123.57	\$988.53	\$127.89	\$1,023.13
Information Services Consultant	\$319.82	\$2,558.55	\$331.01	\$2,648.10
Program Analyst I	\$76.17	\$609.32	\$78.83	\$630.65
Program Analyst II	\$80.57	\$644.56	\$83.39	\$667.12
Program Analyst III	\$100.16	\$801.27	\$103.66	\$829.32
Program Manager I	\$165.79	\$1,326.35	\$171.60	\$1,372.77
Programmer I	\$107.12	\$856.95	\$110.87	\$886.95
Programmer II	\$123.55	\$988.43	\$127.88	\$1,023.02
Programmer III	\$173.01	\$1,384.11	\$179.07	\$1,432.56
Research Scientist I	\$65.90	\$527.16	\$68.20	\$545.61
Research Scientist II	\$146.23	\$1,169.85	\$151.35	\$1,210.79
Research Scientist III	\$154.47	\$1,235.75	\$159.87	\$1,279.00
Senior Administrative Support I	\$121.52	\$972.16	\$125.77	\$1,006.19
Senior Engineer I	\$149.62	\$1,196.96	\$154.86	\$1,238.85
Senior Program Analyst	\$133.58	\$1,106.04	\$138.25	\$1,144.75
Senior Program Manager	\$303.40	\$2,427.18	\$314.02	\$2,512.13
Senior Research Scientist	\$258.84	\$2,070.70	\$267.90	\$2,143.17
Senior Systems Engineer	\$168.91	\$1,351.27	\$174.82	\$1,398.57
Systems Engineer I	\$86.81	\$694.51	\$89.85	\$718.82
Systems Engineer II	\$100.80	\$806.38	\$104.33	\$834.61
Systems Engineer III	\$140.46	\$1,123.66	\$145.37	\$1,162.99
Technical Expert I	\$237.68	\$1,901.48	\$246.00	\$1,968.03
Technical Expert II	\$339.72	\$2,717.76	\$351.61	\$2,812.89
Technical Expert III	\$467.15	\$3,737.16	\$483.50	\$3,867.96
Technical Expert IV	\$644.76	\$5,158.08	\$667.33	\$5,338.61
Technical Expert V	\$934.32	\$7,474.53	\$967.02	\$7,736.14
Technical Support Specialist I	\$76.18	\$609.43	\$78.84	\$630.76
Technical Support Specialist II	\$102.64	\$821.08	\$106.23	\$849.82
Technical Support Specialist III	\$151.38	\$1,211.03	\$156.68	\$1,253.42

Strategic Analysis Inc. **Contractor Site (Off-Site)** work (continued)

GSA Labor Category	Contractor Site (Off-Site) Year 14		Contractor Site (Off-Site) Year 15	
	11/15/13 - 11/14/14	11/15/13 - 11/14/14	11/15/14 - 11/14/15	11/15/14 - 11/14/15
	Hourly Rate	Daily Rate	Hourly Rate	Daily Rate
Administrative Support	\$51.17	\$409.35	\$52.96	\$423.67
Administrative Support II	\$62.97	\$503.73	\$65.17	\$521.36
Engineer I	\$88.26	\$706.11	\$91.35	\$730.82
Engineer II	\$106.62	\$852.98	\$110.35	\$882.84
Engineer III	\$132.37	\$1,058.94	\$137.00	\$1,096.01
Information Services Consultant	\$342.60	\$2,740.78	\$354.59	\$2,836.71
Program Analyst I	\$81.59	\$652.72	\$84.45	\$675.57
Program Analyst II	\$86.31	\$690.47	\$89.33	\$714.64
Program Analyst III	\$107.29	\$858.35	\$111.05	\$888.39
Program Manager I	\$177.60	\$1,420.82	\$183.82	\$1,470.55
Programmer I	\$114.75	\$917.99	\$118.76	\$950.12
Programmer II	\$132.35	\$1,058.83	\$136.99	\$1,095.89
Programmer III	\$185.34	\$1,482.70	\$191.82	\$1,534.59
Research Scientist I	\$70.59	\$564.71	\$73.06	\$584.47
Research Scientist II	\$156.65	\$1,253.17	\$162.13	\$1,297.03
Research Scientist III	\$165.47	\$1,323.76	\$171.26	\$1,370.09
Senior Administrative Support I	\$130.18	\$1,041.41	\$134.73	\$1,077.86
Senior Engineer I	\$160.28	\$1,282.21	\$165.89	\$1,327.09
Senior Program Analyst	\$143.09	\$1,184.82	\$148.10	\$1,226.29
Senior Program Manager	\$325.01	\$2,600.05	\$336.38	\$2,691.06
Senior Research Scientist	\$277.27	\$2,218.18	\$286.98	\$2,295.82
Senior Systems Engineer	\$180.94	\$1,447.52	\$187.27	\$1,498.18
Systems Engineer I	\$93.00	\$743.97	\$96.25	\$770.01
Systems Engineer II	\$107.98	\$863.82	\$111.76	\$894.05
Systems Engineer III	\$150.46	\$1,203.69	\$155.73	\$1,245.82
Technical Expert I	\$254.61	\$2,036.91	\$263.53	\$2,108.20
Technical Expert II	\$363.92	\$2,911.34	\$376.65	\$3,013.23
Technical Expert III	\$500.42	\$4,003.34	\$517.93	\$4,143.46
Technical Expert IV	\$690.68	\$5,525.46	\$714.86	\$5,718.86
Technical Expert V	\$1,000.86	\$8,006.90	\$1,035.89	\$8,287.14
Technical Support Specialist I	\$81.60	\$652.83	\$84.46	\$675.68
Technical Support Specialist II	\$109.95	\$879.57	\$113.79	\$910.35
Technical Support Specialist III	\$162.16	\$1,297.29	\$167.84	\$1,342.70

The following approved rates are for Strategic Analysis Inc. **Government Site** work

GSA Labor Category	Government Site Year 12		Government Site Year 13	
	11/15/11 - 11/14/12	11/15/11 - 11/14/12	11/15/12 - 11/14/13	11/15/12 - 11/14/13
	Hourly Rate	Daily Rate	Hourly Rate	Daily Rate
Administrative Support	\$40.06	\$320.51	\$41.47	\$331.73
Administrative Support II	\$50.22	\$401.73	\$51.97	\$415.79
Engineer I	\$70.43	\$563.45	\$72.90	\$583.17
Engineer II	\$85.07	\$680.54	\$88.04	\$704.35
Engineer III	\$105.61	\$844.86	\$109.30	\$874.43
Information Services Consultant	\$273.30	\$2,186.43	\$282.87	\$2,262.96
Program Analyst I	\$65.09	\$520.70	\$67.37	\$538.92
Program Analyst II	\$68.87	\$550.93	\$71.28	\$570.22
Program Analyst III	\$85.59	\$684.71	\$88.58	\$708.67
Program Manager I	\$141.70	\$1,133.57	\$146.66	\$1,173.24
Programmer I	\$91.54	\$732.36	\$94.75	\$757.99
Programmer II	\$105.59	\$844.75	\$109.29	\$874.32
Programmer III	\$147.86	\$1,182.88	\$153.04	\$1,224.28
Research Scientist I	\$56.33	\$450.63	\$58.30	\$466.40
Research Scientist II	\$124.97	\$999.79	\$129.35	\$1,034.79
Research Scientist III	\$132.01	\$1,056.10	\$136.63	\$1,093.06
Senior Administrative Support I	\$103.83	\$830.68	\$107.47	\$859.75
Senior Engineer I	\$127.87	\$1,022.94	\$132.34	\$1,058.74
Senior Program Analyst	\$118.14	\$945.16	\$122.28	\$978.24
Senior Program Manager	\$259.29	\$2,074.35	\$268.37	\$2,146.95
Senior Research Scientist	\$221.22	\$1,769.79	\$228.97	\$1,831.73
Senior Systems Engineer	\$144.32	\$1,154.52	\$149.37	\$1,194.93
Systems Engineer I	\$74.18	\$593.47	\$76.78	\$614.25
Systems Engineer II	\$86.14	\$689.09	\$89.15	\$713.20
Systems Engineer III	\$120.03	\$960.28	\$124.24	\$993.89
Technical Expert I	\$232.78	\$1,862.27	\$240.93	\$1,927.45
Technical Expert II	\$332.68	\$2,661.46	\$344.33	\$2,754.61
Technical Expert III	\$457.49	\$3,659.90	\$473.50	\$3,788.00
Technical Expert IV	\$631.45	\$5,051.63	\$653.55	\$5,228.43
Technical Expert V	\$915.03	\$7,320.22	\$947.05	\$7,576.43
Technical Support Specialist I	\$65.09	\$520.70	\$67.37	\$538.92
Technical Support Specialist II	\$87.70	\$701.60	\$90.77	\$726.15
Technical Support Specialist III	\$129.38	\$1,035.04	\$133.91	\$1,071.26

Strategic Analysis Inc. **Government Site** work (continued)

GSA Labor Category	Government Site Year 14		Government Site Year 15	
	11/15/13 - 11/14/14	11/15/13 - 11/14/14	11/15/14 - 11/14/15	11/15/14 - 11/14/15
	Hourly Rate	Daily Rate	Hourly Rate	Daily Rate
Administrative Support	\$42.92	\$343.34	\$44.42	\$355.35
Administrative Support II	\$53.79	\$430.35	\$55.68	\$445.41
Engineer I	\$75.45	\$603.58	\$78.09	\$624.70
Engineer II	\$91.13	\$729.01	\$94.32	\$754.52
Engineer III	\$113.13	\$905.03	\$117.09	\$936.71
Information Services Consultant	\$292.77	\$2,342.16	\$303.02	\$2,424.14
Program Analyst I	\$69.72	\$557.78	\$72.16	\$577.31
Program Analyst II	\$73.77	\$590.18	\$76.35	\$610.83
Program Analyst III	\$91.68	\$733.47	\$94.89	\$759.15
Program Manager I	\$151.79	\$1,214.30	\$157.10	\$1,256.80
Programmer I	\$98.06	\$784.52	\$101.50	\$811.98
Programmer II	\$113.12	\$904.92	\$117.07	\$936.59
Programmer III	\$158.39	\$1,267.13	\$163.94	\$1,311.48
Research Scientist I	\$60.34	\$482.73	\$62.45	\$499.62
Research Scientist II	\$133.88	\$1,071.00	\$138.56	\$1,108.49
Research Scientist III	\$141.41	\$1,131.32	\$146.36	\$1,170.91
Senior Administrative Support I	\$111.23	\$889.84	\$115.12	\$920.99
Senior Engineer I	\$136.98	\$1,095.80	\$141.77	\$1,134.15
Senior Program Analyst	\$126.56	\$1,012.48	\$130.99	\$1,047.92
Senior Program Manager	\$277.76	\$2,222.09	\$287.48	\$2,299.87
Senior Research Scientist	\$236.98	\$1,895.84	\$245.27	\$1,962.20
Senior Systems Engineer	\$154.59	\$1,236.75	\$160.01	\$1,280.04
Systems Engineer I	\$79.47	\$635.75	\$82.25	\$658.00
Systems Engineer II	\$92.27	\$738.17	\$95.50	\$764.00
Systems Engineer III	\$128.58	\$1,028.67	\$133.08	\$1,064.68
Technical Expert I	\$249.36	\$1,994.91	\$258.09	\$2,064.73
Technical Expert II	\$356.38	\$2,851.02	\$368.85	\$2,950.81
Technical Expert III	\$490.07	\$3,920.58	\$507.22	\$4,057.80
Technical Expert IV	\$676.43	\$5,411.43	\$700.10	\$5,600.83
Technical Expert V	\$980.20	\$7,841.60	\$1,014.51	\$8,116.06
Technical Support Specialist I	\$69.72	\$557.78	\$72.16	\$577.31
Technical Support Specialist II	\$93.95	\$751.57	\$97.23	\$777.87
Technical Support Specialist III	\$138.59	\$1,108.76	\$143.45	\$1,147.56

Regarding the Service Contract Act (SCA)

The Service Contract Act (SCA) is incorporated into this contract and applies to task orders where the principal purpose is to furnish services through the use of SCA-covered service employees. Strategic Analysis, Inc. (the Contractor) provides professional consulting services. The Contractor's non-professional labor categories are incidental to, and used solely to support professional consulting services, and cannot be purchased separately. Therefore, these non-professional labor categories would not be subject to the Service Contract Act. The Contractor will not accept task orders where the principal purpose is to furnish services through the use of SCA-covered service employees.

While no specific labor categories have been identified as being subject to SCA due to exceptions for professional employees (FAR 22.11001, 22.1102 and 29CRF541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If the Contractor elects to accept task orders where the principal purpose is to furnish services through the use of SCA-covered service employees, the Contractor must inform the GSA Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.