

**GENERAL SERVICES ADMINISTRATION****Federal Supply Service***Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**™, a menu-driven database system. The INTERNET address for **GSA Advantage!**™ is:

**<http://www.GSAAdvantage.gov>**

**Multiple Award Schedule - MAS****Federal Supply Group: MAS**

**Contract Number:** GS-10F-005AA

**Contract Period:** October 5, 2012 through October 4, 2022

Pricelist current through Mod PS-A812, as of March 20, 2020

**For more information on ordering from Federal Supply Schedules**  
click on the FSS Schedules button at **<http://www.gsa.gov/schedules-ordering>**



**Contractor:** TechFlow, Inc.  
9889 Willow Creek Road, Suite 100  
San Diego, CA 92131-1119

**Business Size:** Other Than Small Business

**Telephone:** (858) 412-8000  
**FAX Number:** (858) 458-6877  
**Web Site:** [www.techflow.com](http://www.techflow.com)  
**E-mail:** [contracts@techflow.com](mailto:contracts@techflow.com)

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**SECTION 1 - CUSTOMER INFORMATION****1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page Number(s):**

<b>SIN</b>	<b>DESCRIPTION</b>	<b>PAGE</b>
541330ENG	Engineering Services	6
541380	Testing Laboratory Services	7
541420	Engineering System Design and Integration Services	7
541715	Engineering Research and Development and Strategic Planning	7
OLM	Order Level Materials	8

Other Direct Costs/Incidental Support Costs will be determined as necessary on a Task-by-Task basis. Such costs will be negotiated separately with the ordering Agency in accordance with the guidelines set forth in the FAR, plus any applicable administrative fee.

**1b. Lowest Price Model Number and Lowest Unit Price. Not Applicable See Within****1c. Hourly Rates, Commercial Job Title Descriptions, Experience, Functional Responsibility and Education.** See Section 3, Labor Category Rates and Section 4, Labor Category Qualifications

**2. Maximum Order:** \$1,000,000.00

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area):** Domestic only

**5. Point(s) of production (city, county, and state or foreign country):**

TechFlow, Inc.

9889 Willow Creek Road, Suite 100

San Diego, CA 92131-1119

Or as determined in each individual Task Order award basis.

**6. Discount from list prices or statement of net price:** Prices shown herein are Government net prices (discounts already deducted).

**7. Quantity discounts:** at least 1% for Task Orders over \$1,000,000.

**8. Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:**

TechFlow will accept Government purchase cards for payments equal to or less than below the micro-purchase threshold (as defined by FAR 2.101) for oral or written Task Order awards.

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** TechFlow will accept Government purchase cards for payments over \$3,000 on Task Order awards. In addition, bank account information for wire transfer payments will be shown on the invoice.
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** As specified on the Task Order
- 11b. Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13a. Ordering Address:**  
TechFlow, Inc.  
9889 Willow Creek Road, Suite 100  
San Diego, CA 92131-1119  
Attn: Izabela Stani  
Email: [istani@techflow.com](mailto:istani@techflow.com)  
Phone: (858) 412-8004
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
- 14. Payment address:**  
TechFlow, Inc.  
9889 Willow Creek Road, Suite 100  
San Diego, CA 92131-1119  
Attn: Accounts Payable
- 15. Warranty provision:** Contractor’s standard commercial warranty.
- 16. Export Packing Charges (if applicable):** Not Applicable.

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable.
19. **Terms and conditions of installation (if applicable):** Not Applicable.
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable.
- 20a. **Terms and conditions for any other services (if applicable):** Not Applicable.
21. **List of service and distribution points (if applicable):** Not Applicable.
22. **List of participating dealers (if applicable):** Not Applicable.
23. **Preventive maintenance (if applicable):** Not Applicable.
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** Not Applicable.
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:** Electronics and Information Technology (EIT) standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. **Data Universal Numbering System (DUNS) number:** 014125442
26. **Notification regarding registration in System for Award Management (formerly Central Contractor Registration (CCR)):** TechFlow is registered in the SAM database. Go to <https://www.sam.gov/portal/public/SAM/> and search by Cage Code 1HQF4.

## SECTION 2 – CONTRACT SERVICES

### 1. Contract Overview

TechFlow has been awarded has been awarded a GSA Federal Supply Schedule contract for the Multiple Award Schedule (MAS) , Contract No. GS-10F-0055AA. The contract period is from 5 October 2012 through 4 October 2022. The contract provides for task orders to be placed as Fixed Price or Time-and-Materials using the labor categories and ceiling rates defined for the contract.

### 2. Contract Use

This contract is available for use by all federal government agencies as a source for Professional Engineering Services for domestic use. Executive agencies, other Federal agencies, mixed-ownership Government corporations, and the District of Columbia; Government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

### 3. Contract Scope

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of an engineering project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. TechFlow has been awarded a contract by GSA to provide support in the following four (4) SINs as defined by the Government:

- |  |                        |
|--|------------------------|
| ✓ <b>Engineering Services</b>  | <b>(SIN 541330ENG)</b> |
| ✓ <b>Testing Laboratory Services</b>                                 | <b>(SIN 541380)</b>    |
| ✓ <b>Engineering System Design and Integration Services</b>          | <b>(SIN 541420)</b>    |
| ✓ <b>Engineering Research and Development and Strategic Planning</b> | <b>(SIN 541715)</b>    |
| ✓ <b>Order Level Materials</b>                                       | <b>(SIN OLM)</b>       |

Task orders for outsourcing of engineering services may be placed for any of the SINs, provided the work being outsourced is covered under the SIN definition. The government defined and awarded this contract after evaluation based on TechFlow's experience, negotiated cost reasonableness, and past performance for the Primary Engineering Disciplines (PEDs) under each of the SINs as referenced below.

A full description of each SIN definition and examples of the types of work covered by the SIN are provided below.

#### **541330ENG: ENGINEERING SERVICES**

Services include: applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

**NOTE:** *Services under this SIN cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2, or construction services as defined in FAR Parts 2 and 36.*

**541380: TESTING LABORATORY SERVICES**

Includes testing laboratory services and veterinary, natural, and life sciences; testing services and laboratories; and other professional, scientific, and technical consulting services.

Testing and services include, but are not limited to: physical, chemical, analytical, or other testing services; quality assurance; fire safety inspections; training; safety audits; relying upon experimental, empirical, quantifiable data, relying on the scientific method, and professional services, tasks, and labor categories in the fields of biology, chemistry, physics, earth sciences, atmospheric science, oceanography, materials sciences, mathematics, geology, astronomy, veterinary medicine, statistics, systems science, etc., (excludes social and behavioral sciences).

**541420: ENGINEERING SYSTEM DESIGN AND INTEGRATION SERVICES**

Services include creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance.

Associated tasks include, but are not limited to computer-aided design, e.g. CADD, risk reduction strategies and recommendations to mitigate identified risk conditions, fire modeling, performance-based design reviews, high level detailed specification and scope preparation, configuration, management and document control, fabrication, assembly and simulation, modeling, training, consulting, analysis of single or multi spacecraft missions and mission design analysis.

**NOTE:** *Services under this NAICs can not include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.*

*An implementation guide for Space launch Integration Services (SLIS) can be found at [www.gsa.gov/psschedule](http://www.gsa.gov/psschedule) - click on "Professional Engineering Solutions".*

**541715: ENGINEERING RESEARCH AND DEVELOPMENT AND STRATEGIC PLANNING**

Services include conducting research and experimental development (except nanotechnology and biotechnology research and experimental development) in the physical, engineering and life sciences such as; such as agriculture, electronics, environmental, biology, botany, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary and other allied subjects.

Typical tasks include, but are not limited to, analysis of mission, program goals and objectives, program evaluations, analysis of program effectiveness, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting; requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, developing and completing fire safety evaluation worksheets as they relate to professional engineering services; operation and maintenance, evaluation of inspection, testing, and maintenance program for fire protection and life safety systems, program/project management, technology transfer/insertion, training and consulting.

**NOTE:** *Services under this NAICs can not include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.*

## OLM – Order Level Materials

OLM OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:

OLMs are:

- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
- Subject to a Not ToExceed (NTE) ceiling price

OLMs are not:

- "Open Market Items."
- Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)

OLM Pricing:

- Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against a FSS BPA awarded under an FSS contract, cannot exceed 33.33%.

NOTE: When used in conjunction with a Cooperative Purchasing eligible SIN, this SIN is Cooperative Purchasing Eligible.

**SECTION 3 – TECHFLOW LABOR CATEGORY RATES**

[All rates include GSA Industrial Funding Fee (IFF) of 0.75%]

Item No.	Labor Category	GSA Hourly Rate
1	SubjectMatter Expert, Level I	\$ 193.45
2	Chief Scientist	\$ 184.48
3	Sr. RF Scientist, Level II	\$ 120.91
4	Sr. RF Scientist, Level I	\$ 105.20
5	Project Contol, Mid	\$ 90.65

**Quantity Discounts:** For all task orders over \$1,000,000.00, the GSA rates will be discounted an additional 1%.

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS) is applicable. In accordance with FAR Part 22, service contracts over \$2,500 shall contain mandatory provisions regarding minimum wages and fringe benefits, safe and sanitary working conditions, notification to employees of the minimum allowable compensation, and equivalent Federal employee classifications and wage rates.

The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

### SECTION 4 – TECHFLOW LABOR CATEGORY QUALIFICATIONS

The following Labor Category descriptions include the minimum requirements for years of experience and education.

<u>Labor Category</u>	<u>Knowledge, Skills &amp; Responsibilities</u>	<u>Minimum Education/Experience</u>
Subject Matter Expert; Level I	Provides technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems which require knowledge of the subject matter for effective implementation. Participates as needed in all phases of development with emphasis on the planning, analysis, testing, integration, documentation and presentation phases.	Bachelor's Degree and 10 years of experience. A Master Degree and 6 years of experience. A Ph.D. and 3 years of experience.
Chief Scientist	Performs the functions of a technical expert in the relevant scientific field in support of major programs or system development. Applies scientific expertise in defining and resolving system issues, performing analysis, and developing plans and requirements in the subject-matter area for complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems.	Master Degree and 18 years of experience. A Ph.D. and 9 years of experience.
Sr. RF Scientist (Level II)	Develops and validates models to simulate the creation, emission, propagation and interaction of electromagnetic energy (10 MHz – 1 THz) with various complex physical targets of interest. Has a firm understanding of high power microwave source development, antenna design, electromagnetic propagation and target interaction. Demonstrates the ability to work effectively with multi-disciplinary technical teams in a cost-effective and time-sensitive manner.	Bachelor's Degree and 8 years of experience. With a Master Degree and 6 years' experience. A Ph.D. and 3 years of experience.
Sr. RF Scientist (Level I)	Develops and validates models to simulate the creation, emission, propagation and interaction of electromagnetic energy (10 MHz – 1 THz) with various complex physical targets of interest. Has a firm understanding of high power microwave source development, antenna design, electromagnetic propagation and target interaction. Demonstrates the ability to work effectively with multi-disciplinary technical teams in a cost-effective and time-sensitive manner.	Bachelor's Degree and 6 years of experience. With a Master Degree and 4 years' experience. A Ph.D. and 2 years of experience.

Project Control (Mid)	Responsible for managing, preparing, administering, and directing the control of the budget for large and/or complex programs. Conducts detailed financial analysis. Interprets and implements most proposal estimating, pricing and documentation requirements. Reviews and approves recommendations for financial planning and control. Monitors division and department adherence to approved budget.	Bachelor's Degree and 4 years of experience. With a Master Degree no experience is required.
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