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MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

FSC GROUP 874, CLASS R499

CONTRACT NUMBER: GS-10F-0060M

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CONTRACT PERIOD: November 15, 2001 through November 14, 2016



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Reston, VA 20190-5378
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Contract Administrator: Geoffrey Vance
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BUSINESS SIZE: Large

Pricelist current though modification PA-0020, dated July 18, 2013.

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers and Awarded Prices:

Special Item No. 874-1/ 874-1RC Integrated Consulting Services

Special Item No. 874-4/ 874-4RC Training Services

Special Item No. 874-7/ 874-7RC Integrated Business Program Support Services

SIN	Labor Code #	Labor Category	11/15/11 - 11/14/012 (Year 11)	11/15/12- 11/14/13 (Year 12)	11/15/13- 11/14/14 (Year 13)	11/15/14 - 11/14/15 (Year 14)	11/15/15 - 11/14/16 (Year 15)
874-1, 4 & 7	4	Task Administrative Assistant*	\$30.71	\$31.45	\$32.20	\$32.97	\$33.77
874-1, 4 & 7	8	Subject Matter Expert	\$76.66	\$78.50	\$80.38	\$82.31	\$84.28
874-1 & 7	10	Business Subject Matter Specialist	\$43.91	\$44.96	\$46.04	\$47.15	\$48.28
874-1, 4 & 7	23	Executive Project Manager	\$123.08	\$126.04	\$129.06	\$132.16	\$135.33
874-1, 4 & 7	24	Senior Project Manager	\$104.38	\$106.88	\$109.45	\$112.07	\$114.76
874-1, 4 & 7	25	Senior Consultant	\$118.74	\$121.59	\$124.51	\$127.50	\$130.56
874-1, 4 & 7	26	Consultant	\$107.10	\$109.67	\$112.30	\$115.00	\$117.76
874-1, 4 & 7	27	Principal Industry/Functional Area Expert	\$270.38	\$276.87	\$283.51	\$290.32	\$297.29
874-1, 4 & 7	28	Senior Industry/Functional Area Specialist	\$242.49	\$248.31	\$254.27	\$260.37	\$266.62
874-1 & 7	34	Principal Business Process Reengineering Specialist	\$136.12	\$139.39	\$142.73	\$146.16	\$149.67
874-1 & 7	35	Senior Business Case Analyst	\$81.29	\$83.24	\$85.23	\$87.28	\$89.37
874-1, 4 & 7	36	Business Case Analysis Specialist	\$87.26	\$89.35	\$91.49	\$93.69	\$95.94
874-1, 4 & 7	37	Instructional Technologist, Senior	\$81.09	\$83.04	\$85.03	\$87.07	\$89.16
874-1 & 7	53	Strategic Planner, Senior	\$180.68	\$185.02	\$189.46	\$194.01	\$198.67
874-1 & 7	54	Strategic Planner, Intermediate	\$163.56	\$167.49	\$171.51	\$175.62	\$179.84
874-1, 4 & 7	57	Modeling & Simulation Specialist	\$109.17	\$111.79	\$114.47	\$117.22	\$120.03
874-1 & 7	59	System Analyst I	\$54.28	\$55.59	\$56.92	\$58.29	\$59.68
874-1, 4 & 7	60	Database Analyst/Programmer, Senior	\$82.42	\$84.40	\$86.43	\$88.50	\$90.62
874-1, 4 & 7	61	Database Analyst/Programmer, Intermediate	\$65.68	\$67.26	\$68.87	\$70.52	\$72.22
874-1 & 7	64	Business Continuity Planning Manager	\$115.88	\$118.66	\$121.50	\$124.42	\$127.41
874-1 & 7	65	Business Continuity Planning Analyst	\$86.31	\$88.38	\$90.51	\$92.68	\$94.90
874-1, 4 & 7	66	Instructional Technologist	\$70.99	\$72.70	\$74.44	\$76.23	\$78.06
874-1 & 7	67	Senior Scientist/Engineer	\$163.81	\$167.74	\$171.77	\$175.89	\$180.11
874-1 & 7	68	Scientist/Engineer	\$153.84	\$157.53	\$161.31	\$165.18	\$169.14
874-1 & 7	69	Senior Scientist/Engineer Technician	\$115.88	\$118.66	\$121.50	\$124.42	\$127.41
874-1 & 7	70	Scientist/Engineer Technician	\$90.99	\$93.18	\$95.41	\$97.70	\$100.05

SCA Matrix

SCA Eligible Labor Category	SCA Equivalent Code - Title	WD Number
Task Administrative Assistant*	01113 - General Clerk III	WD 05-2057

“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories (*).

The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly."

- 1c. A description of all commercial job titles, functional responsibility, education, and experience for those types of employees or subcontractors who will perform services are as follows:

4 Task Administrative Assistant

Responsibilities: Responsible for developing, drafting, writing and editing reports, briefs, proposals, and other documents in support of a clients requirements. Interfaces with personnel to coordinate meetings, maintain logs, records and files, provides end-user support, and performs general administrative duties. Assists in budgetary and financial management. Must be capable of working independently. Must be able to communicate orally and in writing with all levels of an organization as required.

Education: High school graduate or equivalent.

Experience: Two years of general experience in office automation developing, writing, proofreading, editing reports, proposal and documents in support of IT operations.

8 Subject Matter Expert

Responsibilities: Provides extremely high-level subject matter expertise for work described in the task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which require doctorate level knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, training and presentation phases. Applies principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements. Provides advice on esoteric problems which require extensive knowledge of the subject matter. Designs and prepares technical reports, studies, and related documentation, makes charts and graphs to record results, prepares and delivers presentations, training, and briefings as required by the task order.

Education: PhD from an accredited college or university in the specific subject matter discipline as identified in the statement of work.

Experience: Five years of task related experience in the identified field of study or specialization. Experience may not include PhD and Master s education.

10 Business Subject Matter Specialist

Responsibilities: Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems which require extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods and knowledge of the functional area of expertise to specific task order requirements, advanced business, management and administrative principles and methods to exceptionally difficult technical problems in Government program and administrative applications to arrive at automated solutions. Designs and prepares technical reports and related documentation, makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order. Technical support includes technical advice on security requirements for highly specialized applications, technical report preparation or other services as required by the task order.

Education: Bachelor's degree from an accredited college or university which provides substantial knowledge useful in managing large, complex IT projects, or is closely related to the work to be automated.

Experience: Four years of intensive and progressive experience in the individual s field of study and specialization.

23 Executive Project Manager

Responsibilities: Responsible for large complex projects. Leads team on large complex projects. Translates customer requirements into formal agreements and plans to culminate in customer acceptance or results. Expert knowledge of business processes, specifically in Client Relationship Management (CRM). Responsible for performance, cost, scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment/industry/technology/discipline trends. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project (or segment of a project) to produce the solution deliverable. Execute a wide range of process activities beginning with the request for proposal through development, test, and final delivery. Anticipates future customer, industry, and business trends. Applies this understanding to complex problems to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implements actions independently and or through the management team, to ensure project objectives are met. Analyzes new and complex project related problems and creates innovative solutions involving finance,

scheduling, technology, methodology, tools and solution components. Possesses significant breadth of knowledge in business matters, finance, planning, and forecasting and personnel order to manage team staff and business matters.

Education: Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.

Experience: Eleven years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 15 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

24 Senior Project Manager

Responsibilities: Responsible for large projects or significant segments of a large complex project. Leads team on large projects or significant segment of large complex projects. Translate customer requirements into formal agreements and plans to culminate in customer acceptance of results, or have acceptance in the targeted market, while meeting business objectives. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project or segment of a project to produce the solution deliverable. Execute a wide range of process activities beginning with the request for proposal through development, test and final delivery. Formulates partnerships between customer, suppliers and staff. Anticipates potential project related problems. Utilizes refined techniques for identifying, eliminating or mitigating solution, project, and business risk. Understands customer, industry and business trends. Applies this understanding to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implement actions, independently and or through the management team to ensure project objectives are met. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components.

Education: Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.

Experience: Six years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 10 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

25 Senior Consultant

Responsibilities: The senior consultant manages the project work as defined by the client contract. Will lead medium to large complex projects and major phases of very large projects. The senior consultant will manage the fact finding, analysis, and development of hypothesis/ conclusions, production of final reports and delivery of presentations. Responsible for ensuring that the project delivers to client expectations on time and to budget. Has expert knowledge of practice, consulting group and matrixed organization operations and business objectives. Has in-depth knowledge of market/ industry and service line.

Education: Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.

Experience: Six years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 10 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

26 Consultant

Responsibilities: Leads major portions of large or medium projects, and leads small projects autonomously. Gathers facts through research, interviewing, surveys, etc., analyze the client's business, draw conclusions, prepare final reports and gives presentations. Is proficient in the use of key analysis and graphics tools. Uses in-depth consultative skills and business knowledge based on accumulated experience and education aligned to practice business objectives and processes.

Education: Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.

Experience: Five years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 9 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

27 Principal Industry/Functional Area Expert

Responsibilities: Recognized for strong expertise in industry issues and trends. Utilize functional area expertise gained through direct industry experience to assess the operational and functional baseline of an organization and its organizational components. Examples of the functional areas would include Human Resources, Finance, Supply, Service, etc. Work with senior managers and executives to provide industry vision and strategic direction with regard to their enterprise. Guide the determination of information technology inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Generate functional area strategies for enhanced IT operations in a cross-functional area mode throughout the organization. Participate in account strategy sessions, strategic assessments and design reviews to validate enterprise approach and associated work products, such as ERP implementations. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Education: Educational Requirement: Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics intensive discipline.

Experience: Ten years or Master s degree and 6 years or PhD and 4 years of general IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

28 Senior Industry/Functional Area Specialist

Responsibilities: Recognized for understanding and communicating common best practices for the industry. Utilize a knowledge base to create conceptual business models and to point out relevant issues and considerations in selecting application software packages, such as those provided by ERP vendors. Assess the operational and functional baseline of an organization and its organizational components, and help to define the direction and strategy for an engagement while ensuring the organizational needs are being addressed. Examples of the functional areas would include Human Resources, Finance, Supply, Service, etc. Work with senior managers to provide industry vision and guidance with regard to their industry. Lead the determination and classification of information technology inadequacies and/or deficiencies that affect the functional area s ability to support/meet organizational goals. Support the development of functional area strategies for enhanced IT operations in a cross-functional area mode throughout the organization. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines, able to work on multiple tasks. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Education: Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.

Experience: Bachelor's degree and 6 years or Master s and 4 years or PhD and 2 years of general IT experience, including formal training and 1 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

34 Principal Business Process Reengineering Specialist

Responsibilities: Applies process improvement and reengineering methodologies and principles to conduct process modernization projects. Responsible for effective transitioning of existing project teams and the facilitation of project teams in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides daily supervision and direction to Business Process Reengineering Specialist.

Education: A Master's degree in Computer Science, Information Systems, Engineering, Business, Education, Management Sciences, Psychology, Human Resources Development/Management, or other related scientific or technical discipline.

Experience: This position requires a minimum of ten years experience, of which at least seven years must be specialized. Specialized experience may include: facilitation, training, methodology development and evaluation, process reengineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices and supervision of Business Process Reengineering Specialist. With a Ph.D. (in the fields described above): eight years general experience of which at least six years must be specialized experience is required. With a Bachelor's degree in Computer Science, Information Systems, Engineering, or other related scientific or technical discipline and 12 years general experience of which at least nine must be specialized experience, a Masters degree is not required.

35 Senior Business Case Analyst

Responsibilities: Develops formulas for calculating existing and future costs, researches current financial indices, develops details of actual cost of IT system using standard quantitative analyses. Develops and documents assumptions. Prepares investment analysis reports.

Education: MBA required.

Experience: Ten years experience in accounting and investment analysis, broad understanding of Government accounting methodologies, generally accepted accounting practices, investment analyses including opportunity costs, time value of money, etc.

36 Business Case Analysis Specialist

Responsibilities: Identifies costs for existing IT systems (maintenance, operations, etc). Identifies life cycle costs for proposed IT systems (development, operations, maintenance). Identifies cost savings/cost avoidance associated with retirement of old system or improved performance of new system. Briefs senior Government executives on analyses.

Education: MBA required.

Experience: Five years experience in accounting and investment analysis, in-depth understanding of Government accounting methodologies, generally accepted accounting practices, and investment analyses including opportunity costs, time value of money, etc.

37 Instructional Technologist, Senior

Responsibilities: Assesses designs and conceptualizes training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies. Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Utilizes various iterative process-improvement and best methodologies in applied psychology, psychometrics, human factors engineering, educational measurement, and other related disciplines. Develops and maintains knowledge bases, conduct applied and advanced research methodologies, develop tests, surveys, training materials, data collection measures, statistical and other analysis, and identifies, conceptualizes and secures new research and development areas.

Education: Master's degree from an accredited college or university with a curriculum or major field of study, which provides substantial knowledge relevant to the task order.

Experience: Five years intensive or progressive experience in the individual s field of study or specialization.

53 Strategic Planner, Senior

Responsibilities: Responsible for strategic planning of large projects or a significant segment of a strategic planning portion of a large complex project. Provides the overall approach to clarify mission statements so they can be used as springboards in envisioning their desired future. Organizes, directs, and coordinates strategic planning activities. Responsible for the strategic vision. Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process and prioritizes those initiatives. Meets with appropriate Government management personnel, other contractor managers, and client agency representatives. Formulates and reviews strategic plans, ensures continuity plans grow out of definitions of agencies business functions and the processes required for achieving outcomes. Ensures agencies build on their strategic planning efforts of prior years, revisiting their mission, vision, and goals in light of the strategic plan, and changing opportunities. Must have excellent oral and written communication skills, with a demonstrated capability for dealing with all levels of management personnel, contractor managers, and client representatives. Responsible for ensuring coordination between subordinates and Strategic Planning functions within the organization and between those planning functions and appropriate Government personnel. Takes appropriate action and coordinates policies and activities with appropriate Government personnel, as required.

Education: Master's degree or higher from an accredited college or university, or experience through an organizational position representative of a corporate senior position of a firm with revenue in excess of \$50 million, supported by a Bachelor s degree in an IT related field, systems management, engineering, mathematics or scientific related field or in business administration.

Experience: Ten years of intensive and progressive experience in planning, IT, communications or engineering programs, which include: five years experience in one or all of the following: strategic planning, business planning, information technology resource and capital planning, business process reengineering planning, advanced project planning, business area analysis planning, business requirements analysis planning, two years of intensive and progressive planning experience in diverse locations, one year managing similar projects. Direct experience with business planning methods and techniques including establishing goals, objectives, and performance measures and identifying critical success factors. Experience with executive-level interviewing and group facilitation. Knowledge of governmental operations and performance-based budgeting.

54 Strategic Planner, Intermediate

Responsibilities: Responsible for strategic planning of large projects or significant segment of a strategic planning portion of a large complex project. Organizes, directs, and coordinates strategic planning activities. Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process, prioritizing those initiatives. Meets with appropriate Government management personnel, other contractor managers, and client agency representatives. Formulates and reviews strategic plans, ensures continuity plans grow out of definitions of agencies' business functions and the processes required for achieving outcomes. Ensures agencies build on their strategic planning efforts of prior years, revisiting their mission, vision, and goals in light of the strategic plan, and changing opportunities. Must have excellent oral and written communication skills, with a demonstrated capability for dealing with management personnel, contractor managers, and client representatives. Leads a team in the initiating, planning, controlling, executing, strategic tasks of a project or segment of a project. Utilizes refined techniques for identifying, eliminating or mitigating solution, project, and business risk. Understands customer, industry and business trends. Applies this understanding to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information, situations, and implement actions, independently and or through the management team to ensure project objectives are met. Responsible for ensuring coordination with subordinate and Strategic Planning functions within the organization and between those planning functions and appropriate Government personnel. Takes appropriate action and coordinates policies and activities with appropriate Government personnel.

Education: Bachelor's degree from an accredited college or university in an IT related field, systems management, engineering, mathematics or scientific related field or in business administration.

Experience: Seven years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 12 years of intensive and progressive experience demonstrating required proficiency levels related to task.

57 Modeling & Simulation Specialist I

Responsibilities: Expert in modeling and simulation functions or operations such as, but not limited to exercises, plans, coordination, demonstrations, and instruction in the fields such as, but not limited to health, environmental, transportation, law enforcement, military, and civil agencies. Provides supervision and guidance on the proper operation and use of simulation models and exercises. May support live, constructive, or virtual training.

Education: Bachelor's degree from an accredited college or university with a curriculum or major field of study or 7 years of related experience.

Experience: 5 years of increasingly complex and progressive experience in subject matter related to simulation models being used.

59 System Analyst I

Responsibilities: Under supervision, carries out fact finding and analysis as assigned, usually of a single activity or a routine problem, applies established procedures where the nature of the system, feasibility, computer equipment and programming language have already been decided; may assist a higher level systems analyst by preparing the detailed specifications required by computer programmers from information developed by the higher level analyst, may research routine user problems and solve them by modifying the existing system when the solutions follow clear precedents.

Education: High School diploma.

Experience: Technical experience performing assignments designed to expand practical experience in applying systems analysis techniques and procedures on predetermined systems.

60 Database Analyst / Programmer, Senior

Responsibilities: Designs, implements and maintains complex databases. Includes maintenance of database dictionaries, overall monitoring of standards and procedures, and integration of systems through database design. Works at the highest level of all phases of database management.

Education: Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited training institution.

Experience: Five years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

61 Database Analyst/ Programmer, Intermediate

Responsibilities: Designs, implements, and maintains moderately complex databases. Includes maintenance of database dictionaries and integration of systems through database design. Works on most phases of database administration.

Education: Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline or an applicable training certificate from an accredited training institution.

Experience: Two years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

64 Business Continuity Planning Manager

Responsibilities: Responsible for development, testing, and implementation, as required, of the Business Continuity Plan (BCP) to preserve the integrity of an organization. Duties include, but are not limited to, the following:

- Designs and develops the Business Continuity Plan
- Works with Business Process Reengineering-type specialists
- Works with Enterprise Resource Planning-type specialists to identify key personnel and critical staffing levels
- Works with organization executives to recommend a rank ordering of the organization's business processes with respect to the relative importance within the organization's business domain
- Recommends the rank ordering of the organization's business processes with respect to vulnerability
- Works with Information Security-type specialists to conduct threat, risk, vulnerability assessments, and recommends disaster recovery strategies of both the IT and critical infrastructures supporting the business processes
- Facilitates information assurance and disaster recovery planning
- Evaluates the potential impact on the organization's business processes in relation to the information assurance and disaster recovery plans
- Develops test plans and supports conducting the tests of the BCP
- Develops the associated maintenance program to ensure BCP currency.

Education: Bachelor's degree from an accredited college or university in business, computer science, information systems, engineering, scientific or mathematics-intensive discipline.

Experience: Eight years of progressive and intensive experience managing, with at least two years of relevant experience in a position with duties commensurate to those defined in the task order requirement, or five years of specialized experience in a position with duties commensurate to those defined in the task order requirement.

65 Business Continuity Planning Analyst

Responsibilities: Assists in research and fact-finding to develop or modify business continuity plans. Assists in preparing detailed analyses of business processes. Assists in performance of statistical and financial analyses. Assists in preparing the business continuity plan. Assists in developing scenarios and scripts for validating business continuity plans. Performs business continuity plan testing support.

Education: Bachelor's degree from an accredited college or university in business, computer science, information systems, engineering, scientific or a mathematics-intensive discipline is desired.

Experience: Three years of experience in supporting business continuity planning.

66 Instructional Technologist

Responsibilities: Develops, implements, and maintains training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies. Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Utilizes various iterative process-improvement and best methodologies in applied psychology, psychometrics, educational measurement, and other related disciplines. Develops and maintains knowledge bases, conduct applied and advanced research methodologies, develop tests, surveys, training materials, data collection measures, statistical and other analysis, and identify, conceptualize and secure new research and development areas.

Education: Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge relevant to the task order.

Experience: Two years intensive or progressive experience in the individual's field of study or specialization. Master's degree may be substituted for experience requirement.

67 Senior Scientist/ Engineer

Responsibilities: Provides high -level scientific or engineering services. Applies advanced higher level mathematical, engineering or scientific principles and methods to complex technical problems. Uses computer tools to solve highly complex scientific or engineering problems. Performs analytical studies and develops new processes to improve methods. Responsible for all phases of complex scientific and engineering projects such as research, design, development, testing, modeling, simulating, training, and documentation.

Education: Ph.D. degree from an accredited college or university with a curriculum or major field of study, that provides substantial knowledge in task related scientific or

engineering disciplines plus 5 yrs experience. May be substituted with a Bachelor's degree plus 10 years experience or Master's degree +8 year s experience.

Experience: Ten years of extensive and progressive experience in the areas of a specified discipline.

68 Scientist/ Engineer

Responsibilities: Participates in all phases of scientific and engineering projects such as research, design, development, testing, modeling, simulating, training, and documentation.

Education: Ph.D. degree from an accredited college or university with a curriculum or major field of study, that provides substantial knowledge in task related scientific or engineering disciplines plus 3 yrs experience. May be substituted with a Bachelor's degree plus 8 years experience or Master's degree plus 6 year s experience.

Experience: Five years of experience using computer tools to solve complex and scientific or engineering problems.

69 Senior Scientist/ Engineer Technician

Responsibilities: Support and implements all phases of scientific and engineering projects such as research, design, development, testing, modeling, simulating, training, and documentation.

Education: High school diploma and/or applicable certificates

Experience: Ten years of experience, 5 yrs using computer tools to solve complex and scientific or engineering problems.

70 Scientist/ Engineer Technician

Responsibilities: Support and implements all phases of scientific and engineering projects such as design, development, testing, modeling, simulating, training, and documentation.

Education: High school diploma and/or applicable certificates

Experience: Five years of experience, two years using computer tools to solve scientific or engineering problems.

2. Maximum order: \$1,000,000
3. Minimum order: \$100
4. Geographic coverage (delivery area): *The 48 contiguous States and the District of Columbia, Alaska, Hawaii, Puerto Rico, U.S. territories*
5. Point of production (city, county, and state or foreign country): *Not Applicable*

6. Discount from list prices or statement of net price: *Government prices are net*
7. Quantity discounts: *None*
8. Prompt payment terms: *.38%--20 Days, Net 30 days*
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin): *Not Applicable*
- 11a. Time of delivery: *As negotiated between Contractor and Ordering Agency*
- 11b. Expedited Delivery: *Contact Contractor's representative*
- 11c. Overnight and 2-day delivery: *Contact Contractor's representative*
- 11d. Urgent Requirements: *When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Agencies may also contact the Contractor's representative to affect a faster delivery.*
12. F.O.B. Point: *Destination*
- 13a. Ordering address:

*QinetiQ North America, Inc.
11091 Sunset Hills Rd., Ste. 200
Reston, VA 20190-5378*
- 13b. Ordering Procedures: *For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*
14. Payment address:

*QinetiQ North America, Inc.
100 Sun Avenue NE, Suite 500
Albuquerque, NM 87109
Attn: Accounts Payable*
15. Warranty provision: *Not Applicable*
16. Export packing charges: *Not Applicable*

17. Terms and conditions of Government purchase card acceptance (any thresholds above the Micro-purchase level): *None*
18. Terms and conditions of rental, maintenance, and repair: *Not Applicable*
19. Terms and conditions of installation: *Not Applicable*
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *Not Applicable*
- 20a. Terms and conditions for any other services: *Not Applicable*
21. List of service and distribution points: *Not Applicable*
22. List of participating dealers: *Not Applicable*
23. Preventive maintenance: *Not Applicable*
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*
- 24b. Section 508 Compliance: *Information is available on Electronic and Information Technology (EIT) supplies and services and full details may be found at:*
25. Data Universal Number System (DUNS) number: *613194799*
26. System for Award Management Registration (SAM): *QinetiQ North America, Inc. is registered in the SAM database under CAGE Code 4CGE4.*