



**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**THE PROFESSIONAL SERVICES SCHEDULE (PSS)  
Industrial Group: 00CORP**

**CONTRACT NUMBER:  
GS-10F-0061R**

**PERIOD COVERED BY CONTRACT:  
October 27, 2004 through October 26, 2019**

**Strategic Management Solutions, LLC (SMSI)  
6301 Indian School Road NE  
Suite 215  
Albuquerque, NM 87110-8187  
Phone: (505) 888-0610; Fax: (505) 888-0621  
Internet Address: [www.smsi.us](http://www.smsi.us)  
Contracting Officer: Irma Brown  
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**BUSINESS SIZE: Small Business**

**DUNS NUMBER: 804590904**

**General Services Administration  
Management Services Center Acquisition Division**

**Pricelist Current through Modification #PS-0040, dated July 5, 2016**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The Internet address for GSA *Advantage!*™ is <http://www.gsaadvantage.gov> For more information on ordering from Federal Supply Schedules click on the FAS Schedules button at <http://www.gsa.gov/fas>.



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**ORDERING INFORMATION**

1a. Authorized Special Item Numbers (SINs):

*Special Item No. 874-1/874-1RC Integrated Consulting Services*

*Special Item No. 874-7/874-7RC Integrated Business Program Support Services*

1b. Lowest priced model number and lowest unit price for that model for each SIN awarded in the contract: *Not Applicable*

2. Maximum order: *\$1,000,000*

3. Minimum order: *\$100*

4. Geographic coverage (delivery area): *All domestic and overseas locations.*

5. Point(s) of production (city, county, and state or foreign country): *Not Applicable*

6. Discount from list prices or statement of net price: *Government prices are net.*

7. Quantity discounts:

Tier	Task Order Amount	Additional Discount
1	\$150,000 - \$499,999	1%
2	\$500,000 - \$749,999	1.5%
3	\$750,000 and above	2%

8. Prompt payment terms: *0%--Net 30 days*

9. Government purchase cards are accepted below the micropurchase threshold.

10. Foreign items (list items by country of origin): *Not Applicable*

11a. Time of delivery: *As negotiated between Contractor and Ordering Agency*  
 b,c,d. Items available for expedited delivery, Overnight and 2-day delivery,  
 Urgent Requirements: *Contact Contractor*

12. F.O.B. Point: *Destination*

- 13a. Ordering address:  
*Strategic Management Solutions, LLC  
6301 Indian School Road NE  
Suite 215  
Albuquerque, NM 87110-8187*
  
- 13b. Ordering Procedures: *For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*
  
14. Payment address:  
*Strategic Management Solutions, LLC  
6301 Indian School Road NE  
Suite 215  
Albuquerque, NM 87110-8187*
  
15. Warranty provision: *Not Applicable*
  
16. Export packing charges: *Not Applicable*
  
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): *None*
  
18. Terms and conditions of rental, maintenance, and repair: *Not Applicable*
  
19. Terms and conditions of installation: *Not Applicable*
  
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *Not Applicable*
  
- 20a. Terms and conditions for any other services: *Not Applicable*
  
21. List of service and distribution points: *Not Applicable*
  
22. List of participating dealers: *Not Applicable*
  
23. Preventive maintenance: *Not Applicable*
  
24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*
  
25. Data Universal Number System (DUNS) number: *804590904*

26. Strategic Management Solutions, LLC is registered in the System for Award Management (SAM) database. *CAGE Code: 4ZU06*

**STRATEGIC MANAGEMENT SOLUTIONS, LLC'S (SMSI)  
LABOR CATEGORIES AND RATES**

**Table 1 OFF-SITE: Fixed Unit Hourly Labor Rates – In SMSI Offices**

<b>Grade</b>	<b>SMSI Labor Category</b>	<b>GSA Price</b>
100	Subject Matter Expert	\$204.18
99	Client Service Director / Principal	\$173.51
20	Program Manager	\$151.87
19	Senior Project Manager	\$127.57
18	Project Manager II	\$111.54
17	Project Manager I	\$106.31
16	Senior Project Controls Analyst	\$91.12
15	Project Controls Analyst II	\$86.33
14	Project Controls Analyst I	\$75.93
13	Associate	\$63.78
12	Technician	\$54.77

**Table 2 ON-SITE: Fixed Unit Hourly Labor Rates – In Client Offices**

<b>Grade</b>	<b>SMSI Labor Category</b>	<b>GSA Price</b>
100	Subject Matter Expert	\$172.52
99	Client Service Director / Principal	\$158.91
20	Program Manager	\$139.10
19	Senior Project Manager	\$116.84
18	Project Manager II	\$102.14
17	Project Manager I	\$97.38
16	Senior Project Controls Analyst	\$83.46
15	Project Controls Analyst II	\$79.06
14	Project Controls Analyst I	\$69.53
13	Associate	\$58.43
12	Technician	\$50.07

**Table Notes:**

1. (Table 1) Rates are for labor only and do not include other direct costs such as travel, office space and supplies to support project, and other materials and equipment to support project.
2. (Table 2) "On Client Site" rates assume all equipment, supplies and work space will be provided by the client. Rates have been reduced by facility and general office supply costs.
3. Labor rates do not include New Mexico Gross Receipts Tax or any other sales and use taxes.
4. Labor rates include all discounts. There is no discount for "overtime" or hour charged in excess of a standard work month.

## SERVICE CONTRACT ACT MATRIX

<b>Contract Labor Category</b>	<b>SCA Equivalent Code – Title</b>	<b>WD Number</b>
Technician	01410 SUPPLY TECHNICIAN	2005-2361
<p>“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.”</p>		

## Labor Descriptions for GSA Labor Grades:

SMSI Grade	SMSI Position Category	Working Title	Duties & Experience	Min. Years Experience	Education	License, Registration, Certifications
100	Senior Consultant / Subject Matter Expert	<ul style="list-style-type: none"> <li>Subject Matter Expert</li> <li>Independent Reviewer</li> <li>Senior Operations/ Senior Program Administration and Oversight</li> </ul>	<p>Advise and consult on matters of particular expertise with rare and superior knowledge unique to the technical environment where it is being applied.</p> <p>Primary corporate point of contact for client. Overall responsibility for client satisfaction. Ensures SMSI work quality and products are satisfactory and meet/exceed client expectations.</p> <p>For project and technical duties assigned, performs on a self managing basis. Complete responsibility for work completion, document preparation. Provides briefings, prepares/ interprets complex project and technical analysis, provides independent reviews and audits to clients.</p> <p>Experienced in managing multiple staff and projects simultaneously. Experienced in managing staffs of 50+ personnel and projects exceeding \$20M in contract value. Experienced in major DOE/NNSA and/or industrial system acquisitions and line item projects.</p>	<p>25</p> <p>20 w/ MBA or advanced degree</p> <p>40 w/ no degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>30 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>Professional Engineer</li> <li>PMP Certification (per Project Management Institute)</li> <li>Certified Public Accountant</li> <li>Other industry or professional license</li> </ul>
99	Client Service Director / Principal	<ul style="list-style-type: none"> <li>Client Service Director</li> <li>Senior Program Manager</li> <li>Senior Management Consultant I</li> <li>Senior Project Manager II</li> <li>Senior Technical Consultant I</li> </ul>	<p>Primary corporate point of contact for client. Overall responsibility for client satisfaction. Ensures SMSI work quality and products are satisfactory and meet/exceed client expectations. Prepares task and contract proposals. Responsible for personnel management, task administration.</p> <p>For project and technical duties assigned, performs on a self managing basis. Complete responsibility for work completion, document preparation. Provides briefings, prepares/ interprets complex project and technical analysis, provides independent reviews and audits to clients.</p> <p>Experienced in managing multiple staff and projects simultaneously. Experienced in managing staffs of 50+ personnel and projects exceeding \$20M in contract value. Experienced in major DOE/NNSA and/or industrial system acquisitions and line item projects. Extensive experience in project controls and management techniques. Experienced in developing and establishing program and projects. Extensive experience in construction, engineering, and/or other technical projects and programs.</p>	<p>20</p> <p>16 w/ MBA or advanced degree</p> <p>30 w/ no degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>30 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>Professional Engineer</li> <li>PMP Certification (per Project Management Institute)</li> <li>Certified Public Accountant</li> <li>Other industry or professional license</li> </ul>
20	Program Manager	<ul style="list-style-type: none"> <li>Program Manager</li> <li>Senior Management Consultant</li> <li>Senior Project Manager I</li> <li>Senior Project Engineer II</li> <li>Senior Technical Consultant</li> </ul>	<p>Primary corporate point of program contact for client. Overall responsibility for client satisfaction. Ensures SMSI work quality and products are satisfactory and meets/exceeds client expectations. Prepares task and contract proposals. Responsible for personnel management, task administration. Works under direction of Client Service Director.</p> <p>For project and technical duties assigned, performs on a self managing basis. Complete responsibility for work completion, document preparation. Provides briefings, prepares/ interprets complex project and technical analysis, provides independent reviews and audits to clients.</p>	<p>20</p> <p>12 w/ MBA or advanced degree and appropriate experience</p> <p>30 w/ no degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>30 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>Professional Engineer</li> <li>PMP Certification (per Project Management Institute)</li> <li>Certified Public Accountant</li> <li>Other industry or professional license</li> </ul>

SMSI Grade	SMSI Position Category	Working Title	Duties & Experience	Min. Years Experience	Education	License, Registration, Certifications
		<ul style="list-style-type: none"> <li>Senior Operational Support/Records Mgmt/Technical Writing and Editing</li> </ul>	<p>Experienced in managing multiple staff and projects simultaneously.</p> <p>Experienced in managing staffs of 50+ personnel and projects exceeding \$20M in contract value. Experienced in major DOE/NNSA and/or industrial system acquisitions and line item projects. Extensive experience in project controls and management techniques. Experienced in developing and establishing program and projects. Extensive experience in construction, engineering, and/or other technical projects and programs.</p>			
19	Senior Project Manager	<ul style="list-style-type: none"> <li>Senior Project Manager</li> <li>Senior Project Engineer I</li> <li>Technical Consultant II</li> <li>Operational Support/Records Mgmt/Technical Writing and Editing</li> <li>Project Support/Admin II</li> </ul>	<p>Primary on-project point of contact for client. Responsible as a deputy to client Project Leader / Director for client. Must be fully knowledgeable of project and all client interfaces. Supervises SMSI staff assigned to project and ensures SMSI work quality and products are satisfactory and meet/exceed client expectations. Works under direction of Program Manager or higher.</p> <p>For project and technical duties assigned, performs on a self managing basis with little support from SMSI senior management. Complete responsibility for work completion. Provides briefings as requested to client organizations, prepares/interprets complex project and technical analysis, develops recovery plans, interprets variances, and provides recommendations on corrective actions.</p> <p>Experienced in managing multiple staff and projects/tasks simultaneously. Experienced in managing staffs of 40+ personnel and larger projects exceeding \$20M in contract value. Experienced in DOE/NNSA line item projects and GPPs and industrial projects. Extensive experience in project controls and management techniques. Technical proficiency in construction and engineering as necessary to understand, develop, and monitor realistic schedules and estimates.</p> <p>Fully proficient with all required software packages and/or capable of learning quickly.</p>	<p>20</p> <p>12 w/ MBA or advanced degree and appropriate experience</p> <p>25 w/ no degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>25 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>Professional Engineer</li> <li>PMP Certification (per Project Management Institute)</li> <li>Other industry or professional license</li> </ul>
18	Project Manager II	<ul style="list-style-type: none"> <li>Project Manager II</li> <li>Senior Project Engineer</li> <li>Technical Consultant I</li> <li>Operational Support/Records Mgmt/Technical Writing and Editing I</li> </ul>	<p>On-project contact and resource for client. Responsible as a deputy or key staff member to client Project Leader /Director. Must be fully knowledgeable of project and all client interfaces. Supervises, as assigned, SMSI staff on project, and ensures SMSI work quality and products are satisfactory and meet/exceed client expectations. Works under direction of Senior Project Manager or higher.</p> <p>For project and technical duties assigned, performs with no supervision and is fully proficient in all skill areas. Direct responsibility for work completion. Prepares and provides briefings as requested to client organizations, prepares/interprets complex project and technical analysis, develops recovery plans, interprets variances, and provides recommendations on corrective actions.</p> <p>Experienced in managing multiple staff and projects/tasks simultaneously. Experienced in industrial and DOE/NNSA line item projects (over \$5M) and GPPs. Thorough experience in project controls and management techniques. Technical proficiency in construction and engineering as necessary to</p>	<p>16</p> <p>12 w/ MBA or advanced degree</p> <p>20 w/o degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>20 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>Professional Engineer</li> <li>PMP Certification (per Project Management Institute)</li> <li>Other industry or professional license</li> </ul>

SMSI Grade	SMSI Position Category	Working Title	Duties & Experience	Min. Years Experience	Education	License, Registration, Certifications
			<p>understand, develop, and monitor realistic schedules and estimates. Frequently prepares written reports and analysis on a variety of project and program topics.</p> <p>Fully proficient with all required software packages and/or capable of learning quickly.</p>			
17	Project Manager I	<ul style="list-style-type: none"> <li>Project Manager I</li> <li>Project Engineer II</li> <li>Project Controls Engineer I</li> <li>Senior Planner</li> <li>Technical Consultant</li> <li>Operational Support/Records Mgmt/Technical Writing and Editing</li> </ul>	<p>Project contact and resource for client. Responsible as a deputy or key staff member to client Project Leader /Director, or in a senior management role on the project. Must be fully knowledgeable of project and all client interfaces. Supervises, as assigned, SMSI staff on project, and ensures SMSI work quality and products are satisfactory and meet/exceed client expectations. Works under direction of Project Manager II or higher.</p> <p>Performs with no supervision and is fully proficient in all skill areas. Direct responsibility for work completion. Prepares and provides briefings as requested to client organizations, prepares/ interprets complex project and technical analysis, develops recovery plans, interprets variances, and provides recommendations on corrective actions. Prepares written reports routinely.</p> <p>Experienced in managing multiple staff (20+) and projects/tasks simultaneously. Experienced in small to mid-sized projects (\$5M and over), as well as some experienced in DOE/NNSA line item projects. Thorough experience in project controls and management techniques. Technical proficiency in construction and engineering as necessary to understand, develop, and monitor realistic schedules and estimates.</p> <p>Fully proficient with all required software packages and/or capable of learning quickly.</p>	<p>12</p> <p>10 w/ MBA or advanced degree</p> <p>16 w/ no degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>16 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>PMP Certification (per Project Management Institute)</li> <li>Professional Engineer</li> <li>Other industry or professional license</li> </ul>
16	Senior Project Controls Analyst	<ul style="list-style-type: none"> <li>Senior Project Controls Analyst</li> <li>Project Controls Engineer</li> <li>Project Manager</li> <li>Project Engineer I</li> <li>Planner</li> <li>Senior Technician I</li> <li>Senior Project Support / Admin</li> </ul>	<p>Serves as the lead project controls resource on the project. Works under the direction of a Project Manager. Fully capable and proficient with all controls tools and techniques. Primary responsibility for developing estimates, schedules, and reports. Performs analyst duties with little or no supervision. Interfaces with technical staff to obtain and organize information. Regularly prepares memoranda and written reports.</p> <p>Calculates performance indices and variances. Provides interpretations and analysis. Identifies and understands critical path activities. Prepares sensitivity, contingency, and project risk analyses.</p> <p>Integrates data prepared by staff and compiles/ edits into cohesive documents and work products. Organizes and controls (electronically, hard copy) all project controls information in a central location.</p> <p>Supervises junior staff on the project and provides technical oversight.</p>	<p>10</p> <p>8 w/ MBA or advanced degree</p> <p>14 w/ no degree</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification w/ less than 20 yrs experience</p> <p>14 yrs experience substituted for degree</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>PMP Certification (per Project Management Institute)</li> <li>Other industry or professional license</li> </ul>
15	Project Controls Analyst II	<ul style="list-style-type: none"> <li>Project Controls Analyst II</li> <li>Senior Project</li> </ul>	<p>Under direction of a Senior Project Controls Analyst or higher, and/or independently, gathers data for and prepares data necessary to develop and maintain schedules, estimates, work packages, monthly reports, and other</p>	<p>7</p> <p>5 w/ MBA or</p>	<p>BS / BA Minimum</p> <p>MS or MBA or registration/certification</p>	<p>Prefer one of the following:</p> <ul style="list-style-type: none"> <li>PMP Certification (per Project Management</li> </ul>

SMSI Grade	SMSI Position Category	Working Title	Duties & Experience	Min. Years Experience	Education	License, Registration, Certifications
		Controls Specialist <ul style="list-style-type: none"> <li>Project Engineer</li> <li>Senior Technician</li> <li>Project Support/ Admin II</li> </ul>	controls documents and tools.  Extracts and calculates performance measurement indices, interviews technical staff as needed to obtain data. Occasionally provides interpretation and analysis of indices.  Fully proficient with controls tools, such as P3, MS Office Suite, and other packages.  On occasion, works independently directly for Project Manager or higher.	advanced degree  10 w/o degree	tion w/ less than 20 yrs experience  10 yrs experience substituted for degree	Institute) <ul style="list-style-type: none"> <li>Other industry or professional license</li> </ul>
14	Project Controls Analyst I	<ul style="list-style-type: none"> <li>Project Controls Analyst I</li> <li>Project Controls Specialist</li> <li>Assistant Project Engineer</li> <li>Technical Specialist I</li> <li>Project Support/ Admin I</li> </ul>	Under direction of a Senior Project Controls Analyst or higher, and as part of a team, gathers and prepares data necessary to develop and maintain schedules, estimates, work packages, monthly reports, and other controls documents and tools.  Extracts and calculates performance measurement indices, interviews technical staff as needed to obtain data. Occasionally provides interpretation and analysis of indices.  Fully proficient with controls tools, such as P3, MS Office Suite, and other packages.	3  7 w/o degree	BS / BA  7 yrs experience substituted for degree	None
13	Associate	<ul style="list-style-type: none"> <li>Associate</li> <li>Project Controls Engineer</li> <li>Technical Specialist</li> <li>Project Planner</li> <li>Project Support/ Admin</li> </ul>	Assists project staff with data entry, organization, and information gathering. With supervision, prepares inputs to schedules, estimates, monthly reports, and other items.  Works under the direction of others.	0-5  4 w/o degree	BS / BA  7 yrs experience substituted for degree	None
12	Technician	<ul style="list-style-type: none"> <li>Technician</li> <li>Project Controls Technician</li> <li>Junior Project Support/ Admin</li> </ul>	Assists project staff with data entry, organization, and information gathering. With supervision, prepares inputs to schedules, estimates, monthly reports, and other items.  Works under the direction of a Project Controls Analyst or higher.	0-5	High School Diploma, GED	None

## Overview of Strategic Management Solutions, LLC (SMSI)

1. SMSI Corporate Overview
2. SMSI Contact Information
3. Capabilities and Experience Summary
4. Contract Details and Description of Services
5. GSA SINs 874- 1 & 7, Integrated Consulting Services and Integrated Program Support Services

### 1. SMSI Corporate Overview

**Strategic Management Solutions, LLC (“SMSI”)** is a small business specializing in Program and Project Management and consulting services. We have offices in New Mexico, Virginia, and California providing professional services to government and private sector clients. Our services are targeted towards clients that are engaged in high technology and specialized engineering, construction, and manufacturing programs as well as comprehensive facility management. Our clients include the US Department of Energy’s Los Alamos National Laboratory, Washington, DC, Office of Civilian Radioactive Waste Management, Oakland Support Operations, Stanford Linear Accelerator, Pantex Plant, and others; Jacobs Engineering Group; Merrick; Burns and Roe Enterprises; also served are various local governments and national engineering, construction, and technology corporations.

**SMSI is a privately held business.** Our private ownership ensures that all clients receive the focus and attention to detail they deserve. **SMSI’s** superior capabilities, our professional staff, along with the advantages only available from a small firm collectively make us exceptionally qualified and cost effective to provide expert management services to your projects. **SMSI** will help you deliver a successful project on time and on budget.

**SMSI has a demonstrated record of success** providing superior people, delivering projects on time and within budget to satisfied clients, implementing innovative solutions, building productive relationships and being totally responsive to every need of our customers.

For more information about SMSI’s experience, capabilities, and people, please visit our website at: [www.smsi.us](http://www.smsi.us).



## 2. SMSI Contact Information

To discuss how SMSI can help your enterprise, contact any of SMSI's key personnel below.

**Lee Bernstein**

President

(505) 975-5201

[lee.bernstein@smsi.us](mailto:lee.bernstein@smsi.us)

**David O'Flynn, PE**

Vice President

(571) 233-7350

[david.oflynn@smsi.us](mailto:david.oflynn@smsi.us)

**Irma Brown**

Contracting Officer

(937) 219-3268

[irma.brown@smsi.us](mailto:irma.brown@smsi.us)

For general information about SMSI: [www.smsi.us](http://www.smsi.us)

SMSI principal office locations are:

<p><b><u>New Mexico</u></b> <b><u>Corporate Headquarters:</u></b></p> <p>6301 Indian School Road NE Albuquerque, NM 87110 Tel: (505) 888-0610 Fax: (505) 888-0616</p>	<p><b><u>New Mexico/Los Alamos</u></b></p> <p>102 Central Park Square Los Alamos, NM 87544 Tel: (505) 661-4960 Fax: (505) 661-4970</p>
<p>270 Bazan Loop Corrales, NM 87048-3129 Tel: (505) 975-5201 Fax: (505) 899-9586</p>	<p><b><u>Virginia / Washington DC</u></b> <b><u>Metro Area</u></b></p> <p>13907 Covantry Lane Gainesville, VA 20155 Tel: (571) 261-2663 Fax: (571) 261-2664</p>

### Capabilities and Experience Summary

SMSI is providing a full range of project and program management services to Los Alamos National Laboratory (“LANL”) in direct support of various national programs. We provide financial controls and management consulting services to the LANL organizations responsible for facility management, which entails an inventory of approximately \$6B of facilities supporting over 10,000 employees. We provide consulting services for the integrated nuclear planning activities at LANL so that research, manufacturing, engineering, and construction activities are fully coordinated and effectively support national security program goals.

In the commercial sector, SMSI has provided management services to telecommunications providers to assist them in developing and commissioning nationwide cell phone networks. We have also helped localities like Cobb County, GA successfully manage and implement multi-year water and wastewater infrastructure upgrades programs.

SMSI currently employs approximately 65 professionals with diverse skills and experience in all facets of project and program management and execution. SMSI’s staff is experienced in engineering, construction, business, and government fields. SMSI is growing in a controlled manner so that we can ensure superior service to our clients. We select our personnel based on their skills and experience, and just as important, their ability to build effective relationships with clients and team members. Our talented staff average 20+ years of hands-on experience and working expertise with the latest management software tools. Over 80% of our staff have active US government security clearances.

SMSI has a demonstrated successful track record of planning, managing, and executing work under master contracts that utilize multiple task orders in a manner compliant with federal requirements. We have this successful track record because we thoroughly plan our work prior to starting and continuously assess our performance and progress against the plan taking corrective action when necessary. We believe that our clients are an important and integral member of the team and treat them accordingly. We are organized to execute task order type contracts.

### 3. Contract Details and Description of Services

Contract Number:	GS-10F-0061R
Contract Award Date (and term):	October 27, 2004-October 26, 2019 (Two 5-year option periods remaining at discretion of Government)

#### 4. SINs 874 - 1 & 7 Integrated Consulting Services and Integrated Business Program Support Services

**SIN 874-1 – Integrated Consulting Services:** SMSI can provide a variety of consulting services under this contract in support of programs and projects. These services may include, but are not limited to:

- Strategic business planning
- Performance measurement and indicator development
- System and program audits, alignment and performance evaluation
- Organizational and programmatic assessments
- Process and productivity improvement

**SIN 874-7 – Integrated Business Program Support Services:** SMSI can provide services under this contract in the management, integration, and programs and projects. These services may include, but are not limited to:

- Program Management
- Program Integration (team leader)
- Program Oversight
- Project Management