

General Services Administration

Federal Supply Service *Authorized Federal Supply Schedule Price List*

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov

Schedule for – Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Group: 874 **Class:** R499
Contract Number: GS-10F-0062R

For more information on ordering from Federal Supply Schedules
Click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: November 01, 2004 through October 31, 2019

Contractor: ASR Analytics, LLC
1389 Canterbury Way
Potomac, MD 20854-6103

Business Size: Small Business

Telephone: 301-738-9502
Fax: 301-738-9503
Web Site: www.asranalytics.com

Contract Administrator: Michael P. Stavrianos
E-mail Address: michael.stavrianos@asranalytics.com

Customer Information

1a. **Awarded Special Item Numbers(s):** 874-1, 874-1RC (Integrated Consulting Services), 874-7, 874-7RC (Integrated Business Program Support Services)

1b. **Pricing**

Labor Category (SINs 874-1, 874-1RC, 874-7, 874-7RC)	Price per Hour (approved prices, as of 10/06/2015)
Subject Matter Expert	\$266.34
Director	\$206.56
Principal	\$187.21
Managing Consultant	\$169.02
Senior Consultant	\$133.83
Consultant II	\$108.80
Consultant I	\$83.20
Professional Assistant*	\$57.70

*Indicates SCA eligible categories. See the SCA Matrix and Applicability Statement following the Labor Category Descriptions for additional information regarding these labor categories.

1c. **Labor Category Descriptions**

Subject Matter Expert

Functional Responsibility. Provides expertise in a particular functional area, such as science, technology, management, public policy, public administration, etc. Offers guidance, consultation, facilitation, thought leadership, and education to the client and/or project team based on his/her specialized expertise.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. Extensive specialized experience and a deep understanding of and expertise in his/her subject area. Has 13 or more years of work experience, including at least 5 in a specialized, relevant field.

Director

Functional Responsibility. Provides leadership and overall direction for concurrent multiple small projects within a single large organization, or serves as the project manager of a single large project containing multiple tasks. Applies industry expertise, as well as functional and project

management knowledge. Works with senior executives in the client organization.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. Minimum 10 years of relevant work experience.

Principal

Functional Responsibility. Responsible for day-to-day management and leadership of large or mid-sized projects. Coordinates and directs the activities of other consultants and provides consulting support and expertise to clients, including: (1) resolving project issues, (2) managing quality control for deliverables, and (3) presenting project findings and results to client management.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. Minimum 7 years of relevant work experience.

Managing Consultant

Functional Responsibility. Responsible for day-to-day management and leadership of smaller projects, or for team-leadership on large projects. Coordinates and directs the activities of junior consultants and provides consulting support and expertise to clients, including: (1) identifying project issues, (2) reviewing deliverables developed by others, and presenting project findings and results to lower levels of client management.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. Minimum 5 years of relevant work experience.

Senior Consultant

Functional Responsibility. Leads information gathering, conducts research, develops databases and spreadsheets, analyzes data, creates process diagrams, drafts project reports, training materials, and other deliverables.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. Minimum 3 years of relevant work experience.

Consultant II

Functional Responsibility. Gathers information for more senior team members, conducts research, manages databases and spreadsheets, analyzes data, takes notes during meetings and interviews, drafts process diagrams, contributes to project reports, training materials, and other deliverables.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. Minimum 1 year of relevant work experience.

Consultant I

Functional Responsibility. Assists project team members with information gathering and research, organizes data and project documents, cleans and analyzes data, assists project manager in the development of deliverables.

Minimum Education Requirement. Bachelor's Degree*

Experience Requirement. No experience required. However, a Consultant I has received training in ASR business support, systems development, analysis, and/or training methodologies

Professional Assistant

Functional Responsibility. Assists project staff in organizing and managing project documents; assists project management with professional and administrative activities.

Minimum Education Requirement. Associate's Degree*

Experience Requirement. Minimum 1 years of relevant work experience.

** A Master's degree substitutes for one (1) year of work experience and a PhD substitutes for three (3) years of work experience.*

1d. SCA Matrix and Applicability Statement

The table below lists the SCA eligible labor categories that are included in ASR Analytics' GSA MOBIS contract (GS-10F-0062R):

SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Professional Assistant	01020 – Administrative Assistant	05-2103 (Rev 14)

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery area):** Domestic only
5. **Point(s) of production:** Same as company address
6. **Discount from list prices or statement of net prices:** Government net prices (discounts already deducted). See paragraph 1b.
7. **Quantity Discounts:** None offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$2,500
10. **Foreign items:** None
- 11a. **Time of Delivery:** As specified on Task Order.
- 11b. **Expedited Delivery:** Negotiated by Task Order
- 11c. **Overnight and 2-day Delivery:** Contact Contractor
12. **F.O.B. Points:** Destination
- 13a. **Ordering Address(es):** Same as company address
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):**

By Check

ASR Analytics, LLC
1389 Canterbury Way
Potomac, MD 20854

By Wire Transfer

Bank of America
10400 Old Georgetown Road
Bethesda, MD 20814
ABA routing number 026009593
ASR Analytics, LLC account number 003935911106

15. **Warranty provision:** Contractor's standard commercial warranty
16. **Export Packing Charges:** N/A
17. **Terms and conditions of Government purchase card acceptance:** Contact contractor
18. **Terms and conditions of rental, maintenance, and repair:** N/A
19. **Terms and conditions of installation:** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A
- 20a. **Terms and conditions for any other services:** N/A
21. **List of service and distribution points:** N/A
22. **List of participating dealers:** N/A
23. **Preventive maintenance:** N/A
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 compliance:** N/A
25. **Data Universal Number System (DUNS) number:** 15-1083305
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

Contractor will accept Labor Hour (LH) and Firm Fixed Price (FFP)