General Services Administration

Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov

Multiple Award Schedule (MAS)

Contract Number: GS-10F-0062R

For more information on ordering from Federal Supply Schedules Click on the FSS Schedules button at http://www.fss.gsa.gov

Contract Period: November 01, 2004 through October 31, 2024

Pricelist current through Modification A812, effective 08/01/2020

Contractor: ASR Analytics, LLC
1389 Canterbury Way
Potomac, MD 20854-6103

Business Size: Small Business

Telephone: 301-738-9502
Fax: 301-738-9503
Web Site: www.asranalytics.com

Contract Administrator: Michael P. Stavrianos
E-mail Address: michael.stavrianos@asranalytics.com
Customer Information

1a. **Awarded Special Item Numbers(s):** 541611 (Professional Services; Business Administrative Services), OLM (Order-Level Materials)

1b. **Pricing**

<table>
<thead>
<tr>
<th>Labor Category (SIN 541611)</th>
<th>Price per Hour (approved prices, as of 08/01/2020)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Subject Matter Expert</td>
<td>$266.34</td>
</tr>
<tr>
<td>Director</td>
<td>$206.56</td>
</tr>
<tr>
<td>Principal</td>
<td>$187.21</td>
</tr>
<tr>
<td>Managing Consultant</td>
<td>$169.02</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>$133.83</td>
</tr>
<tr>
<td>Consultant II</td>
<td>$108.80</td>
</tr>
<tr>
<td>Consultant I</td>
<td>$83.20</td>
</tr>
<tr>
<td>Professional Assistant*</td>
<td>$57.70</td>
</tr>
</tbody>
</table>

*Indicates SCLS eligible categories. See the SCLS Matrix and Applicability Statement following the Labor Category Descriptions for additional information regarding these labor categories.

1c. **Labor Category Descriptions**

**Subject Matter Expert**

**Functional Responsibility.** Provides expertise in a particular functional area, such as science, technology, management, public policy, public administration, etc. Offers guidance, consultation, facilitation, thought leadership, and education to the client and/or project team based on his/her specialized expertise.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** Extensive specialized experience and a deep understanding of and expertise in his/her subject area. Has 13 or more years of work experience, including at least 5 in a specialized, relevant field.

**Director**

**Functional Responsibility.** Provides leadership and overall direction for concurrent multiple small projects within a single large organization, or serves as the project manager of a single large project containing multiple tasks. Applies industry expertise, as well as functional and project
management knowledge. Works with senior executives in the client organization.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** Minimum 10 years of relevant work experience.

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**Principal**

**Functional Responsibility.** Responsible for day-to-day management and leadership of large or mid-sized projects. Coordinates and directs the activities of other consultants and provides consulting support and expertise to clients, including: (1) resolving project issues, (2) managing quality control for deliverables, and (3) presenting project findings and results to client management.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** Minimum 7 years of relevant work experience.

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**Managing Consultant**

**Functional Responsibility.** Responsible for day-to-day management and leadership of smaller projects, or for team-leadership on large projects. Coordinates and directs the activities of junior consultants and provides consulting support and expertise to clients, including: (1) identifying project issues, (2) reviewing deliverables developed by others, and presenting project findings and results to lower levels of client management.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** Minimum 5 years of relevant work experience.

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**Senior Consultant**

**Functional Responsibility.** Leads information gathering, conducts research, develops databases and spreadsheets, analyzes data, creates process diagrams, drafts project reports, training materials, and other deliverables.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** Minimum 3 years of relevant work experience.

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**Consultant II**
**Functional Responsibility.** Gathers information for more senior team members, conducts research, manages databases and spreadsheets, analyzes data, takes notes during meetings and interviews, drafts process diagrams, contributes to project reports, training materials, and other deliverables.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** Minimum 1 year of relevant work experience.

**Consultant I**

**Functional Responsibility.** Assists project team members with information gathering and research, organizes data and project documents, cleans and analyzes data, assists project manager in the development of deliverables.

**Minimum Education Requirement.** Bachelor’s Degree*

**Experience Requirement.** No experience required. However, a Consultant I has received training in ASR business support, systems development, analysis, and/or training methodologies

**Professional Assistant**

**Functional Responsibility.** Assists project staff in organizing and managing project documents; assists project management with professional and administrative activities.

**Minimum Education Requirement.** Associate’s Degree*

**Experience Requirement.** Minimum 1 years of relevant work experience.

*A Master’s degree substitutes for one (1) year of work experience and a PhD substitutes for three (3) years of work experience.*

**1d. SCLS Matrix and Applicability Statement**

The table below lists the SCLS eligible labor categories that are included in ASR Analytics’ GSA Multiple Award Schedule (MAS) contract (GS-10F-0062R):

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code - Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Assistant</td>
<td>01020 – Administrative Assistant</td>
<td>2015-4269</td>
</tr>
</tbody>
</table>
The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (** SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide)

2. **Maximum Order:** $1,000,000.00  
3. **Minimum Order:** $100.00  
4. **Geographic Coverage (delivery area):** Domestic only  
5. **Point(s) of production:** Same as company address  
6. **Discount from list prices or statement of net prices:** Government net prices (discounts already deducted). See paragraph 1b.  
7. **Quantity Discounts:** None offered  
8. **Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions  
9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes  
9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Yes  
10. **Foreign items:** None  
11a. **Time of Delivery:** As specified on Task Order.  
11b. **Expedited Delivery:** Negotiated by Task Order  
11c. **Overnight and 2-day Delivery:** Contact Contractor  
11d. **Urgent Requirements:** Contact Contractor  
12. **F.O.B. Points:** Destination  
13a. **Ordering Address(es):** Same as company address  
13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3
14. **Payment address(es):**

   **By Check**
   ASR Analytics, LLC
   1389 Canterbury Way
   Potomac, MD 20854

   **By Wire Transfer**
   Bank of America
   10400 Old Georgetown Road
   Bethesda, MD 20814
   ABA routing number 026009593
   ASR Analytics, LLC account number 003935911106

15. **Warranty provision:** Contractor's standard commercial warranty

16. **Export Packing Charges:** N/A

17. **Terms and conditions of Government purchase card acceptance:** Contact contractor

18. **Terms and conditions of rental, maintenance, and repair:** N/A

19. **Terms and conditions of installation:** N/A

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A

20a. **Terms and conditions for any other services:** N/A

21. **List of service and distribution points:** N/A

22. **List of participating dealers:** N/A

23. **Preventive maintenance:** N/A

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A

24b. **Section 508 compliance:** N/A

25. **Data Universal Number System (DUNS) number:** 15-1083305

26. **Notification regarding registration in System for Award Management (SAM) database:** Registered
Contractor will accept Labor Hour (LH) and Firm Fixed Price (FFP)