

GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Schedule Title: **Mission Oriented Business Integrated Services (MOBIS)**

Standard Industrial Group: **874**

Service Code: **R499**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

## Contract # GS-10F-0065U

Contract Period: December 11, 2007 through December 10, 2017  
Price list current through modification # PO-0002 dated 11/13/2012

### Simonson Management Services

1 Research Court, Suite 450

Rockville, MD 20850-6252

Phone: (301) 527-1967

<http://www.sms-results.com>

Contract Administrator: Cynthia Simonson

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CUSTOMER INFORMATION:

1a. Table of awarded special item number(s): **874-1, 874-1/RC, 874-2, and 874-2/RC**

1b. Identification of the lowest unit price for each special item number awarded in the contract:

**Lowest hourly rate for all SINs on this contract:**

	Year 6 Hourly Rate including .75% IFF	Year 7 Hourly Rate including .75% IFF	Year 8 Hourly Rate including .75% IFF	Year 9 Hourly Rate including .75% IFF	Year 10 Hourly Rate including .75% IFF
Technical Specialist**	56.93	58.52	60.16	61.85	63.58

\*\* Indicates SCA applicable labor categories. Please refer to SCA Matrix below

1c. Description of all corresponding commercial job titles, experience, functional responsibility and education for employees or subcontractors who will perform services:

Awarded LABOR CATEGORIES			
SIN(s)	Labor Category	Labor Category Description	Min Years Experience
874-1, 874-1/RC, 874-2, and 874-2/RC	<b>Engagement Manager</b>	<b>Minimum Education:</b> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <b>Functional Responsibilities:</b> The Engagement Manager has a strong understanding of the management consulting field in general and has multiple specialty areas and knowledge within the field. Engagement managers have responsibility for multiple projects running concurrently. The Engagement Manager is a key leader with prime responsibility for planning and managing staff, delivering high quality work projects including facilitation and related decision support services, and handles a variety of client interaction requirements in a highly professional manner.	12 years
874-1, 874-1/RC, 874-2, and 874-2/RC	<b>Senior Technical Advisor</b>	<b>Minimum Education:</b> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <b>Functional Responsibilities:</b> The Senior Technical Advisor has expertise in advanced scientific areas. These individuals are recognized in their particular field of knowledge for a specialty area. The Senior Technical Advisor positions provide very advanced skills required to complete project deliverables. Senior Technical Advisors carry out work activities with minimal supervision and interface with the clients on a day-to-day basis in accomplishing work assignments.	10 years

874-1, 874-1/RC, 874-2, and 874-2/RC	<b>Project Manager</b>	<b>Minimum Education:</b> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <b>Functional Responsibilities:</b> Project Managers are skilled practitioners with a broadly developed technical and project management skill sets. Project Managers are primarily responsible for the detailed delivery of the project. These people blend the capability to run project(s), provide professional advice and facilitation services, interface with smaller size client groups, manage small teams of colleagues (3-5 people) and interact with the client. The Project Manager manages the project's quality, economics, staff, and deliverables. This position assures quality services to the client.	8 years
874-1, 874-1/RC, 874-2, and 874-2/RC	<b>Senior Analyst</b>	<b>Minimum Education:</b> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <b>Functional Responsibilities:</b> The Senior Analyst is a skilled practitioner with several years relevant experience and highly developed focused, specialty, or advanced skills. The Senior Analyst is primarily responsible for the delivery of specific expertise with technically-focused knowledge. Senior Analysts are capable of independently carrying out the work activities with minimal supervision, as well as interfacing with the clients on a day-to-day basis in accomplishing and completing project deliverables.	5 years
874-1, 874-1/RC, 874-2, and 874-2/RC	<b>Technical Specialist**</b>	<b>Minimum Education;</b> High School Diploma. <b>Functional Responsibilities:</b> An entry-level position for staff possessing specialized skills of importance to the project including work-process, graphics, computer technicians, and administrative assistants. Technical Specialists work under direct supervision of others.	1 year

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2. Maximum order: **\$ 1,000,000.00 for all SINs**

3. Minimum order: **\$ 100.00 for all SINs**

4. Geographic coverage (delivery area): **48 contiguous states, the District of Columbia, Alaska, Hawaii, and the territories – Puerto Rico, Guam, CMI, American Samoa, and Virgin Islands.**

5. Point(s) of production (city, county, and State or foreign country): **N/A**

6. Discount from list prices or statement of net price: **GSA prices are NET prices.**

7. Quantity discounts: **None offered.**

8. Prompt payment terms: **Net 30 days. No other discounts offered.**

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: **Accepted.**

9b. Notification whether Government purchase cards are accepted or not accepted

above the micro-purchase threshold: **Accepted.**

10. Foreign items (list items by country of origin): **N/A**

11a. Time of delivery. (Contractor insert number of days.): **Delivery time to be specified on individual Delivery/Task Orders**

11b. Expedited Delivery: **Contact Contractor.**

11c. Overnight and 2-day delivery: **Contact Contractor.**

11d. Urgent Requirements: **In accordance with I-FSS-140-B URGENT REQUIREMENTS (JAN 1994), when the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Agencies may also contact the contractor's representative to effect a faster delivery.**

12. F.O.B. point(s): **Destination**

13a. Ordering address(es): **1 Research Court, Rockville, MD 20850**

13b. Ordering procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

14. Payment address(es): **1 Research Court, Rockville, MD 20850**

15. Warranty provision: **N/A**

16. Export packing charges, if applicable: **N/A**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Contact contractor.**

18. Terms and conditions of rental, maintenance, and repair (if applicable): **N/A**

19. Terms and conditions of installation (if applicable): **N/A**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **N/A**

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

25. Data Universal Number System (DUNS) number: **806736042**

26. Notification regarding registration in Central Contractor Registration (CCR) database: **Registration is current and active through August 23, 2013**

LABOR CATEGORIES					
Awarded SIN(s): 874-1, 874-1/RC, 874-2, and 874-2/RC					
Labor Category	Year 6 GSA Price Per Hour with .75% IFF	Year 7 GSA Price Per Hour with .75% IFF	Year 8 GSA Price Per Hour with .75% IFF	Year 9 GSA Price Per Hour with .75% IFF	Year 10 GSA Price Per Hour with .75% IFF
Engagement Manager	150.80	154.42	158.13	161.93	165.81
Senior Technical Advisor	133.07	136.26	139.53	142.88	146.31
Project Manager	100.53	102.94	105.41	107.94	110.53
Senior Analyst	75.40	77.21	79.06	80.96	82.90
Technical Specialist**	56.71	58.07	59.46	60.89	62.35

\*\* Indicates SCA applicable labor categories. Please refer to SCA Matrix below

\*\* Labor Categories applicable to the Service Contract Act ("Technical Specialist = Administrative Assistant")

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Technical Specialist**	01020 Administrative Assistant	2005-2103

"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly."