GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services   FSC Class: R499

Contract number: **GS-10F-0065U**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: December 11, 2007 – December 10, 2022

**Simonson Management Services**

1 Research Court, Suite 450
Rockville, MD 20850-6252
Phone: (301) 527-1967
http://www.sms-results.com

Contract Administrator: Cynthia Simonson
Email: csimonson@sms-results.com

Business size: Woman Owned Small Business (WOSB)

Price list current as of Modification # A812 effective July 31, 2020

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611/RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM/RC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Please see page 5 for table of awarded NET GSA prices.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Please see pages 4 - 5 for Labor Category Descriptions.

2. Maximum order: $1,000,000.00

3. Minimum order: $100.00

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Same as Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Specified on Task Order

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor
10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same As Company Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same As Company Address

14. Warranty provision. Not Applicable

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number. 806736042

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

(continued…)

# LABOR CATEGORY DESCRIPTIONS:

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Labor Category</th>
<th>Labor Category Description</th>
<th>Min Years Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Engagement Manager</td>
<td><strong>Minimum Education:</strong> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <strong>Functional Responsibilities:</strong> The Engagement Manager has a strong understanding of the management consulting field in general and has multiple specialty areas and knowledge within the field. Engagement managers have responsibility for multiple projects running concurrently. The Engagement Manager is a key leader with prime responsibility for planning and managing staff, delivering high quality work projects including facilitation and related decision support services, and handles a variety of client interaction requirements in a highly professional manner.</td>
<td>12 years</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Technical Advisor</td>
<td><strong>Minimum Education:</strong> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <strong>Functional Responsibilities:</strong> The Senior Technical Advisor has expertise in advanced scientific areas. These individuals are recognized in their particular field of knowledge for a specialty area. The Senior Technical Advisor positions provide very advanced skills required to complete project deliverables. Senior Technical Advisors carry out work activities with minimal supervision and interface with the clients on a day-to-day basis in accomplishing work assignments.</td>
<td>10 years</td>
</tr>
<tr>
<td>541611</td>
<td>Project Manager</td>
<td><strong>Minimum Education:</strong> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <strong>Functional Responsibilities:</strong> Project Managers are skilled practitioners with a broadly developed technical and project management skill sets. Project Managers are primarily responsible for the detailed delivery of the project. These people blend the capability to run project(s), provide professional advice and facilitation services, interface with smaller size client groups, manage small teams of colleagues (3-5 people) and interact with the client. The Project Manager manages the project's quality, economics, staff, and deliverables. This position assures quality services to the client.</td>
<td>8 years</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Analyst</td>
<td><strong>Minimum Education:</strong> Bachelors Degree. Four (4) years of required experience and a H.S. Diploma may be substituted for a Bachelors Degree. <strong>Functional Responsibilities:</strong> The Senior Analyst is a skilled practitioner with several years relevant experience and highly developed focused, specialty, or advanced skills. The Senior Analyst is primarily responsible for the delivery of specific expertise with technically-focused knowledge. Senior Analysts are capable of independently carrying out the work activities with minimal supervision, as well as interfacing with the clients on a day-to-day basis in accomplishing and completing project deliverables.</td>
<td>5 years</td>
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</table>
Technical Specialist**

Minimum Education: High School Diploma. Functional Responsibilities: An entry-level position for staff possessing specialized skills of importance to the project including work-process, graphics, computer technicians, and administrative assistants. Technical Specialists work under direct supervision of others.

NET GSA Hourly Rates Including .75% IFF:

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<tbody>
<tr>
<td>541611</td>
<td>Engagement Manager</td>
<td>$169.79</td>
<td>$173.86</td>
<td>$178.04</td>
<td>$182.31</td>
<td>$186.69</td>
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<tr>
<td>541611</td>
<td>Senior Technical Advisor</td>
<td>$149.82</td>
<td>$153.42</td>
<td>$157.10</td>
<td>$160.87</td>
<td>$164.73</td>
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<tr>
<td>541611</td>
<td>Project Manager</td>
<td>$113.18</td>
<td>$115.90</td>
<td>$118.68</td>
<td>$121.53</td>
<td>$124.45</td>
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<tr>
<td>541611</td>
<td>Senior Analyst</td>
<td>$84.89</td>
<td>$86.93</td>
<td>$89.01</td>
<td>$91.15</td>
<td>$93.34</td>
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<tr>
<td>541611</td>
<td>Technical Specialist**</td>
<td>$63.85</td>
<td>$65.38</td>
<td>$66.95</td>
<td>$68.55</td>
<td>$70.20</td>
</tr>
</tbody>
</table>


<table>
<thead>
<tr>
<th>SCLS Eligible Labor Category</th>
<th>SCLS Equivalent Code Title</th>
<th>Wage Determination No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technical Specialist**</td>
<td>01020 - Administrative Assistant</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).