

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT
FOR:
Authorized Federal Supply Service
MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**



**Sotera Defense Solutions, Inc.
2121 Cooperative Way, Suite 400
Herndon, Virginia 20171
(757) 962-3983
www.soteradefense.com
Business Size: Large Business**

Contract Number: GS-10F-0069U

**Period Covered by Contract: December 15, 2007 – December 14, 2017
through Mod PS-0005 dated 12/5/2012**

Products and ordering information in this Authorized FSS MOBIS Schedule and Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service's Home Page via the Internet at <http://www/fssa/gsa/gov/>

**Special Item No. 874-1 – Integrated Consulting Services
Special Item No. 874-1RC – Integrated Consulting Services (Disaster & Recovery)**

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Federal Supply Service

Products and ordering information in this Authorized FSS MOBIS Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov>

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I. INFORMATION FOR ORDERING OFFICES

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation, SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. TABLE OF AWARDED SPECIAL ITEM NUMBERS:

SIN #	Name
874-1	Integrated Consulting Services
874-1RC	Integrated Consulting Services (Disaster & Recovery)

2. MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$1,000,000:
Special Item Number 874-1 and Special Item Number 874-1RC

3. MINIMUM ORDER

The minimum dollar value of orders to be issued is \$100.

4. GEOGRAPHIC SCOPE OF CONTRACT:

The geographic scope of this contract covers the 48 contiguous states and the District of Columbia, plus other worldwide locations on an individual order basis.

5. POINTS OF PRODCUTION/PLACE OF PERFORMANCE:

As negotiated in each task order

6. DISCOUNT FROM LIST OF PRICES OR STATEMENT OF NET PRICE:

Prices shown are NET Prices; Basic Discounts have been deducted.

- a) **Prompt Payment:** None.
- b) **Quantity:** None.
- c) **Dollar Volume:** None.
- d) **Government Educational Institutions:**
Government Educational Institutes are offered the same discounts as all other Government Customers
- e) **Other:** None

7. QUANTITY DISCOUNTS

8. PROMPT PAYMENT TERMS

9. GOVERNMENT PURCHASE CARDS:

- a. **Purchases at or below the micro-purchase threshold**
Accepted for all orders equal to or below the micro-purchase threshold.
- b. **Purchases above the micro-purchase threshold**
Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

10. FOREIGN ITEMS:

Not applicable

11. DELIVERY SCHEDULE

- a. **Time of Delivery**
The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
874-1	As negotiated.
874-1RC	As negotiated

- b. **Expedited Delivery**
As negotiated per task order.
- c. **Overnight and 2nd Day Delivery**
As negotiated per task order.
- d. **Urgent Requirements**
When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. POINTS

Destination

13. CONTRACTOR'S ORDERING ADDRESSES:

a. Ordering Address:

Sotera Defense Solutions, Inc.
2121 Cooperative Way, Suite 400
Herndon, VA 20171

b. Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

Ordering Assistance

Sr. Contracts Manager
Frances L. Harvey
Main: (757) 962-3983
Fax: (757) 961-9404

Technical Assistance

VP, Enterprise Program Management Office
Fleur Ryan
Main: (703) 230-8266
Fax: (703) 935-0887

14. CONTRACTOR'S PAYMENT INFORMATION:

Payment Address:

Sotera Defense Solutions, Inc.
2121 Cooperative Way, Suite 400
Herndon, VA 20171

Electronic Fund Transfer (ACH):

Sotera Defense Solutions, Inc.
ABA #061000104
Account #0000202222144

15. WARRANTY PROVISION:

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

16. EXPORT PACKING CHARGES, IF APPLICABLE:

None

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL):

Sotera Defense Solutions, Inc. may accept the Government Purchase Card above the micro-purchase level on a task order by task order basis.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

19. TERMS AND CONDITIONS OF INSTALLATION:

Not applicable.

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATA OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES:

Not applicable.

20A. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:

To be determined at the task order level.

21. LIST OF SERVICE AND DISTRIBUTION POINTS (PLACES OF PERFORMANCE):

To be determined at the task order level.

Sotera Defense Solutions, Inc. Office Locations	
Sotera Defense Solutions, Inc. (CORPORATE) 2121 Cooperative Way, Suite 400 Herndon, Virginia 20171-5393	Sotera Defense Solutions, Inc. (C4ISR Chesapeake) 1403 Greenbrier Parkway, Suite 225 Chesapeake, VA 23320
Sotera Defense Solutions, Inc. (C4ISR Charleston) 5955 Core Road, Suite 522 Charleston, South Carolina 29406-6085	Cyber Systems and Solutions / Data Fusion & Analytics - Columbia, Maryland 7230 Lee DeForest Drive Suite 100, Columbia, MD 21046-2350
Sotera Defense Solutions, Inc. Mission IT and Intelligence Analysis &	Sotera Defense Solutions, Inc. Data Fusion & Analytics – Chantilly,

Sotera Defense Solutions, Inc. Office Locations	
Operations - McLean, Virginia 1501 Farm Credit Drive, Suite 2300 McLean, Virginia 22102-5011	Virginia 4511 Singer Court, Suite 300 Chantilly, VA 20151 - 1743
Sotera Defense Solutions, Inc. Engineered Solutions - APG 6180 Guardian Way, Suite 112 Aberdeen Proving Ground, Maryland 21005-1316	Sotera Defense Solutions, Inc. Data Fusion & Analytics - Austin, Texas 1515 S. Capital of Texas Hwy Suite 500 Austin, TX 78746 - 6575
Sotera Defense Solutions, Inc. Engineered Solutions - APG 6245 Guardian Way, Suite 114 Aberdeen Proving Ground, Maryland 21005-1316	Sotera Defense Solutions, Inc. Data Fusion & Analytics - Silverdale, Washington 1480 Sid Uhinck Drive, Suite 104 Silverdale, WA 98383 - 8543

22. LIST OF PARTICIPATING DEALERS:

Not applicable.

23. PREVENTATIVE MAINTENANCE:

24A. ENVIRONMENTAL ATTRIBUTES, E.G., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS:

Not applicable

24B. SECTION 508 COMPLIANCE INFORMATION:

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

<http://www.soteradefense.com>

The EIT standard can be found at: <http://www.section508.gov>.

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:

832461755

26. CENTRAL CONTRACTOR REGISTRATION (CCR):

Sotera Defense Solutions, Inc. is registered in the SAM Database (formerly Central Contractor Registration).

III. LABOR CATEGORIES

1. Administrative Staff I

Administrative Assistant performs administrative duties as required such as filing, typing, and copying documents. Screens and transfers callers, arranges meetings and may handle travel accommodations. Task may include responsibility for general administration function such as word processing, developing spreadsheets and maintaining program, project, and task files. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision.

Minimum Education/Experience: High School Diploma and 2 years minimum related experience. M.S. Office Suite (Word, Excel, Outlook, PowerPoint); Desktop Publishing (e.g. M.S. Publisher). Must possess good communication and interpersonal skills; and the ability to work with minimal supervision.

2. Analyst I

Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works with supervision on team of analysts using systems, queuing, and internal document handling procedures; works with customer counterparts on analysis requirements and reporting.

Coordinates with the Analyst V / Program Manager to ensure problem solution and user satisfaction. Participates in the planning, organizing, and performance of work associated with one or more subtasks within the relevant subject matter domain of the project and analyst's practice area. Works as part of project team, with technical and managerial guidance provided. Provides state-of-the-art methods, tools, and techniques in performance. Ensures that the products meet the quality standard. Assists in planning work efforts, ensuring that schedule and budget are appropriate for accomplishment of project objectives. Minimal interaction with customers in providing consultative advice in areas of expertise.

The Analyst works independently or under general direction to resolve complex application problems. Coordinates with the Program Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval.

Minimum Education/Experience: High School Diploma and 3 years minimum experience in a relevant field of analysis. (i.e. political science, imagery, military science, business).

3. Analyst II

Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives.

The Analyst works independently or under general direction to resolve complex application problems. Coordinates with the Program Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval.

Minimum Education/Experience: A High School Diploma and 5 years experience in a relevant field of analysis (e.g., political science, imagery, military science, business).

4. Analyst III

Performs research, search, and retrieval of data in multiple databases with multi-media formats, and generates complex analytical reports for senior management in a variety of formats. Performs on team or as sole analyst that perform analysis using systems, queuing, and internal document handling procedures. Works with customer counterparts on analysis requirements and reporting. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives.

The Analyst works independently or under general direction to resolve complex application problems Coordinates with the Program Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval.

Minimum Education/Experience: Bachelor's degree and 8 years experience in a relevant field of analysis (e.g., political science, imagery, military science, business).

5. Analyst IV

Candidate has extensive knowledge and experience developing and applying analytic methodologies and principles. Performs research, search, and retrieval of data in multiple databases with multi-media formats, and generates complex analytical reports for senior management in a variety of formats. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies. Demonstrated managerial and supervisory skills.

The candidate will possess proven supervisory skills, and the demonstrated ability to work independently or under general direction on the analysis, including experience in database management concepts.

Minimum Education/Experience: Bachelor's degree and 10 years experience in a relevant field of analysis (e.g., political science, imagery, military science, business).

6. Analyst V

Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles, and is recognized as a leader within MOBIS functions. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies. Demonstrated managerial and supervisory skills. Assures consistency of overall effort.

The candidate will possess proven supervisory skills, and the demonstrated ability to work independently or under general direction on the analysis, including experience in database management concepts. Experience in the client/server environment. Knowledge of state-of-the-art storage and retrieval

Minimum Education/Experience: Bachelor's degree and 15 years experience in a relevant field of analysis (e.g., political science, imagery, military science, business).

7. Program Manager I

The candidate serves as the Program Manager for employing multiple disciplines in the planning, analysis, design, implementation and support of assigned tasks. Program Manager for large multi-task efforts, applying a wide spectrum of disciplines for the planning, analysis, design, implementation and support of assigned tasks. He or she oversees the development of analytical and computational techniques and methodologies for problem solutions. Directs enterprise wide strategic systems planning, business information planning, business and analysis. Manages process and data modeling in support of the planning and analysis efforts using both manual and automated tools. Experienced in the program/project management field. Responsible for establishing and implementing work standards and processes, delegating contractor/subcontractor assignments, supervising contractor personnel and communicating policies, purposes, and goals to subordinates, and overall surveillance and operational success of assigned tasks.

Minimum Education/Experience: Bachelor's Degree in Business, Accounting, or related business discipline and six years experience. Will have proven management skills.

8. Program Manager II

The candidate serves as the Program Manager employing multiple disciplines in the planning, analysis, design, implementation and support of assigned tasks. Program Manager for large multi-task efforts, applying a wide spectrum of disciplines for the planning, analysis, design, implementation and support of assigned tasks. He or she oversees the development of analytical and computational techniques and methodologies for problem solutions. Directs enterprise wide strategic systems planning, business information planning, business and analysis. Manages process and data modeling in support of the planning and analysis efforts using both manual and automated tools. Experienced in project/program management. Ability to plan, direct, and coordinate administrative activities, program control, and supervision of personnel involved in support provided under tasking. Knowledge of and experience in requirements definition, work planning, budget control, and communication methods and procedures required. Must be able to understand requirements of the type for tasks to be performed, review and evaluate all work performed, provide direction, and ensure compliance with all customer requirements and policies. Performs management support, provides guidance and direction, and ensures that all effort is successfully completed in accordance with task requirements.

Minimum Education/Experience: Bachelor's Degree in Business, Accounting, or related business discipline and eight years experience. Advanced degree or training is desired. Will have proven supervisory and management skills.

9. Program Manager III

Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The Program Manager III maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision, this may include subject matter and unique technical knowledge. The Program Manager III is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc.

Minimum Education/Experience: This position requires a minimum of twelve years. Experience should include previous experience as a Program Manager for complex programs, project management, financial management, and coordination with COTR, COR and other program officials. Proven expertise in understanding program requirements of the types of tasks to be performed, the ability to review and evaluate all work performed, management budgets and resources, and provide direction to ensure compliance with all management policies.

Bachelor's Degree in Business, Accounting, or related business discipline and twelve years experience. Advanced degree or training is desired. Will have proven supervisory and management skills.

10. Consultant I

Consultant for large multi-task efforts, applying a wide spectrum of disciplines for the planning, analysis, design, implementation and support of assigned tasks within the relevant subject matter domain of the project and the consultant's practice area. Ensures that the techniques and methodologies used and solutions derived represent state of the art. Directs enterprise wide strategic systems planning, business information planning, business and analysis. Manages process and data modeling in support of the planning and analysis efforts. Responsible for monitoring the technical quality of work products and ensuring that products meet quality standards. Ensures that schedules and budgets are appropriate for the accomplishment of project objectives. Works with customers in providing consultative advice in the area of expertise.

Minimum Education/Experience: Master's Degree and 10 years experience.

11. Consultant II

Consultant for multiple project tasks, applying multiple disciplines for the planning, analysis, design, implementation and support of assigned tasks. Develops analytical and computational techniques and methodologies for problem solutions. Performs enterprise-wide strategic systems planning, business information planning, business and analysis. Performs process and data modeling in support of the planning and analysis efforts. As applicable, applies reverse engineering and re-engineering disciplines to develop migration strategy documents. May perform a quality assurance role. Identifies all task responsibilities and reports any changes or suggestions accordingly to Project/Program Manager.

Works with customers in providing consultative advice in the area of expertise.

Minimum Education/Experience: Master's Degree and 15 years experience.

12. Mission Consultant I

Possess demonstrated knowledge in designated field or discipline. Possesses significant experience providing solutions to an organization's challenges through the application of knowledge gained through similar prior engagements. Participates in the development of solutions by leveraging knowledge of the designated field or discipline. Contributes to the implementation of strategy and helps assess the impact of industry trends, policy, and/or standard methodologies. Works with customers in providing consultative advice in the area of expertise. Individual should possess the ability to solve complex problems in an efficient and effective manner, and have a unique expertise not readily available from other sources.

Minimum Education/Experience: Master's Degree and 8 years experience. Should be considered an expert in his or her field and be well respected in the professional community

13. Mission Consultant II

Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Generally possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level. Other areas of expertise may include, but is not limited to, business process reengineering, statistical process control, individual and organizational assessment and evaluation, process modeling and simulation, strategic and business planning, change management, organizational development, and the development of leadership/management skills. Works with customers in providing consultative advice in the area of expertise.

Minimum Education/Experience: Master's Degree and 12 years experience. Should be considered an expert in his or her field and be well respected in the professional community.

14. Mission Consultant III

Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Mission Consultant III is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization's processes, systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction. The Mission Consultant III is typically a former high ranking military or civilian official and recognized by industry as an expert in their specific field. Works with customers in providing consultative advice in the area of expertise.

Minimum Education/Experience: Master's Degree and 15 years experience. Should be considered an expert in his or her field and be well respected in the professional community.

ALLOWABLE SUBSTITUTIONS OF EDUCATION & EXPERIENCE

When determining the qualifications of an individual to fill one of the positions offered, substitutions for the education and experience requirements may be made as shown in [Table 1: Allowable Education Substitutions for Experience](#). Additional educational achievements in excess of requirements can be substituted for experience requirements as follows:

Required Education	Actual Education Obtained	Years of Experience Credited to the SOTERA Employee
M.A. / M.S.	Ph.D.	4
B.A. / B.S.	Ph.D.	6
B.A. / B.S.	M.A. / M.S.	2
A.A. / A.S.	B.A. / B.S.	2
H.S. / GED	B.A. / B.S.	4

Table 1: Allowable Education Substitutions for Experience

Use [Table 2: Allowable Experience Substitutions for Education](#) to convert additional experience in excess of requirements into equivalent educational requirements.

Actual Education	Required Education	Years of Experience Needed to meet Educational Requirements
None	H.S. / GED	2
H.S. / GED	Technical Institute / Military Training	2
Relevant Technical or Other Professional Certifications*	B.A. / B.S.	2
H.S. / GED	A.A. / A.S.	2
H.S. / GED	B.A. / B.S.	4
H.S. / GED	M.A. / M.S.	6
A.A. / A.S.	Technical Institute / Military Training	None needed. Consider equal.
A.A. / A.S.	B.A. / B.S.	2
A.A. / A.S.	M.A. / M.S.	4
B.A. / B.S.	M.A. / M.S.	2
<i>* Certifications include, but are not limited to, Microsoft, CICSO, Oracle, Project Management Institute (PMI) and / or other organizations considered relevant to the Labor Category.</i>		

Table 2: Allowable Experience Substitutions for Education

A related certification equals two years of experience.

The minimum education and experience will be met for all positions when the educational equivalencies in the tables above are considered.

IV. GSA SCHEDULE PRICE LISTS

SOTERA LABOR PRICELISTS

MOBIS SIN	SKILL CATEGORY	Price Offered to the Government Labor Rates (Loaded)	
<i>Base Period (Year 5)</i>			
<i>12/15/2011 – 12/14/2012</i>			
MOBIS SIN	SKILL CATEGORY	ON SITE	SOTERA SITE
874-1/874-1RC	Administrative Staff I**	\$ 27.07**	\$ 37.42**
874-1/874-1RC	Analyst I	\$ 88.07	\$ 118.13
874-1/874-1RC	Analyst II	\$ 98.36	\$ 132.27
874-1/874-1RC	Analyst III	\$105.21	\$ 141.00
874-1/874-1RC	Analyst IV	\$115.56	\$ 154.17
874-1/874-1RC	Analyst V	\$121.81	\$ 162.82
874-1/874-1RC	Program Manager I	\$114.68	\$ 119.42
874-1/874-1RC	Program Manager II	\$119.07	\$ 153.41
874-1/874-1RC	Program Manager III	\$161.17	\$ 212.24
874-1/874-1RC	Consultant I	\$118.63	\$ 148.57
874-1/874-1RC	Consultant II	\$177.82	\$ 212.03
874-1/874-1RC	Mission Consultant I	\$253.24	\$ 339.34
874-1/874-1RC	Mission Consultant II	\$279.97	\$ 372.37
874-1/874-1RC	Mission Consultant III	\$414.75	\$ 552.06

MOBIS SIN	SKILL CATEGORY	Price Offered to the Government Labor Rates (Loaded)	
<i>Option Period 1 (Year 6)</i>			
<i>12/15/2012 – 12/14/2013</i>			
MOBIS SIN	SKILL CATEGORY	ON SITE	SOTERA SITE
874-1/874-1RC	Administrative Staff I**	\$24.36**	\$33.68**
874-1/874-1RC	Analyst I	\$79.26	\$106.31
874-1/874-1RC	Analyst II	\$88.52	\$119.04
874-1/874-1RC	Analyst III	\$94.68	\$126.89
874-1/874-1RC	Analyst IV	\$104.00	\$138.75
874-1/874-1RC	Analyst V	\$109.62	\$146.53
874-1/874-1RC	Program Manager I	\$103.21	\$107.47
874-1/874-1RC	Program Manager II	\$107.16	\$138.06
874-1/874-1RC	Program Manager III	\$145.04	\$191.01
874-1/874-1RC	Consultant I	\$106.76	\$133.71
874-1/874-1RC	Consultant II	\$178.38	\$190.82
874-1/874-1RC	Mission Consultant I	\$227.90	\$305.39
874-1/874-1RC	Mission Consultant II	\$251.96	\$335.11
874-1/874-1RC	Mission Consultant III	\$373.25	\$496.83

MOBIS SIN	SKILL CATEGORY	Price Offered to the Government Labor Rates (Loaded)	
Option Period 1 (Year 7)			
12/15/2013 – 12/14/2014			
MOBIS SIN	SKILL CATEGORY	ON SITE	SOTERA SITE
874-1/874-1RC	Administrative Staff I**	\$24.85**	\$34.35**
874-1/874-1RC	Analyst I	\$80.84	\$108.44
874-1/874-1RC	Analyst II	\$90.29	\$121.42
874-1/874-1RC	Analyst III	\$96.58	\$129.43
874-1/874-1RC	Analyst IV	\$106.08	\$141.52
874-1/874-1RC	Analyst V	\$111.82	\$149.46
874-1/874-1RC	Program Manager I	\$105.27	\$109.62
874-1/874-1RC	Program Manager II	\$109.30	\$140.82
874-1/874-1RC	Program Manager III	\$147.95	\$194.83
874-1/874-1RC	Consultant I	\$108.90	\$136.38
874-1/874-1RC	Consultant II	\$181.94	\$194.63
874-1/874-1RC	Mission Consultant I	\$232.46	\$311.50
874-1/874-1RC	Mission Consultant II	\$257.00	\$341.82
874-1/874-1RC	Mission Consultant III	\$380.72	\$506.76

MOBIS SIN	SKILL CATEGORY	Price Offered to the Government Labor Rates (Loaded)	
Option Period I (Year 8)			
12/15/2014 – 12/14/2015			
MOBIS SIN	SKILL CATEGORY	ON SITE	SOTERA SITE
874-1/874-1RC	Administrative Staff I**	\$25.35**	\$35.04**
874-1/874-1RC	Analyst I	\$82.46	\$110.61
874-1/874-1RC	Analyst II	\$92.10	\$123.85
874-1/874-1RC	Analyst III	\$98.51	\$132.02
874-1/874-1RC	Analyst IV	\$108.20	\$144.35
874-1/874-1RC	Analyst V	\$114.05	\$152.45
874-1/874-1RC	Program Manager I	\$107.38	\$111.81
874-1/874-1RC	Program Manager II	\$111.49	\$143.64
874-1/874-1RC	Program Manager III	\$150.90	\$198.72
874-1/874-1RC	Consultant I	\$111.07	\$139.11
874-1/874-1RC	Consultant II	\$185.58	\$198.53
874-1/874-1RC	Mission Consultant I	\$237.11	\$317.73
874-1/874-1RC	Mission Consultant II	\$262.14	\$348.65
874-1/874-1RC	Mission Consultant III	\$388.33	\$516.90

MOBIS SIN	SKILL CATEGORY	Price Offered to the Government Labor Rates (Loaded)	
Option Period 1 (Year 9)			
12/15/2015 – 12/14/2016			
MOBIS SIN	SKILL CATEGORY	ON SITE	SOTERA SITE
874-1/874-1RC	Administrative Staff I**	\$25.85 **	\$35.74 **
874-1/874-1RC	Analyst I	\$84.11	\$112.82
874-1/874-1RC	Analyst II	\$93.94	\$126.32
874-1/874-1RC	Analyst III	\$100.48	\$134.66
874-1/874-1RC	Analyst IV	\$110.36	\$147.24
874-1/874-1RC	Analyst V	\$116.33	\$155.50
874-1/874-1RC	Program Manager I	\$109.52	\$114.05
874-1/874-1RC	Program Manager II	\$113.72	\$146.51
874-1/874-1RC	Program Manager III	\$153.92	\$202.70
874-1/874-1RC	Consultant I	\$113.30	\$141.89
874-1/874-1RC	Consultant II	\$189.29	\$202.50
874-1/874-1RC	Mission Consultant I	\$241.85	\$324.08
874-1/874-1RC	Mission Consultant II	\$267.38	\$355.63
874-1/874-1RC	Mission Consultant III	\$396.10	\$527.24

MOBIS SIN	SKILL CATEGORY	Price Offered to the Government Labor Rates (Loaded)	
Option Period 1 (Year 10)			
12/15/2016 – 12/14/2017			
MOBIS SIN	SKILL CATEGORY	ON SITE	SOTERA SITE
874-1/874-1RC	Administrative Staff I**	\$26.37 **	\$36.45 **
874-1/874-1RC	Analyst I	\$85.79	\$115.07
874-1/874-1RC	Analyst II	\$95.82	\$128.85
874-1/874-1RC	Analyst III	\$102.49	\$137.35
874-1/874-1RC	Analyst IV	\$112.57	\$150.18
874-1/874-1RC	Analyst V	\$118.66	\$158.61
874-1/874-1RC	Program Manager I	\$111.71	\$116.33
874-1/874-1RC	Program Manager II	\$115.99	\$149.44
874-1/874-1RC	Program Manager III	\$157.00	\$206.75
874-1/874-1RC	Consultant I	\$115.56	\$144.73
874-1/874-1RC	Consultant II	\$193.08	\$206.55
874-1/874-1RC	Mission Consultant I	\$246.69	\$330.56
874-1/874-1RC	Mission Consultant II	\$272.73	\$362.74
874-1/874-1RC	Mission Consultant III	\$404.02	\$537.78

"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly."

SCA MATRIX		
SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Administrative Staff I	Administrative Assistant	WD 2005-2103

Sotera Defense Solutions, Inc. verifies that all awarded prices exceed the applicable wage determinations.