General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price list

On-line access to contract ordering information, terms and conditions up to date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage is: http://www.gsaadvantage.gov.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

MAS – Multiple Award Schedule
Federal Supply Group: Professional Services
Contract Number: GS-10F-0072T
Price list current as of Modification #PS-0035 effective June 30, 2022

Contract Period: January 1, 2007 through December 31, 2026

Contractor: Soil and Land Use Technology, Inc.
1818 New York Avenue, NE Suite 231
Washington, DC 20002
Telephone: (301) 595-3783
FAX Number: (301) 595-3787
Web Site: www.salutinc.com

Contract Administration: Teresa Kelly
E-mail: tkelly@salutinc.com

Business Size: Small
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Company Information
Soil and Land Use Technology, Inc. (SaLUT) is an award-winning small business headquartered in Washington, DC and providing environmental consulting services world-wide (more than 160 countries). Our headquarters address is:

1818 New York Avenue, N.E., Suite 231
Washington, DC 20002
(301) 595-3783 (voice)
(301) 595-3787 (fax)
www.salutinc.com

Contract Period
January 1, 2007 to December 31, 2021

Ordering
To discuss or order any of our services, contact Teresa Kelly:

By telephone
(301) 595-3783 (office)

By fax
(301) 595-3787

By email
tkelly@salutinc.com

By mail
Teresa Kelly
Soil and Land Use Technology, Inc. 1818 New York Avenue, N.E., Suite 231
Washington, DC 20002

Disaster Recovery
Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recover from a major disaster. The following Special Item Numbers (SINs) include Recovery Purchasing:

- 541620RC
- 562910REMRC
- OLMRC
1a Table of Awarded Special Item Numbers (SINs)

SIN 541620, 541620RC: ENVIRONMENTAL CONSULTING SERVICES

☐ Services include providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials.

SIN 562910REM, 562910REMRC: ENVIRONMENTAL REMEDIATION SERVICES

☐ Remediation services include site preparation, characterization, field investigation, conservation and closures, emergency response cleanup (ERC), underground storage tank/above-ground storage tank (UST/AST) removal, air monitoring, soil vapor extraction, stabilization/solidification, bio-venting, carbon absorption, containment, monitoring and/or reduction of hazardous waste sites, unexploded ordnance removal, and remediation-related laboratory testing (e.g., biological, chemical, physical, pollution and soil testing).

SIN OLM, OLMRC: ORDER-LEVEL MATERIALS (OLM)

☐ OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA.

1b Lowest Priced Model Number and Price for Each SIN

Not applicable; Services only

1c Hourly Rates (Services Only)

Hourly labor rates for performing all of the above services are shown in the table below. Travel costs will be in accordance with the Joint Travel Regulation. Equipment, material, and other direct costs are open market items and will be negotiated for each task.

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>2025</th>
<th>2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal</td>
<td>$178.14</td>
<td>$181.89</td>
<td>$185.70</td>
<td>$189.60</td>
<td>$193.59</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$125.06</td>
<td>$127.69</td>
<td>$130.37</td>
<td>$133.11</td>
<td>$135.90</td>
</tr>
<tr>
<td>Senior Engineer/Scientist</td>
<td>$142.92</td>
<td>$145.92</td>
<td>$148.99</td>
<td>$152.11</td>
<td>$155.31</td>
</tr>
<tr>
<td>Engineer/Scientist</td>
<td>$118.52</td>
<td>$121.01</td>
<td>$123.55</td>
<td>$126.14</td>
<td>$128.79</td>
</tr>
<tr>
<td>Technician</td>
<td>$71.83</td>
<td>$73.34</td>
<td>$74.88</td>
<td>$76.45</td>
<td>$78.05</td>
</tr>
<tr>
<td>Certified Industrial Hygienist</td>
<td>$123.03</td>
<td>$125.61</td>
<td>$128.25</td>
<td>$130.95</td>
<td>$133.70</td>
</tr>
<tr>
<td>Senior Inspector</td>
<td>$93.34</td>
<td>$95.30</td>
<td>$97.30</td>
<td>$99.34</td>
<td>$101.43</td>
</tr>
</tbody>
</table>
The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**)) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

The four of our labor categories that are subject to the requirements of the SCLS, with their corresponding SCLS labor categories and SCLS occupational codes, are as indicated in the following table:

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code Title</th>
<th>Wage Determination Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inspector</td>
<td>30090 Environmental Technician</td>
<td>2015-4281</td>
</tr>
<tr>
<td>CADD Operator</td>
<td>30062 Drafter/CAD Operator II</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Administrative Assistant</td>
<td>01313 Secretary III</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Clerk</td>
<td>01113 General Clerk III</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The responsibilities and minimum qualifications of each labor category begin on Page 8.

2  Maximum Order

$1,000,000

3  Minimum Order

$100

4  Geographic Coverage

Worldwide (Domestic and Overseas)
5  **Point of Production**

Same as company address

6  **Discount from List Price**

Government net prices. Further discounts may be negotiated.

7  **Quantity Discounts**

None offered, but may be negotiated.

8  **Prompt Payment Terms**

Payment terms are Net 30.

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9  **Foreign Items**

None

10a  **Time of Delivery**

Specified on the task order.

10b  **Expedited Delivery**

Items available for expedited delivery are noted in this price list.

10c  **Overnight and Two-Day Delivery**

Contact SaLUT.

10d  **Urgent Requirements**

Contact SaLUT.
11  F.O.B. Point

Destination

12a Ordering Addresses

See Ordering (Page 2).

12b Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3

13  Payment Address

Same as company address.

By mail:
    Soil and Land Use Technology, Inc. 1818
    New York Avenue, N.E., Suite 231
    Washington, DC 20002

Electronic payment information will be provided upon request.

14  Warranty Provision

SaLUT's standard commercial warranty. All services meet or exceed professional standards. We are committed to client satisfaction. If any error or deficiency is found to be due to inadequate performance on our part, we will correct it at no additional cost to the client.

15  Export Packing Charges

Not applicable

16  Terms and Conditions of Rental, Maintenance, and Repair

Not applicable

17  Terms and Conditions of Installation
18a  Terms and Conditions of Repair Parts
Not applicable

18b  Terms and conditions for any other services
None

19  Service and Distribution Points
Not applicable

20  Participating Dealers
Not applicable

21  Preventive Maintenance
Not applicable

22a  Special Attributes
Not applicable

22b  Section 508 Compliance
Not applicable

23  Unique Entity Identifier (UEI) Number
Z1NKRKTADLH1

24  Registration in SAM
Registered
Labor Category Definitions

Principal
The Principal will be responsible for ensuring that SaLUT has the resources to successfully execute this contract. The Principal will also liaise with the Government to determine the quality of SaLUT’s work and work to achieve continuous improvement in all aspects of contract performance and thus better serve the Government. Specific responsibilities include the following:

- Managing overall contract compliance with scope, schedule, and budget
- Approving/preparing contract management plan and administration procedures
- Planning long-term resource allocation acquisition
- Providing corporate level leadership and direction
- Coordinating responses to request for fee proposal

The Principal will be a senior management staff member (Vice President or higher position) of SaLUT. The Principal must possess the following minimum qualifications:

- Bachelor’s degree
- 10 years total experience, of which eight years includes management experience

Project Manager
The Project Manager will have the following responsibilities:

- Collaborating with subconsultants on contractual and performance issues
- Receiving and reviewing new task order assignments
- Directing staff in implementing assignments
- Coordinating submission of progress reports and invoices
- Attending kickoff meetings(review conferences
- Alerting QA team of new delivery order assignments
- Managing project team to support delivery order requirements
- Preparing fee proposal
- Developing work plans, project schedule, and deliverable review schedule
- Scheduling and directing kickoff meetings and review conferences
- Preparing monthly progress reports
Technical management of subcontractors in specific delivery orders

The Project Manager will be a senior management staff member of SaLUT. The Project Manager must possess the following minimum qualifications:

- Bachelor’s degree in scientific or engineering discipline
- Minimum three years management experience

Senior Engineer/Scientist

The Senior Engineer/Scientist will be tasked with:

- Serving as the primary technical POC on project related activities
- Directing day-to-day tasks of project team
- Developing high quality deliverables
- Ensuring schedule and budget compliance
- Assisting Project Manager in negotiations for new task orders
- Technical expertise in related fields

The Senior Engineer/Scientist must possess the following minimum qualifications:

- Bachelor’s degree in discipline appropriate to the task
- Minimum ten years of experience
- Professional Engineer license, Certified Safety Professional, or Certified Industrial Hygienist or other higher education as appropriate to the person’s field and that task

Engineer/Scientist

The Engineer/Scientist will be tasked with:

- Performing analytical calculations
- Developing work plans and field sampling and analysis plans
- Preparing plans and specifications
- Directing technicians and field crews
- Preparing reports
- Conducting technical presentations

The Engineer/Scientist must possess the following minimum qualifications:

- Bachelor’s degree in a related discipline
Minimum two years of experience

**Technician**

The Technician will be responsible for:
- Performing technical work under the direction of a Senior Engineer/Scientist or Engineer/Scientist
- Documenting tests and other activities

A Technician must possess the following minimum qualifications:
- Certifications or formal training required by responsible regulatory agencies
- High school diploma and four years of experience
  - or
- Associates degree and two years of experience
  - or
- Bachelor’s degree and one year of experience.

**Certified Industrial Hygienist**

The Certified Industrial Hygienist will be responsible for:
- Performing activity hazard analyses for every project
- Preparing site specific health and safety plans
- Providing training to employees
- Performing periodic safety audits/surveys
- Conducting or supervising complex industrial hygiene projects

The Certified Industrial Hygienist must possess the following minimum qualifications:
- Bachelor’s degree in scientific or engineering discipline
- Five years of experience
  - or
- Certified Industrial Hygienist certification obtained by examination from the American Board of Industrial Hygienists (ABIH)

**Senior Inspector**

The Senior Inspector will be responsible for:
- Overseeing field work to ensure client needs are met
- Collecting samples and/or conducting tests
Assessing field conditions
Conducting surveys
Managing situations with technical complexity
Supervising the work of junior staff

The Senior Inspector must possess the following minimum qualifications:

- Bachelor’s degree in scientific or engineering discipline
- Minimum five years of experience
- Certifications or formal training required by responsible regulatory agencies

Inspector

The Inspector will be responsible for:

- Collecting samples and/or conducting tests
- Assessing field conditions
- Conducting surveys
- Working under the supervision of the Senior Inspector

The Inspector must possess the following minimum qualifications:

- High school diploma and a minimum three years of experience OR Bachelor’s degree and a minimum of 1 year of experience
- Certifications or formal training required by responsible regulatory agencies

CADD Operator

The CADD Operator will be responsible for:

- Drafting of computer-based drawings

The CADD Operator must possess the following minimum qualifications:

- High School Diploma
- College or other technical training in CADD and one year of experience; OR a minimum of two years of direct CADD experience

Field Supervisor

The Field Supervisor will be responsible for:

- Directing work of the field crew
- Taking responsibility for all technical work performed by the field crew

The Field Supervisor must possess the following minimum qualifications:
Certifications or formal training required by responsible regulatory agencies
High school diploma and nine years of experience or Bachelor’s degree and three years of experience.

Field Crew Member
The Field Crew Member will be responsible for:
☐ Performing technical work in the field

The Field Crew Member must possess the following minimum qualifications:
☐ High school diploma
☐ Certifications or formal training required by responsible regulatory agencies

Administrative Assistant
The Administrative Assistant will be responsible for:
☐ Creating record systems
☐ Managing day-to-day office activities
☐ Accounting and bookkeeping
☐ Supervising clerks

The Administrative Assistant must possess the following minimum qualifications:
☐ High school diploma
☐ Minimum of five years of experience

Clerk
The Clerk will be responsible for:
☐ Entering data, filing, faxing, photocopying and other daily office tasks

The Clerk must possess the following minimum qualifications:
☐ High school diploma
☐ Two years of experience