



## Environmental Services

SIN's 899-1, 899-1RC, 899-2, 899-2RC,  
899-4, 899-4RC, 899-8, 899-8RC

GSA Contract #GS-10F-0072U

Contract Period: December 14, 2007 through December 13, 2012

Contractor: ASW Associates, Inc.  
8101 O Street, Suite S111  
Lincoln, NE 68510  
402.488.3983 telephone  
402.488.5054 fax  
www.airsoilwater.com

Business Size/Status:

Small Disadvantaged, Veteran Owned, HUBZone, Native American

ASW Associates, Inc. is an award winning, Environmental Remediation, Construction and Consulting Business offering more than 15-years experience with government and commercial HTRW and Construction projects throughout the US and internationally. ASW proudly provides value in support of the worldwide needs of our prime customer; the United States Department of Defense, other federal agencies, and private contractors.

Special Recognitions:

- ❖ EPA National Administrator's Award for Outstanding HUBZone Contractor
- ❖ SBA Award for Excellence - Region VII
- ❖ American Academy of Environmental Engineers Grand Prize Operations/Management (DCWASA) Operations & Maintenance Training and Certification Program), team member
- ❖ FUDS-FIIP team received perfect scores of 100% after audits completed by the USACE in 2006 & 2007
- ❖ Contributing Contractor of the Year Award from Habitat for Humanity
- ❖ Only licensed provider of QuickSite® site characterization methodology



## General Contract Information

1a. Table of Awarded Special Item Numbers (SINs):	
<ul style="list-style-type: none"> <li>• 899-1: Environmental Planning Services and Documentation</li> <li>• 899-2: Environmental Compliance Services</li> </ul>	<ul style="list-style-type: none"> <li>• 899-4: Waste Management Services</li> <li>• 899-8: Remediation Services</li> </ul>
1b. Lowest Unit Price	Please refer to our rates on page #
1c. Labor Category Descriptions:	Please refer to page #
2. Maximum Order	\$5,000,000
3. Minimum Order	\$100.00
4. Geographic Coverage:	Domestic only
5. Point of production:	ASW Associates, Inc. 8101 O Street, Suite S111 Lincoln, NE 68510
6. Discount from List Price:	All prices herein are net
7. Quantity Discounts:	None
8. Prompt payment terms:	Net 30 days
9a. Government purchase cards <u>are</u> accepted up to the micro-purchase threshold	
9b. Government purchase cards <u>are not</u> accepted over \$2,500	
10. Foreign items:	None
11a. Time of Delivery:	Specified on task order
11b. Expedited Delivery:	Contact Contractor
11c. Overnight and 2-day Delivery:	Contact Contractor
11d. Urgent Requirements:	Contact Contractor
12. F.O.B. Point(s):	Destination
13a. Ordering Address:	ASW Associates, Inc. Attn: Jan Mullins <a href="mailto:jmullins@airsoilwater.com">jmullins@airsoilwater.com</a> 8101 O Street, Suite S111 Lincoln, NE 68510
13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405.3	
14. Payment Address:	ASW Associates, Inc. Attn: Accounts Receivable 8101 O Street, Suite S111 Lincoln, NE 68510



## General Contract Information, continued

15. Warranty Provision:	Contractor's standard commercial warranty
16. Export Packing Charges:	Not Applicable
17. Term and Conditions of Government Purchase Card:	Contact ASW Associates, Inc.
18. Terms and Conditions of rental, maintenance, and repair:	Not Applicable
19. Terms and Conditions of installation:	Not Applicable
20. Term and Conditions of repair parts:	Not Applicable
20a. Terms and Conditions for any other services:	Not Applicable
21. List of service and distribution points:	Not Applicable
22. List of participating dealers:	Not Applicable
23. Preventive maintenance:	Not Applicable
24a. Environmental attributes such as recycled content, energy efficiency and/or reduced pollutants:	Not Applicable
24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found. The EIT standards can be found at: <a href="http://www.Section508.gov/">www.Section508.gov/</a>	Contact Contractor Administrator for more information
25. DUNS Number:	83-5256280
26. ASW Associates, Inc. <u>is</u> registered in the Central Contractor Registration (CCR) database	

ASW contact:  
Jan Mullins  
402-488-3983 ext. 105  
[jmullins@airsoilwater.com](mailto:jmullins@airsoilwater.com)



## ASW Associates, Inc. Core Competencies:

### **Environmental Remediation Services:**

- Air, Soil, Ground Water Remediation
- Air Sparging
- Asbestos Inspection/Management Planner
- Chemical Oxidation Injection
- Lead Remediation
- Operations & Maintenance
- Risk Assessment Management
- Tank Removal/Replacement
- Unexploded Ordnance Remediation (UXO)

### **Environmental Construction Services:**

- Construction Management
- Demolition Services
- Earth Moving Services
- Geoprobe® Direct Push Services
- Groundwater Treatment Facilities
- Monitoring Well Installation
- Solid Waste Treatment Facilities
- Vapor Extraction Systems
- Waste Water Treatment Facilities
- Well Pump Installation

### **Environmental Consulting Services:**

- Community Relations
- Environmental Assessments
- Environmental Compliance Audits
- Quicksite® Site Characterization Methodology
- ISO 14001
- Operation & Maintenance
- Phase I and Phase II Environmental Assessments
- Quality Assurance
- Quality Control
- RI/FS
- Underground Storage Tank Assessment



## Ordering Instructions / Terms and Conditions

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that ASW Associates, Inc. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, or individual purchase orders under this contract.

### **Develop a Statement of Work (SOW)**

In the SOW, include the following information:

- Work to be performed;
- Location of work;
- Period of performance;
- Deliverable schedule; and
- Special standards and any special requirements, where applicable.

### **Select Contractor and Place Order**

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order;
- If the order is exceeding but less than the maximum order threshold, prepare a RFQ;
- If the order is in excess of the maximum order threshold, prepare a RFQ. Consider expansion of competition and seek price reductions.

### **Prepare a Request for Quote (RFQ)**

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis of selection
- May be posted on GSA's electronic RFQ system, e-Buy

### **Provide RFQ to at least Three Firms**

### **Evaluate Offers, Select Best Value Firm, and Place Order**



## Favorable Labor Rates

Labor Category	12/07 - 12/08 Government Hourly*
Program Manager	\$ 117.50
Project Manager	\$ 80.00
Senior Engineer	\$ 113.50
Senior Geologist/Hydrogeologist	\$ 90.50
Senior Scientist	\$ 90.50
Principle Engineer	\$ 80.00
Principle Geologist/Hydrogeologist	\$ 72.00
Principle Scientist	\$ 72.00
Staff Engineer	\$ 67.50
Staff Geologist/Hydrogeologist	\$ 56.50
Staff Scientist	\$ 56.50
Associate Engineer	\$ 53.30
Associates Geologist/Hydrogeologist	\$ 53.30
Associate Scientist	\$ 53.30
Certified Industrial Hygienist	\$ 80.00
Health and Safety Manager	\$ 74.00
Health and Safety Officer	\$ 63.00
Quality Control Manager/Specialist	\$ 61.50
Environmental Scientist	\$ 57.50
Environmental Technician (SCA)	\$ 44.00
Environmental Technician II (SCA)	\$ 49.00
Environmental Technician III (SCA)	\$ 55.00
Environmental Technician IV (SCA)	\$ 64.00
Senior UXO Supervisor	\$ 72.00
UXO Health and Safety Officer	\$ 63.00
UXO Technician I (SCA)	\$ 51.00
UXO Technician II (SCA)	\$ 60.00
UXO Technician III (SCA)	\$ 70.00
Risk Assessor/Toxicologist	\$ 82.00
Licensed Water Well Driller (SCA)	\$ 52.00
Laborer (SCA)	\$ 32.00
Equipment Operator (SCA)	\$ 47.00
Truck Driver (SCA)	\$ 43.00
Field Superintendent	\$ 62.60
CADD/GIS Operator (SCA)	\$ 50.00
Contracts Manager	\$ 67.00
Cost Estimator	\$ 65.60
Community Relations Specialist	\$ 51.80
Clerical (SCA)	\$ 33.00
Word Processor (SCA)	\$ 32.00
Administrative Assistant	\$ 49.00
Hazardous Material Environmental Technician (SCA)	\$ 55.00
Hazardous Material Laborer (SCA)	\$ 37.00
Hazardous Material Equipment Operator (SCA)	\$ 60.00
Hazardous Material Truck Driver (SCA)	\$ 53.00

\*Rates shown above are fully buderned



# Labor Category Descriptions

Discipline	Experience	Duties	Supervision	Technical Expertise	Training/Certification	Education
Program Manager	10/15+ years	Oversees program operations consisting of multiple projects, and has budget management authority	Works autonomously and manages program staff; reports to Division Manager	Demonstrates full understanding of principles, terms, procedures, and is responsible for program performance	PMI PMP Certification	BS/MS/PhD
Project Manager	5-10 years	Responsible for management and completion of projects	Has supervisory responsibility; reports to PM.	Demonstrates knowledgeable understanding of principles, terms and procedures for specific project.	PMI CAPM Certification	BS/MS
Senior Engineer	5-10 years	Applies scientific and diversified knowledge to resolve important questions	Lead responsibility over larger tasks; reports to Program or Project manager	Demonstrates full understanding and practices for scientific theory and solutions	PE	BS/MS
Senior Geologist/Hydrogeologist	5-10 years	Applies scientific and diversified knowledge to resolve important questions	Lead responsibility over larger tasks; reports to Program or Project manager	Demonstrates full understanding and practices for scientific theory and solutions	PG/RG	BS/MS
Senior Scientist	5-10 years	Applies scientific and diversified knowledge to resolve important questions	Lead responsibility over larger tasks; reports to Program or Project manager	Demonstrates full understanding and practices for scientific theory and solutions	PG/RG	BS/MS
Principle Engineer	10+ years	Applied advanced scientific and diversified knowledge to resolve important questions	Lead responsibility over major tasks; reports to Program or Project manager	Demonstrates advanced understanding and practices for scientific theory and solutions.	PE	BS/MS/PhD
Principle Geologist/Hydrogeologist	10+ years	Applied advanced scientific and diversified knowledge to resolve important questions	Lead responsibility over major tasks; reports to Program or Project manager	Demonstrates advanced understanding and practices for scientific theory and solutions.	PG/RG	BS/MS/PhD
Principle Scientist	10+ years	Applied advanced scientific and diversified knowledge to resolve important questions	Lead responsibility over major tasks; reports to Program or Project manager	Demonstrates advanced understanding and practices for scientific theory and solutions.	PG/RG	BS/MS/PhD
Staff Engineer	2-5 years	Applies scientific knowledge to resolve questions	Lead responsibility over small tasks; reports to Program or Project manager	Demonstrates understanding of practices for scientific theory and solutions	PE	BS/MS
Staff Geologist/Hydrogeologist	2-5 years	Applies scientific knowledge to resolve questions	Lead responsibility over small tasks; reports to Program or Project manager	Demonstrates understanding of practices for scientific theory and solutions	PG/RG	BS/MS
Staff Scientist	2-5 years	Applies scientific knowledge to resolve questions	Lead responsibility over small tasks; reports to Program or Project manager	Demonstrates understanding of practices for scientific theory and solutions	None	BS/MS
Associate Engineer	0-2 years	Applies basic scientific and diversified knowledge to resolve important questions	Works under supervision of more advanced technical supervisor	Demonstrates basic understanding of practices for scientific theory and solutions	None	AS/BS
Associate Geologist/Hydrogeologist	0-2 years	Applies basic scientific and diversified knowledge to resolve important questions	Works under supervision of more advanced technical supervisor	Demonstrates basic understanding of practices for scientific theory and solutions	None	AS/BS
Associate Scientist	0-2 years	Applies basic scientific and diversified knowledge to resolve important questions	Works under supervision of more advanced technical supervisor	Demonstrates basic understanding of practices for scientific theory and solutions	None	AS/BS
Certified Industrial Hygienist	5 years	Conducts jobsite audits, training and environmental programs for OSHA and applicable state regulations	Works under supervision of more advanced technical supervisor	Possess solid understanding of OSHA regulations, technical background, good presentation skills.	Certified Hygienist	BA/BS
Health & Safety Manager	5-10 years	Provide the leadership, direction and support; Ensure all safety policies and procedures and required OSHA programs are in compliance.	Has supervisory responsibility; has stop work authority	Possess solid understanding of OSHA regulations, technical background, good presentation skills.	Certified Safety Professional, CPR-First Aid/HAZWOPER	BA/BS
Health & Safety Officer	2 years	Ensures all Health & Safety elements are in compliance and enforced	Works under general supervision of project, site or office management	Demonstrates experience at hazardous waste sites; working with regulatory agencies	CPR-First Aid/HAZWOPER	AS/BS
Quality Control Manager/Specialist	5-10+ years	Quality assurance and control over a program or project	Has supervisory responsibility; reports to company President	Demonstrates knowledgeable understanding of principles; QA procedures for the task order	QA/QC Training	BS/MS
Environmental Scientist	2+ years	General environmental consultant & field scientist	Works under general supervision of project, site or office management	Air and soil samples, natural science expertise, and other related duties	None	BS
Environmental Technician	0-2 years	Applies field knowledge to variety of required tasks	Reports to Program, Project Manager or Site Foreman/Supervisor	With supervision, demonstrates field operations tasks	HAZWOPER	HS
Environmental Technician II	2-4 Years	Applies field knowledge to variety of required tasks	Reports to Program, Project Manager or Site Foreman/Supervisor	With supervision, demonstrates field operations tasks	HAZWOPER	HS
Environmental Technician III	4-6 years	Applies field knowledge to variety of required tasks	Reports to Program, Project Manager or Site Foreman/Supervisor	With supervision, demonstrates field operations tasks	HAZWOPER	HS
Environmental Technician IV	6-8+ years	Applies field knowledge to variety of required tasks	Reports to Program, Project Manager or Site Foreman/Supervisor	With supervision, demonstrates field operations tasks	HAZWOPER	HS



## Labor Category Descriptions, continued

Discipline	Experience	Duties	Supervision	Technical Expertise	Training/Certification	Education
Senior UXO Supervisor	10-15 years	Applies significant expertise in all aspects of UXO remediation	Reports to the Program or Project manager or designee	Demonstrates full understanding of UXO remediation and supervision requirements	EOD School graduate; Five years supervisory experience	HS/BS
UXO Health and Safety officer	8 years	Ensures all elements of approved munitions clearance safety and disposal are implemented and enforced on site	Reports to Program or Project manager. Has authority to shutdown worksite for Health & Safety issues	Experience in all phases of munitions response, range clearance, and applicable safety standards	EOD School graduate; First Aid, CPR, HAZWOPER, prior military	HS/BS
UXO technician I	2 years	UXO remediation and range clearance	Reports to Program or Project manager or Site Foreman/Supervisors	Under direction, performs UXO remediation services and tasks	Successful completion of approved course of instruction to this skill level	HS/BS
UXO technician II	2-5 years	UXO remediation and range clearance; plus specific project/ordnance training	Reports to Program or Project manager or Site Foreman/Supervisors	Under direction, performs UXO remediation services and tasks, and specialized ordnance recovery/disposal	Successful completion of approved course of instruction to this skill level; prior military EOD experience	HS/BS
UXO technician III	5-10 years	UXO remediation and range clearance; plus specific project/ordnance training	Reports to Program or Project manager or Site Foreman/Supervisors	Under direction, performs UXO remediation services and tasks, and specialized ordnance recovery/disposal	Successful completion of approved course of instruction to this skill level; prior military EOD/and or commercial UXO experience	HS/BS
Risk Assessor/toxicologist	2-10+ years	Leads risk assessment tasks for project/programs	Reports to task leader, project/program lead	Demonstrates knowledgeable understanding of principles; Risk Assessment procedures for specific project	Risk/threat assessment	BS/MS/PhD
Licensed Water Well Driller	5 years	Drills, bores, cores contracts water wells for contract purposes	Works under supervision of Program Manager	Drills and monitors wells	Well Drillers Certification	HS/AA/BS
Laborer	0 - 2 years	General construction labor	Reports to foreman, PM or designee	Under direction, performs labor tasks as required.	HAZWOPER	HS/GED
Equipment Operator	2 + years	Operates construction equipment	Reports to foreman, PM or designee	Under direction, operates equipment as required, according to contract.	HAZWOPER/required equipment training.	HS/GED
Truck Driver	0 - 2 Years	Drives site vehicles	Reports to foreman, PM or designee	Operates vehicles as required, according to safety provisions.	CDL/HAZWOPER	HS/GED
Field Superintendent	5-10 years	Oversee field operations	Works under general supervision of project or site management	Demonstrates field operations tasks; supervisory experience for field personnel	HAZWOPER	BA/BS
CADD/GIS operator	5 years	Generates simple layouts; is proficient in CAD principles	Reports to Task Manager	Microstation/AutoCAD software; attention to detail	None	AA/AS
Contracts Manager	10-15+ years	Oversee all contract formation, coordination, and procurement	Works autonomously; reports to company President or designee	Demonstrates advanced understanding and practical applications for all contracting formation, laws, cost accounting and solutions	FAR/Government Contracting Certification	BS/MS
Cost Estimator	10 + years	Prepares statements of work, work breakdown structures, estimates rationale and related materials.	Reports to company management	Estimator will be responsible for directing and estimating process including interface with project staff and managers. Analyzes raw data, provides judgment of reasonableness and support audits.	Must have 5 years practical experience in cost related field.	BA/BS
Community Relations Specialist	4+ years	Effective community relations and service to residents	Works under general supervision of project, site or office management	Facilitate and anticipate effective community relationships	None	BA/BS
Clerical	2+ years	General office administration	Works under direct supervision of project, site or office management	Demonstrated ability for word processing, copier, telephone	None	HS
Word Processor	2+ years	General office administration	Works under direct supervision of project, site or office management	Word processing, copier, telephone	None	HS
Administrative Assistant	2+ years	Clerical office administration	Works under supervision of Program/Project Manager	Word processing, copier, telephone	None	HS
Hazardous Material Environmental Technician	2+ years	Applies field knowledge to variety of required tasks	Reports to Program, Project Manager or Site Foreman/Supervisor	With supervision, demonstrates field operations tasks	HAZWOPER/AHERA Asbestos Worker	HS/GED
Hazardous Material Laborer	0 - 2 years	General construction labor	Reports to foreman, PM or designee	Under direction, performs labor tasks as required.	HAZWOPER/AHERA Asbestos Worker	HS/GED
Hazardous Material Equipment Operator	2+ years	Operates construction equipment	Reports to foreman, PM or designee	Under direction, operates equipment as required, according to contract.	HAZWOPER/AHERA Maintenance Worker	HS/GED
Hazardous Material Truck Driver	0 - 2 years	Drives site vehicles	Reports to foreman, PM or designee	Operates vehicles as required, according to safety provisions.	CDL/HAZWOPER/AHERA Maintenance Worker	HS/GED