

Management, Organization, and Business Improvement Services (MOBIS)

Contract No. GS-10F-0076M from 12/3/11 to 12/2/16

SIN 874-1 Integrated Consulting Services
SIN 874-4 Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships
SIN 874-7 Integrated Business Program Support Services

GSA's Management, Organization, and Business Improvement Services (MOBIS) Schedule multiple-award contracts provide federal agencies with a rapid-response mechanism to access management services.

After careful review, GSA has prequalified firms that have demonstrated the capabilities to undertake specific areas of work—Special Item Numbers (SINs). Established prices for products and services, set at pre-approved rates, greatly streamline the procurement process.

The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CFR 5413.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.

Illustrated below are the types of work under each SIN for which IRG has proven capability. In addition to these examples, IRG can provide other or more specific services under these SINs for either domestic or international programs. Please contact Rebecca Russell at rebecca.russell@engilitycorp.com

About IRG

International Resources Group is an international professional services firm that helps governments, the private sector, communities, and households manage critical resources to build a cleaner, safer, and more prosperous world. Since its inception in 1978, IRG has completed over 850 contracts in 160 countries, delivering high-quality, cost-effective services that promote positive economic growth, institutional and social change, and intelligent use of resources—human, physical, environmental, and financial.

IRG's professional staff includes world-renowned specialists who have pioneered analytical techniques used in their fields. Our ability to provide management, economic, and technical advice is enhanced by the diversity, experience, and training and management capabilities of these experts, who work from 20 offices around the world. We have managed contracts with domestic agencies such as the Environmental Protection Agency, Department of Energy, Federal Aviation Administration, Agency for International Development, and Department of Defense; international organizations such as the United Nations, Asian Development Bank, and World Bank; foreign governments and agencies; and numerous private sector firms.

IRG's MOBIS Capabilities

SIN 874-1: Integrated Consulting Services

Organizations routinely face complex challenges that require well-trained and dedicated staff, in-depth study of the issues, and up-to-date information. IRG helps decision-makers gain an understanding of evolving social, economic, and environmental forces with expert advice on how to achieve financial and operational goals.

Improvements in Management and Institutional Capacity

Our staff provides vital assistance to clients as they work to improve management practices and institutional capabilities. Proven knowledge and techniques help IRG cut costs, improve productivity, and maximize the benefits of programs, assistance, and partnerships. IRG has improved policy planning for energy administrations, implemented action plans for natural resource agencies, upgraded facilities and trained staff of forestry institutions, established computer-aided planning and scheduling for environmental authorities, and applied state-of-the-art analytical tools to economic development programs. To help clients meet international environmental management system standards, IRG uses a unique approach to ISO 14001 implementation, combining the expertise of internationally recognized experts with state-of-the-art, computer-based performance benchmarking and result management systems.

Information and Analytical Tools

IRG's groundbreaking proprietary software provides managers with reliable information and concise, real-time analyses. IRG supports MARKAL™, a family of bottom-up energy system models that provide policymakers and planners with extensive detail on technologies that produce and consume energy and the interplay between economics and energy use.

Technical Analyses of Energy, Environmental, and Natural Resource Issues

IRG develops strategies that help clients make the best use of scarce natural resources while protecting the environment. We analyze and design policy. We scrutinize government budgets to determine the optimal allocation for natural resources. We conduct national income accounting audits based on changes in the value of natural resource stocks. And we use state-of-the-art methods to review and analyze the causes of global climate change.

Projects in Energy, Environment, and Disaster Relief and Reconstruction

IRG helps organizations plan, prepare, and respond to critical situations and build sustainable institutional capacity for long-term management. Our extensive experience includes improving energy efficiency, raising capital, implementing tax reform, analyzing energy markets and privatization options, developing import strategies, introducing new technologies, designing management training projects, and initiating pollution prevention plans. IRG staff has also spent years working in humanitarian relief and disaster mitigation and preparedness while developing a unique training methodology that gives agencies and local participants management tools and systems that help to minimize suffering.

Strategies for Knowledge Management

IRG provides support in organizational change and knowledge sharing in a way that uniquely integrates the needs of clients with the best in knowledge management practices. We emphasize the organizational and human sides of knowledge sharing and content management, and have developed a range of tools and approaches to assist in change management while meeting specific organizational objectives.

SIN 874-4: Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships

Instructor Led Training

IRG provides training and development solutions based on adult learning principles and collaborative design that lead to improved staff performance and results. IRG's focus on facilitating peer-to-peer exchanges, enabling the capture and reinvestment of learned knowledge, and making judicious use of information technology to support clear knowledge and learning objectives have produced tangible benefits for public sector entities. IRG is a leader in producing training, learning, and knowledge management solutions that support development programs. We increase organizational efficiency, build skills and knowledge, and strengthen ownership by providing training and capacity building assistance around the world in the following areas:

- Strategic Planning, Policy and Management
- Curriculum Design and Development
- Facilitation and Training Delivery
- E-Learning
- Knowledge Management

IRG's teams of knowledgeable expert instructors facilitate and deliver all aspects of instructor-led, blended, and online training programs worldwide. We help organizations plan and prepare for academic and technical participant training as well as short-term training and study tours. This includes logistical support like researching and negotiating training venues, drafting course descriptions, and managing registration drives.

IRG has deep experience in traditional and alternative training planning, curriculum design and development, facilitation and development, and e-learning for development agencies. We offer comprehensive end-to-end training services from strategic planning to evaluation.

Web Based Training and Education Courses

IRG has developed robust e-learning substitutes to traditional classroom, instructor led courses. IRG's e-learning approach uses a combination of online courses, blended learning techniques, and use of portals to reach trainees the world over. An important aspect of training courses is providing the opportunity for stakeholders to network and share experiences. IRG has deep experience providing opportunities to plan and implement training workshops and conferences. Such tasks include organizing course and workshop presenters, special guest speakers, and invited dignitaries, which entails issuing formal letters of invitation, issuing participation guidance and event information, managing schedule changes and conflicts, and providing lodging and travel support as needed.

Learning Management

After a training service has completed, we offer monitoring and evaluation and follow up efforts ensure trainees have learned the training objectives, as well as manage all post-course logistics, including shipping materials and providing participants with course material in hard copy as well as on learning portals.

SIN 874-7: Integrated Business Program Support Services

Every project presents its own challenges. Effective project management and successful integration are the keys to meeting those challenges head-on, regardless of the scope of the project. IRG has the experience to provide streamlined, innovative project management and integration. IRG has a strong and well-respected ability in program management and integration as evidenced by the successful completion of over 850 contracts over the past 35 years. By virtue of this experience, IRG has the tools to train your organization to successfully manage and integrate a wide range of projects.

Program Oversight

Effective program oversight requires comprehensive performance monitoring of the entire program. IRG has the methods and tools that combine to produce successful program oversight. We focus on the establishment of norms and standards to gauge program success, which are crucial for a well-run project. Our team also knows how and when to provide training to employees, which increases productivity and effectiveness among the team. Having common goals and standards, and being thoroughly cross-trained allows our team to function as a smoothly working unit, focused on the success of your program. Painstaking development of clear lines of communication among the participants enhances all aspects of the project, and ensures that performance is continuously monitored to provide the means to prevent any problems.

Institutional Development

An institution that is actively involved in the program management process has focused on the development of cost-effective, workable solutions to staffing, information provision, and collaboration with others to further its goals. Our staff is well-versed in policy making and procedural planning, as well as opening lines of communication between various agencies concerned with the success of your program. We will show you how to develop a methodology that works for your institution, and how to gain support on every level, from local community-based organizations, to national groups and government.

Grants Management

One of the key building blocks for a growing organization is grants management. An organization must be effective in both writing and managing grants in order to keep the granting agency involved in the project and enthused about its outcome. Effective grants management is concerned with fiscal responsibility of the organization, and effective reporting of expenditures related to the grant which enhance the outcome of the project. An effective, well-run grants program also provides solid reporting of the results gained through use of the grant. IRG has the experience necessary to gather data essential to this reporting process, and the knowledge to translate that data to laymen's terms. Our team will share with yours their years of experience in the grant process, both in the financial management of funds received, and in the production of well-written progress reports and information to share with the granting agency.

Commodity Procurement

Often, an agency or organization in a developing region has difficulty securing those things it needs to function. In IRG's years of experience working in underdeveloped regions, we have learned many methods of securing necessary material and personnel to complete contracts. Our team will assist yours in learning which methods are effective, and how to keep your organization fully staffed and supplied, even under trying circumstances.

**LABOR CATEGORIES FOR
SIN 874-1, SIN 874-4 and SIN 874-7**

- Senior Technical Expert
 - Senior Executive
- Senior Program Director
 - Program Director
- Program Manager/Senior Specialist
 - Task Manager
- Technical Specialist
- Researcher/Analyst
- Program Associate
- Program Support Staff

IRG MOBIS Schedule Pricing for SIN 874-1, SIN 874-4 and 874-7

Contract No. GS-10F-0076M from 12/3/11 to 12/2/16



INTERNATIONAL RESOURCES GROUP

MOBIS IRG Contract #: GS-10F-0076M

MOBIS SCHEDULE PRICING FOR SIN 874-1, 874-4 and SIN 874-7

Option Period 2

December 3, 2011 - December 2, 2016

Year 1	On-Site		Off-Site	
December 3, 2011 - December 2, 2012	Hourly	Daily	Hourly	Daily
1. Senior Technical Expert	\$ 242.48	\$ 1,939.86	\$ 155.99	\$ 1,247.91
2. Senior Executive	\$ 242.48	\$ 1,939.86	\$ 155.99	\$ 1,247.91
3. Senior Program Director	\$ 242.48	\$ 1,939.86	\$ 155.99	\$ 1,247.91
4. Program Director	\$ 232.76	\$ 1,862.10	\$ 149.74	\$ 1,197.89
5. Program Manager/Senior Specialist	\$ 194.67	\$ 1,557.34	\$ 125.23	\$ 1,001.84
6. Task Manager	\$ 128.62	\$ 1,028.94	\$ 82.74	\$ 661.91
7. Technical Specialist	\$ 109.23	\$ 873.87	\$ 70.27	\$ 562.16
8. Researcher/Analyst	\$ 76.66	\$ 613.28	\$ 49.31	\$ 394.48
9. Program Associate	\$ 73.19	\$ 585.48	\$ 47.08	\$ 376.64
10. Program Support Staff	\$ 65.63	\$ 525.06	\$ 42.22	\$ 337.77
Year 2	On-Site		Off-Site	
December 3, 2012 - December 2, 2013	Hourly	Daily	Hourly	Daily
1. Senior Technical Expert	\$ 248.54	\$ 1,988.35	\$ 159.89	\$ 1,279.11
2. Senior Executive	\$ 248.54	\$ 1,988.35	\$ 159.89	\$ 1,279.11
3. Senior Program Director	\$ 248.54	\$ 1,988.35	\$ 159.89	\$ 1,279.11
4. Program Director	\$ 238.58	\$ 1,908.65	\$ 153.48	\$ 1,227.84
5. Program Manager/Senior Specialist	\$ 199.53	\$ 1,596.28	\$ 128.36	\$ 1,026.89
6. Task Manager	\$ 131.83	\$ 1,054.66	\$ 84.81	\$ 678.46
7. Technical Specialist	\$ 111.97	\$ 895.72	\$ 72.03	\$ 576.22
8. Researcher/Analyst	\$ 78.58	\$ 628.61	\$ 50.55	\$ 404.38
9. Program Associate	\$ 75.01	\$ 600.12	\$ 48.26	\$ 386.06
10. Program Support Staff	\$ 67.27	\$ 538.19	\$ 43.28	\$ 346.21
Year 3	On-Site		Off-Site	
December 3, 2013 - December 2, 2014	Hourly	Daily	Hourly	Daily
1. Senior Technical Expert	\$ 254.76	\$ 2,038.06	\$ 163.89	\$ 1,311.08
2. Senior Executive	\$ 254.76	\$ 2,038.06	\$ 163.89	\$ 1,311.08
3. Senior Program Director	\$ 254.76	\$ 2,038.06	\$ 163.89	\$ 1,311.08
4. Program Director	\$ 244.55	\$ 1,956.37	\$ 157.32	\$ 1,258.53
5. Program Manager/Senior Specialist	\$ 204.52	\$ 1,636.18	\$ 131.57	\$ 1,052.56
6. Task Manager	\$ 135.13	\$ 1,081.03	\$ 86.93	\$ 695.42
7. Technical Specialist	\$ 114.76	\$ 918.11	\$ 73.83	\$ 590.62
8. Researcher/Analyst	\$ 80.54	\$ 644.33	\$ 51.81	\$ 414.49
9. Program Associate	\$ 76.89	\$ 615.12	\$ 49.46	\$ 395.71
10. Program Support Staff	\$ 68.96	\$ 551.64	\$ 44.36	\$ 354.87
Year 4	On-Site		Off-Site	
December 3, 2014 - December 2, 2015	Hourly	Daily	Hourly	Daily
1. Senior Technical Expert	\$ 261.13	\$ 2,089.01	\$ 167.98	\$ 1,343.86
2. Senior Executive	\$ 261.13	\$ 2,089.01	\$ 167.98	\$ 1,343.86
3. Senior Program Director	\$ 261.13	\$ 2,089.01	\$ 167.98	\$ 1,343.86
4. Program Director	\$ 250.66	\$ 2,005.28	\$ 161.25	\$ 1,290.00
5. Program Manager/Senior Specialist	\$ 209.64	\$ 1,677.09	\$ 134.86	\$ 1,078.87
6. Task Manager	\$ 138.51	\$ 1,108.05	\$ 89.10	\$ 712.81
7. Technical Specialist	\$ 117.63	\$ 941.07	\$ 75.67	\$ 605.39
8. Researcher/Analyst	\$ 82.55	\$ 660.43	\$ 53.11	\$ 424.86
9. Program Associate	\$ 78.81	\$ 630.50	\$ 50.70	\$ 405.60
10. Program Support Staff	\$ 70.68	\$ 565.43	\$ 45.47	\$ 363.74
Year 5	On-Site		Off-Site	
December 3, 2015 - December 2, 2016	Hourly	Daily	Hourly	Daily
1. Senior Technical Expert	\$ 267.65	\$ 2,141.24	\$ 172.18	\$ 1,377.46
2. Senior Executive	\$ 267.65	\$ 2,141.24	\$ 172.18	\$ 1,377.46
3. Senior Program Director	\$ 267.65	\$ 2,141.24	\$ 172.18	\$ 1,377.46
4. Program Director	\$ 256.93	\$ 2,055.41	\$ 165.28	\$ 1,322.25
5. Program Manager/Senior Specialist	\$ 214.88	\$ 1,719.02	\$ 138.23	\$ 1,105.84
6. Task Manager	\$ 141.97	\$ 1,135.75	\$ 91.33	\$ 730.63
7. Technical Specialist	\$ 120.57	\$ 964.59	\$ 77.57	\$ 620.52
8. Researcher/Analyst	\$ 84.62	\$ 676.94	\$ 54.43	\$ 435.48
9. Program Associate	\$ 80.78	\$ 646.26	\$ 51.97	\$ 415.74
10. Program Support Staff	\$ 72.45	\$ 579.57	\$ 46.60	\$ 372.84



INTERNATIONAL RESOURCES GROUP
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 MOBIS SCHEDULE PRICING FOR SIN 874-1, 874-4 and SIN 874-7
 Option Period 2
 December 3, 2011 - December 2, 2016

Option Period 2 Rate Classification	Year 1 December 3, 2011 - December 2, 2012						Year 2 December 3, 2012 - December 2, 2013						Year 3 December 3, 2013 - December 2, 2014						Year 4 December 3, 2014 - December 2, 2015						Year 5 December 3, 2015 - December 2, 2016									
	On-Site		Off-Site		Daily		On-Site		Off-Site		Daily		On-Site		Off-Site		Daily		On-Site		Off-Site		Daily		On-Site		Off-Site		Daily		On-Site		Off-Site	
	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily	Hourly	Daily		
1. Senior Technical Expert	\$ 242.48	\$ 1,939.86	\$ 155.99	\$ 1,247.91	\$ 248.54	\$ 1,988.35	\$ 159.89	\$ 1,279.11	\$ 254.76	\$ 2,038.06	\$ 163.89	\$ 1,311.08	\$ 261.13	\$ 2,089.01	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24
2. Senior Executive	\$ 242.48	\$ 1,939.86	\$ 155.99	\$ 1,247.91	\$ 248.54	\$ 1,988.35	\$ 159.89	\$ 1,279.11	\$ 254.76	\$ 2,038.06	\$ 163.89	\$ 1,311.08	\$ 261.13	\$ 2,089.01	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24
3. Senior Program Director	\$ 242.48	\$ 1,939.86	\$ 155.99	\$ 1,247.91	\$ 248.54	\$ 1,988.35	\$ 159.89	\$ 1,279.11	\$ 254.76	\$ 2,038.06	\$ 163.89	\$ 1,311.08	\$ 261.13	\$ 2,089.01	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24	\$ 167.98	\$ 1,343.86	\$ 267.65	\$ 2,141.24
4. Program Director	\$ 232.76	\$ 1,862.10	\$ 149.74	\$ 1,197.89	\$ 238.58	\$ 1,908.65	\$ 153.48	\$ 1,227.84	\$ 244.55	\$ 1,956.37	\$ 157.32	\$ 1,258.53	\$ 250.66	\$ 2,005.28	\$ 161.25	\$ 1,290.00	\$ 256.93	\$ 2,055.41	\$ 161.25	\$ 1,290.00	\$ 256.93	\$ 2,055.41	\$ 161.25	\$ 1,290.00	\$ 256.93	\$ 2,055.41	\$ 161.25	\$ 1,290.00	\$ 256.93	\$ 2,055.41	\$ 161.25	\$ 1,290.00	\$ 256.93	\$ 2,055.41
5. Program Manager/Senior Specialist	\$ 194.67	\$ 1,557.34	\$ 125.23	\$ 1,001.84	\$ 199.53	\$ 1,596.28	\$ 128.36	\$ 1,026.89	\$ 204.52	\$ 1,636.18	\$ 131.57	\$ 1,052.56	\$ 209.64	\$ 1,677.09	\$ 134.86	\$ 1,078.87	\$ 214.88	\$ 1,719.02	\$ 134.86	\$ 1,078.87	\$ 214.88	\$ 1,719.02	\$ 134.86	\$ 1,078.87	\$ 214.88	\$ 1,719.02	\$ 134.86	\$ 1,078.87	\$ 214.88	\$ 1,719.02	\$ 134.86	\$ 1,078.87	\$ 214.88	\$ 1,719.02
6. Task Manager	\$ 128.62	\$ 1,028.94	\$ 82.74	\$ 661.91	\$ 131.83	\$ 1,054.66	\$ 84.81	\$ 678.46	\$ 135.13	\$ 1,081.03	\$ 86.93	\$ 695.42	\$ 138.51	\$ 1,108.05	\$ 89.10	\$ 712.81	\$ 141.97	\$ 1,135.75	\$ 89.10	\$ 712.81	\$ 141.97	\$ 1,135.75	\$ 89.10	\$ 712.81	\$ 141.97	\$ 1,135.75	\$ 89.10	\$ 712.81	\$ 141.97	\$ 1,135.75	\$ 89.10	\$ 712.81	\$ 141.97	\$ 1,135.75
7. Technical Specialist	\$ 109.23	\$ 873.87	\$ 70.27	\$ 562.16	\$ 111.97	\$ 895.72	\$ 72.03	\$ 576.22	\$ 114.76	\$ 918.11	\$ 73.83	\$ 590.62	\$ 117.63	\$ 941.07	\$ 75.67	\$ 605.39	\$ 120.57	\$ 964.59	\$ 75.67	\$ 605.39	\$ 120.57	\$ 964.59	\$ 75.67	\$ 605.39	\$ 120.57	\$ 964.59	\$ 75.67	\$ 605.39	\$ 120.57	\$ 964.59	\$ 75.67	\$ 605.39	\$ 120.57	\$ 964.59
8. Researcher/Analyst	\$ 76.66	\$ 613.28	\$ 49.31	\$ 394.48	\$ 78.58	\$ 628.61	\$ 50.55	\$ 404.38	\$ 80.54	\$ 644.33	\$ 51.81	\$ 414.49	\$ 82.55	\$ 660.43	\$ 53.11	\$ 424.86	\$ 84.62	\$ 676.94	\$ 53.11	\$ 424.86	\$ 84.62	\$ 676.94	\$ 53.11	\$ 424.86	\$ 84.62	\$ 676.94	\$ 53.11	\$ 424.86	\$ 84.62	\$ 676.94	\$ 53.11	\$ 424.86	\$ 84.62	\$ 676.94
9. Program Associate	\$ 73.19	\$ 585.48	\$ 47.08	\$ 376.64	\$ 75.01	\$ 600.12	\$ 48.26	\$ 386.06	\$ 76.89	\$ 615.12	\$ 49.46	\$ 395.71	\$ 78.81	\$ 630.50	\$ 50.10	\$ 405.60	\$ 80.78	\$ 646.26	\$ 50.10	\$ 405.60	\$ 80.78	\$ 646.26	\$ 50.10	\$ 405.60	\$ 80.78	\$ 646.26	\$ 50.10	\$ 405.60	\$ 80.78	\$ 646.26	\$ 50.10	\$ 405.60	\$ 80.78	\$ 646.26
10. Program Support Staff	\$ 65.63	\$ 525.06	\$ 42.22	\$ 337.77	\$ 67.27	\$ 538.19	\$ 43.28	\$ 346.21	\$ 68.96	\$ 551.64	\$ 44.36	\$ 354.87	\$ 70.68	\$ 565.83	\$ 45.47	\$ 363.74	\$ 72.45	\$ 579.57	\$ 45.47	\$ 363.74	\$ 72.45	\$ 579.57	\$ 45.47	\$ 363.74	\$ 72.45	\$ 579.57	\$ 45.47	\$ 363.74	\$ 72.45	\$ 579.57	\$ 45.47	\$ 363.74	\$ 72.45	\$ 579.57