

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**LOGISTICS WORLDWIDE (LOGWORLD)
FSC GROUP 874, CLASS R499**

**CONTRACT NUMBER:
GS-10F-0078N**

**PERIOD COVERED BY CONTRACT:
November 8, 2002 through November 7, 2017**

BUSINESS SIZE: Large Business



QinetiQ North America, Inc.

11091 Sunset Hills Rd Ste 200

Reston, VA, 20190-5378

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Pricelist current though modification number PA-0017, dated July 8, 2013.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The Internet address for GSA *Advantage!*™ is <http://www.gsaadvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FAS Schedules button at <http://www.gsa.gov/fas>.

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ORDERING INFORMATION

- 1a. Authorized Special Item Numbers (SINs): *Pricing begins on page 29*
Special Item No. 874-501/ 874-501RC Supply and Value Chain Management
Special Item No. 874-504/ 874-504RC Deployment Logistics services
Special Item No. 874-507/ 874-507RC Operations and Maintenance Logistics Management and Support Services
- 1c. Description of all commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services. *Please see attached labor category descriptions.*
2. Maximum order: *\$1,000,000*
3. Minimum order: *\$100*
4. Geographic coverage (delivery area): *The 48 contiguous States and the District of Columbia, Alaska, Hawaii, Puerto Rico, U.S. territories*
5. Point of production (city, county, and state or foreign country): *Not Applicable*
6. Discount from list prices or statement of net price: *Government prices are net*
7. Quantity discounts: *None*
8. Prompt payment terms: *.38%--20 Days, Net 30 days*
- 9a. Government purchase cards are accepted below the micropurchase threshold
- 9b. Government purchase cards are accepted above the micropurchase threshold
10. Foreign items (list items by country of origin): *Not Applicable*
- 11a. Time of delivery: *As negotiated between Contractor and Ordering Agency*
- 11b. Items available for expedited delivery: *Contact Contractor*
- 11c. Overnight and 2-day delivery: *Contact Contractor*
- 11d. Urgent Requirements: *Contact Contractor*
12. F.O.B. Point: *Destination*
- 13a. Ordering address:

QinetiQ North America, Inc.
11091 Sunset Hills Rd., Ste 200
Reston, VA, 20190-5378

- 13b. Ordering Procedures: *For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.*
14. Payment address:
- QinetiQ North America, Inc.
100 Sun Avenue NE, Suite 500
Albuquerque, NM 87109
Attn: Accounts Payable*
15. Warranty provision: *Not Applicable*
16. Export packing charges: *Not Applicable*
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): *None*
18. Terms and conditions of rental, maintenance, and repair: *Not Applicable*
19. Terms and conditions of installation: *Not Applicable*
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: *Not Applicable*
- 20a. Terms and conditions for any other services: *Not Applicable*
21. List of service and distribution points: *Not Applicable*
22. List of participating dealers: *Not Applicable*
23. Preventive maintenance: *Not Applicable*
24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*
25. Data Universal Number System (DUNS) number: *613194799*
26. Notification regarding registration in the System for Award Management (SAM) database. *CAGE Code: 4CGE4*

QINETIQ NORTH AMERICA, INC.

LABOR CATEGORY DESCRIPTIONS

Education substituted for general experience:

Formal education resulting in a Bachelor's, Master's or Ph.D. degree may be substituted as the equivalent of four (4) years of experience for each degree earned.

Experience substituted for formal education:

Four (4) years of experience in a related field or discipline may be substituted for a Bachelor's degree.

Eight (8) years of experience in a related field or discipline may be substituted for a Master's degree.

Ten (10) years of experience in a related field or discipline may be substituted for a Ph.D. degree.

1 - Task Administrative Assistant

Responsibilities Responsible for developing, drafting, writing and editing reports, briefs, proposals, and other documents in support of a client's requirements. Interfaces with personnel to coordinate meetings, maintain logs, records and files, provides end-user support, and performs general administrative duties. Assists in budgetary and financial management. Must be capable of working independently. Must be able to communicate orally and in writing with all levels of an organization as required.

Educational Requirements High school graduate or equivalent.

Experience Requirements Two years of general experience in office automation developing, writing, proof-reading, editing reports, proposal and documents in support of IT operations.

2 - Task Service Support

Responsibilities Responsible for operational support of off-line equipment such as bursters, collators, sorters, reproducers, interpreters, stocking computer supplies, distributing forms and reports, providing end-user support, and other routine tasks.

Educational Requirements High school graduate or equivalent.

Experience Requirements Six months of general work experience.

3 - Documentation Specialist

Responsibilities Responsible for preparing and/or maintaining systems, programming and operations documentation, procedures and methods, including user reference manuals. Maintains a current internal documentation library. Provides or coordinates documentation services as required. Ensures accuracy of technical documentation. Knowledge and basic understanding of all aspects of proofreading, including grammar and spelling. Able to work independently at the highest level of all phases of documentation. Composes and finalizes IT documentation, including specifications and user manuals, in the style and format required by the task.

Educational Requirements High school graduate or equivalent.

Experience Requirements Two years of experience in technical writing and documentation.

4 - Subject Matter Expert

Responsibilities	Provides extremely high-level subject matter expertise for work described in the task. Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and implementation advice on complex problems which require doctorate level knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, training and presentation phases. Applies principles, methods, and knowledge of specific functional areas of expertise to specific task order requirements. Provides advice on esoteric problems which requires extensive knowledge of the subject matter. Designs and prepares technical reports, studies, and related documentation, makes charts and graphs to record results, prepares and delivers presentations, training, and briefings as required by the task order.
Educational Requirements	PhD from an accredited college or university in the specific subject matter discipline as identified in the statement of work.
Experience Requirements	Five years of task related experience in the identified field of study or specialization. Experience may not include PhD and Master's education.

5 - Business Subject Matter Specialist

Responsibilities	Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems which require extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods and knowledge of the functional area of expertise to specific task order requirements, advanced business, management and administrative principles and methods to exceptionally difficult technical problems in Government program and administrative applications to arrive at automated solutions. Designs and prepares technical reports and related documentation, makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order. Technical support includes technical advice on security requirements for highly specialized applications, technical report preparation or other services as required by the task order.
Educational Requirements	Bachelor's degree from an accredited college or university which provides substantial knowledge useful in managing large, complex IT projects, or is closely related to the work to be automated.
Experience Requirements	Four years of intensive and progressive experience in the individual's field of study and specialization.

6 - Technical Subject Matter Specialist, Senior

Responsibilities	Applies subject matter knowledge to high-level analysis, design, development, integration, installation, documentation and implementation. Resolves problems, which require an intimate knowledge of the related technical subject matter. Applies principals and methods of the subject matter to specialized solutions. Includes but not limited to; medical and legal transcription, environmental, scientific, and logistical support activities.
Educational Requirements	Applicable functional area certification or two years undergraduate education.
Experience Requirements	Ten years of intensive and progressive experience in the applicable specialty field.

7 - Technical Subject Matter Specialist, Associate

Responsibilities	Applies subject matter knowledge to high-level analysis, design, development, integration, installation, documentation and implementation. Resolves problems which require an intimate knowledge of the related technical subject matter. Applies principals and methods of the subject matter to specialized solutions. Includes but not limited to; medical and legal transcription, environmental, scientific, and logistical support activities.
Educational Requirements	Applicable functional area certification or two years undergraduate education.
Experience Requirements	Two years of intensive and progressive experience in the applicable specialty field.

8 - Applications Systems Analyst/Programmer, Lead

Responsibilities	Formulates and defines system scope and objectives for assigned projects. Prepares detailed specifications for programs. Responsible for program design, coding, testing, debugging and documentation. Has full technical knowledge and responsibility of all phases of applications systems analysis and programming. Understands the business or function for which application is designed. Duties also include instructing, directing and checking the work of other systems analysts and programming personnel. Responsible for quality assurance review. Responsible for directing and monitoring the work of team members.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline.
Experience Requirements	Seven years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific setting using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies. Must have managed or had significant involvement with complex or substantive information technology projects including one year of experience in management and supervision.

9 - Software Systems Engineer, Lead

Responsibilities	Formulates and defines specifications for operating system applications or modifies and maintains existing applications using engineering releases and utilities from the manufacturer. Responsible for program design, coding, testing, debugging and documentation. Responsible for applications dealing with the overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting and advanced mathematical/scientific software packages. Instructs, directs, and checks the work of other task personnel. Responsible for quality assurance review and the evaluation of existing and new software products.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline.
Experience Requirements	Seven years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies. Must have managed or had significant involvement with complex or substantive information technology projects including one year of experience demonstrating management and supervision capabilities.

10 - Software Systems Engineer, Intermediate

Responsibilities	Works from specifications to develop or modify operating systems applications. Assists with design, coding, benchmark testing, debugging and documentation of programs. Applications generally dealing with utility programs, job control language, macros, subroutines and other control modules. Works on most phases of software systems programming applications, and may require instruction and guidance in other phases.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited training institution.
Experience Requirements	Two years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

11 - Database Manager/Administrator

Responsibilities	Administers computerized databases. Assigns personnel to various projects and directs their activities; reviews and evaluates their work and prepares performance reports. Confers with and advises subordinates on administrative policies and procedures, technical problems, priorities and methods. Consults with and advises users of the various databases. Projects long-range requirements for database administration and design in conjunction with other managers in the information systems function. Prepares activity and progress reports regarding the database management section.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline or an applicable training certificate from an accredited training institution.
Experience Requirements	Seven years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

12 - Quality Assurance Specialist, Lead

Responsibilities	Responsible for development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract. Responsible for verifying that each functional component of the software project follows a defined process which is in conformance with contractual requirements. Reports findings to project staff, line management of the organization, and the customer, as appropriate. Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited institution.
Experience Requirements	Seven years experience of increasing complexity with the planning, organization, and control of Software Quality Procedures for complex software development projects and experience in developing software and associated documents. Has experience with current and emerging technologies.

13 - Quality Assurance Specialist, Intermediate

Responsibilities	Responsible for development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract. Responsible for verifying that each functional component of the software project follows a defined process which is in conformance with contractual requirements. Reports findings to project staff, line management of the organization, and the customer, as appropriate. Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited institution.
Experience Requirements	Five years experience of increasing complexity with the planning, organization, and control of Software Quality Procedures for complex software development projects and experience in developing software and associated documents. Has experience with current and emerging technologies.

14 - Quality Assurance Specialist, Associate

Responsibilities	Supports development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract. Responsible for verifying that each functional component of the software project follows a defined process which is in conformance with contractual requirements. Reports findings to project staff, line management of the organization, and the customer, as appropriate. Supports independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited institution.
Experience Requirements	Two years experience with the planning, organization, and control of Software Quality Procedures for complex software development projects or experience in developing software and associated documents. Has familiarity with current and emerging technologies.

15 - Principal Business Process Reengineering Specialist

Responsibilities	Applies process improvement and reengineering methodologies and principles to conduct process modernization projects. Responsible for effective transitioning of existing project teams, and the facilitation of project teams in the accomplishment of project activities and objectives. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Key coordinator between multiple project teams to ensure enterprise-wide integration of reengineering efforts. Provides daily supervision and direction to Business Process Reengineering Specialist.
Educational Requirements	A Master's degree in Computer Science, Information Systems, Engineering, Business, Education, Management Sciences, Psychology, Human Resources Development/Management, or other related scientific or technical discipline.
Experience Requirements	This position requires a minimum of ten years experience, of which at least seven years must be specialized. Specialized experience may include: facilitation, training, methodology development and evaluation, process reengineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices and supervision of Business Process Reengineering Specialist. With a Ph.D. (in the fields described above): 8 years general experience of which at least 6 years must be specialized experience is required. With a Bachelor's degree in Computer Science, Information Systems, Engineering, or other related scientific or technical discipline and 12 years general experience of which at least 9 must be specialized experience, a Masters degree is not required.

16 - Senior Business Case Analyst

Responsibilities Develops formulas for calculating existing and future costs, researches current financial indices, develops details of actual cost of IT system using standard quantitative analyses. Develops and documents assumptions. Prepares investment analysis reports.

Educational Requirements MBA required.

Experience Requirements Ten years experience in accounting and investment analysis, broad understanding of Government accounting methodologies, generally accepted accounting practices, investment analyses including opportunity costs, time value of money, etc.

17 - Business Case Analysis Specialist

Responsibilities Identifies costs for existing IT systems (maintenance, operations, etc). Identifies life cycle costs for proposed IT systems (development, operations, maintenance). Identifies cost savings/cost avoidance associated with retirement of old system or improved performance of new system. Briefs senior Government executives on analyses.

Educational Requirements MBA required.

Experience Requirements Five years experience in accounting and investment analysis, in-depth understanding of Government accounting methodologies, generally accepted accounting practices, and investment analyses including opportunity costs, time value of money, etc.

18 - Computer Operations Manager

Responsibilities Supervises all personnel engaged in the operation and support of the computer system(s) and peripheral equipment in large scale or multi-shift operations. Supervises complex operations, which involve two or more additional functions such as, but not limited to, network operations, systems software support, production support activities, electronic input or tape library activities. Identifies processing requirements and schedules job streams for computer runs. Responsible for the security and routing of input and output data, problem isolation and restart/recovery, interpreting technical documentation standards, and prepares documentation according to the standards, and interfacing with contractor employees and Government personnel. In the event of a malfunction, confers with technical personnel (i.e., equipment/software vendor) and directs subordinate personnel of appropriate course of action. Additional duties include the writing, editing, or graphic presentation of technical information. Must have knowledge of applicable computer hardware configurations.

Educational Requirements High school graduate or equivalent.

Experience Requirements Five years of progressive experience in operating computer systems; including two years in supervising personnel operating computer systems. One-year experience as supervisor and manager in a multi-shift environment.

19 - Computer Operator, Senior

Responsibilities Monitors and controls one or more mini or mainframe computers by operating the central console or on-line terminals. Studies program operating instruction sheets to determine equipment setup and run operations. Continuously observes the operation of the console panel, storage devices, printers, and the action of the console printer to monitor the system and determine the point of equipment or program failure. Manipulates controls in accordance with standard procedures to rearrange sequence of job steps to continue operations when individual units of the system malfunction. Confers with software systems engineering or applications programming personnel in the event errors requires a changed of instructions or sequence of operations. Maintains operating records such as machine performance and production reports.

Educational Requirements High school graduate or equivalent.

Experience Requirements Three years of experience in operating computer systems, including one year of experience supervising assigned personnel.

20 - Computer Operator, Intermediate

Responsibilities Under general supervision, monitors and controls computers by operating the central console or on-line terminals. Operates auxiliary equipment directly associated with the computer. Maintains records regarding output units and supply inventories. Assists in manipulating controls to rearrange sequence of job steps to continue operations when individual units of the system malfunction. Works on most phases of computer operations, and may require some instruction and guidance for other phases.

Educational Requirements High school graduate or equivalent.

Experience Requirements Two years of experience in operating computer systems.

21 - Electronic Input Operator, Lead

Responsibilities Has full technical knowledge of data entry devices. May instruct, direct and check the work of other electronic input operators. Assists in scheduling data entry functions. Operates data entry devices in recording a variety of data; verifies data entered. Performs routine data preparation and distribution.

Educational Requirements High school graduate or equivalent.

Experience Requirements Three years experience in electronic input and verification via various input devices. Includes one year of experience supervising if assigned as task or functional lead. Capable of allocating work to operators to maximize output.

22 - Electronic Input Operator

Responsibilities Operates data entry devices in recording a variety of data; verifies data entered. Performs routine data preparation and distribution.

Educational Requirements High school graduate or equivalent.

Experience Requirements One year of electronic input and verification experience utilizing various input devices.

23 - Specialized Electronic Input Operator

Responsibilities Has full technical knowledge of data entry devices and specialized terminology/data. This data may encompass terminology related to environmental, legal, medical, etc. fields. May instruct, direct and check the work of other electronic input operators. Assists in scheduling data entry functions. Operates data entry devices in recording a variety of data; verifies data entered. Performs routine data preparation and distribution.

Educational Requirements High school graduate or equivalent.

Experience Requirements Three years experience in electronic input and verification via various input devices. Includes one year of experience supervising if assigned as task or functional lead. One year of experience with task related terminology. Capable of allocating work to operators to maximize output.

24 - Site Manager

Responsibilities	Responsible for applications systems analysis and programming activities for a Government site, facility or multiple locations. Identifies changes in computer and systems technology and interprets their meaning to senior management, bringing current and future knowledge of technology and systems as applied to the client's requirements. Provides technical assistance to facilitate planning and directing the design, installation, modification and operation of an information systems capability. Prepares long and short-range plans for application selection, systems development, systems maintenance, production activities and for necessary support resources. Also responsible for applications systems analysis and programming activities for a group or section. Responsible for feasibility studies, time and cost estimates, and the establishment and implementation of new and revised applications systems and programs. Assists in projecting software and hardware requirements. Assigns personnel to various projects and directs their activities; reviews and evaluates their work and prepares performance reports. Confers with and advises subordinates on administrative policies and procedures, technical problems, priorities and methods. Consults with personnel in other information systems sections to coordinate activities. Prepares activity and progress reports regarding the activities of the applications systems and programming section. Confers and consults with Government personnel regarding performance and scheduling issues on tasks.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering or a mathematics-intensive discipline or major field of study which either provided substantial knowledge useful in managing large complex Automated Information Systems (AIS) projects or is closely related to the work as described and required by the task.
Experience Requirements	Ten years of progressive and intensive experience managing, with at least two years of relevant experience in a position with duties commensurate to those defined in the task order requirement. Or five years specialized experience in a position with duties commensurate to those defined in the task order requirement.

25 - Operations Systems Manager

Responsibilities	Provides assistance for all information systems operations activities, including computer and telecommunications operations, data entry, data control, operations support and operating systems programming. Provides input to policy level discussions regarding standards and budget constraints. Assigns task personnel to projects and directs their activities; reviews and evaluates their work and prepares performance reports. Confers with and advises subordinates on administrative policies and procedures, technical problems, priorities and methods. Consults with personnel in other information systems sections to coordinate activities. Prepares activity and progress reports regarding information systems operations.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering or a mathematics-intensive discipline or major field of study which either provided substantial knowledge useful in managing large complex AIS projects or is closely related to the work as described and required by the task.
Experience Requirements	Ten years of progressive and intensive experience managing with at least two years of relevant experience in a position with duties commensurate to those defined in the task order requirement. Or five years of specialized experience in a position with duties commensurate to those defined in the task order requirement. Familiarity with Federal acquisition laws, regulations, policies and procedures.

26 - Strategic Planner, Senior

Responsibilities	Responsible for strategic planning of large projects or a significant segment of a strategic planning portion of a large complex project. Provides the overall approach to clarify mission statements so they can be used as springboards in envisioning their desired future. Organizes, directs, and coordinates strategic planning activities. Responsible for the strategic vision. Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process and prioritizes those initiatives. Meets with appropriate Government management personnel, other contractor managers, and client agency representatives. Formulates and reviews strategic plans, ensures continuity plans grow out of definitions of agencies' business functions and the processes required for achieving outcomes. Ensures agencies build on their strategic planning efforts of prior years, revisiting their mission, vision, and goals in light of the strategic plan, and changing opportunities. Must have excellent oral and written communication skills, with a demonstrated capability for dealing with all levels of management personnel, contractor managers, and client representatives. Responsible for ensuring coordination between subordinates and Strategic Planning functions within the organization and between those planning functions and appropriate Government personnel. Takes appropriate action and coordinates policies and activities with appropriate Government personnel, as required.
Educational Requirements	'Master's degree or higher from an accredited college or university, or experience through an organizational position representative of a corporate senior position of a firm with revenue in excess of \$50 million, supported by a Bachelor's degree in an IT related field, systems management, engineering, mathematics or scientific related field or in business administration
Experience Requirements	Ten years of intensive and progressive experience in planning, IT, communications or engineering programs, which include: five years experience in one or all of the following: strategic planning, business planning, information technology resource and capital planning, business process reengineering planning, advanced project planning, business area analysis planning, business requirements analysis planning, two years of intensive and progressive planning experience in diverse locations, one year managing similar projects. Direct experience with business planning methods and techniques including establishing goals, objectives, and performance measures and identifying critical success factors. Experience with executive-level interviewing and group facilitation. Knowledge of governmental operations and performance-based budgeting.

27 - Strategic Planner, Intermediate

Responsibilities	Responsible for strategic planning of large projects or significant segment of a strategic planning portion of a large complex project. Organizes, directs, and coordinates strategic planning activities. Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process, prioritizing those initiatives. Meets with appropriate Government management personnel, other contractor managers, and client agency representatives. Formulates and reviews strategic plans, ensures continuity plans grow out of definitions of agencies' business functions and the processes required for achieving outcomes. Ensures agencies build on their strategic planning efforts of prior years, revisiting their mission, vision, and goals in light of the strategic plan, and changing opportunities. Must have excellent oral and written communication skills, with a demonstrated capability for dealing with management personnel, contractor managers, and client representatives. Leads a team in the initiating, planning, controlling, executing, strategic tasks of a project or segment of a project. Utilizes refined techniques for identifying, eliminating or mitigating solution, project, and business risk. Understands customer, industry and business trends. Applies this understanding to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information, situations, and implement actions, independently and or through the management team to ensure project objectives are met. Responsible for ensuring coordination with subordinate and Strategic Planning functions within the organization and between those planning functions and appropriate Government personnel. Takes appropriate action and coordinates policies and
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	activities with appropriate Government personnel, as required.
Educational Requirements	Bachelor's degree from an accredited college or university in an IT related field, systems management, engineering, mathematics or scientific related field or in business administration.
Experience Requirements	Seven years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 12 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

28 - Strategic Planner, Associate

Responsibilities	Responsible for strategic planning of a sub-task of a large complex project. Organizes, directs, and coordinates strategic planning activities. Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process, prioritizing those initiatives. Interfaces with appropriate Government management personnel, other contractor managers, and client agency representatives. Reviews strategic plans, ensures continuity plans grow out of definitions of agencies' business functions and the processes required for achieving outcomes. Ensures agencies build on their strategic planning efforts of prior years, revisiting their mission, vision, and goals in light of the strategic plan, and changing opportunities. Must have excellent oral and written communication skills, with a demonstrated capability for dealing with management personnel, contractor managers, and client representatives. Leads a sub-team in the initiating, planning, controlling, executing, strategic tasks of a segment of a project. Utilizes refined techniques for identifying, eliminating or mitigating solution, project, and business risk. Understands customer, industry and business trends. Applies this understanding to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implements actions, independently and or through the management team to ensure project objectives are met. Responsible for ensuring coordination with subordinate personnel and Strategic Planning functions within the organization and between those planning functions and appropriate Government personnel. Takes appropriate action and coordinates policies and activities with appropriate Government personnel, as required.
Educational Requirements	Bachelor's degree from an accredited college or university in an IT related field, systems management, engineering, mathematics or scientific related field or in business administration.
Experience Requirements	Five years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 12 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

29 - Systems Management Technologist

Responsibilities	Analyzes, develops, operates, and maintains software libraries and catalogs. Provides support and direction for user groups in the use of the software/hardware systems and programs to support an integrated system. Establishes and implements system policy, procedures and standards, and ensures their conformance with information systems goals and procedures. Ensures that security procedures are implemented and enforced. Provides logistics support and training in the effective use of automated systems and data communications.
Educational Requirements	High school graduate or equivalent.
Experience Requirements	Two years of experience in operating computer systems, systems management, and automated systems.

30 - Systems Engineer, Senior

Responsibilities	Performs a variety of systems engineering tasks and activities independently, which are broad in nature and are concerned with major systems design, integration, and implementation, including personnel, hardware, software, budgetary, and support facilities and/or equipment.
Educational Requirements	Bachelor's degree from an accredited college or university in engineering or a mathematics-intensive discipline.
Experience Requirements	Five years of intensive and progressive experience in the individual's field of study and specialization.

31 - Modeling and Simulation Specialist

Responsibilities	Expert in modeling and simulation functions or operations such as, but not limited to exercises, plans, coordination, demonstrations, and instruction in the fields such as, but not limited to health, environmental, transportation, law enforcement, military, and civil agencies. Provides supervision and guidance on the proper operation and use of simulation models and exercises. May support live, constructive, or virtual training.
Educational Requirements	Bachelor's Degree from an accredited college or university with a curriculum or major field of study or seven years of related experience.
Experience Requirements	Five years of increasingly complex and progressive experience in subject matter related to simulation models being used.

32 - Logistics Specialist

Responsibilities	Prepares logistics support documentation and source data, such as logistics operational management/user documents, integrated logistics support plans, user logistics support summaries, post-production support plans, and logistics implementation plans. Implements logistics plans, databases, and support files to support the fielding of new complex information systems or major modifications. Applies logistics principles and methods to specialized logistics solutions. Performs logistics database management functions. Performs logistics inventories and related logistics functions. Works independently and leads the implementation of logistics discipline.
Educational Requirements	High school graduate or equivalent and applicable functional area certification or two years undergraduate education.
Experience Requirements	This position requires a minimum of three years experience, of which at least one year must be specialized. Experience in various logistics support functions and their automated support systems, involving maintenance planning, personnel planning, training, support equipment, test equipment, technical and logistics data, facilities support, supply support and warehousing. Specialized experience includes knowledge of logistics management principles and procedures, logistics documentation and automated logistics applications. General experience includes general logistics warehousing functions and documentation. Demonstrated ability to communicate well, both orally and in writing.

33 - Engineering Subject Matter Specialist

Responsibilities	Provides technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems which require high-level knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation and presentation phases. Applies principles, methods and knowledge of the functional area of expertise to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and mathematical applications to arrive at automated solutions. Designs and prepares technical reports, data bases, studies, and related documentation, makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order. Technical support includes technical advice on security requirements for highly specialized IT applications, technical report preparation or other services as required by the task order.
Educational	Bachelor's degree from an accredited college or university in engineering or a mathematics-

Requirements intensive discipline which provides substantial knowledge useful in managing large, complex projects, is closely related to the work to be automated, or is a task-related engineering discipline.

Experience Five years of intensive and progressive experience in the individual's field of study and specialization.

Requirements

34 - Technician, Senior

Responsibilities Provides high level functional and IT analysis, design, development, integration, documentation, and implementation assistance on problems which require a thorough knowledge of the related technical subject matter for effective system deployment. Participates in all phases of systems development. Applies principles and methods of the functional area to difficult problems in technical areas to arrive at automated solutions. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order.

Educational Requirements High school graduate or equivalent.

Experience Requirements Ten years of intensive and progressive experience in functional or IT analysis/programming of subject matter closely related to the work to be automated.

35 - Technician, Intermediate

Responsibilities Provides functional and IT analysis, design, development, integration, documentation, and implementation assistance on problems which require a thorough knowledge of the related technical subject matter for effective system deployment. Participates in all phases of systems development. Applies principles and methods of the functional area to difficult problems in technical areas to arrive at automated solutions. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order.

Educational Requirements High school graduate or equivalent.

Experience Requirements Five years of intensive and progressive experience in functional or IT analysis/programming of subject matter closely related to the work to be automated.

36 - Technician, Associate

Responsibilities Provides functional and IT analysis, design, development, integration, documentation, and implementation assistance on problems which require a thorough knowledge of the related technical subject matter for effective system deployment. Participates in all phases of systems development. Applies principles and methods of the functional area to difficult problems in technical areas to arrive at automated solutions. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepares and delivers presentations and briefings as required by the task order.

Educational Requirements High school graduate or equivalent.

Experience Requirements Six months of intensive and progressive experience in functional or IT analysis/programming of subject matter closely related to the work to be automated.

37 - Technical Subject Matter Specialist, Intermediate

Responsibilities Applies subject matter knowledge to high level analysis, design, development, modeling, simulation, integration, installation, documentation and implementation. Resolves problems, which require an intimate knowledge of the related technical subject matter. Applies principles and methods of the subject matter to specialized solutions. Includes but not limited to; medical and legal transcription, environmental, scientific, maintenance and repair processes, and logistical support activities.

Educational Requirements Applicable functional area certification or two years undergraduate education.

Experience Requirements Five years of intensive and progressive experience in the applicable specialty field.

Requirements

38 - Database Analyst/Programmer, Senior

Responsibilities	Designs, implements and maintains complex databases. Includes maintenance of database dictionaries, overall monitoring of standards and procedures, and integration of systems through database design. Works at the highest level of all phases of database management.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited training institution.
Experience Requirements	Five years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

39 - Database Analyst/ Programmer, Intermediate

Responsibilities	Designs, implements, and maintains moderately complex databases. Includes maintenance of database dictionaries and integration of systems through database design. Works on most phases of database administration.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in managing large, complex AIS projects, is closely related to the work to be automated, and/or in a computer science, information system, a physical science, engineering or a mathematics-intensive discipline or an applicable training certificate from an accredited training institution.
Experience Requirements	Two years of increasingly complex and progressive experience in performing systems analysis, development, and implementation of business, mathematical, or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

40 - Network Engineer

Responsibilities	Tests and analyzes all elements of the network facilities including power, software, communications devices, lines, modems and terminals and for the overall integration of the enterprise network. Responsible for the planning, design, installation, maintenance, management and coordination of the network. Monitors and controls the performance and status of the network resources. Utilizes software and hardware tools, identifies and diagnoses complex problems and factors affecting network performance. Maintains technical currency and studies vendor products to determine those which best meet client needs. Provides guidance and direction for less experienced network support technicians.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering or a mathematics-intensive discipline or an applicable technical training certificate from an accredited training institution.
Experience Requirements	Seven years of increasingly complex and progressive experience in computer system/network engineering. Includes two years of specialized experience related to the task.

41 - Network/Hardware Support Technician, Senior

Responsibilities	Monitors and responds to complex hardware, software and network problems utilizing a variety of hardware and software testing tools and techniques. Provides primary interface with vendor support service groups or provides internal analysis and support to ensure appropriate notification during outages or period of degraded system performance. Provides LAN server support. Requires extensive knowledge of PC/LAN communications hardware and software in multi-protocol environment, and network management software. May function as task lead providing guidance and training for less experienced technicians.
Educational Requirements	High school graduate or equivalent.
Experience Requirements	Five years of increasingly complex and progressive experience in computer system/network engineering. Includes two years of specialized experience related to the task.

42 - Network/Hardware Support Technician, Intermediate

Responsibilities Monitors and responds to hardware, software, and network problems utilizing hardware and software testing tools and techniques. Interfaces with vendor support service groups to ensure appropriate notification during outages or period of degraded system performance. Assists with installation of terminals and associated hardware. Provides LAN server support. Requires strong knowledge of PC/LAN communications hardware and software, in multi-protocol environment, and network management software. In support of microcomputer applications, analyzes requirements; creates, designs and develops requirements in required media; provides program support; tests, debugs and writes documentation as required. May have responsibilities for providing customer assistance support in setting up microcomputers and/or installing software packages. Provides user training for hardware/software products; identifies problems and resolves hardware/software/network malfunctions; performs minor hardware/software/network maintenance such as board replacement, cable switching, communication assistance, hardware (CRTs, printers) installation/replacement; interfaces with mainframe, CAD/CAM, digitizers, LANs, provides analysis support for such requirements.

Educational Requirements High school graduate or equivalent.

Experience Requirements Three years of increasingly complex and progressive experience in computer system/ network engineering. Includes one year of specialized experience related to the task.

43 - Hardware Engineer, Senior

Responsibilities Provides functional and empirical analysis related to the design, development, and implementation of hardware for products including, but not limited to, the circuit design of components, development of structure specifications of a personal computer, and the design of a computer display unit. Participates in the development of test strategies, devices, and systems. Possesses and applies a comprehensive knowledge of a particular field of specialization to the completion of significant assignments. Plans and conducts assignments, generally involving the larger and more important projects or more than one project. Evaluates progress and results and recommends major changes in procedures. May lead or direct projects.

Educational Requirements Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited institution.

Experience Requirements Ten years of intensive and progressive experience in a computer related field including development and design of complex hardware and communications systems.

44 - Hardware Engineer, Intermediate

Responsibilities Provides functional and empirical analysis related to the design, development, and implementation of hardware for products including, but not limited to, the circuit design of components, development of structure specifications of a personal computer, and the design of a computer display unit. Participates in the development of test strategies, devices, and systems. Possesses and applies a comprehensive knowledge of a particular field of specialization to the completion of complex assignments. Under general supervision, plans, conducts and supervises assignments. Reviews progress and evaluates results. Recommends changes in procedures. Plans and assigns personnel for given projects or tasks.

Educational Requirements Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited institution.

Experience Requirements Five years of intensive and progressive experience in a computer related field including development and design of complex hardware and communications systems.

45 - Hardware Engineer, Associate

Responsibilities	Provides functional and empirical analysis related to the design, development, and implementation of hardware for products including, but not limited to, the circuit design of components, development of structure specifications of a personal computer, and the design of a computer display unit. Participates in the development of test strategies, devices, and systems. Knows and uses well the fundamental concepts, practices, and procedures of a particular field of specialization. Under supervision, performs work that is varied and that may be somewhat difficult in character, but usually involves limited responsibility.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, mathematics, or engineering or a mathematics-intensive discipline, or an applicable training certificate from an accredited institution.
Experience Requirements	Two years of intensive and progressive experience in a computer related field including development and design of hardware and communications systems.

46 - Executive Project Manager

Responsibilities	Responsible for large complex projects. Leads team on large complex projects. Translates customer requirements into formal agreements and plans to culminate in customer acceptance or results. Expert knowledge of business processes, specifically in Client Relationship Management (CRM). Responsible for performance, cost, scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment/ industry/technology/discipline trends. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project (or segment of a project) to produce the solution deliverable. Execute a wide range of process activities beginning with the request for proposal through development, test, and final delivery. Anticipates future customer, industry, and business trends. Applies this understanding to complex problems to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implements actions independently and or through the management team, to ensure project objectives are met. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools and solution components. Possesses significant breadth of knowledge in business matters, finance, planning, and forecasting and personnel order to manage team staff and business matters.
Educational Requirements	Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.
Experience Requirements	Eleven years of intensive and progressive experience demonstrating the required proficiency levels related to task Education may be substituted with 15 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

47 - Senior Project Manager

Responsibilities	Responsible for large projects or significant segment of a large complex project. Leads team on large projects or significant segment of large complex projects. Translate customer requirements into formal agreements and plans to culminate in customer acceptance of results, or have acceptance in the targeted market, while meeting business objectives. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project or segment of a project to produce the solution deliverable. Execute a wide range of process activities beginning with the request for proposal through development, test and final delivery. Formulates partnerships between customer, suppliers and staff. Anticipates potential project related problems. Utilizes refined techniques for identifying, eliminating or mitigating solution, project, and business risk. Understands customer, industry and business trends. Applies this understanding to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implement actions, independently and or through the management team to ensure project objectives are met. Analyzes new and complex project
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related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components.

Educational Requirements Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.
Experience Requirements Six years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 10 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

48 - Consultant

Responsibilities Leads major portions of large or medium projects, and leads small projects autonomously. Gathers facts through research, interviewing, surveys, etc. analyze the client's business, draw conclusions, prepare final reports and gives presentations. Is proficient in the use of key analysis and graphics tools. Uses in-depth consultative skills and business knowledge based on accumulated experience and education aligned to practice business objectives and processes.

Educational Requirements Bachelor's degree from an accredited college or university which provides substantial knowledge of the information sciences.
Experience Requirements Five years of intensive and progressive experience demonstrating the required proficiency levels related to task. Education may be substituted with 9 years of intensive and progressive experience demonstrating the required proficiency levels related to task.

49 - Communication Analyst, Senior

Responsibilities Under general direction, assists in the planning, design, and implementation of communications networks. Responsible primarily for the assessment and optimization of network design through review and assessment of user needs, conducts feasibility studies for large projects, develops requests for proposals, evaluates vendor products and makes recommendations on selection. May function as lead position providing guidance and training to less experienced analyst.

Educational Requirements High school graduate with applicable training certificate from an accredited training institution.
Experience Requirements Requires 7 years experience in telecommunications, with strong emphasis in network design, traffic engineering, equipment vendors, and carriers.

50 - Communication Analyst, Intermediate

Responsibilities Plans, designs, and implements communication networks. Responsible for providing assistance and technical support for network design activities. Assists in the review/assessment of user needs; may conduct feasibility studies for projects; may assist in the evaluation and selection of equipment.

Educational Requirements High school graduate with applicable training certificate from an accredited training institution.
Experience Requirements Requires 3 years experience in telecommunications, with strong emphasis in network design, traffic engineering, equipment vendors, and carriers.

51 - Communications Installer, Senior

Responsibilities Will perform complex activities involved with the implementation of communications media to include installation, testing, troubleshooting and repair of equipment. Media may include cables such as telephone, coaxial and fiber optic, wireless, RF, light and new and emerging technologies. Locates and diagnoses signal transmission defects using various test equipment and visual inspection of the media. Uses tools and related test equipment, ground power equipment, and pressure equipment. Prepares necessary written reports. Is expected to communicate effectively with technical and management personnel as required. Installations must be accomplished to comply with applicable codes and technical specifications. Installs media with a high degree of technical competency or complexity.

Educational Requirements High school graduate or equivalent.
Experience Requirements Five years of experience in installing, modifying, and troubleshooting communications media and applicable certificate(s).

52 - Communications Installer, Intermediate

Responsibilities	Will perform complex activities involved with the implementation of communications media to include installation, testing, troubleshooting and repair of equipment. Media may include cables such as telephone, coaxial and fiber optic, wireless, RF, light and new and emerging technologies. Locates and diagnoses signal transmission defects using various test equipment and visual inspection of the media. Uses tools and related test equipment, ground power equipment, and pressure equipment. Prepares necessary written reports. Is expected to communicate effectively with technical and management personnel as required. Installations must be accomplished to comply with applicable codes and technical specifications. Installs media with a moderate degree of technical competency or complexity.
Educational Requirements	High school graduate or equivalent
Experience Requirements	Three years of experience in installing, modifying, and troubleshooting communications media and applicable certificate(s).

53 - Communications Installer, Associate

Responsibilities	Will perform complex activities involved with the implementation of communications media to include installation, testing, troubleshooting and repair of equipment. Media may include cables such as telephone, coaxial and fiber optic, wireless, RF, light and new and emerging technologies. Locates and diagnoses signal transmission defects using various test equipment and visual inspection of the media. Uses tools and related test equipment, ground power equipment, and pressure equipment. Prepares necessary written reports. Is expected to communicate effectively with technical and management personnel as required. Installations must be accomplished to comply with applicable codes and technical specifications. Installs media with a basic degree of technical competency or complexity.
Educational Requirements	High school graduate or equivalent.
Experience Requirements	One year of experience in installing, modifying, and troubleshooting communications media and applicable certificate(s).

54 - Principal Industry/Functional Area Expert

Responsibilities	Recognized for strong expertise in industry issues and trends. Utilize functional area expertise gained through direct industry experience to assess the operational and functional baseline of an organization and its organizational components. Examples of the functional areas would include Human Resources, Finance, Supply, Service, etc. Work with senior managers and executives to provide industry vision and strategic direction with regard to their enterprise. Guide the determination of information technology inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Generate functional area strategies for enhanced IT operations in a cross-functional area mode throughout the organization. Participate in account strategy sessions, strategic assessments and design reviews to validate enterprise approach and associated work products, such as ERP implementations. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.
Experience Requirements	Ten years or Master's degree and 6 years or PhD and 4 years of general IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

55 - Senior Industry/Functional Area Specialist

Responsibilities	Recognized for understanding and communicating common best practices for the industry. Utilize a knowledge base to create conceptual business models and to point out relevant issues and considerations in selecting application software packages, such as those provided by ERP vendors. Assess the operational and functional baseline of an organization and its organizational components, and help to define the direction and strategy for an engagement while ensuring the organizational needs are being addressed. Examples of the functional areas would include Human Resources, Finance, Supply, Service, etc. Work with senior managers to provide industry vision and guidance with regard to their industry. Lead the determination and classification of information technology inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Support the development of functional area strategies for enhanced IT operations in a cross-functional area mode throughout the organization. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines, able to work on multiple tasks. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.
Experience Requirements	Bachelor's degree and 6 years or Master's and 4 years or PhD and 2 years of general IT experience, including formal training and 1 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

56 - Principal ERP Product Expert

Responsibilities	Recognized for in-depth knowledge of a specific product or families of enterprise applications, such as ERP products, and associated applications interface technologies. Utilize technical area expertise to assess the operational and/or technical baseline of an organization as specifically associated with the functional components. Examples of the functional areas would include Human Resources, Finance, Supply, Service, etc. Work with information technology professionals to provide insight and advice to senior managers and executives, concerning the strategic direction and applicability of enterprise-based products. Take a lead role in contributing to the development of standards and best practices surrounding the use of enterprise products and applications. Provide technical insight into the determination of technical inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Generate technical strategies for enhanced operations, as well as ways to improve productivity across functional areas within the organization. Also responsible for developing and educating others with regard to product-specific best practices. Participate in technical assessments and reviews to validate the technical approach and associated work products, such as ERP implementations. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.

Experience Requirements Ten years or Master's degree and 6 years or PhD and 4 years of general IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

57 - Senior ERP Product Specialist

Responsibilities Recognized for enterprise application implementation expertise, such as with specific ERP products, across functional business areas within an organization. Utilize technical area expertise to assess, select, manage and implement enterprise application components, and to ensure that the technical solution solves the business problem as an organic part of the organization's operational and functional baseline. Examples of the functional areas would include Human Resources, Finance, Supply, Service, etc. Focus is in a specific product or technology family of technologies on multiple platforms, which is supplemented with a clear understanding of the business requirements and related applications issues. Work with product specialists to brief senior managers and end users on applications integration/functionality within the enterprise. Determine those technology inadequacies and/or deficiencies that affect the functional area's ability to support/meet organizational goals. Support technical strategies that will improve productivity across functional areas within the organization. Educate others with regard to product-specific best practices. Lead enterprise applications integration efforts and oversee the validation of associated work products. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines, able to work on multiple tasks. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Educational Requirements Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.

Experience Requirements Six years or Master's degree and 6 years or PhD and 4 years of general IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

58 - Principal ERP Business/Architectural Expert

Responsibilities Recognized for business and/or architectural expertise with regard to effectively adapting functional business requirements and processes to technical solutions based upon comprehensive enterprise application solution sets. Work with senior managers and executives to provide vision and strategic direction for those functional areas that support the defined business disciplines within the enterprise, and to provide insight into selecting the enterprise applications (such as ERP products) that set the direction and establish an approach for a technical solution. Analyzes ERP gap analysis and architecture for full-scale implementation. Designs ERP application interfaces and the solution infrastructure baseline across the functional areas of interest. Manages ERP development, implementation, integration, testing and follow on support. While considering the needs of specific business areas, as well as those of the enterprise, provide expertise on technology and industry trends that will affect enterprise solution sets, including technical platforms and network architectures. Lead technical design reviews, validate enterprise approaches, define application systems that support redesigned or improved business processes, recommend technical architectures that lead to comprehensive business solutions, and assess work products. Updates and debugs system problems to ensure functionality. Also responsible for developing and educating others with regard to the solution set for business and/or architecture-specific best practices. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on

investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Educational
Requirements
Experience
Requirements

Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.
Ten years or Master's degree and 6 years or PhD and 4 years of general IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

59 - Senior ERP Specialist

Responsibilities

Business and/or architectural expertise with regard to ensuring functional business requirements and process issues are resolved using comprehensive enterprise applications solution sets. Duties could include the following: works with senior managers to identify and solve functional area issues, design business area solutions, develop conceptual business models, translate functional area business requirements into technical requirements, and support the design and implementation of enterprise application solution sets (such as those provided by ERP products). Plans or generates databases and/or data models that are the results of business systems planning and data requirements planning. Provides the future business strategies as seen from a data point of view for the systems development and data base administration groups. Analyzes the enterprise information system baseline and perform a "gap analysis" between the baseline, the user operational requirements and the operating capability of enterprise application product sets. Establishes requirements associated with the "gap analysis" to develop enterprise wide systems that support organizational goals and missions. The Design Architecture includes the entire application, database, interface and communications infrastructure necessary to provide for present and future operational needs. Generates business architecture alternatives that address the technology and industry trends affecting enterprise solution sets. Reviews all implementation and support activities and provides technical direction to the programming functions. Supports technical design reviews, enterprise approach validations, and work product assessments. Supports the delivery of technical and business solutions based upon enterprise applications (ERP products based), and working independently to develop enterprise-based programs of medium to high complexity. Activities include the development, integration and deployment of enterprise solutions. Supports enterprise applications programming, workshops, documentation, training and user support. Produces business solution models, technical work products, unit-tested code, instructional courseware, data structures, user interfaces, documentation and enhanced logical processes that will effectively utilize enterprise applications. Provides work direction and guidance to other personnel; ensures accuracy of the work of other personnel, operates under deadlines, able to work on multiple tasks. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.

Educational
Requirements
Experience
Requirements

Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.
Seven years or Master's degree and 6 years or PhD and 4 years of general IT experience, including formal training and 3 years experience in BPR methods, plus training and 1 year experience in enterprise applications.

60 - ERP Analyst/Modeler

Responsibilities	Performs business and technical analyst functions and/or modeling to support the delivery of technical and business solutions based on enterprise applications (ERP products based). Duties include one or more of the following: workshop facilitation, business process data validation, enterprise application (ERP product) testing from a functional business area perspective, program development, unit testing of the application code (ERP product) from a technical perspective, work group/work session participation, delivery of technical and business solutions, independently develops enterprise-based programs of medium to high complexity, utilizes functional area expertise to create data base models and to assess the operational and functional data baseline. Works with senior managers to provide industry vision and strategic direction with regard to their data enterprise, provides input for systems development and data base, administration groups from a data point of view, performs business and technical designer functions, including making contributions to both the business and technical architecture components of the enterprise solution, supporting industry/functional area/business process specialists and experts, supporting architecture/product/ technology specialists and experts, reviews/assesses enterprise solution products for accuracy and consistency. Efforts include: the development, integration and deployment of enterprise solutions, enterprise applications programming, workshops, documentation, training and user support. Efforts can produce business solution models, data requirements plans, technical work products, unit-tested code, instructional courseware, data structures, user interfaces, documentation and enhanced logical processes that will effectively utilize enterprise applications. Activities related to the enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, procurement, ordering, manufacturing, decision support, information dissemination, planning to encompass the strategy, architecture and methodology for an enterprise modernization effort; selection, implementation and measure of packaged solutions for enterprise modernization; complete integration of applications with target data and defined processes.
Educational Requirements	Bachelor's degree from an accredited college or university in computer science, information systems, engineering, scientific or a mathematics-intensive discipline.
Experience Requirements	Four years of general IT experience, including formal training and 1 years experience in BPR methods, plus training and 1 year experience in data bases such as ORACLE, M204, SYBASE, INFORMIX, DB2, etc.

61 - Business Continuity Planning Manager

Responsibilities	Responsible for development, testing, and implementation, as required, of the Business Continuity Plan (BCP) to preserve the integrity of an organization. Duties include, but are not limited to, the following: Designs and develops the Business Continuity Plan; Works with Business Process Reengineering-type specialists; Works with Enterprise Resource Planning-type specialists to identify key personnel and critical staffing levels; Works with organization executives to recommend a rank ordering of the organization's business processes with respect to the relative importance within the organization's business domain; Recommends the rank ordering of the organization's business processes with respect to vulnerability; Works with Information Security-type specialists to conduct threat, risk, vulnerability assessments, and recommends disaster recovery strategies of both the IT and critical infrastructures supporting the business processes; Facilitates information assurance and disaster recovery planning; Evaluates the potential impact on the organization's business processes in relation to the information assurance and disaster recovery plans; Develops test plans and supports conducting the tests of the BCP; Develops the associated maintenance program to ensure BCP currency.
Educational Requirements	Bachelor's degree from an accredited college or university in business, computer science, information systems, engineering, scientific or a mathematics-intensive discipline
Experience Requirements	Eight years of progressive and intensive experience managing, with at least two years of relevant experience in a position with duties commensurate to those defined in the task order requirement, or five years of specialized experience in a position with duties commensurate to those defined in the task order requirement.

62 - Business Continuity Planning Analyst

Responsibilities	Assists in research and fact-finding to develop or modify business continuity plans. Assists in preparing detailed analyses of business processes. Assists in performance of statistical and financial analyses. Assists in preparing the business continuity plan. Assists in developing scenarios and scripts for validating business continuity plans. Performs business continuity plan testing support.
Educational Requirements	Bachelor's degree from an accredited college or university in business, computer science, information systems, engineering, scientific or a mathematics-intensive discipline is desired.
Experience Requirements	Three years of experience in supporting business continuity planning.

63 - Instructional Technologist, Senior

Responsibilities	Assesses, designs and conceptualizes training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies. Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Utilizes various iterative process-improvement and best methodologies in applied psychology, psychometrics, human factors engineering, educational measurement, and other related disciplines. Develops and maintains knowledge bases, conduct applied and advanced research methodologies, develop tests, surveys, training materials, data collection measures, statistical and other analysis, and identifies, conceptualizes and secures new research and development areas.
Educational Requirements	Master's degree from an accredited college or university with a curriculum or major field of study, which provides substantial knowledge relevant to the task order.
Experience Requirements	Five years intensive or progressive experience in the individual's field of study or specialization.

64 - Instructional Technologist

Responsibilities	Develops, implements, and maintains training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies. Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement. Utilizes various iterative process-improvement and best methodologies in applied psychology, psychometrics, educational measurement, and other related disciplines. Develops and maintains knowledge bases, conduct applied and advanced research methodologies, develop tests, surveys, training materials, data collection measures, statistical and other analysis, and identify, conceptualize and secure new research and development areas.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge relevant to the task order.
Experience Requirements	Two years intensive or progressive experience in the individual's field of study or specialization. Master's degree may be substituted for experience requirement

65 - Curriculum Developer, Senior

Responsibilities	Formulates and defines system scope and objectives. Prepares detailed specifications for programs. Designs, develops, tests, debugs and documents programs. Experience developing content and storyboards for computer-based multimedia training, video scripts, audiotape scripts, or web-based training. Works at the highest technical level of all phases of web based technologies and thorough knowledge software such as, HTML, Photoshop, Illustrator, Visual Basic, Java, and or other design and or developer-related applications, systems analysis and programming activities. Assists in research and fact-finding to develop, refresh, or modify training information systems. Assists in preparing detailed specifications for programs. Designs, codes, tests, debugs, documents and maintains programs. Provides program support to include the testing and installation of computers, peripherals, and/or other hardware, including the installation of enhancements and upgraded versions; and/or program support to include the installation, and documentation of client developed and/or commercially available software, including the installation of enhancements and upgraded versions.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in course development, training development/instructional design is closely related to the work to be completed and/or in a computer science, information system, a physical science, engineering or a mathematics - intensive discipline, or an applicable training certificate from an accredited training institution.
Experience Requirements	Five years of increasingly complex and progressive experience in performing systems analysis, development, and implementation for business, mathematical, engineering or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, emerging technologies.

66 - Curriculum Developer

Responsibilities	Supports in the formulation and definition system scope and objectives. Prepares detailed specifications for programs. Designs, develops, tests, debugs and documents programs. Experience developing content and storyboards for computer-based multimedia training, video scripts, audiotape scripts, or web-based training is preferred. Works at the highest technical level of all phases of web based technologies and thorough knowledge of HTML, Photoshop, Illustrator, and or other design-related applications, systems analysis and programming activities. Assists in research and fact-finding to develop, refresh, or modify training information systems. Assists in preparing detailed specifications for programs. Designs, codes, tests, debugs, documents and maintains programs. Provides program support to include the testing and installation of computers, web sites, peripherals, and/or other hardware, including the installation of enhancements and upgraded versions; and/or program support to include the installation, and documentation of client developed and/or commercially available software, including the installation of enhancements and upgraded versions.
Educational Requirements	Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in course development, training development/instructional design is closely related to the work to be completed and/or in a computer science, information system, a physical science, engineering or a mathematics - intensive discipline, or an applicable training certificate from an accredited training institution.
Experience Requirements	Two years of increasingly complex and progressive experience in performing systems analysis, development, and implementation for business, mathematical, engineering or scientific settings using a variety of information technology resources. Has experience with current technologies and, where required for the task, and emerging technologies

67 - Operations Systems Security Specialist, Senior

Responsibilities Provides technical knowledge and analysis of information assurance, to include applications; operating systems; Internet and Intranet; physical security; networks; risk assessment; critical infrastructure continuity and contingency planning; emergency preparedness; security awareness and training. Provides analysis of existing system's vulnerability to possible intrusions, resource manipulation, resource denial and destruction of resources. Provides technical support and analysis to document organizational information protection framework, and supports policy and procedures preparation and implementation.

Educational Requirements Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in operating large, complex IT projects to support integrated systems.

Experience Requirements Seven years of substantial experience in systems operations.

68 - Operations Systems Security Specialist, Intermediate

Responsibilities Provides technical knowledge and analysis of information assurance, to include applications; operating systems; Internet and Intranet; physical security; networks; risk assessment; critical infrastructure continuity and contingency planning; emergency preparedness; security awareness and training. Provides analysis of existing system's vulnerability to possible intrusions, resource manipulation, resource denial and destruction of resources. Provides technical support and analysis to document organizational information protection framework, and supports policy and procedures preparation and implementation.

Educational Requirements Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in operating in large, complex IT projects to support integrated systems.

Experience Requirements Five years of substantial experience in systems operations.

69 - Operations Systems Security Specialist, Associate

Responsibilities Provides technical support of information assurance, to include applications; operating systems; Internet and Intranet; physical security; networks; risk assessment; critical infrastructure continuity and contingency planning; emergency preparedness; security awareness and training. Provides support of existing system's vulnerability to possible intrusions, resource manipulation, resource denial and destruction of resources. Provides technical support and analysis to document organizational information protection framework, and supports policy and procedures preparation and implementation.

Educational Requirements Bachelor's degree from an accredited college or university with a curriculum or major field of study which provides substantial knowledge useful in operating in large, complex IT projects to support integrated systems.

Experience Requirements Two years of substantial experience in systems operations.

QINETIQ NORTH AMERICA, INC.

LABOR CATEGORY RATES

Labor Code	Labor Categories	11/8/12 - 11/7/13	11/8/13 - 11/7/14	11/8/14 - 11/7/15	11/8/15 - 11/7/16	11/8/16 - 11/7/17
1	Task Administrative Assistant*	\$38.74	\$39.63	\$40.54	\$41.48	\$42.43
2	Task Service Support*	\$36.99	\$37.84	\$38.71	\$39.60	\$40.51
3	Documentation Specialist*	\$60.57	\$61.96	\$63.39	\$64.85	\$66.34
4	Subject Matter Expert	\$88.19	\$90.22	\$92.29	\$94.42	\$96.59
5	Business Subject Matter Specialist	\$65.47	\$66.98	\$68.52	\$70.09	\$71.70
6	Technical Subject Matter Specialist, Senior	\$91.71	\$93.82	\$95.98	\$98.18	\$100.44
7	Technical Subject Matter Specialist, Associate	\$72.21	\$73.87	\$75.57	\$77.31	\$79.09
8	App Sys Analyst/ Programmer, Lead	\$73.34	\$75.03	\$76.75	\$78.52	\$80.32
9	Software Systems Engineer, Lead	\$80.14	\$81.98	\$83.87	\$85.80	\$87.77
10	Software Systems Engineer, Intermediate	\$60.65	\$62.04	\$63.47	\$64.93	\$66.43
11	Database Manager/Administrator	\$95.99	\$98.20	\$100.46	\$102.77	\$105.13
12	Quality Assurance Specialist, Lead	\$120.02	\$122.78	\$125.60	\$128.49	\$131.45
13	Quality Assurance Specialist, Intermediate	\$92.17	\$94.29	\$96.46	\$98.68	\$100.95
14	Quality Assurance Specialist, Associate	\$84.18	\$86.12	\$88.10	\$90.12	\$92.20
15	Principal Business Process Reengineering Specialist	\$156.69	\$160.29	\$163.98	\$167.75	\$171.61
16	Senior Business Case Analyst	\$93.56	\$95.71	\$97.91	\$100.17	\$102.47
17	Business Case Analysis Specialist	\$100.43	\$102.74	\$105.10	\$107.52	\$109.99
18	Computer Operations Manager	\$67.46	\$69.01	\$70.60	\$72.22	\$73.88
19	Computer Operator, Senior*	\$56.13	\$57.42	\$58.74	\$60.09	\$61.47
20	Computer Operator, Intermediate*	\$39.86	\$40.78	\$41.71	\$42.67	\$43.66
21	Electronic Input Operator, Lead*	\$39.86	\$40.78	\$41.71	\$42.67	\$43.66
22	Electronic Input Operator*	\$31.86	\$32.59	\$33.34	\$34.11	\$34.89
23	Specialized Electronic Input Operator	\$88.37	\$90.40	\$92.48	\$94.61	\$96.78
24	Site Manager	\$112.03	\$114.61	\$117.24	\$119.94	\$122.70
25	Operations Systems Manager	\$104.51	\$106.91	\$109.37	\$111.89	\$114.46
26	Strategic Planner, Senior	\$210.55	\$215.39	\$220.35	\$225.41	\$230.60
27	Strategic Planner, Intermediate	\$175.59	\$179.63	\$183.76	\$187.99	\$192.31
28	Strategic Planner, Associate	\$132.58	\$135.63	\$138.75	\$141.94	\$145.20
29	Systems Management Technologist	\$91.51	\$93.61	\$95.77	\$97.97	\$100.22
30	Systems Engineer, Senior	\$116.03	\$118.70	\$121.43	\$124.22	\$127.08
31	Modeling and Simulation Specialist	\$132.68	\$135.73	\$138.85	\$142.05	\$145.31
32	Logistics Specialist	\$104.95	\$107.36	\$109.83	\$112.36	\$114.94
33	Engineering Subject Matter Specialist	\$66.71	\$68.24	\$69.81	\$71.42	\$73.06
34	Technician, Senior	\$68.15	\$69.72	\$71.32	\$72.96	\$74.64
35	Technician, Intermediate	\$55.81	\$57.09	\$58.41	\$59.75	\$61.12

Labor Code	Labor Categories	11/8/12 - 11/7/13	11/8/13 - 11/7/14	11/8/14 - 11/7/15	11/8/15 - 11/7/16	11/8/16 - 11/7/17
36	Technician, Associate	\$70.25	\$71.87	\$73.52	\$75.21	\$76.94
37	Technical Subject Matter Specialist, Intermediate	\$108.98	\$111.49	\$114.05	\$116.67	\$119.36
38	Database Analyst/Programmer, Senior	\$103.97	\$106.36	\$108.81	\$111.31	\$113.87
39	Database Analyst/ Programmer, Intermediate	\$76.22	\$77.97	\$79.77	\$81.60	\$83.48
40	Network Engineer	\$87.86	\$89.88	\$91.95	\$94.06	\$96.23
41	Network/Hardware Support Technician, Senior	\$65.06	\$66.56	\$68.09	\$69.65	\$71.26
42	Network/Hardware Support Technician, Intermediate	\$60.59	\$61.98	\$63.41	\$64.87	\$66.36
43	Hardware Engineer, Senior	\$153.13	\$156.65	\$160.25	\$163.94	\$167.71
44	Hardware Engineer, Intermediate	\$119.23	\$121.97	\$124.78	\$127.65	\$130.58
45	Hardware Engineer, Associate	\$93.54	\$95.69	\$97.89	\$100.14	\$102.45
46	Executive Project Manager	\$151.21	\$154.69	\$158.25	\$161.89	\$165.61
47	Senior Project Manager	\$138.97	\$142.17	\$145.44	\$148.78	\$152.20
48	Consultant	\$145.01	\$148.35	\$151.76	\$155.25	\$158.82
49	Communication Analyst, Senior	\$114.06	\$116.68	\$119.37	\$122.11	\$124.92
50	Communication Analyst, Intermediate	\$89.08	\$91.13	\$93.22	\$95.37	\$97.56
51	Communications Installer, Senior	\$83.52	\$85.44	\$87.41	\$89.42	\$91.47
52	Communications Installer, Intermediate	\$67.50	\$69.05	\$70.64	\$72.27	\$73.93
53	Communications Installer, Associate	\$52.21	\$53.41	\$54.64	\$55.90	\$57.18
54	Principal Industry/Functional Area Expert	\$325.29	\$332.77	\$340.43	\$348.26	\$356.27
55	Senior Industry/Functional Area Specialist	\$287.47	\$294.08	\$300.85	\$307.77	\$314.84
56	Principal ERP Product Expert	\$361.71	\$370.03	\$378.54	\$387.25	\$396.15
57	Senior ERP Product Specialist	\$277.80	\$284.19	\$290.73	\$297.41	\$304.25
58	Principal ERP Business/Architectural Expert	\$335.16	\$342.87	\$350.75	\$358.82	\$367.07
59	Senior ERP Specialist	\$263.62	\$269.68	\$275.89	\$282.23	\$288.72
60	ERP Analyst/Modeler	\$215.56	\$220.52	\$225.59	\$230.78	\$236.09
61	Business Continuity Planning Manager	\$149.06	\$152.49	\$156.00	\$159.58	\$163.25
62	Business Continuity Planning Analyst	\$99.36	\$101.65	\$103.98	\$106.37	\$108.82
63	Instructional Technologist, Senior	\$99.91	\$102.21	\$104.56	\$106.96	\$109.42
64	Instructional Technologist	\$81.69	\$83.57	\$85.49	\$87.46	\$89.47
65	Curriculum Developer, Senior	\$73.23	\$74.91	\$76.64	\$78.40	\$80.20
66	Curriculum Developer	\$68.46	\$70.03	\$71.65	\$73.29	\$74.98
67	Operations Systems Security Specialist, Senior	\$124.26	\$127.12	\$130.04	\$133.03	\$136.09
68	Operations Systems Security Specialist, Intermediate	\$104.25	\$106.65	\$109.10	\$111.61	\$114.18
69	Operations Systems Security Specialist, Associate	\$99.28	\$101.56	\$103.90	\$106.29	\$108.73

Education substituted for general experience:

Formal education resulting in a Bachelor's, Master's or Ph.D. degree may be substituted as the equivalent of four (4) years of experience for each degree earned.

Experience substituted for formal education:

Four (4) years of experience in a related field or discipline may be substituted for a Bachelor's degree.

Eight (8) years of experience in a related field or discipline may be substituted for a Master's degree.

Ten (10) years of experience in a related field or discipline may be substituted for a Ph.D. degree.

SCA Matrix

SCA Eligible Labor Category	SCA Equivalent Code - Title	WD Number
Task Administrative Assistant*	01113 - General Clerk III	WD 05-2057
Task Service Support*	14150 - Peripheral Equipment Operator	WD 05-2057
Documentation Specialist*	30461 - Technical Writer I	WD 05-2057
Computer Operator, Senior*	14044 - Computer Operator IV	WD 05-2057
Computer Operator, Intermediate*	14042 - Computer Operator II	WD 05-2057
Electronic Input Operator, Lead*	14043 - Computer Operator II	WD 05-2057
Electronic Input Operator*	01111 - General Clerk I	WD 05-2057

“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories (*). The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.”