

GENERAL SERVICES ADMINISTRATION



Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>

Schedule for - Multiple Award Schedule (MAS)

Contract Number: GS-10F-0078T

Federal Supply Group: Professional Services

Option Period 2

Supplement Number #PS-A812 effective February 4, 2020

For more information on ordering from Federal Supply Schedules
see the Ordering Guidelines at - www.gsa.gov/schedules

Contract Period: December 15, 2016 - December 14, 2021

Contractor:



Professional Analysis, Inc. (d.b.a.) PAI
2121 Eisenhower Ave
Suite 606
Alexandria, VA 22314-5306

Business Size: Small, Veteran Owned Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contracts awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: (703) 566-8025 x101

FAX Number: (703) 567-1887

Web Site: www.pai-inc.com

E-mail: jlester@pai-inc.com

Contract Administration: James P. Lester

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers:

SIN	Recovery	SIN Description
541614	541614RC	<p>Deployment, Distribution and Transportation Logistics Services: - Services include the following: Deployment Logistics such as contingency planning, identifying/utilizing regional or global resources, integrating public/private sector resources, inventory/property planning, movement, storage, end-to-end industrial relocation/expansion services, and deploying communications and logistics systems to permit rapid deployment and management of supplies and equipment.</p> <p>This SIN also includes Distribution and Transportation Logistics Services such as Planning and designing, implementing, or operating systems or facilities for the movement of supplies, equipment or people by road, air, water, rail, or pipeline.</p>
541614SVC	541614SVCRC	<p>Supply and Value Chain Management: - Includes supply and value chain management, which involves all phases of the planning, acquisition, and management of logistics systems.</p>
561210FS	561210FSRC	<p>Facilities Support Services: - Providing operating staff to perform a combination of support services within an agency's facilities that include planning, designing, managing, operating and maintaining reliable and efficient systems, equipment, facilities and logistics infrastructures to improve equipment and logistics performance, and reduce life cycle costs.</p> <p>Examples include providing a combination of services, such as complete turnkey operations, maintenance and support services, Base facilities operation support services (excluding computer operations), depot maintenance, preventative maintenance planning, fleet/property management and maintenance, mobile utility support equipment operation, maintenance and repair, strategic account/project management, integrated facility management and operations management support., janitorial, maintenance, trash disposal, guard and security, mail routing, reception, laundry, and related services to support operations within facilities.</p>
611430	611430RC	<p>Professional and Management Development Training: - Services include offering an array of short duration courses and seminars for management and professional development.</p> <p>Examples include Training Services that are instructor led Training or Web Based Training of Education Courses, Course Development and Test Administration, Learning Management, and Internships; Environmental Training Services in order to meet Federal mandates and Executive Orders; training of agency personnel to deal with media and media responses; Logistics Training Services related to system operations, automated tools for supply and value chain management, property and inventory management, distribution and transportation management, and maintenance of equipment and facilities; and Audit & Financial training services.</p>
OLM	OLMRC	<p>Order-Level Materials (OLM): - OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level.</p>

1b. Lowest Priced Model:

Not applicable for services

1c. Description of Commercial Job Titles:

See the Professional Services Schedule Labor Category Descriptions section for a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services

- 2. Maximum Order:**
\$1,000,000.00 - Awarded SINs
\$ 250,000.00 - OLM
- 3. Minimum Order:**
\$100.00
- 4. Geographic Coverage (delivery Area):**
Domestic and Overseas
- 5. Point(s) of production:**
Same as company address
- 6. Discount from list prices or statement of net price:**
Prices listed herein are NET
- 7. Quantity discounts:**
None Offered
- 8. Prompt payment terms:**
2%-10, Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. Government purchase cards are accepted up to the micro-purchase threshold.**
- 9b. Government purchase cards are accepted above the micro-purchase threshold.**
- 10. Foreign items:**
None
- 11a. Time of Delivery:**
Specified on the Task Order
- 11b. Expedited Delivery:**
Not applicable
- 11c. Overnight and 2-day delivery:**
Not applicable
- 11d. Urgent Requirements:**
Contact Contractor
Call Jim Lester at 703-566-8025, Ext 101, or Email: jlester@pai-inc.com
- 12. F.O.B Points(s):**
Destination
- 13a. Ordering Address:**
Same as Contractor, or
Call Jim Lester at 703-566-8025, Ext 101, or Email: jlester@pai-inc.com
- 13b. Ordering procedures:**
For supplies and services, the ordering procedures are found in Federal Acquisition Regulation (FAR) 8.405-3.

- 14. Payment address(es):**
Same as company address
- 15. Warranty provision:**
Warranty provisions shall be identified in individual orders; Ordering agencies will negotiate with the contractor before an order is issued
- 16. Export Packing Charges:**
Not applicable
- 17. Terms and conditions of Government Purchase Card acceptance:**
Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair:**
Not applicable
- 19. Terms and conditions of installation:**
Non applicable
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:**
Not applicable
- 20a. Terms and conditions for any other services:**
Not applicable
- 21. List of service and distribution points:**
Not applicable
- 22. List of participating dealers:**
Not applicable
- 23. Preventive maintenance:**
Not applicable
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**
None
- 24b. Section 508**
Not Applicable for the SINs offered.
- 25. Data Universal Numbering System (DUNS) number:**
869206128
- 26. Notification regarding registration in System for Award management (SAM) database:**
Professional Analysis, Inc. (CAGE: 1S6K2) is registered in SAM.gov

Labor Category	12-15-2016	12-15-2017	12-15-2018	12-15-2019	12-15-2020
	12-14-2017	12-14-2018	12-14-2019	12-15-2020	12-14-2021
Program Manager	\$132.23	\$134.88	\$137.58	\$140.33	\$143.13
Senior Logistician	\$106.60	\$108.73	\$110.91	\$113.12	\$115.39
Logistician	\$92.50	\$94.35	\$96.24	\$98.17	\$100.13
Inventory Manager / Analyst	\$71.17	\$72.59	\$74.04	\$75.52	\$77.03
Information Specialist	\$65.71	\$67.02	\$68.36	\$69.73	\$71.12
Warehouse Specialist *	\$29.02	\$29.60	\$30.19	\$30.80	\$31.41

1. All prices quoted above are for both customer site and contractor site pricing.
2. Travel expenses are billed at actual travel cost and effective government Per Diem rates.
3. All Prices cited above are effective 12/15 of the previous calendar year thru 12/14 of the current calendar year.

Service Contract Labor Standards (SCLS) Matrix

SCLS Eligible Contract Labor Category	SCLS Equivalent Code – Title	WD Number
Warehouse Specialist	21410 – Warehouse Specialist	2005-2103

The Service Contract Labor Standards (SCLS) are applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (*) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

Labor Category Descriptions

- **Program Manager**

Functional Responsibility:

Serves as the contractor's single contract manager, and shall be the contractor's authorized interface with the Government Contracting Officer, the Contracting Officer's Representative (COR), Government Management and technical personnel. Responsible for providing quality services by assigning tasks, coordinating efforts, communicating goals and policies to subordinates, and managing support provided within time frames and budget constraints. Responsible for the overall contract performance.

Minimum Education – Minimum Experience:

Master's degree and 7 years relevant experience, or Bachelor's degree and 15 years relevant experience.

- **Senior Logistician**

Functional Responsibility:

Plans and develops logistics program activities from conceptual stage through life cycle of product. Develops and implements program activities, coordinates efforts of subcontractors and field service personnel, and resolves problems in area of logistics to meet contractual commitment. Compiles data on standardization and interchangeability of parts to expedite logistic activities. Determines logistic support sequences and time-phasing problems arising from location of operational area and factors, such as environmental and human factors affecting personnel.

Minimum Education – Minimum Experience:

Bachelor's degree and 12 years relevant experience, or High School diploma and 20 years relevant experience. Also requires experience using MS Office products.

- **Logistician**

Functional Responsibility:

Analyzes data, contractual commitments, customer specifications, and design changes. Provides assessments of current logistical practices and recommends alternative solutions in areas such as integrated logistics support, warehousing, automated information tracking, shipping, spares support. Develops and initiates preparation of user manuals and information systems to provide and supply logistic support. May provide user with training. May perform special research or technical studies using computer techniques for analysis, simulation and documentation.

Minimum Education - Minimum Experience:

Bachelor's degree and 7 years of relevant experience, or High School diploma and 15 years relevant experience. Also requires experience using MS Office products.

- **Inventory Manager/Analyst**

Functional Responsibility:

Supervises and coordinates activities of workers engaged in verifying and keeping records on incoming and outgoing shipments, and preparing items for shipment. Studies shipping notices, bills of lading, invoices, orders and other records to determine shipping priorities, work assignments and shipping methods required to meet shipping and receiving schedules. Responsible for supervising material handling personnel and all aspects of material handling and logistics processes. Responsible for negotiating shipping rates with carriers and managing import and export compliance issues.

Minimum Education – Minimum Experience:

Bachelor's degree and 7 years relevant experience, or High School diploma and 15 years relevant experience. Also requires experience using MS Office products.

- **Information Specialist**

Functional Responsibility:

Supports technical and management personnel by: developing and maintaining databases and files; performing research and analysis; compiling data from various sources; preparing reports and presentations using word processing, spreadsheet, and presentation software; and performing data entry and other tasks as assigned.

Minimum Education – Minimum Experience:

Associate's degree or High School diploma and 2 years of relevant experience. Also requires experience using MS Office products.

- **Warehouse Specialist**

Functional Responsibility:

Performs a variety of warehousing duties such as maintaining control of excess property; routing materials to prescribed storage locations; rearranging and taking inventory of stored materials and removing material from storage and preparing for shipment. May operate gas, electric or propane forklifts or hand trucks and pallet jacks in performing warehouse duties and loading and unloading trucks. Must be able to lift items weighing up to 40 pounds.

Minimum Education – Minimum Experience:

High School graduate or High School equivalency certification and two years relevant experience. Also requires experience using MS Office products.