



U.S. General Services Administration

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is:
<http://www.GSAAdvantage.gov>.

Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Group: 874 Class: R499

Contract Number: GS-10F-0078X

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: Monday, January 17, 2011 through Saturday, January 16, 2016

Business Size:	Small, Veteran Owned, Service-Disabled Business
Address:	1616 Anderson Road, McLean, VA 22102
Telephone:	(571) 405-6100
FAX Number:	(703) 356-8314
Web Site:	www.silverstarconsulting.com
E-mail:	tturner@silverstarconsulting.com
Contract Administration:	Tracy Turner

CUSTOMER INFORMATION

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 874-1, 874-1RC
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery:** Contact Contractor
12. **F.O.B Points(s):** Destination

- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. **Payment address(es):** Same as company address
- 15. **Warranty provision.:** Contractor's standard commercial warranty.
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
- 25. **Data Universal Numbering System (DUNS) number:** 82-5229573
- 26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

Connecting the Dots . . . Delivering Solutions

In 2008, two service disabled veterans formed SilverStar Consulting, Inc. with the intent to hire and mentor younger disabled veterans while growing a successful federal consulting business. The two founding partners, Noah Stephens and Fred Cherry, had successfully built other small companies. The first disabled veteran to be hired, Jeff Haugh, is now President of SilverStar.

SilverStar has put together a team of employees and consultants that possesses experience and capability in Consulting Services (874 1). Our senior staff members have over fifty years of collective key management experience managing complex government problems. Our MOBIS philosophy stems from experience and best practices, broad subject-matter expertise, and a deep technical understanding of the federal marketplace. Change is the one constant in our demanding government space; and this challenge requires eyes and ears that clearly identify the key factors to our customer's bottom-line. Our value lies in "Connecting the Dots" with a tailored expertise that allows us to truly address the technical and programmatic challenges our government clients' face.

Quality in Program and Performance Management - Our Program and Performance Management process is focused entirely on delivering measurable results. SilverStar's past performance in strategic program development, evaluation, and improvement illustrate our experience leading and working collaboratively in complex, multi-task projects. We excel at identifying and eliminating waste and redundancy utilizing sound methodologies during our delivery process.

Assessment Services: Studies, Analysis, and Evaluations - Identifying the client's key performance factors is critical to the success of any assessment. Our offerings include studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives. We provide tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies. Our methodologies also aim to identify waste, inefficiencies in timeliness, cost and accuracy. We also provide timely interventions, management and leadership studies, strategic planning, analysis and development of new approaches for process and productivity improvements.

Policy Support - SilverStar offers a deep understanding of policy issues and programs coupled with extensive experience achieving measurable results in a diverse array of organizational structures and dynamics. We employ a comprehensive framework of decision models, methodologies, and implementation analyses to identify optimal choices. Our expertise includes a full range of policy issues, programs, and challenges facing federal agencies. We understand the value of obtaining outside points of view and know what our clients need to develop solutions for difficult problems.

Awarded Prices

Base Period	1/17/11- 1/16/12	1/17/12- 1/16/13	1/17/13- 1/16/14	1/17/14- 1/16/15	1/17/15- 1/16/16
	Year 1	Year 2	Year 3	Year 4	Year 5
Labor Category Title	Hourly Rate				
Principal A	\$172.71	\$177.89	\$183.23	\$188.73	\$194.39
Principal B	\$136.77	\$140.87	\$145.10	\$149.45	\$153.93
Sr. Associate A	\$152.39	\$156.96	\$161.67	\$166.52	\$171.52
Sr. Associate B	\$146.87	\$151.28	\$155.82	\$160.49	\$165.30
Sr. Associate C	\$121.67	\$125.32	\$129.08	\$132.95	\$136.94
Project Manager A	\$111.77	\$115.12	\$118.57	\$122.13	\$125.79
Project Manager B	\$102.11	\$105.17	\$108.33	\$111.58	\$114.93
Sr. Tech/Web Administrator	\$112.96	\$116.35	\$119.84	\$123.44	\$127.14
Tech./Web Administrator A	\$81.76	\$84.21	\$86.74	\$89.34	\$92.02
Tech./Web Administrator B	\$75.99	\$78.27	\$80.62	\$83.04	\$85.53
Technical Analyst	\$73.00	\$75.19	\$77.45	\$79.77	\$82.16
Associate A	\$94.31	\$97.14	\$100.05	\$103.05	\$106.14
Associate B	\$78.15	\$80.49	\$82.90	\$85.39	\$87.95
Jr. Associate	\$56.67	\$58.37	\$60.12	\$61.92	\$63.78
Program Coordinator A	\$45.03	\$46.38	\$47.77	\$49.20	\$50.68
Program Coordinator B	\$40.59	\$41.81	\$43.06	\$44.35	\$45.68

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

Labor Category Descriptions

Title	Minimum Education	Minimum Experience	Functional Responsibilities
Principal A	Master's Degree is required. Five (5) years of management experience may be substituted for a Master's Degree.	Minimum of twenty (20) years of experience in one or a combination of senior administrative, financial, or technical positions in which he/she had authority over at least three (3) complex projects and fifteen (15) employees.	Provides overall project oversight, serving as liaison to contract office, ensures the provision of corporate support and resources, supervising project managers, approving project plans and monitoring project progress, and approving budgets.
Principal B	Bachelor's Degree is required. A Master's Degree may be substituted for three (3) years of experience.	Minimum of eight (8) years of experience in one or a combination of senior administrative, financial, or technical positions in which he/she had authority over complex projects and employees.	Provides overall project oversight, serving as liaison to contract office, ensures the provision of corporate support and resources, supervising project managers, approving project plans and monitoring project progress, and approving budgets.
Sr. Associate A	Bachelor's Degree is required. A Master's Degree may be substituted for three (3) years of experience.	Minimum of thirteen (13) years of experience in one or a combination of senior administrative, financial, or technical positions.	Develops and applies theoretical concepts; provides very high level of content specific expertise in relevant subject areas; has a good understanding of project objectives, contract requirements, project implementation tasks, legal frameworks, and business strategies.
Sr. Associate B	Bachelor's Degree is required. A Master's Degree may be substituted for three (3) years of experience.	Minimum of ten (10) years of experience in one or a combination of senior administrative, financial, or technical positions.	Develops and applies theoretical concepts; provides very high level of content specific expertise in relevant subject areas; has a good understanding of project objectives, contract requirements, project implementation tasks, legal frameworks, and business strategies.
Sr. Associate C	Bachelor's Degree is required. A Master's Degree may be substituted for three (3) years of experience.	Minimum of eight (8) years of experience in one or a combination of senior administrative, financial, or technical positions.	Develops and applies theoretical concepts; provides very high level of content specific expertise in relevant subject areas; has a good understanding of project objectives, contract requirements, project implementation tasks, legal frameworks, and business strategies.

Title	Minimum Education	Minimum Experience	Functional Responsibilities
Project Manager A	Bachelor's Degree is required. A Master's Degree may be substituted for three (3) years of experience.	Minimum of six (6) years of experience in one or a combination of senior administrative, financial, or technical positions in which he/she had authority over a complex project and employees.	Provides day-to-day operational management on large and small projects, managing project components, supervising staff, and conducting key project tasks.
Project Manager B	Bachelor's Degree is required. A Master's Degree may be substituted for three (3) years of experience.	Minimum of four (4) years of experience in one or a combination of senior administrative, financial, or technical positions in which he/she had authority over a complex project and employees.	Provides day-to-day operational management on large and small projects, managing project components, supervising staff, and conducting key project tasks.
Sr. Tech/Web Administrator	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of seven (7) years experience in providing technical support, including assistive technology and Sect. 508 compliance.	Directs the activities of more junior staff as necessary on activities related to the application of technical approaches and methodologies, including recommendations for assistive technology and Sect. 508 compliance.
Tech./Web Administrator A	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of five (5) years experience in providing technical support, including assistive technology and Sect. 508 compliance.	Analyzes and defines information security requirements, which require an in-depth knowledge of technical methodologies and principles including recommendations for assistive technology and Sect. 508 compliance.
Tech./Web Administrator B	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of three (3) years experience in providing technical support, including assistive technology and Sect. 508 compliance.	Analyzes and defines information security requirements, which require an in-depth knowledge of technical methodologies and principles including recommendations for assistive technology and Sect. 508 compliance.
Technical Analyst	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of three (3) years experience in providing technical support.	Assists other staff with implementation of technical strategies and standard methodologies.
Associate A	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of five (5) years of experience in one or a combination of senior project positions.	Provides support of project development and operations. Assists Project Managers in administrative, financial or management support.

Title	Minimum Education	Minimum Experience	Functional Responsibilities
Associate B	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of three (3) years of experience in one or a combination of senior project positions.	Provides support of project development and operations. Assists Project Managers in administrative, financial or management support.
Jr. Associate	Bachelor's Degree is required. Six (6) years of experience may be substituted for a Bachelor's Degree.	Minimum of one (1) year of experience in senior project position.	Provides support of project development and operations. Assists Project Managers in administrative, financial or management support.
Program Coordinator A	High School Diploma or GED and some college course work are required.	Minimum of two (2) years of experience as a team member in at least two projects providing services in various areas of specialization such as research, data management and analysis, quality assurance and staff support.	Provides word processing, data entry and other administrative support to senior staff.
Program Coordinator B	High School Diploma or GED and some college course work are required.	Minimum of six (6) months as a team member on projects providing services in various areas of specialization such as research, data management and analysis, quality assurance and staff support.	Provides word processing, data entry and other administrative support to senior staff.