



Managing Complexity.

ARDENT MANAGEMENT CONSULTING, INC.

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Business Size: Small Business

GS-10F-0089W



***Mission Oriented Business Integrated Services (MOBIS)
Federal Acquisition Schedule Pricelist
Industrial Group 874, Industrial Class R499***

**AUTHORIZED FEDERAL ACQUISITION SERVICE
MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)
SCHEDULE PRICELIST**

Contract Number: GS-10F-0089W

Period Covered by Contract: January 13, 2010 through January 12, 2020

For more information on ordering from Federal Supply Schedules, click on the FAS Schedules button at <http://www.FAS.gsa.gov>.

**General Services Administration
Federal Acquisition Service**

Pricelist current through Modification PS-0010 dated October 28, 2015. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address GSA Advantage! is:
GSAAdvantage.gov

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1 CUSTOMER INFORMATION

1. SPECIAL ITEM NUMBERS (SINS):

a. Table of awarded SINS

SIN 874-1	Consulting Services
SIN 874-1 RC	Consulting Services

b. Prices shown in the pricelist are net.

c. Labor category description and pricing are provided in sections 2 and 3.

2. MAXIMUM ORDER: Orders exceeding the maximum order threshold may be placed in accordance with clause I-FSS-125, Requirements Exceeding the Maximum Order.

a. The Maximum Order value for the following Special Item Numbers is \$1,000,000.

SIN 874-1: Consulting Services
 SIN 874 1RC: Consulting Services

3. MINIMUM ORDER:

a. The Minimum Order for the following Special Item Numbers is \$100.00

SIN 874-1: Consulting Services
 SIN 874 1RC: Consulting Services

4. GEOGRAPHIC COVERAGE: The Geographic Scope of Contract is domestic delivery only.

5. PRODUCTION POINT:

Ardent Management Consulting
 1840 Michael Faraday Drive, Suite 120
 Reston, VA 20190
 703-964-8010 phone
 703-991-7595 fax

6. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

7. QUANTITY DISCOUNT: None

8. PROMPT PAYMENT: 2% Net 15, Net 30 days.

9. GOVERNMENT PURCHASE CARDS:

- a. Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders.
- b. Credit cards will not be acceptable for payment above the micro-purchase threshold of \$3,000.

10. FOREIGN ITEMS: Not applicable.

11. DELIVERY SCHEDULE:

- a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

SPECIAL ITEM NUMBERS
SIN 874-1, SIN 874 1RC

DELIVERY TIME (DAYS ARO)
As negotiated between ArdentMC and Ordering Activity and specified on task order.

- b. **EXPEDITED DELIVERY:** As negotiated between ArdentMC and Ordering Activity.
- c. **OVERNIGHT and TWO-DAY DELIVERY:** As negotiated between ArdentMC and Ordering Activity.
- d. **URGENT REQUIREMENTS:** As negotiated between ArdentMC and Ordering Activity.

12. FOB: Destination

13. ORDERING INFORMATION:

- a. Agencies should address all orders to the following address:

Ardent Management Consulting
1840 Michael Faraday Drive, Suite 120
Reston, VA 20190
703-964-8010 phone
703-991-7595 fax
Brandon.Labonte@ardentmc.com

- b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT INFORMATION:

a. Agencies should address all payments to the following address:

Ardent Management Consulting
 1840 Michael Faraday Drive, Suite 120
 Reston, VA 20190
 703-964-8010 phone
 703-991-7595 fax

15. WARRANTY PROVISION:

ArdentMC's standard commercial warranty applies.

16. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

Not applicable.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE ABOVE THE MICROPURCHASE THRESHOLD

Not applicable. Credit cards will not be acceptable for payment above the micro- purchase threshold of \$3,000.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:

Not applicable.

19. TERMS AND CONDITIONS OF INSTALLATION: Not applicable.

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES: Not applicable.

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: Not applicable.

21. SERVICE AND DISTRIBUTION POINTS: Not applicable.

22. PARTICIPATING DEALERS: Not applicable.

23. PREVENTATIVE MAINTENANCE: Not applicable.

24. 24a. ENVIRONMENTAL ATTRIBUTES: Not applicable.

25. 24b. SECTION 508 COMPLIANCE: Not applicable.

25. DATA UNIVERSAL NUMBERING SYSTEM (DUNS) NUMBER: 617942987

26. Contractor HAS registered with the Central Contractor Registration Database

2. MOBIS SERVICES

SIN 874-1: Consulting Services

ArdentMC provides expert advice, assistance, guidance or counseling in support of agencies' management, organizational, and business improvement efforts. This can include studies, analyses, scenarios, and reports relating to an Agency's mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies. Examples of consultation include, but are not limited to the following.

- Management or strategy consulting
- Program planning, audits, and evaluations
- Executive/management coaching services
- Customized business training as needed to successfully perform/complete a consulting engagement
- Policy and regulation development assistance
- Advisory and assistance services in accordance with FAR 37.203

Title	Functional Duties/Responsibilities	Minimum Education Level Minimum Experience
<p>Senior Business Analyst</p>	<p>The Senior Business Analyst provides studies, analysis, and reports relating to mission-oriented business functions and is responsible for the overall management of client engagements, supervising several consultants working on a single engagement. Oversee the technical and procedural implementation of solutions delivering enhanced client business process. Provides policy and regulation development assistance, deliverables and other documents as required by the client. Supports engagements with direct client involvement, and acts as a liaison for the customer back to ArdentMC.</p>	<p>Education/Experience: Bachelor's degree or *equivalent experience. Requires 8 years experience working with customers to enhance business processes. Strong understanding of business processes to include contracting, human resources, and workflow development. Senior Business Analysts may carry a PMP® Certification, and have at least 3 years experience managing client projects. Excellent oral and written presentation skills along with organizational abilities. Supervisory/ Management experience is required.</p>
<p>Business Analyst</p>	<p>Business Analysts engage clients and provide broad, generalized support of business process. Business Analysts are required to interact directly with clients performing services in direct support of the client mission-oriented business function and contract terms. Drafting deliverables such as requirements documents, workflow analysis, policies, regulations, and procedures are included in the normal tasks performed by a Business Analyst. Business Analysts operate with a high degree of autonomy.</p>	<p>Education/Experience: Bachelor's degree or *equivalent experience. Requires 5 years experience working with customers to enhance business processes. Strong understanding of business processes to include contracting, human resources, and workflow development. Excellent oral and written presentation skills along with organizational abilities.</p>

Title	Functional Duties/Responsibilities	Minimum Education Level Minimum Experience
Consultant	<p>Consultants engage clients by providing broad, generalized support of business process. Consultants are required to interact directly with clients performing services in direct support of the client mission and contract terms. Drafting deliverables such as schedules, risk and issues logs, and change control documents are included in the normal tasks performed by a consultant.</p> <p>Consultants operate with a high degree of autonomy.</p>	<p>Education/Experience: Bachelor's degree or *equivalent experience. Requires 3 years experience working with customers to enhance business processes. Experience in providing direct support to clients in efforts with responsibilities around single-task deliverables. Strong oral and written presentation skills.</p>
Senior Consultant	<p>Senior Consultants engage clients by providing support of business processes. This leadership role involves interacting directly with the client in support of a particular engagement or project. Senior Consultants are also asked to supervise consultants associated with a project and is responsible for all project reporting associated with their engagement. Activities including the review of deliverables such as schedules, risk and issues logs and change control documents are conducted by a Senior Consultant before submission for client acceptance. Senior Consultants act as engagement managers for client projects.</p>	<p>Education/Experience: Bachelor's degree or *equivalent experience. Requires 6 years experience conducting business process improvement. Strong understanding of core aspects associated with enterprise operations to include contracts, human resources, and workflow development. Experienced leading a team of consultants on a specific engagement and/or experience leading a workgroup resulting in successful product delivery. Excellent oral and written presentation skills along with organizational abilities.</p>
Principal Consultant	<p>Principal Consultants engage clients as requested by an engagement manager to provide deep, specialized consulting support and experience developing solutions to client problems. This experience is appropriate to the Principal Consultants field of expertise. While a Principal Consultant is a senior position, it is typically not considered a supervisory roll due to the demand and cost associated with resources meeting these qualifications.</p>	<p>Education/Experience: Bachelor's degree or *equivalent experience. Requires 10 years experience working with customers to enhance business processes. Considered a subject matter expert, Principal Consultants have demonstrated experience delivering project success surrounding their field of expertise. Principal Consultants are respected in the field, and considered resources for assistance with particularly complex issues.</p>
Program Manager	<p>Program Managers provide direct support associated with the management of client programs. This support includes project management activities, as well as acquisition support, and participant coordination. Program support personnel work with clients to develop strategies that ensure both successful execution of a program's projects while also assisting those clients in planning for the future through budgeting, CPIC support, and other program-related activities.</p>	<p>Education/Experience: Bachelor's degree or *equivalent experience. Program Managers have at least 9 years experience with all aspects of program management to include schedule control, cost control, logistics, planning, and execution. Program Managers may be PMP® certified.</p>

Title	Functional Duties/Responsibilities	Minimum Education Level Minimum Experience
Project Manager	Project Managers assist clients through the management of projects within their purview. Project Managers are familiar with current best practices associated with project management. These activities include developing project risk matrices, project plans, schedules, and risk and issues logs as well as providing direct support associated with the management of client programs.	Education/Experience: Bachelor's degree or *equivalent experience. Program Managers have at least 5 years experience with all aspects of project management including planning, execution, and close out.
Project Coordinator	Provide client services coordinating the activities of project participants. Update schedules regularly, and provide summary reports to project managers and clients. Work closely with the project managers to provide deliverables and products as needed in support of client engagements.	Education/Experience: Bachelor's degree. Requires 2 years experience building schedules and coordinating the activities of multiple project participants. Strong communications skills, both verbal and written.

*Equivalent experience is defined as 4 years of military or public service in the same and/or related areas of program management support, business processes, or business process documentation. Accreditation or certification from organizations such as the Project Management Institute is also considered equivalent experience.

3. MOBIS SCHEDULE PRICELIST

SIN	Description	GSA Price	Delivery Commence
SIN 874-1 SIN 874 1RC	Senior Business Analyst	\$189.52	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Business Analyst	\$150.02	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Consultant	\$125.53	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Senior Consultant	\$140.64	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Principal Consultant	\$199.50	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Program Manager	\$147.68	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Project Manager	\$124.69	TBD/ Agency and Contractor
SIN 874-1 SIN 874 1RC	Project Coordinator	\$83.79	TBD/ Agency and Contractor

Note 1: All prices include the Industrial Funding Fee, currently set at .75%.

Note 2: Travel and expenses associated with services performed at the end user's site are not included and shall be invoiced separately on an open market basis as incurred.