General Services Administration

Federal Supply Service

Authorized Multiple Award Schedule (MAS) Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

Contract No. GS-10F-0091V

Contract Period: 03/03/09 – 03/02/24
Federal Supply Group: Professional Services  Class: R425

Price List current as of Modification PS-0025 effective 5/21/2021

<table>
<thead>
<tr>
<th>Contractor:</th>
<th>Jay Shapiro &amp; Associates, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>44-A Peapack Road</td>
</tr>
<tr>
<td></td>
<td>Far Hills, NJ 07931</td>
</tr>
<tr>
<td>Business Size:</td>
<td>Small Business</td>
</tr>
<tr>
<td>Telephone:</td>
<td>(908) 470-0444</td>
</tr>
<tr>
<td>FAX Number:</td>
<td>(908) 325-0182</td>
</tr>
<tr>
<td>Web Site:</td>
<td><a href="http://www.shapirocm.com">www.shapirocm.com</a></td>
</tr>
<tr>
<td>Contract Administrator:</td>
<td>Holly Fisher, <a href="mailto:holly@shapirocm.com">holly@shapirocm.com</a></td>
</tr>
</tbody>
</table>

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted).
Company Profile

Introduction

Jay Shapiro & Associates, Inc. (ShapiroCM) is a professional service firm providing Construction Program Management, Owner Representation and Project Advisory / Consulting services to clients nationwide. Headquartered in New Jersey, the privately held company was incorporated in 2002. The firm’s purpose and mission is to bring together experienced, technologically proficient talent in building design and construction, to deliver projects effectively and efficiently.

Since its formation, ShapiroCM has been active with a variety of Construction Management, Owner Representative and Project Advisory assignments across the country. This work represents a construction value in excess of $300,000,000, comprising both public sector and private sector building development. Project types include institutional and commercial projects, schools, trade education campuses, interiors, system upgrades, multi-family residential buildings, historic restorations, laboratories and energy improvements, including whole building retrofits.

Registrations & Pre-Qualifications

Jay Shapiro & Associates, Inc. holds the highest level of federal and state prequalification as a professional Construction Management firm and maintains a Certificate of Authorization to provide professional engineering services by the state Board of Professional Engineers. ShapiroCM is a member of the Construction Management Association of America (CMAA).

ShapiroCM is under contract as a professional Construction Management firm by the Federal Supply Service (FSS) on a 5-year, GSA Schedule term contract, to provide CM services globally. Via this contract, services can be provided by a negotiated “Task-Order” approach, with minimal procurement effort or lag to start-up.
ShapiroCM’s staffing incorporates all professional disciplines required to perform a comprehensive scope of Program and Construction Management services that include all phases of planning, development, contract procurement, construction oversight and project turnover.

**Capabilities and Services**

ShapiroCM’s staffing incorporates all professional disciplines required to perform a comprehensive scope of Program and Construction Management services that include all phases of planning, development, contract procurement, construction oversight and project turnover.

**SCOPE OF SERVICES**

- Program or Project Construction, Design, Data and Resource Management
- Owners Representative
- Advisory Services
- Extention of Client Staff
- Management Consulting
- A/E Design Review
- Cost Modeling and Cost Estimating
- Scheduling
- Constructability Analysis
- Value Engineering
- Construction Administration

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**CM-as-Agent Services for Design, Construction and Post Construction Phases of NYCHA-NYSERDA Net-Zero Retrofit at Ravenswood Houses, Astoria, Queens**

**Design Phase**
- Oversight
- Technical Review
- Scheduling
- Cost Estimating
- Studies

**Procurement Phase**
- Contracts
- Bid/RFQ Process
- Site Visits & Conferences
- Cost/Bid Analysis

**Construction Phase**
- Project Management
- Field Oversight
- Scheduling
- Cost Control

**Post Construction**
- Move Coordination
- Technology Coordination
- Occupancy Planning
- Evaluations

**CM-as-Agent, Multi-Prime contract structure; Construction, Closeout and Occupancy Phase services for New Franklin Twp. H.S., Somerset, NJ**

**Management Services**
- Program Management
- Management Consulting

**Additional Services**
- Commissioning
- Testing
- Special Inspections
- Partnering
- Claims
Financials, Insurance and Other

ShapiroCM has no long term indebtedness, and is current on all financial obligations. ShapiroCM carries corporate insurance policies as follows:

- General Liability - $1MM per occurrence, $2M general aggregate
- Professional Liability, Errors and Omissions - $1MM per occurrence, $1M aggregate
- Excess/Umbrella - $1MM per occurrence, $1M aggregate
- Automobile Liability - $1MM Combined Single Limit
- Worker’s Compensation - Statutory Limits
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded price(s): Order-Level Materials (OLM); 541330ENG (Engineering Services)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Not Applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Attachment.

2. Maximum Order: $1,000,000

3. Minimum Order: $100.00

4. Geographic Coverage (delivery area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address


7. Quantity discounts: None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.

9. Foreign items (list items by country of origin): Not Applicable

10a. Time of Delivery (Contractor insert number of days): To Be Determined at the Task Order level.

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B Points(s): Same as company address

12a. Ordering Address(es): Same as company address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address
14. Warranty provision: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

17. Terms and conditions of installation (if applicable): Not Applicable

18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18a. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) Number: 12-6067227

24. Notification regarding registration in System for Award Management (SAM) database: Contractor registered and active in SAM

Jay Shapiro & Associates, Inc., Contract GS-10F-0091V
GSA Price List

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>GSA Rate (incl. IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541330ENG</td>
<td>Contract Executive / CM Program Manager</td>
<td>$182.26</td>
</tr>
<tr>
<td>2</td>
<td>541330ENG</td>
<td>Project Manager</td>
<td>$126.99</td>
</tr>
<tr>
<td>3</td>
<td>541330ENG</td>
<td>Quality Control Superintendent / Construction Manager</td>
<td>$120.25</td>
</tr>
<tr>
<td>4</td>
<td>541330ENG</td>
<td>Senior Architect</td>
<td>$157.95</td>
</tr>
<tr>
<td>5</td>
<td>541330ENG</td>
<td>Senior Engineer</td>
<td>$144.45</td>
</tr>
<tr>
<td>6</td>
<td>541330ENG</td>
<td>Senior Cost Estimator</td>
<td>$127.59</td>
</tr>
<tr>
<td>7</td>
<td>541330ENG</td>
<td>Project Engineer</td>
<td>$76.43</td>
</tr>
<tr>
<td>8</td>
<td>541330ENG</td>
<td>Office Engineer</td>
<td>$48.60</td>
</tr>
<tr>
<td>9</td>
<td>541330ENG</td>
<td>General Inspector</td>
<td>$97.20</td>
</tr>
<tr>
<td>10</td>
<td>541330ENG</td>
<td>Project Administrator</td>
<td>$42.53</td>
</tr>
</tbody>
</table>
## Labor Category Descriptions, including Minimum Education and Experience

<table>
<thead>
<tr>
<th>Position</th>
<th>Functional Responsibility</th>
<th>Education/Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contract Executive / CM Program Manager</strong></td>
<td>Contract oversight. Ensures resources are available and that tasks are fully staffed with personnel, equipment and other required support.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree. <strong>Minimum 12 years of experience.</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Senior Architect</strong></td>
<td>Provides leadership developing complex technical solutions for building evaluations, architectural studies and analyses. Provides definition of technical aspects and evaluation of alternatives within architectural disciplines.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree in an architectural field. <strong>Minimum 8 years of experience.</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Senior Engineer</strong></td>
<td>Provides leadership developing complex technical solutions for engineering studies and analyses. Provides definition of technical aspects of project requirements within engineering disciplines. Performs evaluation of alternatives and assessments of costs/risks and investigative engineering.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree in an engineering field. <strong>Minimum 8 years of experience.</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Project Manager</strong></td>
<td>Provides business, technical, and personnel management and coordination for individual projects or tasks. Provides definition of technical aspects of project requirement. Project development, analysis of project objectives.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree. <strong>Minimum 8 years of experience.</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Quality Control Superintendent / Construction Manager</strong></td>
<td>Performs field inspection, management or audit of construction and quality control. Checks compliance to specifications, standards, and construction practices.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree. <strong>Minimum 8 years of experience.</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Sr. Cost Estimator</strong></td>
<td>Leads preparation of construction cost estimates. Provides conceptual cost estimates during Pre-design phase. Leads effort to conduct quantity surveys from design documents and applies cost to quantities of materials. Identifies unusually high cost items in relation to other facilities.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree. <strong>Minimum 6 years of experience.</strong></td>
<td></td>
</tr>
<tr>
<td><strong>General Inspector</strong></td>
<td>Supports field inspection and audits of construction and quality control. Checks compliance to specifications, standards, and construction practices.</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Education/Experience:</strong> Bachelor’s Degree. <strong>Minimum 4 years of experience.</strong></td>
<td></td>
</tr>
</tbody>
</table>
Project Engineer  
**Functional Responsibility:** Develops basic technical solutions for planning and engineering studies and analyses. Reviews organizations, functions, interrelationships and program requirements. Supports the Project Manager(s) and/or Senior Architect or Senior Engineer.  
**Education/Experience:** Bachelor’s Degree in an engineering/architectural field. Minimum 2 years of experience.

Office Engineer  
**Functional Responsibility:** Provides technical assistance in applications under the direction of more senior personnel.  
**Education/Experience:** Bachelor’s Degree. Minimum 1 year of experience.

Project Administrator  
**Functional Responsibility:** Performs administrative support to the project team, including clerical and word processing functions.  
**Education/Experience:** Associate’s Degree. Minimum 1 year of experience.

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**Jay Shapiro & Associates, Inc., Contract GS-10F-0091V**

**Labor Category Substitution Table**

**Substitution Applicable to all Labor Categories**

<table>
<thead>
<tr>
<th>Degree</th>
<th>Education Equivalency</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate's Degree</td>
<td>High School Diploma/GED + 2 years of additional relevant experience</td>
</tr>
</tbody>
</table>
| Bachelor's Degree | Associate’s Degree + 2 years of additional relevant experience  
                     OR  
                     High School Diploma/GED + 4 years of additional relevant experience |
| Master's Degree  | Bachelor's Degree + 2 years of additional relevant experience  
                     OR  
                     Associate’s Degree + 4 years of additional relevant experience  
                     OR  
                     High School Diploma/GED + 6 years of additional relevant experience |
The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA) are applicable to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code Title</th>
<th>Wage Determination Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Administrator **</td>
<td>01112 – General Clerk II</td>
<td>2015-4209</td>
</tr>
</tbody>
</table>