



Environmental
Engineering and
Science

Authorized Federal Supply Schedule Price List
General Services Administration – Environmental Services



EarthRes Group, Inc., Sustainable Corporate Office Building

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Contract No. GS-10F-0093X
CAGE Code: 5EMF6
Business Size: Small Business
Contract Period: February 3, 2011 through
February 2, 2016

SINs: 899-1, 899-8, 899-1RC, 899-8RC
Service: Environmental Services
NAICS Code: 541620
Class: F999
Federal Supply Group: 899

Contract Administrator:
Joel Hutwelker, Senior Project Manager &
Chief Operating Officer
joelhutwelker@earthres.com
(215) 766-1211 Ext. 105



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage![™], a menu-driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov

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Customer Information

1a. Special Item Numbers (SIN)

SIN 899-1 / SIN 899-1 RC* Environmental Consulting Services
SIN 899-8 / SIN 899-8 RC* Remediation and Reclamation Services

*RC designates disaster recovery purchasing by state/local governments.

Contract pricing for professional environmental consulting services and remediation and reclamation services can be found under [Contract Labor Price List](#).

1c. A copy of the services and [hourly rates](#) are attached, including [labor category descriptions](#).

2. Maximum Order is \$5,000,000

3. Minimum Order is \$100

4. Geographic Coverage (Performance Area): Domestic and Overseas

5. Point of Production:

Pipersville, Bucks County
Pennsylvania

6. Prices: Government net prices (discounts already deducted) can be found under [Contract Labor Price List](#).

7. Quantity Discounts: None

8. Prompt Payment Discount Terms: 0%, Net 30 Days

9a. Payment by Government Purchase Card: EarthRes Group, Inc. accepts the government-wide commercial purchase card for purchases at or below the micro-purchase threshold.

9b. Government purchase cards not accepted over \$3,000.00

10. Foreign Items List: None

11. Time of Delivery (items a - d): Specified on the task order.

13. Ordering Address

EarthRes Group, Inc.
6912 Old Easton Road
P.O. Box 468
Pipersville, Pennsylvania 18947-0468
Telephone: (800) 264-4553
Fax: (215) 766-1245
Email: GSA@earthres.com

14. Payment Address:

EarthRes Group, Inc.
Accounts Receivable
P.O. Box 468
Pipersville, Pennsylvania 18947-0468

15. Warranty Provision: Contractor's Standard Commercial Warranty

17. Terms & Conditions of Government Purchase Card Acceptance: Contact Contractor

Customer Information

24a. Special Attributes:

Sustainable Building

EarthRes Group is awaiting certification from Leadership in Energy and Environmental Design (LEED) for new construction and operation and maintenance of its corporate offices. The designation recognizes the incorporation of several advanced building design features that improve energy and water use efficiencies, provides a high quality work environment, reduces waste and promotes efficient use of fossil fuels. Some of the notable features include a ground source geothermal system that consumes 35% less energy; energy recovery ventilation units, several zoned heat pumps and a building automation system (BAS); automatic lighting controls that operate the building lighting via occupancy sensors; glass interior architectural walls that provide natural lighting throughout the facility; a rainwater harvesting and wastewater treatment system used to supply the building toilets and is used for irrigation of landscaping; and a wastewater treatment system, designed by EarthRes Group, Inc., that produces a high quality effluent that can potentially be recycled to supplement the rainwater harvest system or it can be discharged safely to the surface.

25. DUNS Number: 95-860-5297

26. Central Contractor Registration (CCR) Database: EarthRes Group is registered in the CCR database.

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About EarthRes Group, Inc. Qualifications

EarthRes Group, Inc. (EarthRes) is a multidisciplinary environmental engineering and consulting firm providing high quality cost-effective consulting services to commercial and government clients.

EarthRes has the capabilities and experience to support your entire range of environmental compliance and remediation needs from planning and regulatory review, developing and implementing your environmental management systems, preparing and maintaining your emergency response and preparedness plans to conducting environmental assessments, site investigations, and remediation.

Our quality of work, efficient processing of permits, and our management systems ensure that you are in continual environmental compliance with such regulations as the Clean Air Act; Clean Water Act Resource Conservation and Recovery Act (RCRA) - Hazardous Waste Compliance; Emergency Planning and Community Right-to-Know Act (EPCRA) - Emergency Release Notifications, Tier II Reporting, Toxic Release Inventory (TRI, Form R, Form A) Reporting; and Comprehensive Environmental Response, Compensation and Liability Act (CERCLA).

Experienced Team - EarthRes delivers value to the clients through understanding of what is important to their business and operations, and by applying our experience and training in engineering and science to develop positive results for the client. We maintain honest, open communications and adhere to sound ethics and project management principles to achieve successful project completion and client satisfaction. The EarthRes professional staff consists of licensed and/or degreed engineers from multiple engineering disciplines (environmental, chemical, civil, mining, mechanical, geological, and mineral processing, etc.), licensed and/or degreed geologists / hydrogeologists, and certified and/or degreed scientists including biologists, chemists, environmental, and forestry; and individuals providing administrative support.

Professional Affiliations - The EarthRes team consists of a dedicated group of professional engineers, professional geologists, engineers-in-training, GRI-certified CQA inspectors and Qualified Environmental Professionals with practical experience helping clients resolve complex engineering and environmental challenges. EarthRes staff maintains membership in professional associations such as the Air and Waste Management Association (AWMA), American Concrete Institute (ACI), American Society for Testing Materials (ASTM), American Society of Civil Engineers (ASCE), National Society of Professional Engineers (NSPE), Pennsylvania Society of Professional Engineers (PSPE), the Society of Women Engineers (SWE); and the Pennsylvania Council of Professional Geologists (PCPG).

Collaboration - Our staff successfully collaborates with federal, state and local agencies, municipal sewer, zoning and planning commission authorities, and regional agencies throughout the United States. This experience base and the use of advanced computer information services enable EarthRes to remain current on federal, state, and local regulations.

About EarthRes Group, Inc. Qualifications

Technology - EarthRes' project approach stresses cost-effectiveness and technical quality. Field activities are integrated in order to minimize the total number of personnel deployed in the field, as well as the overall number of field trips. EarthRes office operations utilizes the latest computer technology and software to streamline data analysis and storage, modeling, drafting and document production, enabling us to generate high-quality computerized drawings and other critical documents resulting in timely and efficient delivery of services to our clients.

Two specific examples of software are Deltek Vision® and Newforma® Project Center. EarthRes' organizational and accounting controls are enhanced by using the Deltek Vision® project-based software for accounting; resource planning and utilization; and client relationship management (CRM). Newforma® Project Center software is a project information management (PIM) tool used to increase efficiency for project managers and the project team by organizing technical project information, facilitating information sharing, and enabling more effective project process.

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SIN 899-1 Environmental Services

SIN 899-1/ SIN 899-1 RC* Environmental Consulting Services

EarthRes Group, Inc. (EarthRes) offers comprehensive environmental engineering and consulting services under this SIN. EarthRes has the capabilities and experience to support a wide-range of projects. These services include, but are not limited to:

- Community Right to-Know Act (CRTK) reporting;
- Compliance Services such as review, audit, and implementation/management of Environmental Management Systems (EMS) and other compliance and contingency plans and performance measures;
- Economic, technical and/or risk analysis; other environmentally related studies and/or consultations;
- Endangered species, wetland, watershed, and other natural resource management plans;
- Environmental Assessment (EA) and Environmental Impact Statement (EIS) preparation under the National Environmental Policy Act (NEPA);
- Environmental program and project management;
- Environmental regulations and environmental policy/procedure updates;
- Erosion & Sedimentation (E&S) Control;
- Groundwater testing and modeling;
- Hazardous and/or non-hazardous exposure assessments;
- ISO 14001 Environmental Management System (EMS) and sustainable performance measure development;
- Material safety data sheets (MSDS) - Preparation and updates;
- Management, furnishing, or inventory of MSDS;
- Advisory Services for ongoing advice and assistance with data and information in support of agency environmental programs involving areas such as Hazardous material spills;
- Permitting (Multi-Media -Air, Stormwater, Wastewater, Waste);
- Phase I and Phase II Environmental Site Assessments (ESA);
- Pollution prevention surveys, plans, and reduction strategies;
- Renewable Energy, Sustainability - Planning and documentation services for the development, planning, facilitation, coordination, and documentation of and/or for environmental initiatives (or mandates such as Executive Order 13423);
- Resource Conservation and Recovery Act/Comprehensive Environmental Response Compensation and Liability Act (RCRA/CERCLA) site investigations;
- Spill prevention/control and countermeasure plans (SPCC);
- Stormwater management;
- Toxic Release Inventory (TRI) Reporting;

SIN 899-1 Environmental Services

- Underground Storage Tank (UST) Closures;
- Waste characterization and source reduction studies;
- Waste management plans and/or surveys;
- Waste management consulting services to provide guidance in support of waste-related data collection, feasibility studies and risk analyses;
- Waste minimization/pollution prevention initiatives;
- Waste tracking or handling systems - review and recommendation; review of technologies and processes impacting waste management;
- Wastewater and water treatment systems.

Note: Services involving only the consulting portion of environmental remediation efforts are included under this SIN. Any actual remediation efforts are performed under SIN 899-8.

**RC designates disaster recovery purchasing by state/local governments.*

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SIN 899-8 Remediation & Reclamation Services

SIN 899-8/SIN 899-8 RC* Remediation and Reclamation Services

Remediation services include, but are not limited to:

- Air monitoring;
- Brownfields evaluation;
- Emergency spill response oversight;
- Excavation, removal and disposal of hazardous waste oversight;
- Phase I, II and III Environmental Site Assessments (ESA) - Site preparation, characterization, field investigation, conservation and closures;
- Pilot Testing, Remedial Alternatives Analysis, Selection and Design;
- Reclamation services include, but are not limited to: land (e.g., creating new land from sea or riverbeds and/or restoring areas to a more natural state, such as after pollution, desertification, or salination have made it unusable);
- Remediation-related laboratory testing (e.g., biological, chemical, physical, pollution and soil testing);
- Soil vapor extraction;
- Stabilization/solidification, bio-venting, carbon absorption, containment, monitoring and/or reduction of hazardous waste sites;
- Underground and Aboveground Storage Tank (UST and AST) Closure/Remediation.

**RC designates disaster recovery purchasing by state/local governments.*

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SIN 899-10 Ancillary Supplies or Services

Ancillary supplies and/or services are for orders and blanket purchase agreements that complete work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule.

Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of supplies or services purchased under another SIN(s) of the same schedule. Offerors may be required to provide additional information to support that their proposed Ancillary supplies and/or services are commercially offered in support of one or more SINs under this schedule.

Ancillary Supplies Contract Price List

Item Description	Contract Rate Per 8 Hr Day
Air Velocity Meter	\$9.77/ Day
Water Flow Meter	\$24.43/ Day
Photoionization Organic Vapor Detector	\$73.30/Day
Low Flow Pump, 2" Well Sampling with Control Box	\$63.53/Day
High Flow Pump, 4" Submersible	\$63.53/Day
Combustible Gas Meter	\$29.32/Day
Survey Equipment, Total Station with Hand-held Trimble Data Collector	\$29.32/Day
Survey-Grade GPS Equipment	\$439.80/Day
Turbidity Meter	\$19.55/Day
Total Organic Vapor Analyzer 1000B	\$171.03/Day
Water Level Meter	\$19.55/Day
Well Baler	\$7.82 Each

This table represents collateral materials billed when used for certain individual projects under proposed SINs, and is not all-inclusive. Additional items which are not included herein but may be needed to accomplish individual jobs will be detailed in a written estimate prior to starting a project and/or invoicing.

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Contract Labor Price List

Contract Price List

Labor Category	Contract Rate Per Hour
Principal Engineer	\$156.37
Principal Geologist	\$146.60
Senior Project Manager	\$135.85
Project Manager	\$117.28
Assistant Project Manager 1	\$90.89
Assistant Project Manager 2	\$107.51
Project Leader	\$106.53
Staff Engineering 1	\$83.07
Staff Engineering 2	\$88.94
Staff Scientist 1	\$66.46
Staff Scientist 2	\$86.01
Admin/Report **	\$45.93
** Indicates SCA eligible categories. See the SCA Matrix following the price list for additional information regarding these labor categories.	

SCA Matrix			
SCA Eligible Contract Labor Category	SCA Equivalent Occupation Code	Title	WD Number
Admin/Report	01020	Administrative Assistant	2005-2449

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

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Labor Category Descriptions

Labor Category (Job Title)	PRINCIPAL ENGINEER/ GEOLOGIST
Responsibilities:	Principals are recognized experts in their technical or regulatory fields. Their role in the project is to provide leadership in addressing key technical/regulatory issues such as new technologies and/or interpretation of environmental regulations. They possess a high level of expertise in their chosen field and are generally competent within the broad discipline. They often serve as expert advisor, providing technical advice and training to others. They provide direction to data gathering, QC, and interpretation through rigorous analysis; direct and initiate improvements and innovations to the approach taken on projects; direct the strategy for proposals; initiate new approaches to addressing issues which anticipate client needs; are committed to and deliver on exceeding client's expectations; direct projects and deliver on selection of the best team, effective negotiations of objectives, deliverables, and contractual agreements, understanding reduction and contract risk for the company.
Minimum Experience:	Principals shall have a minimum of 15 years of experience in managing and coordinating technical and professional staff; and a minimum of 15 years of experience in the preparation of contracts, proposals, and project budgets.
Education:	Senior individuals possess professional certification in their area of practice and a minimum of a Bachelor of Science degree in engineering or a scientific discipline.

Labor Category (Job Title)	SENIOR PROJECT MANAGER
Responsibilities:	Responsible for the completion of large and complex client projects in a timely fashion while meeting technical, quality, schedule, and budget requirements. They seek opportunities to enhance value to clients on the projects being managed, as well as within the overall client organization. This position holds multiple responsibilities including project management, training of junior staff, proposal preparation, and marketing. Senior Project Managers have a proven track record of exemplary project management skills within the company. They work with the assigned Principal-in-Charge to identify and service client needs; serve as senior technical advisor on projects large in scope and complexity; work closely with several individuals while solving different client problems efficiently; and are recognized as an industry leader in their field.
Minimum Experience:	They have a professional certification in their area of practice (i.e., PE, PG, etc.) and possess a minimum of ten (10) years of experience.
Education:	Bachelor of Science degree in an engineering or s scientific discipline.



Labor Category Descriptions

Labor Category (Job Title)	PROJECT MANAGER
Responsibilities:	<p>Must possess a high level of expertise in their field and have general competency within the broad discipline. Project Manager serves as expert advisors, providing technical advice and assistance to project teams in addressing client needs. They assist in the technical training of staff and have close interaction with clients. They identify and apply technical solutions. They are responsible for scoping and completion of large projects in a timely fashion while meeting technical, quality, schedule and budget requirements. They seek opportunities to add value to clients on the projects being managed, as well as within the overall client organization. Project Manager independently prepares assignment scopes of work and budgets and directs the work of others on multiple assignments. They are involved in client contact from the proposal stage to project completion and provide overall project direction to the project team while providing information about the status of the project to the client.</p>
Minimum Experience:	<p>They have a professional certification in their area of practice (i.e., PE, PG, etc.) and possess a minimum of seven (7) years of experience.</p>
Education:	<p>Bachelor of Science degree in an engineering or scientific discipline.</p>

Labor Category (Job Title)	ASSISTANT PROJECT MANAGER 1
Responsibilities:	<p>An Assistant Project Manager 1 is an engineer or scientist and is an individual contributor with competency in a broad discipline. These individuals deal independently with moderately complex issues and receive technical guidance on unusual or complex problems. Their supervisor reviews their work and is available to offer project guidance on technical issues. Assistant Project Manager 1 is occasionally given technical/budget/schedule responsibility for projects. They assist in the preparation of work scopes; participate in client calls and client presentations under the direction of more senior staff; and exhibit basic service skills through positive interaction with clients on identification and resolution of environmental business problems.</p>
Minimum Experience:	<p>A minimum of five (5) years of experience.</p>
Education:	<p>Bachelor of Science degree in a scientific discipline.</p>



Labor Category Descriptions

Labor Category (Job Title)	ASSISTANT PROJECT MANAGER 2
Responsibilities:	An Assistant Project Manager 2 deals independently with moderately complex issues and receives technical guidance on unusual or complex problems. Their supervisor reviews their work and is available to offer project guidance on technical issues. Assistant Project Managers 2 is given technical/budget/schedule responsibility for projects. They assist in the preparation of work scopes; participate in client calls and client presentations under the direction of more senior staff; and exhibit basic service skills through positive interaction with clients on identification and resolution of environmental business problems.
Minimum Experience:	A minimum of five (5) years of experience and an EIT (Engineer In Training) certification.
Education:	Bachelor of Science degree in engineering.

Labor Category (Job Title)	PROJECT LEADER
Responsibilities:	A Project Leader shall have obtained professional certification (PE or PG) and possess the qualities of maturity, judgment, leadership, excellent communication, experience, and project success. Project leaders are responsible for directing small technical teams that are designed within and as part of the overall larger project team. The focus is usually on specific technical aspects of the main project and they work within defined limit and project guidelines including technical scope, quality, time, and cost parameters. The work product is aligned to and supports the overall project goal. The primary responsibilities of this position include actively participating in business-related activities, managing personnel, providing senior technical review, and developing business opportunities. An employee in this position makes decisions independently on technical problems and methods and represents the company at conferences and meetings to resolve important questions and to plan and coordinate work supervision and guidance related to overall objectives, critical issues, and new concepts in policy matters.
Minimum Experience:	They shall have obtained professional certification (PE or PG) and a minimum of seven (7) years of experience in the field, with at least five (5) years of consulting experience.
Education:	Minimum: Bachelor of Science degree in an engineering or scientific discipline.



Labor Category Descriptions

Labor Category (Job Title)	STAFF ENGINEERING 1
Responsibilities:	Staff Engineering 1 assists the project manager by performing CAD design drawings for environmental systems and processes that minimize the release of pollutants to the environment, and assist in monitoring and recording pollutant levels. They are focused on one task at a time and work as part of a team, taking direction primarily from the Project Manager. Staff Engineering 1 understands budget/schedule expectations and scope of assignments, openly communicates with the project team regarding the resources available to perform their work correctly; are engaged in building technical skills within one area of expertise; and conduct field work.
Minimum Experience:	No experience required.
Education:	Bachelor of Science degree in engineering.

Labor Category (Job Title)	STAFF ENGINEERING 2
Responsibilities:	Staff Engineering 2 assists in designing environmental systems and processes to minimize the release of hazardous materials or to remove hazardous materials from the environment, and assists in monitoring and recording pollutant levels. They are focused on project delivery of typically multiple tasks at a time and work as part of a team, taking direction primarily from the Project Manager. Staff Engineering 2 understands budget/schedule expectations and scope of assignments, openly communicates with the project team regarding the resources available to perform their work correctly; are engaged in building technical skills within one area of expertise; and conduct field work.
Minimum Experience:	Two (2) years of experience
Education:	Bachelor of Science degree in engineering.

Labor Category (Job Title)	STAFF SCIENTIST 1
Responsibilities:	Are capable entry-level geologists, or scientists with a Bachelors Degree. A supervisor monitors the individual's schedule and work assignments for unusual or difficult problems and recommends techniques to be used on non-routine work assisting with field sampling activities, adhering to sample collection and decontamination protocol, data evaluation, and report preparation.
Minimum Experience:	No experience required.
Education:	Bachelor of Science degree in a scientific discipline.



Labor Category Descriptions

Labor Category (Job Title)	STAFF SCIENTIST 2
Responsibilities:	Staff Scientist 2 has analytical and project management support responsibilities and may be assigned small projects to gain experience in project management. Responsibilities include fieldwork and field reports as assigned or needed for specific projects they may be managing; researching literature and historical information; writing technical reports and coordinating full report production activities; complete interpretation of subsurface data and technical analyses under general direction of senior staff; participation in project management activities such as project budgeting, proposal writing, client liaison and invoice review; and participates in project management activities for several projects concurrently.
Minimum Experience:	Minimum two (2) years of work experience
Education:	Bachelor of Science degree in a scientific discipline.

Labor Category (Job Title)	ADMIN/REPORT
Responsibilities:	Admin/Report staff are responsible for production and quality control of a variety of company documents; producing draft and final documents submitted to the word processing department; developing expert knowledge and proficiency on all software used in the word processing department as well as basic software and hardware troubleshooting capabilities, implementing all company style guidelines; and guides staff on document style requirements and proper grammar.
Minimum Experience:	Minimum two (2) years of word processing/administrative support experience.
Education:	High School diploma.

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