Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services       FSC Class: R499

Contract number: GS-10F-0094X

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: February 7, 2011 – February 6, 2021

Jobs for the Future
88 Broad St., 8th Floor
Boston, MA 02110

Telephone: (617) 728-4446
FAX number: (617) 728-4857

www.jff.org

Contract Administrator:
Laura Nerney
lnerney@jff.org

Business size: Other than Small

Price list current as of Modification #PS-A812 effective February 14, 2020
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Administrative Management and General Management Consulting</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 5

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 6

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic only

5. Point(s) of production (city, county, and State or foreign country). Same as company address, 88 Broad St., 8th Floor, Boston, MA 02110

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.) List at the end of this price list, see page 5.

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Will accept

10. Foreign items (list items by country of origin). Not Applicable

11a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level
11b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
11c. Overnight and 2-day delivery. Contact Contractor
11d. Urgent Requirements. Contact Contractor
12. F.O.B. point(s). Destination
13a. Ordering address(es). Same as Company Address, 88 Broad St., 8th Floor Boston, MA 02110
13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es). Same as Company Address, 88 Broad St., 8th Floor Boston, MA 02110
15. Warranty provision. Standard Commercial Warranty Terms & Conditions
16. Export packing charges, if applicable. Not Applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Contact Contractor.
18. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
19. Terms and conditions of installation (if applicable). Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
20a. Terms and conditions for any other services (if applicable). Not Applicable
21. List of service and distribution points (if applicable). Not Applicable
22. List of participating dealers (if applicable). Not Applicable
23. Preventive maintenance (if applicable). Not Applicable
24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

25. Data Universal Number System (DUNS) number. 849602032

26. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

- See page 5 and 6 for price list and labor category descriptions

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Price List

Relevant SIN: 541611

Jobs for the Future, Inc.

Economic Price Adjustment: 3% Annual Escalation

<table>
<thead>
<tr>
<th>Contract Year</th>
<th>Labor Category</th>
<th>Price Offered to GSA (Including IFF)</th>
<th>Labor Category</th>
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<th>Labor Category</th>
<th>Price Offered to GSA (Including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Senior Program Director I</td>
<td>$232.45</td>
<td>Program Director III</td>
<td>$140.26</td>
<td>Project Manager II</td>
<td>$107.75</td>
<td>Project Manager III</td>
<td>$95.84</td>
</tr>
<tr>
<td>7</td>
<td>Senior Program Director I</td>
<td>$239.42</td>
<td>Program Director III</td>
<td>$144.47</td>
<td>Project Manager II</td>
<td>$110.98</td>
<td>Project Manager III</td>
<td>$98.72</td>
</tr>
<tr>
<td>8</td>
<td>Senior Program Director I</td>
<td>$246.60</td>
<td>Program Director III</td>
<td>$148.80</td>
<td>Project Manager II</td>
<td>$114.31</td>
<td>Project Manager III</td>
<td>$101.68</td>
</tr>
<tr>
<td>9</td>
<td>Senior Program Director I</td>
<td>$254.00</td>
<td>Program Director III</td>
<td>$153.26</td>
<td>Project Manager II</td>
<td>$117.74</td>
<td>Project Manager III</td>
<td>$104.73</td>
</tr>
<tr>
<td>10</td>
<td>Senior Program Director I</td>
<td>$261.62</td>
<td>Program Director III</td>
<td>$157.86</td>
<td>Project Manager II</td>
<td>$121.27</td>
<td>Project Manager III</td>
<td>$107.87</td>
</tr>
</tbody>
</table>

Contract number: GS-10F-0094X
# Labor Category Descriptions

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Minimum Education and Experience</th>
<th>Responsibilities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Program</td>
<td>PhD and 15 years experience</td>
<td>Expert or comprehensive content knowledge and understanding of JFF approaches. Ability to conceptualize, plan, and manage multiple major complex projects while moving forward simultaneously. Ability to build, develop, and lead partnerships. Ability to provide project management and consulting assistance to field in development and implementation of policy and programs. Has demonstrated leadership in relevant professional circles. Extensive human resources and financial management experience.</td>
</tr>
<tr>
<td>Director I</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Director III</td>
<td>PhD and 12 years or MA/MS and 14 years</td>
<td>Expert or comprehensive content knowledge and understanding of JFF approaches. Ability to conceptualize, plan, and manage multiple major complex projects while moving forward simultaneously. Accountable to a member of the senior management team. Ability to provide project management and consulting assistance to field in development and implementation of policy and programs. Highly regarded in professional circles for skill and expertise.</td>
</tr>
<tr>
<td>Project Manager II</td>
<td>MA/MS and 8 years or BA/BS and 10 years</td>
<td>Strong consulting, project management, research, and writing skills and experience generating reports, proposals, etc. Significant content knowledge and understanding of JFF approaches. Ability to plan and manage large complex projects while moving forward simultaneously. Ability to provide project management and consulting assistance to field, with guidance, in development and implementation of policy and programs. Ability to develop and maintain strong client relations in field. Ability to work independently without daily supervision.</td>
</tr>
<tr>
<td>Project Manager III</td>
<td>MA/MS and 4 years or BA/BS and 6 years</td>
<td>Strong research and writing skills and experience generating reports, proposals, etc. General content knowledge and understanding of JFF approaches. Ability to work under general direction of manager. Ability to manage discrete small projects and aspects of larger projects effectively. Ability to represent JFF well with external clients.</td>
</tr>
</tbody>
</table>

## Degree Equivalencies for Experience

<table>
<thead>
<tr>
<th>Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Doctoral Degree</td>
<td>MA/MS and two additional years of relevant work experience</td>
</tr>
<tr>
<td>Masters Degree</td>
<td>BA/BS and two additional years of relevant work experience</td>
</tr>
<tr>
<td>Bachelors Degree</td>
<td>Associates Degree and two additional years of relevant work experience</td>
</tr>
<tr>
<td>Associates Degree</td>
<td>High School diploma and two additional years of relevant work experience</td>
</tr>
</tbody>
</table>