



**ENVIRONMENTAL SERVICES
GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE**

Authorized Federal Supply Schedule Price List

Contract No. GS-10F-0095J

April 30, 1999 through April 29, 2019

Sullivan International Group

2750 Womble Road, Suite 100
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General Services Administration

**Federal Acquisition Service
Authorized Federal Supply Schedule Price List**

Schedule Title: Environmental Services

Industrial Group: 899

Industrial Class: 8999

Contract No.: GS-10F-0095J

Contract Period: April 30, 1999 through April 29, 2019

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San Diego, CA 92106
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Contract POC: Jonathan Kruft
Telephone: (410) 312-3535 ext. 1
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Business Size: Service-Disabled Veteran Owned Business
Small Business under NAICS Code 562910 Remediation Services

DUNS No.: 069452600

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven searchable database system. The Internet address for *GSA Advantage!* is: <http://www.gsaadvantage.gov>



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An Introduction To Sullivan International Group

Sullivan International Group, Inc. (Sullivan) is an applied science, engineering, and technology firm that has been serving both the commercial and government sectors since its inception. We are a diverse team of professionals focused on what we do best: implement site-specific solutions that are efficient, cost-effective, and delivered on schedule.

Sullivan is a Service-Disabled Veteran Owned Business (SDVOB) and a Small Business under the North American Industry Classification System (NAICS) Code 562910 (Remediation Services). Established in 1998, Sullivan has a proven track record of providing high-quality and responsive solutions to our valued clients. This focus has enabled the company to grow to more than 15 locations across the country and earn annual revenues exceeding \$40 million.

With highly skilled professionals and a top-tier management team, Sullivan is positioned for continued success. Sullivan has invested in top-of-the-line financial and accounting systems (Deltek GCS Premier), a powerful information technology infrastructure, and a highly experienced administrative support team. Our growth has been further enhanced by our ability to successfully team with other great companies, hire top talent, and provide superior services and products to our clients. In order to maintain our competitiveness, Sullivan is constantly developing new technologies, systems, and support solutions to effectively deliver cutting-edge products and services.

Sullivan was awarded General Services Administration (GSA) Environmental Services Contract No. GS-10F-0095J in 1999. Through this contract, Federal agencies and other authorized entities can access Sullivan to provide the following environmental services:

- Environmental Consulting Services;
- Materials and Waste Recycling and Disposal Services; and
- Remediation and Reclamation Services.

All of these services are also available to state and local governments for disaster recovery (RC).

For more information about Sullivan International Group and this Environmental Schedule, please feel free to contact Jonathan Kruft at (410) 312-3535 ext. 1, via e-mail at jkruft@onesullivan.com, or through our website at www.onesullivan.com. We look forward to assisting with all your service and product needs.



Customer Information

1. Table of Awarded Special Item Numbers (SINS):

- SIN 899-1 Environmental Consulting Services
- SIN 899-5 Materials and Waste Recycling and Disposal Services
- SIN 899-8 Remediation and Reclamation Services
- SIN 899-10 Ancillary Supplies and/or Services

- SIN 899-1RC Disaster Recovery Environmental Consulting Services
- SIN 899-5RC Disaster Recovery Materials and Waste Recycling and Disposal Services
- SIN 899-8RC Disaster Recovery Remediation and Reclamation Services
- SIN 899-10RC Disaster Recovery Ancillary Supplies and/or Services

- 2. Maximum Order:** \$1,000,000
- 3. Minimum Order:** \$100
- 4. Geographic Coverage:** Worldwide
- 5. Production Point:** Sullivan International Group and agency locations worldwide
- 6. Discount From List Price:** Prices shown herein are net prices
- 7. Quantity Discounts:** Negotiable
- 8. Prompt Payment Terms:** Net 30 days
- 9a. Government Credit Card (below the micropurchase Threshold):** Accepted
- 9b. Government Credit Card (above the micropurchase threshold):** Accepted
- 10. Foreign Items:** None
- 11. Time of Delivery:** To be negotiated with ordering agency on each task order
- 12. F.O.B. Point(s):** To be negotiated with ordering agency on each task order



13. Ordering Address: Sullivan International Group
8600 Snowden River Parkway, Suite 300
Columbia, MD 21045

Toll-Free: (866) 646-3535
Phone: (410) 312-3535 ext. 1
Fax: (410) 312-3544
E-Mail: jkruft@onesullivan.com

**14. Payment Address:
(if payment via mail):** Sullivan International Group
PO Box 415908
Boston, MA 02241-5908

15. Warranty Provisions: We guarantee all work

16. Export Packing Charges: N/A

**17. Terms and Conditions of
Government Credit Card
Acceptance:** See # 9 above

How to Hire Sullivan

1. For orders up to \$2,500: Develop a Scope of Work (SOW) and have your procurement office place the order directly with Sullivan.
2. For orders over \$2,500 but less than \$1,000,000: Develop a performance-based SOW, send a Request for Quote to at least three GSA contractors, evaluate quotes based on your criteria, and place the order with the selected contractor.
3. For orders over \$1,000,000: Follow the procedures in FAR 8.405.
4. In order to further decrease costs, reduce paperwork, and save time, access Sullivan directly by establishing a Blanket Purchase Agreement. Contact Sullivan for details on this procedure.

**SIN 899-1 / 899-1RC
Environmental Consulting Services**

Sullivan International Group and its staff provide a broad range of services applicable to this SIN. Examples include:

Environmental Management System (EMS) Development and Implementation. Sullivan was the sole contractor responsible for developing and implementing an EMS at all appropriate organizational levels within the Drug Enforcement Administration (DEA), consistent with the requirements of ISO 14001. We trained DEA staff and implemented EMS at over two dozen locations, including DEA Headquarters, nine laboratories, the Office of Aviation Operations, the El Paso Intelligence Center, the Quantico Training Academy, and various field divisions and offices. At each site, working with a DEA cross functional team, Sullivan staff conducted orientation training; performed initial environmental reviews; identified environmental aspects of site activities; determined significant aspects; developed objectives and targets; and developed environmental management programs to achieve objectives and targets. We also developed all DEA EMS policies, procedures and a document control system. Other critical activities conducted for the DEA have included National Environmental Policy Act (NEPA) analyses; development and implementation of green (affirmative) procurement, Sustainable Building Plans, and recycling programs; and EMS, Executive Order, Resource Conservation and Recovery Act (RCRA), Federal Electronics Challenge and energy use annual reporting.



Compliance Audits and Inspections

NEPA Environmental Impact Analyses and Documentation

Spill Prevention and Contingency Planning

Permitting and Regulatory Reporting

Natural Resources Management Planning

RCRA / CERCLA Site Investigations

Sustainability / Pollution Prevention Initiatives



Additional examples of our Environmental Consulting Services include:

- Leaking Underground Fuel Tank Program Support, US Army Corps of Engineers, CA & HI
- Safety and Environmental Compliance Audits, Army Research Laboratory, MD
- NEPA Document Preparation and Review, Department of Energy (DOE), Nationwide
- Strategic Sustainability Performance Planning, US Department of Commerce, DC
- Conservation Law Enforcement Services, US Army, Alaska
- Groundwater Treatability Study, Naval Facilities Engineering Command, CA
- Toxic Chemical Release Inventory (TRI) Reporting, US Dept. of Homeland Security, MD & GA

SIN 899-5 / 899-5RC
Materials and Waste Recycling and Disposal Services

Sullivan’s services applicable to this SIN encompass hazardous (both chemical and biological), solid, and nuclear waste issues. Examples of these services include:

Hazardous Material Tracking, Management, and Control. Sullivan’s work at the US Naval Academy and Naval Station Annapolis are good examples of our hazardous material tracking, management, and control services. We managed, operated, and maintained the Consolidated Hazardous Materials Reutilization and Inventory Management Program (CHRIMP) facilities at these two installations. Through the use of a web-based database management system, Sullivan actively managed, tracked, controlled, reported, and minimized the use of hazardous materials and the subsequent generation of waste at these facilities. Through these efforts, the Naval Academy and Naval Station Annapolis were two of the first Navy facilities to be fully “CHRIMPed.”



Hazardous and Solid Waste Management

Recycling Program Development and Implementation

Landfill Monitoring and Permitting

Hazardous Material/Waste Tracking Software Development

Green Procurement Program Development

Scrap Yard Management and Operation

Electronic Stewardship Initiatives

Specific examples of Sullivan’s Materials and Waste Recycling and Disposal Services include:

- Hazardous Waste Management Services, US Department of Agriculture, Multiple Sites, Nationwide
- Landfill Monitoring and Operation Record Review, Fort Detrick, MD
- Recycling Program Implementation, DEA, Multiple Sites, Nationwide
- Hazardous Material and Waste Management Services, U.S. Air Force, CA & DE
- Recycling and Solid Waste Management Plan Development, Letterkenny Army Depot, PA
- Green Procurement Program Development, Fort Detrick, MD
- Hazardous Material Tracking and Control Services, Fort Jackson, SC
- Federal Electronics Challenge Initiatives and Awards, DEA, Multiple Sites, Nationwide
- Industrial Wash Rack and Wash Water Recycling System O&M, Fort Irwin, CA

SIN 899-8 / 899-8RC
Remediation and Reclamation Services

Sullivan is among a select group of contractors approved to perform remediation and reclamation services under a GSA Schedule. In addition, Sullivan was the first Schedule contractor to include Service Contract Act rates applicable to remediation and reclamation services nationwide. Other contractors without this distinction may have difficulty working in your part of the country. Examples of our remediation and reclamation services include:

River Remedial Design and Dredging. The Grand Calumet River (GCR) in Indiana was identified as an Area of Concern based on impairments for each of the 14 beneficial uses evaluated. Sediments in the river had elevated concentrations of heavy metals, PCBs, semi-volatile organics, and pesticides at depths up to 11.5 feet below ground surface. Working under a US EPA Region 5 Remedial Action Contract (RAC), Sullivan performed remedial design and remedial action services on reaches 3, 4, and 5 of the West Branch of the GCR. These services included mechanical sediment dredging; installing a composite cap; treating and disposing of contaminated sediments and wastewater; and site restoration activities.

Interim Corrective Measures and Removal Actions



RCRA/CERCLA Site Characterizations and Restorations

Remedial Actions Including In-situ and Ex-situ Treatment, Containment, and Removal

Underground (UST) and Above Ground Storage Tank Removals, Closures, Installations, and Upgrades

Long-term Monitoring, Operation, and Maintenance

Specific examples of Sullivan’s Remediation and Reclamation Services include:

- Soil Remediation and Community Outreach, Jacobsville Superfund Site, US EPA Region 5, IN
- UST Closures and Hazardous Waste Disposal, US Department of Agriculture, TX
- Installation Restoration Program (IRP) Support, Aberdeen Proving Ground, MD
- Emergency Hazardous Material Removal & Disposal, US Army Corps of Engineers, DC
- Groundwater Monitoring and Remediation Services, Walter Reed Army Medical Center, MD
- Radioactive Source Recovery, Bureau of Reclamation, AZ
- Firing Range Lead Abatement, US Department of Homeland Security, MD
- Laboratory Dismantlement and Remediation, Federal Bureau of Investigation, DC
- Construction Debris Site Cleanup and Recycling, Travis Air Force Base, CA

**SIN 899-10 / 899-10RC
Ancillary Supplies and/or Services**

For specific projects, Sullivan may be requested to provide equipment or other services necessary to support contracted services. All equipment and services under this SIN are used in conjunction with or in support of solutions we offer under SINs 899-1/1RC, 899-5/5RC, and 899-8/8RC. Ancillary items offered include:



Equipment

- Photo Ionization Detector (PID)
- Explosion Meter
- Interface Probe
- pH Conductivity Meter
- Pressure Transducer (Level Logger)
- Turbidity Meter
- RCI Filtration System

Analytical Laboratory Analyses

- Waste Characterization, Soil
- Toxicity Characteristic Leaching Procedure (TCLP) Complete, Water
- TCLP Metals, Water
- TCLP Complete, Soil
- TCLP Metals, Soil

Specific examples of Sullivan’s projects that involved use of ancillary supplies and services include:

- Analyzing soil and groundwater samples at a former PCB storage pit and at IRP sites at the Naval Air Weapons Station China Lake to provide data in support of associated remedial actions
- Screening soil borings with a PID to assess the level of petroleum impacts at a fueling station at Fort McCoy
- Analyzing waste samples to characterize prior to transport, storage and disposal under a Blanket Purchase Agreement with the U.S. Department of Agriculture Animal and Plant Health Inspection Service
- Providing RCI Technologies (RCI) portable filtration systems on site at aviation facilities to filter/polish fuel to ensure that their emergency generator fueling systems are 100% operational and capable of providing standby power as needed



<p>Price List SIN 899-1, 5, 8 and SIN 899-1RC, 5RC, 8RC</p>
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NOTE: All rates are negotiable and quantity discounts are available.

April 30, 2014 through April 29, 2019

Labor Category	4/30/2014	4/30/2015	4/30/2016	4/30/2017	4/30/2018
	– 4/29/2015	– 4/29/2016	– 4/29/2017	– 4/29/2018	– 4/29/2019
Director	\$175.33	\$178.66	\$182.06	\$185.51	\$189.04
Environmental Program Lead	\$147.59	\$150.39	\$153.25	\$156.16	\$159.13
Sr. Environmental Associate	\$103.55	\$105.52	\$107.52	\$109.57	\$111.65
Environmental Associate	\$71.31	\$72.66	\$74.05	\$75.45	\$76.89
Environmental Specialist	\$70.45	\$71.79	\$73.15	\$74.54	\$75.96
General Clerk	\$45.39	\$46.25	\$47.13	\$48.03	\$48.94
Project Superintendent	\$70.95	\$72.30	\$73.67	\$75.07	\$76.50
Heavy Equipment Operator	\$79.41	\$80.92	\$82.46	\$84.02	\$85.62
Environmental Technician	\$70.41	\$71.75	\$73.11	\$74.50	\$75.92
Laborer	\$47.30	\$48.20	\$49.11	\$50.05	\$51.00
Supply Technician	\$57.44	\$58.53	\$59.64	\$60.78	\$61.93
Material Expediter	\$61.09	\$62.25	\$63.43	\$64.64	\$65.87
Warehouse Specialist	\$52.57	\$53.57	\$54.59	\$55.62	\$56.68
Truck Driver – Medium	\$54.67	\$55.71	\$56.77	\$57.85	\$58.94



Price List SIN 899-10 and SIN 899-10RC

Ancillary Items	Unit	4/30/2014	4/30/2015	4/30/2016	4/30/2017	4/30/2018
		– 4/29/2015	– 4/29/2016	– 4/29/2017	– 4/29/2018	– 4/29/2019
Photo Ionization Detector	Day	\$90.93	\$92.66	\$94.42	\$ 96.21	\$98.04
Explosion Meter	Day	\$95.72	\$97.54	\$99.39	\$101.28	\$103.20
Interface Probe	Day	\$95.72	\$97.54	\$99.39	\$101.28	\$103.20
pH Conductivity Meter	Day	\$52.64	\$53.65	\$54.66	\$ 55.70	\$56.76
Pressure Transducer (Level Logger)	Week	\$330.23	\$336.50	\$342.89	\$349.41	\$356.05
Turbidity Meter	Day	\$ 52.64	\$53.65	\$54.66	\$55.70	\$56.76
RCI Filtration System	Day	\$287.15	\$292.61	\$298.17	\$303.83	\$309.61
Waste Characterization Soil	Sample	\$909.32	\$926.60	\$944.20	\$962.14	\$980.42
Toxicity characteristic leaching procedure (TCLP) Complete, Water	Sample	\$1,340.05	\$1,365.51	\$1,391.46	\$1,417.89	\$1,444.83
TCLP Metals, Water	Sample	\$311.08	\$316.99	\$323.02	\$329.15	\$335.41
TCLP Complete, Soil	Sample	\$1,340.05	\$1,365.51	\$1,391.46	\$1,417.89	\$1,444.83
TCLP Metals, Soil	Sample	\$311.08	\$316.99	\$323.02	\$329.15	\$335.41



Additional Information Notes on Pricing

1. The above labor rates are fully burdened and include a 0.75% funding fee payable directly to GSA by Sullivan.
2. Any travel and other direct costs besides the noted ancillary items may incur an additional cost and, if so, will be burdened with a pre-approved handling fee. Travel will be in accordance with the Joint Travel Regulations.
3. All of the above labor categories may be subject to the Service Contract Act.
4. See below for minimum staff qualifications and duties.

Service Contract Act Wage Determination Matrix

SCA Eligible Contract Labor Category	SCA Equivalent Code – Title	WD Number
General Clerk	01111 - General Clerk 1	05-2059
Heavy Equipment Operator	23440 – Heavy Equipment Operator	05-2375
Environmental Technician	30090 – Environmental Technician	05-2255
Laborer	23470 – Laborer	05-2059
Supply Technician	01410 – Supply Technician	05-2059
Material Expediter	21040 – Material Expediter	05-2059
Warehouse Specialist	21410 – Warehouse Specialist	05-2153
Truck Driver – Medium	31362 – Truckdriver, Medium	05-2059

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor WD Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.



Minimum Staff Qualifications and Duties

DIRECTOR: Master's degree from an accredited college/university in Science, Engineering, or Business and a minimum of ten years of relevant experience. Directs program and corporate staff in the execution of all government contracts from initial proposal through contract completion.

ENVIRONMENTAL PROGRAM LEAD: Master's degree from an accredited college/university in Science, Engineering, or Business and a minimum of eight years of relevant experience. Manages environmental programs involving multiple projects to include complying with all contractual, work assignment, and reporting requirements; staffing and managing all program staff; preparing, negotiating, and signing related proposals; and managing subcontractors.

SENIOR ENVIRONMENTAL ASSOCIATE: Bachelor's degree from an accredited college/university in Science or Engineering and a minimum of five years of relevant experience. Provides technical support on environmental projects that require a higher level of technical expertise and experience.

ENVIRONMENTAL ASSOCIATE: Bachelor's degree from an accredited college/university in Science or Engineering and a minimum of two years of relevant experience. Provides technical support on environmental projects requiring a mid-level of technical expertise and experience.

ENVIRONMENTAL SPECIALIST: Bachelor's degree from an accredited college/university in Science or Engineering. Provides technical support on environmental projects requiring an entry-level of technical expertise.

GENERAL CLERK: High school diploma or equivalent from an accredited high school. Provides administrative and clerical support on projects such as coding and filing documents; calculating and posting charges to project accounts; and operating basic office equipment.

PROJECT SUPERINTENDENT: Associate's degree from an accredited college/university and a minimum of five years of relevant experience. Oversees the execution of project field tasks such as sampling, monitoring, and restoration activities.

HEAVY EQUIPMENT OPERATOR: Minimum of two years of relevant experience. Operates heavy equipment such as cranes, clamshells, power shovels, motor graders, heavy loaders, bulldozers, rollers, scrapers, and large industrial tractors.

ENVIRONMENTAL TECHNICIAN: Minimum of two years of relevant experience. Conducts tests and field investigations to obtain data for use in determining sources and methods to contain pollutants.

LABORER: Performs tasks that require mainly physical abilities and effort involving little or no specialized skills or prior work experience such as loading trucks, moving supplies by hand truck, and shovel excavations.



SUPPLY TECHNICIAN: Minimum of two years of relevant experience. Provides supply management services such as inventory management, storage management, cataloging, and property utilization.

MATERIAL EXPEDITER: Minimum of two years of relevant experience. Locates and moves materials between locations to facilitate processing of goods.

WAREHOUSE SPECIALIST: Minimum of two years of relevant experience. Performs a variety of warehousing duties such as verifying materials against receiving documents; routing materials to prescribed storage locations; storing, stacking, and palletizing materials in accordance with prescribed storage methods; taking inventory of stored materials; and preparing materials for shipment.

TRUCK DRIVER – MEDIUM: Minimum of two years of relevant experience. Drives trucks to transport materials between locations. May also load or unload trucks, make minor mechanical repairs, and keep trucks in good working order. Limited to straight trucks, 1.5 to 4 tons, usually six wheels.

NOTE: For the above positions having educational requirements, relevant experience may be substituted for education beyond a High School diploma on the basis of two years of additional experience for one year of education.