

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Mission Oriented Business Integrated Services (MOBIS)
FSC Group 874



1101 Wilson Blvd., Suite 2210
Arlington, VA 22209
Phone: 571.255.6900
Fax: 202.318.0473
www.ficonsulting.com

Contract administrator: Allison Kirsch
Phone: 571.255.6771
Kirsch@ficonsulting.com

Alternate contact: Roman Iwachiw
Phone: 571.255.6767
Iwachiw@ficonsulting.com

Contract Number: GS-10F-0100V
Contract Period: March 6, 2009 to March 5, 2014
Small Business

Prices Shown Herein are Net (discount deducted)
Version 3, 1/16/2012

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is www.GSAAdvantage.com*

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at www.fss.gsa.gov.

Customer Information

- 1a. **Special Item Number awarded:** SIN 874-1, 874-1RC
- 1b. **Awarded Pricing:** See page 8
- 1c. **Labor Category Descriptions:** See page 6
2. **Maximum order:** \$1,000,000.00
3. **Minimum order:** \$300.00
4. **Geographic coverage (delivery area):** Domestic delivery only
5. **Point(s) of production:**

1101 Wilson Blvd., Suite 2210
Arlington, VA 22209
6. **Statement of net price:** Prices Shown Herein are Net (discount deducted)
7. **Quantity discounts:** N/A
8. **Prompt payment terms:** Net 30 days
- 9a. **Government purchase card policy:** Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. **Government purchase card policy above the micro-purchase threshold:** Government purchase cards will not be accepted above the micro-purchase threshold.
10. **Foreign items:** N/A
- 11a. **Time of delivery:** Per task order
- 11b. **Expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent requirements:** In accordance with contract clause I-FSS-140-B, FI Consulting shall reply to any inquiry within three days after receipt. Telephonic replies shall be confirmed in writing.
12. **F.O.B. point(s):** Destination
- 13a. **Ordering address:** 1101 Wilson Blvd., Suite 2210
Arlington, VA 22209
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).

14. **Payment address:** 1101 Wilson Blvd., Suite 2210
Arlington, VA 22209
15. **Warranty provision:** N/A
16. **Export packing charges:** N/A
17. **Terms and conditions for use of Government purchase card at thresholds above the micro-purchase level:** N/A
18. **Terms and conditions of rental maintenance, and repair:** N/A
19. **Terms and conditions of installation:** N/A.
20. **Terms and conditions of repair parts:** N/A
- 20a. **Terms and conditions for any other services:** N/A
21. **List of service and distribution points:** N/A
22. **List of participating dealers:** N/A
23. **Preventative maintenance:** N/A
- 24a. **Special attributes such as environmental attributes:** N/A
- 24b. **Section 508 Compliance Information:** N/A
25. **Data Universal Number System (DUNS) number:** 12-6150056
26. **Central Contractor Registration (CCR) Database:** FI Consulting is registered in the CCR database.

About FI Consulting

FI Consulting provides management consulting services to private and public sector institutions in the financial services industry. FI Consulting combines analytical expertise and financial knowledge with an awareness of how to best leverage technology when developing or changing financial models and other complex applications. The result is cost-effective, transparent, thoroughly documented, and scalable solutions, built with a vision of how they will evolve over time to meet a client's changing needs.

Services

Customized Analytical Services

Our analysts conduct market research, benchmarking, and financial modeling around a client's new idea or concept to fully evaluate its viability. We help our clients build a comprehensive strategy for transforming ideas into reality and for developing the right tools to evaluate progress. FI can provide this type of rapid-response analytical support in an ongoing capacity or as an intermediate solution.

Our analytical services include:

- Industry Analysis
- Market Analysis and Forecasting
- Business Analysis and Strategy Design
- Government Program or Policy Analysis
- Competitive Market Analysis
- Product Development Support

Model Advisory and Support Services

A sound and defensible economic or financial model is one of a manager's strongest and most valuable tools in making business decisions. Models can provide insight on the relationship between economics and finance, and help clarify the impact of changes in economic conditions. At FI, we evaluate the integrity of our clients' existing models as well as design, build, and test new proprietary models and their related systems. We can help our clients implement a solution using commercial off-the-shelf software packages, or create an entirely new modeling framework, tailored specifically to their requirements. We can help our clients develop and implement a model governance framework that complies with the requirements of regulators, auditors, and other stakeholders. Regardless of the situation, we will measure our overall success on the same outcome –how well the final solution meets the needs of our clients while adhering to our standards for the transparency and soundness of model operations.

Our model advisory and support services include:

- Model Development and Revision
- Model Documentation
- Model Validation
- Model Execution
- Model Governance
- Model Implementation

Application Development and Implementation Support Services

Our consultants excel at bridging the communications gap between developers and users throughout all phases of the application development life cycle. We analyze our clients' business needs, define the requirements, translate those items to the development team, monitor and report on progress, and validate the final solution.

Our consultants are hands on – in addition to having core competencies in finance, all of our consultants are well-versed in at least one computer language. This makes us particularly skilled at understanding, documenting, and communicating complex technical requirements in a way that programmers can understand. Additionally, in many cases, our team will develop working prototypes to illustrate, and sometimes supplement our documented requirements.

We can also help evaluate whether commercial off the shelf (COTS) software presents a cost-effective or time-efficient alternative to meeting business requirements. We help our clients understand the true cost of implementation – not just the licensing cost associated with the software package.

For more information, please visit our website at www.ficonsulting.com. If you have any questions about the firm or ordering services through GSA, please contact us by phone (571.255.6771) or email (kirsch@ficonsulting.com).

FI Consulting

Labor Category Descriptions

Subject Matter Expert

Position Duties/Responsibilities: Applies deep expertise to deliver advice, thought leadership, and targeted deliverables to support project objectives. Possesses extensive knowledge in one or more functional areas within one or more industries or specialized functions. Provides comprehensive evaluation of specific client problems to recommend alternative solutions.

Minimum Education: Undergraduate degree in finance, economics, statistics, mathematics or related technical field.

Minimum Experience: Ten or more years experience in area of subject expertise.

Required Certifications/Clearances: Not applicable.

Senior Manager I

Position Duties/Responsibilities: Manages complex projects across multiple disciplines. Ability to lead multiple projects simultaneously across multiple clients. Possesses deep experience within several client business processes and/or industries. Provides expert guidance on firm methodologies and tools. Ability to execute projects in multiple disciplines including strategic planning and analysis, business modeling, process improvement, and change management. Responsible for developing client relationships and recommending projects and solutions to meet client objectives. Provides technical direction and oversight to team. Carries overall responsibility for timeliness and client acceptance of project deliverables.

Minimum Education: Undergraduate degree in finance, economics, statistics, or related technical field.

Minimum Experience: More than eight years experience, with more than four years management experience.

Required Certifications/Clearances: Not applicable.

Manager II

Position Duties/Responsibilities: Applies planning and management skills to lead projects. Establishes project requirements and scope in conjunction with client. Develops and executes overall project plan. Possesses functional knowledge within multiple client business processes and/or industries. Ability to execute projects in multiple disciplines including strategic planning and analysis, business modeling, process improvement, and change management. Serves as primary client interface for project issues. Provides technical direction and oversight to team members. Responsible for resolution of project issues and change related to scope, project plan,

and requirements. Carries overall responsibility for quality control of major project deliverables.

Minimum Education: Undergraduate degree in finance, economics, statistics, or related technical field.

Minimum Experience: More than eight years experience, with more than four years management experience.

Required Certifications/Clearances: Not applicable.

Manager I

Position Duties/Responsibilities: Applies planning and management skills to lead tasks and subprojects. Develops and executes task plans based on client requirements. Possesses extensive functional knowledge of at least one client business process. Ability to execute

projects in at least one discipline including strategic planning and analysis, business modeling, process improvement, and change management. Interfaces with client on day-to-day basis. Provides technical direction and oversight to team members. Responsible for setting project tasks and assignment of daily responsibilities to project team. Responsible for reviewing work products of junior staff prior to delivery.

Minimum Education: Undergraduate degree in finance, economics, statistics, or related technical field.

Minimum Experience: More than six years experience, with more than two years management experience.

Required Certifications/Clearances: Not applicable.

Senior Analyst II

Position Duties/Responsibilities: Develops technical approaches to complex project tasks. Serves as team lead for project sub-tasks and assists in management of tasks. Possesses functional knowledge of service areas, client business processes and has advanced understanding of firm's methodologies and tools. Executes project tasks including analytical design, model development, and deliverable creation. Performs tasks with minimal supervision of senior staff. Conducts client presentations and implements solutions. Provides technical direction and supervision to junior staff. Assists with quality review of work products and deliverables.

Minimum Education: Undergraduate degree in finance, economics, statistics, or related technical field.

Minimum Experience: More than four years of related experience.

Required Certifications/Clearances: Not applicable.

Senior Analyst I

Position Duties/Responsibilities: Applies planning and analytical skills to develop approaches to select project tasks. Possesses functional knowledge of service areas and client business processes. Executes project tasks including analytical design, model development, and deliverable creation. Performs tasks with limited supervision of senior staff. Assist senior staff in planning of tasks and presentation and implementation of solutions. Provides technical direction to junior staff.

Minimum Education: Undergraduate degree in finance, economics, statistics, or related technical field.

Minimum Experience: More than three years of related experience.

Required Certifications/Clearances: Not applicable.

Analyst I

Position Duties/Responsibilities: Applies analytical skills in support of project objectives. Possesses basic competence in firm's methodologies and tools. Executes project tasks including, but not limited to, primary research, requirements development, business modeling, testing, and documentation. Communicates results verbally and in writing. Performs tasks with direct to moderate supervision of senior staff.

Minimum Education: Undergraduate degree in finance, economics, statistics, or related technical field.

Minimum Experience: More than two years of related experience

Required Certifications/Clearances: Not applicable

FI Consulting Rates for Services

Labor rates are hourly for the time period indicated.

Prices are subject to change on an annual basis.

Labor Category	Hourly Labor Rate
Subject Matter Expert	\$283.25
Sr. Manager I	\$147.38
Manager II	\$133.90
Manager I	\$123.60
Sr. Analyst II	\$103.00
Sr. Analyst I	\$90.13
Analyst I	\$69.53