



## *Professional Services Schedule*

### **Centris Consulting Inc**

Contract Number: GS-10F-0102P

Industrial Group: 00CORP

Class: R499

Special Item No: 874-1, 874-1RC

Size: Small Business

Contract Period: December 3, 2013 through December 2, 2018.

### **Contact Information:**

Centris Consulting, Inc ♦ 800 James Avenue ♦ Scranton, PA 18510

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Contract Administration: David Nape, President

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To access more information on the Centris Consulting Public Sector and Defense Practice, visit our website at: [www.centrisconsulting.com](http://www.centrisconsulting.com)



## CUSTOMER INFORMATION

- 1a. *Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers: **874-1, 874-1RC***
- 1b. *Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.*

*This price is the Government price based on a unit of one, exclusive of any quality/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price and cite the areas to which the prices apply.*

- 1c. *If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.*
2. *Maximum Order: **\$1,000,000.00***
3. *Minimum Order: **\$100.00***
4. *Geographic Coverage (delivery area): **Domestic and Overseas***
5. *Point(s) of production (city, county, and state or foreign country): **Same as company address***
6. *Discount from List Prices or statement of net price: Government net prices (discounts already deducted.) **See Table at the end of this Catalog***
7. *Quantity Discount: **None Offered***
8. *Prompt Payment Terms: **Prompt Payment 2% - 10 days.***
- 9a. *Notification that Government purchase cards are accepted at or below the micro-purchase threshold: **Yes***
- 9b. *Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Accept Over \$2,500***
10. *Foreign items (list items by country of origin): **None***
- 11a. *Time of Delivery: (Contractor insert number of days): **Specified on the Task Order***

- 11b. *Expedited Delivery.* The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” Under this heading, the Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: **Contact Contractor**
- 11c. *Overnight and 2-day delivery.* The contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may use a symbol of its choosing to highlight items in its price list that have expedited delivery: **Contact Contractor**
- 11d. *Urgent Requirements.* The Contractor will note in its pricelist the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: **Contact Contractor**
12. *F.O.B. Point(s):* **Destination**
- 13a. *Ordering Address(es):* **Same as company address**
- 13b. *Ordering procedures:* For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. *Payment address(es):* **Same as company address**
15. *Warranty provision:* **Contractor’s standard commercial warranty**
16. *Export Packing Charges (if applicable):* **N/A**
17. *Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):* **Contact Contractor**
18. *Terms and conditions of rental, maintenance, and repair (if applicable):* **N/A**
19. *Terms and conditions of installation (if applicable):* **N/A**
20. *Terms and conditions of repair parts indicating date of parts price list and any discounts from list prices (if applicable):* **N/A**
- 20a. *Terms and conditions for any other services (if applicable):* **N/A**
21. *List of service and distribution points (if applicable):* **N/A**
22. *List of participating dealers (if applicable):* **N/A**
23. *Preventive maintenance (if applicable):* **N/A**



- 24a. *Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):* **N/A**
- 24b. *If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:* [www.Section508.gov/](http://www.Section508.gov/)
25. *Data Universal Numbering System (DUNS) number:* **00-4133968**
26. *Notification regarding registration in Central Contractor Registration (CCR) database:* **Registered**

## CENTRIS OVERVIEW

Centris specializes in Operational Excellence. Our primary focus is enabling our clients to execute faster, more reliably and at a significantly lower cost structure. We are providing Operations Management Consulting to the US Military's industrial base and many of the world's leading Fortune 500 companies. Making our clients successful by delivering world-class operations capabilities through collaborative solutions is the hallmark of Centris. Our innovative approach, strong client focus and action-oriented attitude make us the consulting firm-of-choice for any size Organizational Alignment and Operational Excellence project.

## CURRENT DEFENSE EXPERIENCE

Working within the Defense Industry since 2004, we have provided services and support that enable the organization to plan, schedule and execute workload more effectively and efficiently. Work scope encompasses the following activities:

- Realigning the organization structure, spans of control and reporting relationships to improve focus, communication and decision making
- Providing systems implementation support for the SAP based Logistics Modernization Program (LMP) at a number of United States Army Depots
- Redefining roles and responsibilities to provide greater focus, job mastery and productivity
- Developing standardized best practices for core workload planning, funding, scheduling and production processes
- Implementing Master Scheduling, along with developing more accurate master data files, Bills of Material, Routes and work center capacities
- Reorganizing the inventory control and requisitioning processes
- Developing enhanced shop floor scheduling and control processes



- Training management and supervisors in the use of the LMP system and enhanced production scheduling skills
- Developing and implementing a Workload Management and Reporting System to improve productivity, service capabilities and cost
- Providing Project Management to improve Repair Cycle Times

As a result of the success of this work Centris is currently working to provide systems implementation support in the way of Organizational Alignment and Process Optimization for the second and third deployments of the Logistics Modernization Program.

In addition to existing government facilities, Centris has implemented similar projects with numerous market leading Fortune 500 companies in a wide array of industries and in many different countries.

## **AGILE, SOLUTIONS-FOCUSED PARTNER**

Clients appreciate our agile entrepreneurial culture, our strong client focus and our collaborative solutions approach. The majority of Centris' business comes from repeat clients and referrals. That's a powerful statement about the trust and confidence our clients place in us, which we work hard to earn every day.

We support our client commitment with in-depth operations expertise, global experience and outstanding full time professional staff. Our unique project management approach, combined with quantifiable financial results has made us a leader in repeat engagements with our clients both in the public and private sectors.

## **INTEGRATED SERVICES OFFERING**

Centris not only performs in-depth Operational Assessments that provide insightful and achievable performance improvement opportunities, we develop and implement highly effective project strategies and approaches to realize the potential improvements in the most effective, efficient way possible.

Our ability to execute leading-edge operational excellence methods that reliably deliver quantifiable improvements in operating performance with full accountability on time and within budget set Centris apart from most government contractors.

Our Core Competencies are:

- ***Project Management***
- ***Organizational Productivity***
- ***Engineering and Technical Workforce Productivity***
- ***Change Management***



- ***Organizational Design and Alignment***
- ***Value Stream Optimization***
- ***Cycle Time Compression (Repair Cycle Time)***
- ***Cost Reduction***
- ***Systems Implementation Support***
- ***Manufacturing Productivity***
- ***Materials and Inventory Management***

Within the context of our core capabilities, Centris has extensive experience in the following areas:

- ***Operational Effectiveness Assessments***
- ***Throughput and Cycle Time Optimization***
- ***Leading Edge Procurement***
- ***Cost Reduction***
- ***Capacity Planning***
- ***Organization Design and Alignment***
- ***Job Design***
- ***Core Business Process Optimization***
- ***Systems Implementation Support***
- ***Business Metrics Management Reporting***
- ***Processes***
- ***Workload Management***
- ***Project Management***
- ***White Collar / Knowledge Worker Productivity***
- ***Manufacturing Productivity***
- ***Maintenance Productivity***
- ***Energy Cost Reduction***
- ***Materials and Inventory Management***
- ***Logistics, Warehousing and Distribution***
- ***Physical Layout***
- ***Transition Planning and Execution***
- ***Merger Integration***
- ***Management and Supervisory Training***
- ***SAP/ERP Work Center Development***
- ***Engineering Excellence***

## GSA LABOR CATEGORIES AND PRICING MOBIS 874-1

LABOR CATEGORIES				EDUCATION, EXPERIENCE AND TRAINING
PRINCIPAL				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Professional Certification. Industrial Engineering and Operations Management, APICS</li> <li>▪ <b>Experience and Responsibilities:</b> 34 years of experience in all phases of operations and productivity consulting to the Fortune 500 sector. This includes <b>Project Planning, Development and Management, Operations Analysis, Quality Assurance</b> and <b>Resource Development</b>. Overall responsibility for all <b>Projects, Analysis</b> and results for which Centris is accountable.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$213.73	\$216.94	\$220.19	\$223.49	
DIRECTOR				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 10 or more years in all areas of <b>Process Improvement, Project Management, Analysis, Operations Strategy</b> and general <b>Operations Management</b>. Successfully managed multiple accounts and projects and has overall responsibility for his or her respective account and projects.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$192.22	\$195.10	\$198.03	\$201.00	
PROJECT QUALITY SPECIALIST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS, or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 5 or more years experience as a Project Manager and fully trained in formal <b>Project Management Disciplines</b>. Responsible for ensuring <b>Project Quality</b>, identifying potential problems or issues, conducting formal, <b>Structure Project Reviews</b> and providing regular communications as to project status.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$181.46	\$184.19	\$186.95	\$189.78	
SENIOR PROJECT MANAGER				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS, or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 5 or more years experience as a <b>Project Manager</b> and fully trained in formal <b>Project Management Disciplines</b>. Extensive experience in all aspects of <b>Process Improvement, Project Management, Analysis, Communications</b> and <b>Project Design, Implementation, Management</b> and <b>Follow-Up</b>. Responsible for managing multiple projects or a single large complex project.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$181.46	\$184.19	\$186.95	\$189.75	

SENIOR BUSINESS ANALYST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 10 years or more experience in <b>Business and Operations Analysis</b>. Strong background in <b>Process Improvement, Project Operations Strategy</b> and <b>Operations Processes</b> and is proficient in <b>Profit and Loss Management, Accounting Applications</b> and <b>Statistical Processes</b>.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$173.93	\$176.54	\$179.19	\$181.88	
BUSINESS ANALYST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 5 or more years of <b>Consulting Experience</b>. Highly experienced in technical and tactical aspects of <b>Operations Management, Process and Productivity Improvement, Project Implementation</b> and <b>Management</b>. Demonstrated the ability to analyze <b>Business and Operations Processes</b> in a wide array of environments. Proficient in <b>Profit &amp; Loss Management, Accounting Applications</b> and <b>Statistical Processes</b>.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$156.53	\$158.88	\$161.26	\$163.68	
PROJECT MANAGER				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 5 or more years of <b>Consulting Experience</b>. Highly experienced in technical and tactical aspects of <b>Operations Management, Process and Productivity Improvement, Project Implementation</b> and <b>Management</b>. Demonstrated the ability to manage projects in a wide array of environments. Responsible for managing individual projects, achieving the results and accomplishing the project objectives on time.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$169.37	\$171.91	\$174.49	\$177.11	
INSTALLATION MANAGER				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 3 or more years of <b>Consulting Experience</b>. Fully understands the technical and tactical aspects of <b>Process Improvement, Operations Management</b> and <b>Productivity Improvement</b>. Successfully demonstrated the ability to execute project objectives and develop key areas within the project scope. Responsible for developing, implementing and successfully completing key elements or portions of the project.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$138.45	\$140.53	\$142.64	\$144.78	

SENIOR CONSULTANT				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS or PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 3 or more years of <b>Consulting Experience</b>. Fully understands the technical and tactical aspects of <b>Process Improvement, Operations Management and Productivity Improvement</b>. Successfully demonstrated the ability to execute project objectives and develop key areas within the project scope. Responsible for developing, implementing and successfully completing key elements or portions of the project.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$127.70	\$129.61	\$131.56	\$133.53	
CONSULTANT				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS, PhD</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 3 or more years of <b>Consulting Experience</b>. Understands the technical and tactical elements of <b>Process Improvement, Operations Management and Productivity Improvement</b>. Responsible for developing and implementing specific project elements.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$116.95	\$118.71	\$120.49	\$122.29	
JUNIOR CONSULTANT				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> BS, BA, MA, MS, PhD or equivalent</li> <li>▪ <b>Experience and Responsibilities:</b> Typically an entry level position with at least 3 to 5 years of active management and/or supervisory experience in the private sector.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$106.20	\$107.79	\$109.41	\$111.05	
PROJECT LEADER				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Four Year Degree and/or professional license as required.</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 5 or more years of related work experience. Demonstrated ability and experience in leading a work effort of similar scope and complexity. Related technical expertise and professional certification. Ability to create and present progress and status reports and interface with senior client personnel.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$106.31	\$107.90	\$109.41	\$111.16	
SENIOR TECHNICAL SPECIALIST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Four Year Degree and Technical Certification</li> <li>▪ <b>Experience and Responsibilities:</b> Typically, 2 years or more direct experience in performing related work activities. Thoroughly versed in all aspects of the technical requirements of the work scope. Ability to provide technical advice and guidance as required.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$94.29	\$95.70	\$97.14	\$98.59	

TECHNICAL SPECIALIST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Two Year Degree and/or Technical Certification</li> <li>▪ <b>Experience and Responsibilities:</b> Two or more years experience in performing related work.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$85.05	\$86.32	\$87.32	\$88.93	
JUNIOR TECHNICAL SPECIALIST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Two Year Degree and/or Technical Certification</li> <li>▪ <b>Experience and Responsibilities:</b> Related work experience and/or educational background.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$57.31	\$58.17	\$59.04	\$59.93	
PROGRAM IMPLEMENTATION SUPPORT SPECIALIST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Four Year Degree and/or Technical Certification</li> <li>▪ <b>Experience and Responsibilities:</b> Two years or more direct experience in performing related work activities. Ability to provide technical advice and guidance as required.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$85.05	\$86.32	\$87.62	\$88.93	
JUNIOR PROGRAM IMPLEMENTATION SUPPORT SPECIALIST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Two Year Degree and/or Technical Certification</li> <li>▪ <b>Experience and Responsibilities:</b> Two or more years experience in performing related work.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$73.95	\$75.06	\$76.18	\$77.33	
PROGRAM SUPPORT ANALYST				<ul style="list-style-type: none"> <li>▪ <b>Education:</b> Four Year Degree and/or Technical Certification</li> <li>▪ <b>Experience and Responsibilities:</b> Related work experience and/or educational background.</li> </ul>
12/3/14-12/2/15	12/3/15-12/2/16	12/3/16-12/2/17	12/3/17-12/2/18	
\$69.33	\$70.37	\$71.43	\$72.50	

**SERVICE CONTRACT ACT STATEMENT:**

*The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.*