

I. General Services Administration Information

Schedule 874 – MOBIS (Mission Oriented Business Integrated Services)

FCS Group	SIN	Description
874	874-1	Integrated Consulting Services

Contract No. GS-10F-0104U

For more information on ordering from Federal Supply Schedules, click on the MOBIS FSS Schedules button at www.gsa.gov/mobis.

Period Covered by Contract:
January 25, 2008 – January 24, 2018



DRI
CONSULTING

DRI Consulting

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Small Business

DUNS No: 120200626

Pricelist current as of January 25, 2013

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[™], a menu-driven database system located at <http://www.GSAAdvantage.gov>

II. Customer Information



1a.	SINS Offered	874-1 Integrated Consulting Services
1b.	Hourly rates	See page 4
1c.	Labor Category Descriptions	See pages 5 - 7
1d.	SCA Matrix	See page 8
2.	Maximum Order Limitation	\$1,000,000.00
3.	Minimum Order	\$100.00
4.	Geographic Coverage (delivery area)	Worldwide delivery
5.	Point(s) of Production	Same as contractor company address
6.	Discounts	Prices shown on attached Pricelist are net prices with discount included
7.	Quantity Discounts	These are included in the net prices on the attached Pricelist
8.	Prompt Payment Terms	0%; Net 30 Days
9a.	Notification that Government purchase cards are accepted below the micropurchase threshold	Yes
9b.	Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold.	Will not accept Government purchase cards above the micropurchase threshold.
10.	Foreign items	None
11a.	Time of delivery	As specified on the Individual/Task Order
11b.	Expedited Delivery	Negotiated via Individual/Task Order
11c.	Overnight and 2-day Delivery	Contact the Contractor
11d.	Urgent	Contact the Contractor
12.	F.O.B point(s)	Destination
13.	Ordering Address(es)	DRI Consulting, 2 Otter Lane, St. Paul, Minnesota 55127
13.	Ordering Procedures	See the GSA Blanket Purchase Agreement (BPA) web page for ordering procedure information and BPA format: www.gsa.gov/bpa
14.	Payment Address(es)	Minnesota 55127
15.	Warranty provision	Contractor's standard commercial warranty



16.	Export packing charges, if applicable	N/A
17.	Terms and conditions of Government Purchase Card acceptance	N/A
18.	Terms and conditions of rental, maintenance, and repair (if applicable)	N/A
19.	Terms and conditions of installation	N/A
20.	Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable)	N/A
20a.	Terms and conditions for any other services	N/A
21.	List of service and distribution points (if applicable)	N/A
22.	List of participating dealers (if applicable)	N/A
23.	Preventive maintenance (if applicable)	N/A
24a.	Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and /or reduced pollutants)	N/A
24b.	If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ .	N/A
25.	Data Universal Number System (DUNS) number	120200626
26.	Notification regarding registration in Central Contractor Registration (CCR) database.	DRI Consulting is registered in the CCR database
27.	Uncompensated Overtime. (Indicate if used.)	DRI Consulting does not use uncompensated overtime.

Section 1B. Labor Category Price List

Current as of January 25, 2013

Description	GSA Labor Rate HOURLY
Principal	\$273.00
Senior Project Manager	\$253.50
Senior Consultant	\$195.00
Consultant	\$175.50
Project Manager	\$117.00
Executive Assistant	\$97.50
Administrative Assistant	\$58.50

Notes:

- GSA labor rates include indirect costs, but do not include travel expenses
- GSA labor rates include .75% IFF
- All GSA labor rates listed above are Net; discounts have been deducted.

Section 1c. Labor Category Descriptions

Principal

Provides Direct provision of services to highest organization levels. Oversees assignments, including those involving complex management problems. Initiates procedure evaluations and advises on methods and techniques to improve organizational work processes, procedures, resources, management controls, information systems, documentation, and similar management functions. Responsible for formulating strategic financial plans, preparing cost estimates and correlation of financial requirements into executable budgets. Supervises consultants and managers responsible for delivery of tasks and ensures compliance with government standards, accounting principles, internal controls, and multi-tiered system application standards. Oversees consultants and managers completion of work within the time frame specified by the project and ensures that all requirements are met. The principal also acts as a client liaison and responsible for opportunity identification.

Qualifications

Minimum Education: PhD/PsyD Minimum

Experience: 15 years or more

Senior Project Manager

Responsible for business and financial, programmatic and administrative aspects of project performance. Manages and supervises personnel involved in relevant areas of project activity. Supports the program/project organization and metrics gathering and analysis. Shares responsibility for program financial and business management with principal executive. Establishes and maintains technical and financial reports in order to show progress to clients or government program authorities. Maintains client contact information to ensure conformity to all contractual obligations. Supports the development, maintenance, and implementation of work order management plans; a document that guides the performance of all functional activities performed on the individual work orders. Monitors and reports on program progress relative to program plans, (i.e., planned vs. actual), with respect to programmatic and financial baselines.

Qualifications

Minimum Education: Master's degree or meets demonstrated minimum experience

Minimum Experience: minimum of 5 years of successful program/business management experience.

Senior Consultant

Work with Principal and clients on opportunity definition, overall direction, and quality control of DRI Consulting project work for individual, team, and organizational clients. Define, develop, and deliver consulting, facilitation, survey, and training services and methodologies. In collaboration with client, conceptualize strategic project goal, alignment of project with

organization vision and mission. Administer and interpret personality and cognitive ability measures. Present results to client; develop and present recommendations.

Qualifications

Minimum Education: Master's degree
Minimum Experience: 2 years experience

Consultant

Work with Senior Consultant and clients on opportunity definition, overall direction, and quality control of DRI Consulting project work for individual, team, and organizational clients. Define, develop, and deliver consulting, facilitation, survey, and training services and methodologies. In collaboration with client, conceptualize strategic project goal, alignment of project with organization vision and mission. Administer and interpret personality and cognitive ability measures. Present results to client; develop and present recommendations.

Qualifications

Minimum Education: Bachelor's degree
Minimum Experience: 1-2 years

Project Manager

Acts as overall manager and administrator for one or more delivery orders; serves as the primary interface and point of contact with clients and consultants on technical program/project issues. Supervises program/project operations by management procedures, planning and execution of the technical effort. Responsible for monitoring and reporting progress of the program/project resources management and control of financial and administrative aspects of the program/project with respect to delivery order requirements. Must demonstrate the ability to make sound recommendations relevant to computing, quality control, analysis, and testing systems.

Qualifications

Minimum Education: A Bachelor's degree
Minimum Experience: 3-5 years; at least 1 year of the total experience spent as a team leader working with complex problems

Executive Administrative Assistant

Provides general support to the principal leaders and other team members. Prepares and enters of financial data, maintains contract documentation, assists in data collection and reporting for market surveys, research and editing of materials for newsletters, WEB sites, and other publications and documentation, analyzes invoices and maintains of spreadsheets relating to budget and resource use and allocation.

Qualifications

Minimum Education: Bachelor's degree or meets minimum required experience
Minimum Experience: 3 years direct experience providing administrative support



Administrative Assistant

Performs clerical duties such as answering telephone, referring callers or furnishing information, maintaining files, operating copying machine and distributing or preparing documents to be mailed.

Qualifications

Minimum Education: HS Diploma or meets minimum required experience

Minimum Experience: 1-2 years of demonstrated experience/knowledge of administrative skill sets



Section 1d. SCA Matrix

DRI Consulting Service Contract Act (SCA) Matrix

SCA MATRIX		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Administrative Assistant	01020 - Administrative Assistant	05-2287

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

The wages for the SCA labor category meet or exceed those in Wage Determination # WD 05-2287, Rev. -12, dated 06/19/2012.