

**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

On-site access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**Mission Oriented Integrated Services (MOBIS) Schedule  
SINs 874-1, and -1RC  
NAICS Codes: 562910 and 541620  
Contract No. GS-10F-0104W  
Contract Period: 5 February 2013 through 4 February 2015**



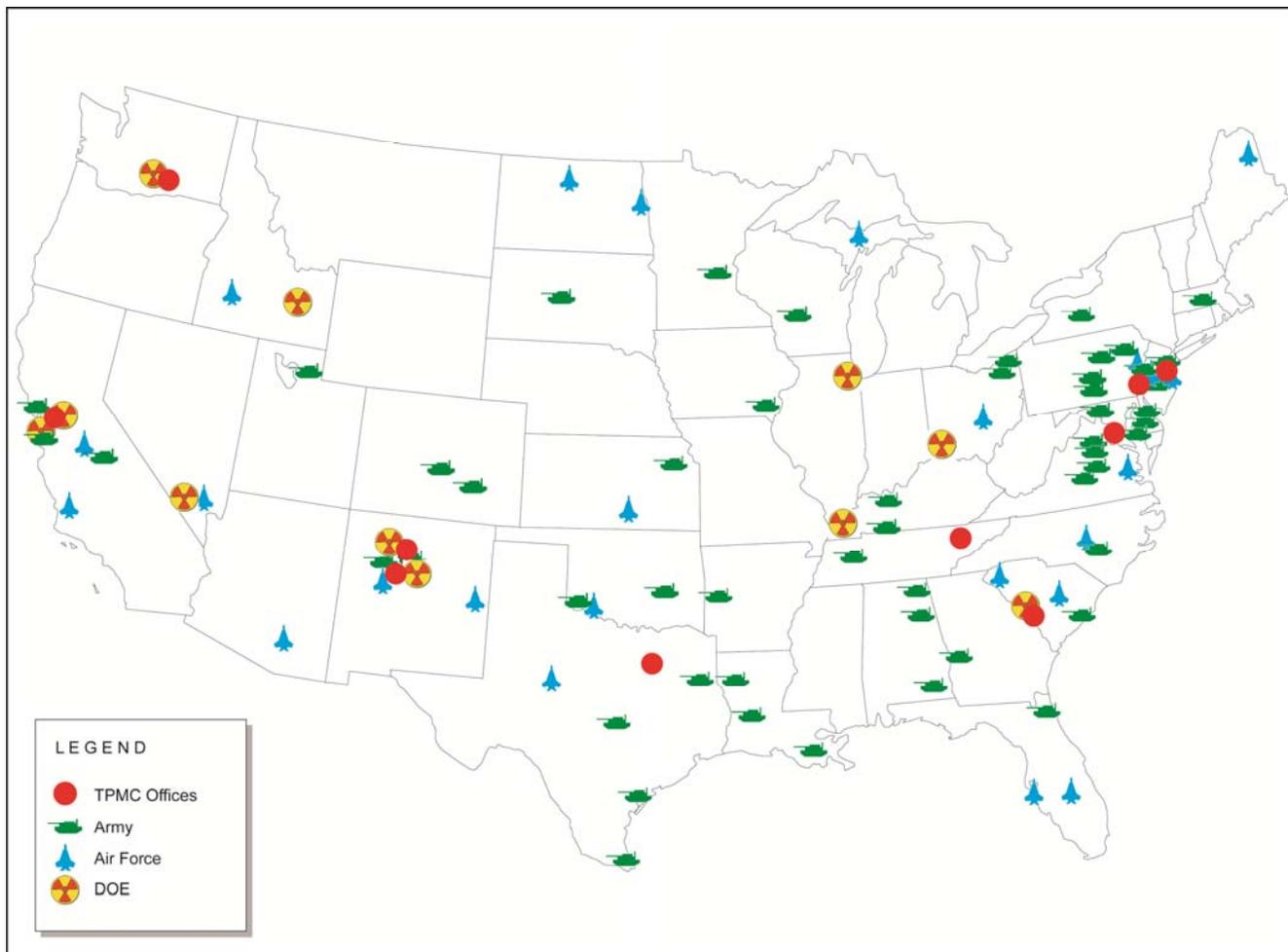
**A certified 8(a) Small Disadvantaged Business (SDB)**

**TerranearPMC, LLC  
Attn: Theresa C. Doyle (Administrator)  
222 Valley Creek Boulevard, Suite 210  
Exton, PA 19341  
610.862.5030  
610.862.5050 (fax)  
[tdoyle@terranearpmc.com](mailto:tdoyle@terranearpmc.com)**

**Prices shown herein are net (discount deducted).**

## Contractor Information

**TerranearPMC, LLC (TPMC)** is a certified 8(a) company with a program entry date of July 13, 2004 and a forecast program graduation date of July 12, 2013. TPMC provides multimedia environmental investigation, remediation, and health & safety compliance services for the U.S. Army Corps of Engineers (USACE), the U.S. Department of Energy (DOE), the U.S. Department of Interior (DOI) (National Park Service and U.S. Fish and Wildlife Service), and U.S. Postal Service. TPMC's most current awards include an Environmental Remediation Services (ERS) Contract with the U.S. Army Engineering District, Sacramento; a Multiple Award Services (MARS) Contract with USACE, Baltimore District; a Multiple Award Remediation Contract (MARC) with USACE, Buffalo District, three 8(a) Environmental Services Contract with USACE, Savannah District; and a IDIQ Contract at the Savannah River Site DOE facility. Also, TPMC is providing technical and management support services to the National Nuclear Security Administration (NNSA) on nuclear non-proliferation (e.g., recovery of U.S.-origin nuclear materials from foreign nuclear research reactors) and to the DOE Loan Guarantee Program on the evaluation and performance monitoring of innovative utility-scale renewable energy projects (e.g., solar, wind, biomass technologies). TPMC has offices and project locations nationwide as illustrated by the following map:



TPMC has a 16-year history of supporting USACE (Baltimore, Buffalo, Jacksonville, Nashville, Tulsa, Fort Worth, Sacramento, Savannah, and Omaha) on HTRW and remediation projects and DOE (Los Alamos, Hanford, Rocky Flats, Idaho National Lab, Paducah Gaseous Diffusion Plant, and Savannah River Site) on FUSRAP-type remediation projects.

Since its inception in 1990, TPMC has provided site remediation, waste management, decontamination and decommissioning (D&D), and disposal services to the federal government, state agencies, commercial clients, foreign governments, and international institutions. This experience has included environmental restoration support at a number of U.S. DOE and DOD facilities, on-site support regarding implementation of interim removal/remedial actions involving low-level radioactive, hazardous and mixed wastes, as well as sites addressed under NRC's Site Decommissioning Management Plan (SDMP) and DOE's (now USACE) Formerly Used Sites Remedial Action Program (FUSRAP).

Our support of waste disposal projects has included a broad spectrum of activities, such as strategic planning, regulatory compliance, site selection, site characterization, facility design, environmental monitoring, and performance assessment. TPMC's experience across the regulatory spectrum includes preparation and review of license applications and safety evaluation reports. In addition, TPMC has extensive staff experience in the development of regulatory guidance, representation before expert panels for a wide variety of radioactive waste management issues, and expert testimony in legal proceedings. Our support on renewable energy projects includes evaluation of the eligibility and technical viability of the proposed projects against government guidelines as well as review in areas including, but not limited to, project management and organization, cost, schedule, environmental compliance, equipment reliability, supply chain, risk and mitigative measures, and quality assurance.

TPMC is unique among 8(a) and small businesses because of its track record of managing large, complex, and high profile environmental and health/safety related projects. We have in-house capabilities and experience which allows us to offer:

- **Project management systems** for large, multiple task contracts, including cost and schedule management systems, QA programs, and Health and Safety programs for major DOD and DOE contracts.
- **Senior Program Managers** with experience managing contracts in excess of \$40,000,000 and encompassing every phase of an environmental restoration program.
- **In house capabilities** in all engineering, science, and support disciplines (e.g., GIS, CADD, data management) necessary to execute engineering consulting contracts.
- **Good working relationships with Regulatory Agencies** on our projects through our senior staff.
- **A DCAA-audited accounting system** that has been approved for cost plus contracting.
- **A commitment to safety** that has resulted in no reportable incidents and no lost time injuries.
- **A track record of successfully supporting USACE** on environmental and compliance related projects for over 16 years.

## Contract Information

- 1a. Special Item Numbers (SINs) – Work to be completed under all SINs will be completed using the price lists contained within this document.

SIN	Description
874-1, -1RC	<p>Services to be provided include expert advice, assistance, guidance, or counseling in support of an agency’s mission-oriented business functions. Services covered include:</p> <p>Management or strategy consulting</p> <p>Program Planning, audits, and evaluations</p> <p>Studies, analyses, scenarios, and reports relating to an agency’s mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenarios simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies</p> <p>Executive/management coaching services</p> <p>Customizing business training as needed to successfully perform/complete a consulting engagement</p> <p>Policy and regulation development assistance</p> <p>Expert Witness services in support of litigations, claims, or other formal cases</p> <p>Advisory and assistance services in accordance with FAR 37.203</p>

- 1b. Not Applicable

- 1c. TPMC is proposing to complete work under this contract using the hourly rates included in this price list. The experience, functional responsibility, and education requirements for the types of personnel proposed are outlined in Table 1.

- |     |   |                                     |
|-----|---|-------------------------------------|
| 2.  | Maximum Order   | \$1,000,000.00 (SINs 874-1, & -1RC) |
| 3.  | Minimum Order   | \$100                               |
| 4.  | Geographic Coverage (Delivery Area)   | Domestic only                       |
| 5.  | Points of Production  | Same as Company Address             |
| 6.  | Discount from list prices or Statement of net price:<br>Government net prices<br>(discounts already deducted) | See Attached Table 2.               |
| 7.  | Quantity Discounts  | None offered.                       |
| 8.  | Prompt Payment Terms  | Net 30 days                         |
| 9a. | Notification that Government Purchase Cards are accepted at or below the micro-purchase threshold             | Yes                                 |

## Contract Information (continued)

9b.	Notification whether the government purchase cards are accepted or not accepted above the micro-purchase threshold	Will accept over \$3,000
10.	Foreign Items	None
10.	Foreign Items	None
11a.	Time of Delivery	Specified by Task Order
11b.	Expedited Delivery	Contact Contractor
11c.	Overnight and 2-Day Delivery	Contact Contractor
11d.	Urgent Requirements	Contact Contractor
12.	F.O.B. Points	Destination
13a.	Ordering Address	Same as Company Address
13b.	Ordering Procedures: The ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage ( <a href="http://fss.gsa.gov/schedules">fss.gsa.gov/schedules</a> ).	
14.	Payment Address	TerranearPMC, LLC 222 Valley Creek Blvd., Suite 210 Exton, PA 19341
15.	Warranty Provisions	Contractor's standard warranty
16.	Export Packaging Charges	N/A
17.	Terms and Conditions of Government Purchase Card Acceptance	Contact Contractor
18.	Terms and conditions of rental, maintenance, and repair	N/A
19.	Terms and conditions of installation	N/A
20.	Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices	N/A
20a.	Terms and conditions for any other services	N/A
21.	List of service and distribution points	N/A
22.	List of participating dealers	N/A
23.	Preventative maintenance	N/A
24a.	Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants)	N/A
24b.	No Section 508 compliance requirements	
25.	DUNS Number	12-6563258
26.	Notification regarding CCR database	Registered

**Table 1  
Labor Category Descriptions/Requirements**

<b>Labor Category</b>	<b>Functional Responsibilities</b>	<b>Position Requirements</b>		
		<b>Min. Years of Experience</b>	<b>Minimum Educational/ Degree Requirements</b>	<b>Professional Registration</b>
Project Administrator	Must be capable to provide word processing and/or administrative support for proposals, projects, and other work assignments as required; provide support in document management and production, including creation or design presentation formats using graphics (e.g., to illustrate results of management analyses; to create complex GANTT charts). Schedules appointments, gives information to callers, takes dictation, composes and types correspondence, reads and routes incoming mail, and performs other administrative and clerical duties. Provides draft reports for the permanent record. Must be capable of supporting TPMC contracts manager for multiple work assignments and work under the supervision of Project Managers and technical staff. Must also possess client liaison skills, in addition to serving as custodian of project documents and records.	3	High School Diploma required; Bachelor's Degree preferred, but not required	NA

Labor Category	Functional Responsibilities	Position Requirements		
		Min. Years of Experience	Minimum Educational/ Degree Requirements	Professional Registration
Data Systems Analyst	<p>Must be capable of supporting diverse TPMC projects (e.g., management and strategy consulting; change management, business process redesign, business process architecture, and managing project data via project control activities which may be related to budgeting and scheduling). Support the development of team work plans, perform workflow analysis, assist in analyzing budget requirements for agency missions, etc. Develop and manipulate databases to support management and strategic analyses. Typically works under a Project Manager and/or a Sr. Management Consultant. Must be capable of working with commercially-available project management systems to design and manipulate a database of management information for the cost, schedule, and technical baselines used to define project/program goals and track project/program performance. This may include working with earned value management systems and providing technical support with respect to software tools (e.g. Primavera). Support may also include development of and adherence to manuals and procedures for managing and changing the baselines.</p>	3	<p>Bachelor's degree required.</p> <p>Substitution Factors: If a degree is in progress, then 6 years of experience can be substituted for a Bachelor's degree.</p>	NA
Management Consultant	<p>Provides management and technical expertise by conducting and/or participating in the strategic, tactical, and operational aspects of projects. Position is multifaceted with responsibilities focused on project delivery with some pre-sales activities under the direction of the Sr. Management Consultant. Other support can include client discovery, solution design, statement of work development and solution presentation. Consulting can include management and strategy consulting, policy and regulation development assistance, project and program integration support, solution strategy, design, implementation and support. Will function as a technical consultant with activities including transferring technical information to high profile clients and team members, management of project deliverables and developing and maintaining client relations. A successful candidate for this position will be able to demonstrate excellent project management and communication skills in addition to sound technical background.</p>	3	Bachelor's Degree.	NA

Labor Category	Functional Responsibilities	Position Requirements		
		Min. Years of Experience	Minimum Educational/ Degree Requirements	Professional Registration
Sr. Management Consultant	A multi-faceted position with responsibilities in both pre-sales support and project delivery, including comprehensive analysis of program requirements and validation of all facets of mission suitability and support. Pre-Sales support can include client discovery, solution design, statement of work development and solution presentation. Consulting can include diverse areas such as: management and strategy consulting; program planning; workflow analysis; policy and regulatory development support; solution strategy; design; implementation leadership; support of project and program management services; earned value management support Functions as a technical consultant with activities including transferring technical information to high profile clients and team members, management of project deliverables and developing and maintaining client relations. A successful candidate for this position will be able to demonstrate excellent project management and communication skills (including direct and supervise technical staff to achieve client customer satisfaction) in addition to an accomplished technical background.	15	Bachelor's Degree required.	PMP preferred, but not required
Sr. Systems Engineer	Responsible for assessing engineering and integration of systems, ensuring compliance with specifications of respective design. Evaluates client requirements to develop efficient solutions on a cost effective basis. Provides leadership in performance of technical tasks and provides expert decision support, both for management consulting projects (e.g., develop systems approaches to support program evaluations) and projects in which TPMC provides program and project management services (e.g., provide support for project scheduling and performance monitoring and reporting). Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Requires little to no support from others to communicate requirements of the respective subject matter.	10	Bachelor's Degree required; Master's Degree preferred.	Professional Certification/ Accreditation preferred, but not required

Labor Category	Functional Responsibilities	Position Requirements		
		Min. Years of Experience	Minimum Educational/ Degree Requirements	Professional Registration
Project Manager	<p>Must be capable of leading one or more discrete business projects or tasks. Manages teams to accomplish business improvement tasks, including both management/strategy consulting tasks, and tasks in which TPMC provides project and program management services. Brings together diverse teams and/or groups with common and divergent interests to support problem-solving techniques, performance measures and project indicators. Responsibilities include: planning study of work problems and procedures, such as organizational change, communications, information flow, integrated production methods, inventory control, or cost analysis. Also gathers and organizes information on problem or procedures, including present operating procedures and performs data analysis to develop information, and to consider available solutions or alternate methods of problem solving. Responsible for organizing documents findings of studies and prepares recommendations for implementation of new systems, procedures or organizational changes. Typically works under the direction of the Sr. Project Manager.</p>	5	Bachelor's Degree required; Master's Degree preferred.	PMP preferred, but not required

Labor Category	Functional Responsibilities	Position Requirements		
		Min. Years of Experience	Minimum Educational/ Degree Requirements	Professional Registration
Sr. Project Manager	<p>Provides management and technical direction to project managers or other program or project personnel. Regularly exercises independent judgment as well as a high level of analytical skill in solving complex and unusual technical, administrative, and managerial problems. Establishes work plan and staffing for each phase of project, and arranges for recruitment or assignment of project personnel. Ultimately responsible for project planning, execution, and performance. Serves as TPMC counterpart to Government Senior Project Manager. Demonstrates extensive subject matter expertise and communication skills to interface with all levels of management. Leads clients through streamlining, reengineering and transformation of business processes (e.g., permitting processes; budget forecasting processes). Provides expert direction on management/strategy consulting projects, and manages large, complex program and project management tasks on behalf of clients, with ability to interface successfully with all levels of client organization, external stakeholders, and other contractors.</p> <p>Responsible for planning, directing, coordinating, and controlling technical and administrative activities of designating projects to ensure that project goals or objectives are accomplished within prescribed time frame and funding parameters, for task orders and contracts that include management/strategy consulting or program and project management services . Supervises project managers in accomplishing their assigned tasks. Reviews and maintains the quality of work performed on project(s). Makes administrative judgments and provides advice on resolving problems. Coordinates project activities with activities of government regulatory or other governmental agencies. Typically supervised by a Program Director.</p>	15	Bachelor's Degree required; Master's Degree preferred.	PMP preferred, but not required

Labor Category	Functional Responsibilities	Position Requirements		
		Min. Years of Experience	Minimum Educational/ Degree Requirements	Professional Registration
Program Director	<p>Provides expert technical and managerial leadership and direct support to problem definition, analysis, requirements development, and implementation of complex projects. Must be capable of managing multiple, concurrent TPMC contracts, including Key Client Management; manage or oversee multiple large projects/work assignments; supervise project managers and technical staff; participate in company sales/marketing activities &amp; efforts; participate in long-term company planning as required. Represents TPMC in meetings with federal agencies (e.g., Technical Managers, Program Managers, etc). Must be capable to represent TPMC and clients in legal proceedings.</p> <p>Must be capable to manage multiple, concurrent TPMC contracts; manage or oversee multiple large projects/work assignments; supervise project managers and technical staff to further their and company development; participate in company sales/marketing activities &amp; efforts; participate in long-term company planning as required.</p>	15	Bachelor's Degree required; Master's Degree preferred.	Professional Certification/ Accreditation preferred, but not required

**Table 2**  
**Contractor Hourly Rates (5 February 13 – 4 February 15)**

Job Title	Base Period	
	Year 4 (5 Feb 13 – 4 Feb 14)	Year 5 (5 Feb 14 – 4 Feb 15)
Project Administrator	\$ 64.04	\$ 66.12
Data System Analyst	\$ 58.95	\$ 60.87
Management Consultant	\$ 113.37	\$ 117.06
Sr. Management Consultant	\$ 158.07	\$ 163.21
Sr. Systems Engineer	\$ 153.29	\$ 158.28
Project Manager	\$ 122.23	\$ 126.21
Sr. Project Manager	\$ 215.66	\$ 222.67
Program Director	\$ 222.52	\$ 229.75

All awarded labor categories are exempt from Service Contract Act (SCA); if a future revision of the WD should result in a higher prevailing wage rate and fringe benefit rate than the contractor is currently paying for a service employee, and the Department of Labor should later determine that his / her position is SCA eligible, the contractor will be responsible for paying the higher of the two wages without adding further burden to the government contract pricing. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the CO and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.