

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List



**Mission Oriented Business Integrated Services (MOBIS)**

FSC Group: 874

Contract Number: GS-10F-0113L

Information Network Systems, Inc.  
2339 Route 70 West  
Cherry, Hill, NJ 08002-3315

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Contract Period: December 15, 2000, through December 14, 2015

INS, Inc., is a Large Business

**Prices Shown Herein are Net (discount deducted)**

*Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!—a menu-driven database system. The Internet address for GSA Advantage! is: [www.gsaadvantage.gov](http://www.gsaadvantage.gov).*

## ***Our Mission***

***To deliver management services, solutions, and training to customers worldwide with responsiveness, quality, and best value.***

INS, Inc., a Lockheed Martin Company, is a diversified professional services and information technology company. We have more than 900 professional consultants providing innovative support to customers throughout the United States and overseas. INS, Inc., has a solid reputation for quality, customer service, and cost-effectiveness. Our client base includes the Department of Defense (DOD), non-DOD Federal, State, local, international, and commercial customers.

We maintain a full staff of business consultants with broad expertise in both Government and civilian industry. We are particularly strong in Program Integration, Project Management, Technology Training, Privatization & Outsourcing, Strategic Planning, Logistics, Meeting/Symposium Planning & Facilitation, Foreign Military Sales & Security Assistance, Counter Drug Operations, Counter Bio-terrorism, Information Assurance/Operations, Acquisition Support, DoD Special Operations, Information Security & Biometrics, Telemedicine, Facilities Planning, Intelligence Fusion, Measurement & Signature Intelligence (MASINT), and Technology Infusion.

We apply proven business strategies, methods, approaches, and tools, including those developed by us and also those available off-the-shelf. Our management credo is to fully understand our clients' needs and expectations, then to meet or exceed them. Our offices span the country and our presence is global.

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## **CUSTOMER INFORMATION**

1.
  - a. Authorized Special Item Numbers (SINs)
    - 874-1 Integrated Consulting Services
    - 874-6 Acquisition Management Support
    - 874-7 Integrated Business Program Support Services
  - b. Lowest priced model number and lowest unit price for that model for each SIN awarded in the contract: See attached authorized pricelists.
2. Maximum order: \$1,000,000
3. Minimum order: \$100.00
4. Geographic Coverage: Domestic and overseas delivery
5. Points of Productions: Consulting services performed at the Government site with support services provided from other offices located below:
  - a. All 48 states within CONUS
  - b. Hawaii
  - c. Alaska
  - d. District of Columbia
  - e. Caribbean Islands
  - f. Commonwealth of Puerto Rico
  - g. Central America
  - h. Germany
  - i. Philippines
  - j. Korea
6. Discounts from List Prices: Not Applicable
7. Quantity Discounts: Not Applicable
8. Prompt Payment Terms: Net 30
9.
  - a. Government purchase cards are accepted
  - b. Discount for payment by Government commercial credit card: Not Applicable
10. Foreign Items: None
11.
  - a. Time of delivery: To be determined per individual agreement
  - b. Expedited Delivery: Based on client requirements
  - c. Overnight and 2-day Delivery: Available, call INS, Inc., for rates
  - d. Urgent Requirements: Call INS, Inc., to affect a faster delivery
12. F.O.B. Points: Destination

13. Ordering Address:  
Information Network Systems, Inc.  
Attn: GSA Program Office  
2339 Route 70 West  
Cherry, Hill, NJ 08002-3315
14. Payment Address:  
Information Network Systems, Inc.  
Attn: Accounts Receivable  
P.O. Box 13522  
Newark, NJ 07188-3522
15. Warranty: Not Applicable
16. Export Packaging Charges: Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance: Payment terms are net 30. Account number and expiration date required.
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation: Not Applicable
20.
  - a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable
  - b. Terms and conditions for any other services: Not Applicable
21. List of service and distribution points: Not Applicable
22. List of participating dealers: Not Applicable
23. Preventive maintenance: Not Applicable
24.
  - a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
  - b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at [www.Section508.gov/](http://www.Section508.gov/): Section 508 compliance information is available on EIT supplies and services. The EIT standards can be found at [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Number System (DUNS) number: 05-5295026
26. Notification regarding registration in Central Contractor Registration (CCR) database: Information Network Systems, Inc., is currently registered and active in the CCR.

## **MOBIS SPECIAL ITEM NUMBERS**

### **SIN 874-1: INTEGRATED CONSULTING SERVICES**

INS, Inc., maintains a full staff of business consultants with broad expertise in both the Government and civilian industry. Particularly strong in logistics, foreign military sales and security assistance, counter drug operations, information assurance, acquisition support, DOD special operations, biometrics, telemedicine, and technology infusion, our consultants provide direct support to agency MOBIS consultation efforts as follows: *Performance Metrics and Indicators, Strategic Business and Action Planning, Organizational Assessments and Execution, Performance and Business Cycle Time Improvement, Program Audit, and Reconciliation and Evaluation.*

The integration of diverse workforces, with differing missions and methods, requires the identification, establishment, and achievement of common goals and objectives. INS, Inc., facilitation experts have the proven ability to support agency MOBIS facilitation requirements, bringing together individuals and groups with varying interests by utilizing methods of *Problem Identification, Team Building, Rules-of-Engagement Training, and Objective Definition.*

Justification for major change initiatives in products, processes, and personnel must be laid upon groundwork of solid, reliable data. INS, Inc., has a wealth of experience in survey techniques that have helped successful Government agencies and businesses make constant and effective accommodation to a host of dynamic market forces, including *Planning Survey Design, Pilot Survey/Pretest, Data Collection Methodology, Survey Administration, Sampling, Survey Database Administration, Analysis of Quantitative and Qualitative Survey Data, and Production of Reports.*

### **SIN 874-6: ACQUISITION MANAGEMENT SUPPORT**

Recent year's budgetary constraints and political climate have mandated efforts to improve performance levels, while maintaining or decreasing cost per unit for goods and services. A key means of achieving these goals is the Commercial Activities (CA), or "A-76", Study for the potential Privatization of Government functions through competition. INS, Inc., consultants, possessing years of both military and civil service experience and business expertise, have a proven track record of conducting these studies in a timely and professional manner. INS, Inc., has conducted private-to-public, public-to-private, and public-to-public services for Federal and State organizations. We have prepared all documentation to include: *Performance Work Statement (PWS), Management Plan (MP), Most Efficient Organization (MEO), Quality Assurance Surveillance Plan (QASP), Transition Plan (TP), In-House Cost Estimate (IHCE), and Technical Performance Plan (TPP).* We have performed mock audits, dealt effectively with unions, supported the Government with contracting issues, and developed several proprietary technical tools. Our experience correlates directly with growing needs for MOBIS-related privatization support services.

## SIN 874-7: INTEGRATED BUSINESS PROGRAM SUPPORT SERVICES

The current pace of business process evolution and technological advancement has created an environment that demands the capability to integrate current business practices, communication, and delivery systems with rapidly emerging, cutting-edge innovations. Cost savings can be realized from outsourcing management requirements and can have a significantly positive impact on cost-benefit ratios for overall production of goods and services. INS, Inc., understands that program integration and program management play key roles in mission success and has the resources to provide these services such as: *Program Management, Project Management, Program Oversight, Program Integration, and Program/Project Management Technology Support.*

## MOBIS SCHEDULE PRICE LIST

The INS, Inc., MOBIS rates per labor category for years 10-15 are listed in the table below.

Labor Category #	Labor Category	Year 10 12/15/09 to 12/14/10	Year 11 12/15/10 to 12/14/11	Year 12 12/15/11 to 12/14/12	Year 13 12/15/12 to 12/14/13	Year 14 12/15/13 to 12/14/14	Year 15 12/15/14 to 12/14/15
001C	Executive Associate	\$ 139.10	\$ 143.27	\$ 147.57	\$ 152.00	\$ 156.56	\$ 161.26
001G	Executive Associate	\$ 129.68	\$ 133.57	\$ 137.58	\$ 141.70	\$ 145.96	\$ 150.33
002C	Senior Associate Level 3	\$ 117.98	\$ 121.52	\$ 125.16	\$ 128.92	\$ 132.79	\$ 136.77
002G	Senior Associate Level 3	\$ 109.97	\$ 113.27	\$ 116.67	\$ 120.17	\$ 123.77	\$ 127.49
003C	Senior Associate Level 2	\$ 106.35	\$ 109.54	\$ 112.83	\$ 116.21	\$ 119.70	\$ 123.29
003G	Senior Associate Level 2	\$ 99.13	\$ 102.10	\$ 105.17	\$ 108.32	\$ 111.57	\$ 114.92
004C	Senior Associate Level 1	\$ 93.90	\$ 96.72	\$ 99.62	\$ 102.61	\$ 105.69	\$ 108.86
004G	Senior Associate Level 1	\$ 87.52	\$ 90.15	\$ 92.85	\$ 95.64	\$ 98.50	\$ 101.46
005C	Associate Level 3	\$ 84.02	\$ 86.54	\$ 89.14	\$ 91.81	\$ 94.57	\$ 97.40
005G	Associate Level 3	\$ 78.31	\$ 80.66	\$ 83.08	\$ 85.57	\$ 88.14	\$ 90.78
006C	Associate Level 2	\$ 74.13	\$ 76.35	\$ 78.64	\$ 81.00	\$ 83.43	\$ 85.94
006G	Associate Level 2	\$ 69.11	\$ 71.18	\$ 73.32	\$ 75.52	\$ 77.78	\$ 80.12
007C	Associate Level 1	\$ 63.70	\$ 65.61	\$ 67.58	\$ 69.61	\$ 71.69	\$ 73.85
007G	Associate Level 1	\$ 59.38	\$ 61.16	\$ 63.00	\$ 64.89	\$ 66.83	\$ 68.84
008C	Jr. Associate Level 3	\$ 52.72	\$ 54.30	\$ 55.93	\$ 57.61	\$ 59.34	\$ 61.12
008G	Jr. Associate Level 3	\$ 49.14	\$ 50.61	\$ 52.13	\$ 53.70	\$ 55.31	\$ 56.97
009C	Jr. Associate Level 2	\$ 42.17	\$ 43.44	\$ 44.74	\$ 46.08	\$ 47.46	\$ 48.89
009G	Jr. Associate Level 2	\$ 39.31	\$ 40.49	\$ 41.70	\$ 42.96	\$ 44.24	\$ 45.57
010C	Jr. Associate Level 1	\$ 31.30	\$ 32.24	\$ 33.21	\$ 34.20	\$ 35.23	\$ 36.29
010G	Jr. Associate Level 1	\$ 29.18	\$ 30.06	\$ 30.96	\$ 31.89	\$ 32.84	\$ 33.83
011C	Associate - Tech	\$ 32.95	\$ 33.94	\$ 34.96	\$ 36.01	\$ 37.09	\$ 38.20
011G	Associate - Tech	\$ 27.30	\$ 28.12	\$ 28.96	\$ 29.83	\$ 30.73	\$ 31.65
012C	Jr. Assistant - Tech	\$ 28.55	\$ 29.41	\$ 30.29	\$ 31.20	\$ 32.13	\$ 33.10
012G	Jr. Assistant - Tech	\$ 23.66	\$ 24.37	\$ 25.10	\$ 25.85	\$ 26.63	\$ 27.43
013C	Executive Assistant	\$ 37.34	\$ 38.46	\$ 39.61	\$ 40.80	\$ 42.03	\$ 43.29
013G	Executive Assistant	\$ 30.94	\$ 31.87	\$ 32.82	\$ 33.81	\$ 34.82	\$ 35.87
014C	Administrative Assistant	\$ 24.17	\$ 24.90	\$ 25.64	\$ 26.41	\$ 27.20	\$ 28.02
014G	Administrative Assistant	\$ 20.02	\$ 20.62	\$ 21.24	\$ 21.88	\$ 22.53	\$ 23.21

## **LABOR CATEGORY DESCRIPTIONS**

The INS, Inc., MOBIS labor category descriptions are provided below.

### **PROFESSIONAL STAFF**

#### ***Executive Associate***

Highly skilled professional with nationally or internationally recognized expertise and experience. Minimum of 25 years government service, or directly supporting government, or commercial corporate experience. Minimum of 5 years consulting in MOBIS-specific areas at senior agency level. Generally Doctoral or Post-Masters level education in a related discipline, or Masters degree with equivalent experience. Impeccable professional credentials and immediate and favorable name recognition by clients and competitors alike. Provides executive level leadership and consulting to the senior leadership of the client organization in MOBIS-specific areas.

#### ***Senior Associate – Level 3***

Professional with minimum 15 years high-level technical or organizational support experience within respective discipline. Advanced degree (Masters) in a related field. Excellent educational and/or professional credentials with strong recognition by colleagues within area of concentration and within the marketplaces(s) in which he/she makes contributions. Typically serves as primary point of contact for the client on a MOBIS Project or Contract, managing multiple complex projects and MOBIS related tasks. Responsible for overall team performance. Supervises, coordinates, and provides team leadership. Contributes both technically and managerially. In the case of some specific disciplines, such as logistics, where relevant formal education has not generally been available until recently, Bachelor degreed or non-degreed persons with widely recognized expertise and experience (typically 20 years with a Bachelors Degree or 25 plus years with no degree) may be placed in this category.

#### ***Senior Associate – Level 2***

Professional with 10-15 years high-level technical or organizational support experience within respective discipline. Advanced degree (Masters) in a related field, or Bachelor's degree with commensurate experience. Solid educational and/or professional credentials with recognition by colleagues within areas of concentration and within the marketplaces(s) in which he/she makes contributions. Typically serves as lead functional or subject matter expert or as primary point of contact for the client on a MOBIS Project or Contract, performing multiple complex projects and MOBIS related tasks. Responsible for supervising and coordinating team performance. Contributes both technically and managerially. In the case of some specific disciplines, such as logistics, where relevant formal education has not generally been available until recently, non-degreed persons with widely recognized expertise and experience (typically 20 plus years) may be placed in this category.

***Senior Associate – Level 1***

Professional with 8-10 years high-level technical or organizational support experience within respective discipline. Bachelor's degree in a related field. Typically serves as high-level functional member or subject expert of the MOBIS services team. Often serves as MOBIS task manager for client. Responsible for supervising and coordinating task or smaller team actions. Contributes both technically and managerially. In the case of some specific disciplines, such as logistics, where relevant formal education has not generally been available until recently, non -degreed persons with widely recognized expertise and experience (typically 15 plus years) may be placed in this category.

***Associate – Level 3***

Bachelor's degree in a related field, with 15 years experience in area of expertise, or non-degreed individual with significantly more years of experience (20+). Responsibilities include MOBIS functional/technical support of day-to-day MOBIS tasks. Limited supervision, can serve as task leaders, and perform in some specialty roles. Non-degreed individuals, whose specific and relevant experience fully qualifies them for technical assignments to projects requiring such expertise, are found within this category.

***Associate – Level 2***

Bachelor's degree in a related field, with 10 years experience in area of expertise, or non-degreed individual with significantly more years of experience (15+). Responsibilities include MOBIS functional/technical support of day-to-day MOBIS tasks. Limited supervision, can serve as task leader, and perform in some specialty roles. Non-degreed individuals, whose specific and relevant experience fully qualifies them for technical assignments to projects requiring such expertise, are found within this category.

***Associate – Level 1***

Bachelor's degree in a related field, with 5 years experience in area of expertise, or non-degreed individual with significantly more years of experience (10+). Responsibilities include MOBIS functional/technical support of day-to-day MOBIS tasks. Limited supervision, can serve as task leader, and perform in some specialty roles. Non-degreed individuals, whose specific and relevant experience fully qualifies them for technical assignments to projects requiring such expertise, are found within this category.

***Junior Associate – Level 3***

Entry level professional with a Bachelor's degree including (>+24 credit hours) analytical course work. Up to 5 years of experience, requires some supervision and training in performing tasks. Primary responsibilities are to assist with MOBIS studies/analyses as part of overall team effort. When specifically permitted by contract(s) to which the employee is assigned, work experience or a combination of education/work experience may be substituted for educational requirements.

***Jr. Associate – Level 2***

Entry level professional with a Bachelor's degree including (>+24 credit hours) analytical course work. Up to 3 years of experience, requires some supervision and training in performing tasks. Primary responsibilities are to assist with MOBIS studies/analyses as part of overall team effort. When specifically permitted by contract(s) to which the

employee is assigned, work experience or a combination of education/work experience may be substituted for educational requirements.

***Jr. Associate – Level 1***

Entry level professional with a Bachelor's degree including (>+24 credit hours) analytical course work. Little or no MOBIS related experience (0-1 year). Requires supervision and training in performing tasks. Primary responsibilities are to assist with base-level MOBIS studies/analyses as part of overall team effort. When specifically permitted by contract(s) to which the employee is assigned, work experience or a combination of education/work experience may be substituted for educational requirements.

**TECHNICAL ASSISTANCE STAFF**

***Assistant***

Provides technical and production support to MOBIS team members. Typically a non-degreed individual with 5+ years of technical expertise in a particular field such as financial management, program management, production control, survey technician, and training support. Serves as a key operational and functional data collection source for the MOBIS team.

***Junior Assistant***

Provides technical and production support to MOBIS team members. Typically a non-degreed individual with less than 5 years of technical expertise in a particular field such as financial management, program management, production control, survey technician, and training support. Serves as an operational and functional data collection source for the MOBIS team.

**ADMINISTRATIVE SUPPORT STAFF**

***Executive Assistant***

Highly skilled, capable of managing administrative or relatively non-technical MOBIS related functions such as scheduling, contract management, tracking and reporting, administrative survey coordination, and taking/drafting session minutes for MOBIS team sessions. Five years related experience and may have Associate or Bachelors degree. Typically assigned to lead administrative positions on a MOBIS support project, particularly at agency headquarters facilities. Also acts as an Executive Assistant to a client or corporate officer.

***Administrative Assistant***

Provides day-to-day or special administrative services and functions to all levels of MOBIS technical/managerial personnel. Tasks could include word processing, photocopying, administrative reporting, and managing messages. High school education with 3 years hands-on experience in field of expertise.