GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The URL for GSA Advantage™ is http://www.gsaadvantage.gov.

Schedule for – MULTIPLE AWARD SCHEDULE (MAS)
Federal Supply Group: Professional Services Class: R408
Contract Number: GS-10F-0122U
Contract Period: February 8, 2018 to February 7, 2023
Modification Number: PS-0023, Effective December 10, 2020

Contractor: Business Development Associates LLC Business Size: Small
DBA: BDA Global
1050 Connecticut Ave. NW
Suite 500
Washington DC 20036

Telephone: (202)742-8972
Fax: (202) 567-6993
Website: www.bdaglobal.com
E-Mail: gboisson@bdaglobal.com
Contract Administrator: Gaston Boisson

For more information on ordering from Federal Supply Schedules please go to the GSA Schedule Page at GSA.gov
Table of Contents

I. Customer Information ......................................................................................................................... 1
II. BDA Global MAS Labor Category Description .................................................................................. 4

Table of Figures

Table 1 - GSA MAS Schedule Labor and Pricing .................................................................................. 3
Table 2 - GSA MAS Schedule Labor Category Descriptions .................................................................. 4
I. Customer Information

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

| SIN OLM | 541611 |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the ranged of the lowest price, and cite the areas to which the prices apply. See Table 1

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not Applicable” for this item. See Table 2

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (Delivery Area): Domestic Only

5. Point(s) of production (city, county and state or foreign country): Same as company address.

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). List at the end of this pricelist.

7. Quantity Discounts: 2% on Task Orders over $500,000

8. Prompt Payment Terms: Net 30

9. Foreign Items (list by country or origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence, “Items available for expedited
delivery are noted in this price list.” Under this heading, The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-Day Delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its prices list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s Representative to affect a faster delivery: Contact Contractor

11. F.O.B. Point(s): Destination

12a. Ordering Address(es): Same as company address

12b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address(es): Same as company address

14. Warranty Provision: Contractor’s standard commercial warranty

15. Export Packing Charges (if applicable): Not Applicable

16. Terms and Conditions of rental, maintenance and repair (if applicable): Not Applicable

17. Terms and Conditions of installation (if applicable): Not Applicable

18a. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18b. Terms and Conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventative Maintenance (if applicable): Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable
22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where the full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at [www.Section508.gov](http://www.Section508.gov). Not Applicable

23. Data Universal Numbers System (DUNS) Number: 14-7856269

24. Notification regarding registration in System for Award Management (SAM) database: Registered

Awarded Prices (Net Prices)

<table>
<thead>
<tr>
<th>MAS SIN</th>
<th>Skill Category</th>
<th>Labor Rate (per Hour)</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Project Manager</td>
<td>$112.80</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert II</td>
<td>$126.90</td>
</tr>
<tr>
<td>541611</td>
<td>Subject Matter Expert I</td>
<td>$112.80</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Consultant II</td>
<td>$103.40</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Consultant I</td>
<td>$94.00</td>
</tr>
<tr>
<td>541611</td>
<td>Consultant</td>
<td>$79.90</td>
</tr>
<tr>
<td>541611</td>
<td>Project Assistant</td>
<td>$32.90</td>
</tr>
</tbody>
</table>

*Table 1 – GSA MAS Schedule Labor and Pricing*

SCLS Matrix

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code -Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Assistant</td>
<td>011111-General Clerk I</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

Prices for the SCA labor categories meet or exceed those in Wage Determination No. 05-2103, Revision 16, dated 07/14/2015.
## II. BDA Global MAS Labor Category Description

<table>
<thead>
<tr>
<th>Positions</th>
<th>Duties/Responsibilities</th>
<th>Minimum Education and Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Manager</td>
<td>Provides technical leadership on projects; Assigns tasks to project staff and monitors progress; Serves as primary client point of contact; Approves all client deliverables.</td>
<td>Master's Degree and at least 7 years of experience or Bachelor’s Degree and at least 10 years of experience</td>
</tr>
<tr>
<td>Subject Matter Expert I</td>
<td>Provides industry specific expertise on projects in areas of operational analysis, business resilience planning; and implementation/change management. Serves as a senior advisor to Project Team</td>
<td>Master’s Degree and at least 5 years or Bachelor’s Degree and at least 8 years of experience</td>
</tr>
<tr>
<td>Subject Matter Expert II</td>
<td>Brings unique leadership experiences and insights to projects. Provides industry specific expertise on projects in areas of operational analysis, business resilience planning; and implementation/change management. Serves as a senior advisor to Project Team</td>
<td>Master’s Degree and at least 7 years of experience or Bachelor’s Degree and at least 8 years of experience</td>
</tr>
<tr>
<td>Senior Consultant I</td>
<td>Provides day-to-day client support, as appropriate; implements consulting strategy and develops client deliverables; supervises junior consultants</td>
<td>Master’s Degree and at least 3 years of experience or Bachelor’s Degree and at least 5 years of experience</td>
</tr>
<tr>
<td>Senior Consultant II</td>
<td>Demonstrates project leadership. Provides day-to-day client support, as appropriate; implements consulting strategy and develops client deliverables; supervises junior consultants</td>
<td>Master’s Degree and at least 3 years of experience or Bachelor’s Degree and at least 5 years of experience</td>
</tr>
<tr>
<td>Consultant</td>
<td>Provides ongoing client support; applies data gathering and analysis tools in implementing project strategy as directed by senior staff</td>
<td>Master’s Degree or Bachelor’s Degree and at least 1 year of experience</td>
</tr>
<tr>
<td>Project Assistant</td>
<td>Assists with data gathering, document management, note taking; assists project team in client meeting and in developing project deliverables</td>
<td>2 years of college and professional credentials including formal training in word processing, spreadsheet, and presentation software.</td>
</tr>
</tbody>
</table>

*Table 2 - GSA PSS Schedule Labor Category Description*