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SIN 382-1 TRANSLATION SERVICES  
382-2 INTERPRETATION SERVICES & ASL  
SIN 382-99 CART services

## LANGUAGE CONNECTIONS—YOUR LINGUISTIC GATEWAY

In an age of globalization, government and businesses are expanding worldwide, transcending linguistic and ethnic boundaries. When it's time to connect internationally, turn to Language Connections— a multi-lingual translation and interpreting agency located in Boston.

Our company is driven by a sophisticated team of project managers, combining a wealth of experience in translation, linguistics, information technology, international relations, and project management. We use the latest technology, software and desktop publishing tools to maximize efficiency, saving you money and time. Supporting this management team is a highly qualified network of translators and interpreters.

## OUR SERVICES

- **Translation** – Documents, manuals, websites, and more
- **Interpreting** – Simultaneous, consecutive, & ASL, for conferences, training, seminars, etc.
- **Localization** – Documents, software, websites, etc.
- **Additional Services** –CART, editing proofreading, transcription, DTP, voice-over, subtitles, language instruction, and more

## PRICING

### TRANSLATION SERVICES:

LABOR/TASK CATEGORY	GOVERNMENT	PROJECTS
<b>Non-Technical Translation</b>	<b>Rate Per Word</b>	<b>LARGER THAN 3000 WORDS</b>
Language Group I	\$0.22	A 10% discount will be given across all language groups.
Language Group II	\$0.23	
Language Group III	\$0.25	
Language Group IV	\$0.27	
Language Group V	\$0.29	

GROUP I	RATE PER WORD		GROUP II	RATE PER WORD		GROUP III	RATE PER WORD	
	Semi-technical	Specialized		Semi-technical	Specialized		Semi-technical	Specialized
Albanian	\$0.230	\$0.343	Arabic	\$0.245	\$0.255	Azeri	\$0.260	\$0.270
Bulgarian	\$0.230	\$0.302	Armenian	\$0.245	\$0.255	Chinese	\$0.260	\$0.270
Byelorussian	\$0.230	\$0.239	Dutch	\$0.245	\$0.255	Farsi	\$0.260	\$0.270
Cambodian	\$0.260	\$0.343	Flemish	\$0.245	\$0.255	Japanese	\$0.260	\$0.270
Croatian	\$0.245	\$0.291	French	\$0.245	\$0.255	Kazakh	\$0.260	\$0.270
Czech	\$0.230	\$0.291	Georgian	\$0.245	\$0.255	Korean	\$0.260	\$0.270
Hebrew	\$0.230	\$0.239	German	\$0.245	\$0.255	Latvian	\$0.275	\$0.302
Hungarian	\$0.230	\$0.291	Greek	\$0.245	\$0.255	Malaysian	\$0.260	\$0.270
Polish	\$0.230	\$0.291	Italian	\$0.245	\$0.255	Mandarin	\$0.260	\$0.270
Romanian	\$0.230	\$0.291	Lithuanian	\$0.275	\$0.302	Sanskrit	\$0.260	\$0.270
Russian	\$0.230	\$0.281	Portuguese	\$0.245	\$0.270	Tajik	\$0.260	\$0.270
Slovak	\$0.230	\$0.291	Serbian	\$0.245	\$0.255	Turkish	\$0.260	\$0.270
Spanish	\$0.230	\$0.260	Slovenian	\$0.245	\$0.255	Uzbek	\$0.260	\$0.270
Ukrainian	\$0.230	\$0.281	Turkmen	\$0.260	\$0.270			

GROUP IV	RATE PER WORD		GROUP V	RATE PER WORD		PROJECTS LARGER THAN 3000 WORDS
	Semi-technical	Specialized		Semi-technical	Specialized	
Afrikaans	\$0.275	\$0.286	All Other Languages	\$0.295	\$0.307	A 10% discount will be given across all language groups.
Danish	\$0.275	\$0.286				
Estonian	\$0.275	\$0.291				
Finnish	\$0.275	\$0.286				
Hindi	\$0.275	\$0.286				
Hmong	\$0.275	\$0.286				
Kirgiz	\$0.275	\$0.286				
Kurdish	\$0.275	\$0.286				
Norwegian	\$0.275	\$0.286				
Swedish	\$0.275	\$0.286				
Urdu	\$0.275	\$0.286				
Vietnamese	\$0.275	\$0.286				

1 Volume Discounts		2 BPA Discounts on the Blanket	
3000 - 25,000 words	\$0.02 per word	Purchase Agreements of one year or longer: 2.5%	
25,001 - 50,000 words	\$0.03 per word		
50,001 - 100,000 words	\$0.04 per word	3 Prompt Payment Discount	
100,001 + words	\$0.05 per word	Within 15 days: 2.5%	

## INTERPRETING SERVICES:

LABOR/TASK CATEGORY	GOVERNMENT	PROJECTS
<b>Simultaneous Interpreting</b>	<b>Daily Rate</b>	<b>LONGER THAN 7 DAYS</b>
Language Group I	\$847.88	A 15% discount will be given across all language groups.
Language Group II	\$947.63	
Language Group III	\$1,047.38	
Language Group IV	\$1,147.13	
Language Group V	\$1,246.88	

LABOR/TASK CATEGORY	GOVERNMENT		PROJECTS
	Consecutive Interpreting	Hourly Rate	Daily Rate
Language Group I	\$84.79	\$648.38	LONGER THAN 16 HOURS A 20% discount will be given across all language groups.
Language Group II	\$89.78	\$698.25	
Language Group III	\$94.76	\$723.19	
Language Group IV	\$99.75	\$773.06	
Language Group V	\$104.74	\$798.00	

LABOR/TASK CATEGORY	GOVERNMENT	PROJECTS
	Voiceovers	Hourly Rate
Language Group I	\$84.79	LONGER THAN 16 HOURS A 20% discount will be given across all language groups.
Language Group II	\$94.76	
Language Group III	\$104.74	
Language Group IV	\$114.71	
Language Group V	\$124.69	

LABOR/TASK CATEGORY	GOVERNMENT
ASL Interpreting	Rates
Per Hour	\$69.00
Per 1/2 Day	\$275.00
Per Day	\$500.00

LABOR/TASK CATEGORY	GOVERNMENT
CART	Rates
Per Hour	1st: \$292.50 / \$202.50
Per 1/2 Day	\$810.00
Per Day	\$1,350.00

## LANGUAGES OFFERED:

GROUP I	GROUP II	GROUP III	GROUP IV	GROUP V
Albanian	Arabic	Azeri	Afrikaans	All other languages
Bulgarian	Armenian	Cambodian	Danish	
Byelorussian	Croatian	Chinese	Estonian	
Czech	Dutch	Farsi	Finnish	
Hebrew	Flemish	Japanese	Hindi	
Hungarian	French	Kazakh	Hmong	
Polish	Georgian	Korean	Kirgiz	
Romanian	German	Malaysian	Kurdish	
Russian	Greek	Mandarin	Latvian	
Slovak	Italian	Sanskrit	Lithuanian	
Spanish	Portuguese	Tajik	Norwegian	
Ukrainian	Serbian	Thai	Swedish	
	Slovenian	Turkish	Urdu	
		Turkmen	Vietnamese	
		Uzbek		

## OVER 100 LANGUAGES WORLDWIDE

We bridge the language gap with over 5,000 highly skilled linguists who are proficient in more than 100 languages and hold advanced degrees in their areas of expertise. Our translators and interpreters are screened for their specific skills and qualifications. We have a stringent Q&A process which includes editing, proofreading, and client review. This talent base allows us to provide a variety of industries with a wide spectrum of services.

**Among our diverse clientele are:**

### **DEPARTMENT OF DEFENSE AGENCIES:**

- Defense Institute for International Legal Studies
- Naval War College
- National Defense University
- US Army Corps of Engineers
- Defense Information Systems Agency
- Naval Surface Warfare Center
- Defense Contract Management Agency
- Pratt & Whitney United Technologies

### **OTHER FEDERAL AGENCIES:**

- Export-Import Bank
- FBI
- Social Security Administration
- Federal Emergency Management Agency

### **PRIVATE CORPORATIONS & INSTITUTIONS**

- Mannkind
- National Judicial College
- Genzyme Corporation
- RAND Corporation
- LeBoeuf, Lamb, Greene & MacRae
- Exxon-Mobil
- Microsoft
- Prudential Insurance
- Konica Minolta
- MIT
- Brown University
- Harvard University

**WE LOOK FORWARD TO DOING BUSINESS WITH YOU!**