



**2001 Beacon Street Suite 105  
Brighton, MA 02135  
Tel: (617) 731-3510 Fax: (617) 731-3700**

[www.languageconnections.com](http://www.languageconnections.com)  
[service@languageconnections.com](mailto:service@languageconnections.com)

GSA CONTRACT #**GS-10F-0126K**

DUNS #**11-218-1040**

CAGE #**1 VT 77**

NAICS **541930**

SIC **7389**

SIN **382-1** TRANSLATION SERVICES

SIN **382-2** INTERPRETATION SERVICES & ASL

## LANGUAGE CONNECTIONS—YOUR LINGUISTIC GATEWAY

In an age of globalization, governments and businesses are expanding worldwide, transcending linguistic and ethnic boundaries. When it's time to connect internationally, turn to Language Connections— a multi-lingual translation and interpreting agency located in Boston.

Our company is driven by a sophisticated team of project managers, combining a wealth of experience in translation, linguistics, information technology, international relations, and project management. We use the latest technology, software and desktop publishing tools to maximize efficiency, saving you money and time. Supporting this management team is a highly qualified network of translators and interpreters.

### OUR SERVICES:

- Translation:** Documents, manuals, websites, etc.
- Interpreting:** Simultaneous, consecutive, & ASL, for conferences, trainings, seminars, etc.
- Localization:** Documents, software, websites, etc.
- Additional Services:** Editing, proofreading, transcription, DTP, voice-overs, subtitles, foreign language instruction, and more



## PRICING:

### TRANSLATION SERVICES:

LABOR/TASK CATEGORY:	GOVERNMENT	PROJECTS
Non-Technical Translation	Rate Per Word	<b>LARGER THAN 3,000 WORDS</b>
Language Group I	\$0.22	A 10% discount will be given across all language groups.
Language Group II	\$0.23	
Language Group III	\$0.25	
Language Group IV	\$0.27	
Language Group V	\$0.29	

GROUP I	RATE Per WORD	RATE Per WORD	GROUP II	RATE Per WORD	RATE Per WORD
	Semi-Technical	Specialized		Semi-Technical	Specialized
Albanian	\$0.230	\$0.343	Arabic	\$0.245	\$0.255
Bulgarian	\$0.230	\$0.302	Armenian	\$0.245	\$0.255
Byelorussian	\$0.230	\$0.239	Dutch	\$0.245	\$0.255
Cambodian	\$0.260	\$0.343	Flemish	\$0.245	\$0.255
Croatian	\$0.245	\$0.291	French	\$0.245	\$0.255
Czech	\$0.230	\$0.291	Georgian	\$0.245	\$0.255
Hebrew	\$0.230	\$0.239	German	\$0.245	\$0.255
Hungarian	\$0.230	\$0.291	Greek	\$0.245	\$0.255
Polish	\$0.230	\$0.291	Italian	\$0.245	\$0.255
Romanian	\$0.230	\$0.291	Lithuanian	\$0.275	\$0.302
Russian	\$0.230	\$0.281	Portuguese	\$0.245	\$0.270
Slovak	\$0.230	\$0.291	Serbian	\$0.245	\$0.255
Spanish	\$0.230	\$0.260	Slovenian	\$0.245	\$0.255
Ukrainian	\$0.230	\$0.281	Turkmen	\$0.260	\$0.270

GROUP III	RATE Per WORD	RATE Per WORD	GROUP IV	RATE Per WORD	RATE Per WORD
	Semi-Technical	Specialized		Semi-Technical	Specialized
Azeri	\$0.260	\$0.270	Afrikaans	\$0.275	\$0.286
Chinese	\$0.260	\$0.270	Danish	\$0.275	\$0.286
Farsi	\$0.260	\$0.270	Estonian	\$0.275	\$0.291
Japanese	\$0.260	\$0.270	Finnish	\$0.275	\$0.286
Kazakh	\$0.260	\$0.270	Hindi	\$0.275	\$0.286
Korean	\$0.260	\$0.270	Hmong	\$0.275	\$0.286
Latvian	\$0.275	\$0.302	Kirgiz	\$0.275	\$0.286
Malaysian	\$0.260	\$0.270	Kurdish	\$0.275	\$0.286
Mandarin	\$0.260	\$0.270	Norwegian	\$0.275	\$0.286
Sanskrit	\$0.260	\$0.270	Swedish	\$0.275	\$0.286



GROUP III	RATE Per WORD	RATE Per WORD	GROUP IV	RATE Per WORD	RATE Per WORD
	Semi-Technical	Specialized		Semi-Technical	Specialized
Tajik	\$0.260	\$0.270	Urdu	\$0.275	\$0.286
Turkish	\$0.260	\$0.270	Vietnamese	\$0.275	\$0.286
Uzbek	\$0.260	\$0.270			

GROUP V	RATE Per WORD	RATE Per WORD	DISCOUNTS
	Semi-Technical	Specialized	Projects Longer Than 3,000 Words
All other languages	\$0.295	\$0.307	A 10% discount will be given across all language groups.

VOLUME DISCOUNTS		GPA DISCOUNTS on the BLANKET
3,000 – 25,000 words	\$0.02 per word	Purchase Agreements of one year or longer: 2.5%
25,001 – 50,000 words	\$0.03 per word	
50,001 – 100,000 words	\$0.04 per word	PROMPT PAYMENT DISCOUNT
100,001 + words	\$0.05 per word	Within 15 days: 2.5%

### INTERPRETING SERVICES:

LABOR/TASK CATEGORY	GOVERNMENT	DISCOUNTS
Simultaneous Interpreting	Daily Rate	Projects Longer Than 7 Days
Language Group I	\$847.88	
Language Group II	\$947.63	A 10% discount will be given across all language groups.
Language Group III	\$1,047.38	
Language Group IV	\$1,147.13	
Language Group V	\$1,246.88	

LABOR/TASK CATEGORY	GOVERNMENT	GOVERNMENT	DISCOUNTS
Consecutive Interpreting	Hourly Rate	Daily Rate	Projects Longer Than 16 Hours
Language Group I	\$84.79	\$648.38	
Language Group II	\$89.78	\$698.25	
Language Group III	\$94.76	\$723.19	
Language Group IV	\$99.75	\$773.06	
Language Group V	\$104.74	\$798.00	A 10% discount will be given across all language groups.



**OTHER SERVICES:**

LABOR/TASK CATEGORY	GOVERNMENT	DISCOUNTS
<b>Voiceovers</b>	<b>Hourly Rate</b>	<b>Projects Longer Than 16 Hours</b>
Language Group I	\$84.79	
Language Group II	\$94.76	
Language Group III	\$104.74	
Language Group IV	\$114.71	
Language Group V	\$124.69	A 20% discount will be given across all language groups.

LABOR/TASK CATEGORY	GOVERNMENT	GOVERNMENT
<b>ASL Interpreting</b>	<b>Rates</b>	<b>Rush Rates</b>
Per Hour	\$90.00	\$110.00
Per ½ Day	\$340.00	\$420.00
Per Day	\$640.00	\$800.00

**LANGUAGES OFFERED:**

GROUP I	GROUP II	GROUP III	GROUP IV	GROUP V
Albanian	Arabic	Azeri	Afrikaans	
Bulgarian	Armenian	Cambodian	Danish	
Byelorussian	Croatian	Chinese	Estonian	
Czech	Dutch	Farsi	Finnish	
Hebrew	Flemish	Japanese	Hindi	
Hungarian	French	Kazakh	Hmong	
Polish	Georgian	Korean	Kirgiz	
Romanian	German	Malaysian	Kurdish	
Russian	Greek	Mandarin	Latvian	
Slovak	Italian	Sanskrit	Lithuanian	
Spanish	Portuguese	Tajik	Norwegian	
Ukrainian	Serbian	Thai	Swedish	
	Slovenian	Turkish	Urdu	
		Turkmen	Vietnamese	
		Uzbek		All other languages



## OVER 100 LANGUAGES WORLDWIDE

We bridge the language gap with over 5,000 highly skilled linguists proficient in more than 100 languages and holding advanced degrees in their areas of expertise. Our translators and interpreters are screened for their specific skills and qualifications. We have a stringent Q&A process which includes editing, proofreading, and client review. This talent base allows us to provide a variety of industries with a wide spectrum of services.

### OUR CLIENTS:

#### Department of Defense Agencies:

- Naval War College
- Defense Institute for International Legal Studies
- National Defense University
- US Army Corps of Engineers
- Defense Information Systems Agency
- Naval Surface Warfare Center
- Defense Contract Management Agency
- Pratt & Whitney United Technologies

#### Other Federal Agencies:

- Export-Import Bank
- FBI
- Social Security Administration
- Federal Emergency Management Agency

#### Private Corporations and Institutions:

- Mannkind
- National Judicial College
- Genzyme Corporation
- RAND Corporation
- LeBoeuf, Lamb, Greene & MacRae
- Exxon-Mobil
- Microsoft
- Prudential Insurance
- Konica Minolta
- MIT
- Brown University
- Harvard University

WE LOOK FORWARD TO DOING BUSINESS WITH YOU!