AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov

MULTIPLE AWARD SCHEDULE (MAS)

Group: Professional Services

Contract Number GS-10F-0126U

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering.

Contract period – February 13, 2008 through February 12, 2023

<table>
<thead>
<tr>
<th>Contractor:</th>
<th>OnLocation, Inc.</th>
<th>Business Size:</th>
<th>Small Business</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>501 Church St, Ste 300</td>
<td>DUNS No.:</td>
<td>18-7273966</td>
</tr>
<tr>
<td></td>
<td>Vienna, VA 22180-4734</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Telephone No.:</td>
<td>703-938-5151</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Web Site:</td>
<td><a href="http://www.onlocationinc.com">www.onlocationinc.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Technical Director:</td>
<td>Lessly A. Goudarzi</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><a href="mailto:goudarzi@onlocationinc.com">goudarzi@onlocationinc.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contract Administration:</td>
<td>S. Lynne Smith</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><a href="mailto:lsmith@onlocationinc.com">lsmith@onlocationinc.com</a></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Price List Current Through Modification # PS-A812, Effective 02/26/20
CUSTOMER INFORMATION

1a. Table of awarded Special Item Numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest hourly/daily price for each special item number awarded in the contract. This price is the Government price based on a unit of one hour/day, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. See Price Table.

1c. A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services: See Labor Category Position Descriptions.

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area): Domestic Only

5. Point(s) of production (city, county, and State or foreign country): Same as Company Address

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted). See Price Table.

7. Quantity discounts: None Offered

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Government purchase cards are accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin): None

11a. Time of delivery: Specified on Task Order
11b. **Expedited Delivery**: Contact OnLocation

11c. **Overnight and 2 day delivery**: Contact OnLocation

11d. **Urgent Requirements**: Contact OnLocation

12. **F.O.B. point(s)**: Destination

13a. **Ordering address**: Same as Company Address

13b. **Ordering procedures**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment address**: Same as Company Address

15. **Warranty provision**: Contractor’s Standard Commercial Warranty

16. **Export packing charges**: N/A

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level)**: Contact OnLocation

18. **Terms and conditions of rental, maintenance, and repair**: N/A

19. **Terms and conditions of installation**: N/A

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list**: N/A

20a. **Terms and conditions for any other services**: N/A

21. **List of service and distribution points**: N/A

22. **List of participating dealers**: N/A

23. **Preventive maintenance**: N/A

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)**: N/A

24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.)**

The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. **Data Universal Number System (DUNS) number:** 18-7273966

26. **Notification regarding registration in The System for Award Management:** OnLocation is registered.
COMPANY OVERVIEW

OnLocation is a leading management consulting firm operating in the energy, environmental, and financial industries. For 30 years, OnLocation has provided government agencies as well as the private sector with energy-economics insights and risks assessments based on extensive technical and analytic expertise and deep understanding of the volatile U.S. energy supply and demand system and its global integration.

Building up on OnLocation’s deep industry expertise, our analysts and data scientists have developed and implemented approaches and methodologies to apply analytics to uncover energy macroeconomic aspects, trends, and impacts and how they pertain to our clients.

Our success over 30 years is based on our commitment to 1) provide management, technical, and programmatic expertise responsively and unbiased, 2) overachieve expectations, and deliver on-time and on-budget, as well as 3) ultimately measure our success with our clients’ success.

Specifically, to our engagements with the public sector, we have developed long-term relationships with a number of government agencies and national energy laboratories to support them with program planning and management, R&D program benefits measurement and assessment (as relates to GPRA – Government Performance and Modernization Results Act of 2010), as well as policy analysis.

As management consultants with specific economic expertise and industry knowledge, OnLocation has been a key advisor to the federal government in its assessment of the effectiveness of various policy and program initiatives in the energy sector. In this regard, we – among others - help maintain the nation’s primary energy modeling system (NEMS) and have been contributing to the development of new, alternative tools to address these same challenges for over 20 years. The NEMS tool, which is used by various government agencies and the Congress to conduct program planning, R&D program benefits measurement and assessment (GPRA), and energy and environmental policy analysis, has become the main analytic tool assessing potential energy-economics and/or environmental impacts to our nation.

Similarly, OnLocation has been asked on a number of occasions to leverage our R&D program planning experience in assessing program cost and benefits to assist government agencies in developing cost benchmarks and implementing activity-based accounting.

In related assignments, we have been instrumental in introducing risk management approaches to government lending programs and evaluating alternative federal government debt guarantees and debt support options.

OnLocation’s work for the federal government is enhanced by our ongoing private-sector consulting practice. In this regard, we have used our extensive management
consulting services by applying economic, modeling, and analytical skills to evaluate the potential energy, economic and environmental impacts of proposed regulations, tax incentives, efficiency standards, and other related policies, but also to identify general trends and uncover opportunities to support our clients’ decision-making process.

Examples of our offerings include:

Program Evaluations (Including GPRA Support)
- Program Benefits Analysis
- Office Design and Staffing Requirements

Cost and Performance Measurement
- Cost Benchmarks Development and Activity-Based Accounting Implementation
- Feasibility Assessments and Studies

Risk Analysis (Including Pricing Risks and Risk Transfer)
- Portfolio Assessments and Risk Scoring
- Structured Financial Product Design and Pricing
- Environmental Risks and Impacts Assessments

Risk Management
- Government Lending Programs Analysis
- Alternative Government-Debt Guarantees and Debt Support Options Evaluations

Simulation System Modeling
- Power System Reliability Assessments
- Supply and Demand Modeling
- Energy-Economics Modeling

Complex Energy Systems Modeling
- Econometric (Macroeconomic, Price and Demand Forecasting) Modeling
- Hedonic/Behavioral (Consumer Decision Making) Modeling
- Operations Research (Electricity Capacity, Petroleum Refining, Coal Supply and Transport, Etc.)
- Modeling Platform Integration
- Advanced Modeling and Forecasting Analysis
AWARDED SPECIAL ITEM NUMBER DESCRIPTIONS

Special Item Number 541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

Description: Contractors shall provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency’s portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.

Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award.

Personal services as defined in FAR 37.104 are prohibited.

Complimentary Special Item Number – Order Level Materials (OLM)

Description: OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:
OLMs are:
- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials.
(Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
- Subject to a Not To Exceed (NTE) ceiling price

OLMs are not:
- "Open Market Items."
- Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)

OLM Pricing:
- Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33%.

NOTE: When used in conjunction with a Cooperative Purchasing eligible SIN, this SIN is Cooperative Purchasing Eligible.
## LABOR CATEGORY POSITION DESCRIPTIONS AND QUALIFICATIONS

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Summary Description</th>
<th>Required Education and Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Executive/Principal</td>
<td>Management and sales leader responsible for generating multi-million dollar revenue base annually; directs proposal efforts, conducts sales briefings and manages client relationships and client development activities; maintains excellent business development relationships and is regarded within targeted markets as an industry expert; serves as architect of technical approach on company’s most important winning proposals; has capability to present and speak at client and professional meetings.</td>
<td>Minimum Education: Master's Degree&lt;br&gt;Minimum Experience: 15 Years&lt;br&gt;Allowable Substitution: See Allowable Substitutions</td>
</tr>
<tr>
<td>Executive II / Program Director</td>
<td>Leads a practice area including direct business management responsibility for their practice with revenue and cost center responsibilities; manages client relationships; has experience in negotiating contracts with private and public sector clients and must be knowledgeable about procurement processes; has capability to present and speak at client and professional meetings; has all of the experience of a senior consultant.</td>
<td>Minimum Education: Master's Degree&lt;br&gt;Minimum Experience: 12 Years&lt;br&gt;Allowable Substitution: See Allowable Substitutions</td>
</tr>
<tr>
<td>Executive I / Program Manager</td>
<td>Lead role in development of new business. Direct and manage the planning, design and implementation of projects; manages client relationships including translating client needs into deliverables in a timely and cost effective manner; must be knowledgeable about procurement processes; has all of the experience of a senior consultant.</td>
<td>Minimum Education: Master's Degree&lt;br&gt;Minimum Experience: 10 Years&lt;br&gt;Allowable Substitution: See Allowable Substitutions</td>
</tr>
<tr>
<td>Subject Matter Expert III</td>
<td>An individual who is thoroughly familiar with a given topic (e.g., operations research, complex energy modeling, or finance) or industry (e.g., electric power, oil refining) and can provide expert input as to the applications of that expertise to a clients specific needs/objectives; must have demonstrated strong analytic skills, tradecraft experience, and/or extensive</td>
<td>Minimum Education: Master's Degree&lt;br&gt;Minimum Experience: 20 Years&lt;br&gt;Allowable Substitution:</td>
</tr>
<tr>
<td>Labor Category</td>
<td>Summary Description</td>
<td>Required Education and Experience</td>
</tr>
<tr>
<td>--------------------------------</td>
<td>--------------------------------------------------------------------------------------</td>
<td>------------------------------------------------------------------------</td>
</tr>
</tbody>
</table>
| Subject Matter Expert II       | An individual who is thoroughly familiar with a given topic (e.g., operations research, complex energy modeling, or finance) or industry (e.g., electric power, oil refining) and can provide expert input as to the applications of that expertise to a client's specific needs/objectives; must have demonstrated strong analytic skills, tradecraft experience, and/or extensive publication on the subject as a noted expert in their field. | Minimum Education: Master's Degree  
Minimum Experience: 15 Years  
Allowable Substitution: See Allowable Substitutions |
| Subject Matter Expert I        | An individual who is thoroughly familiar with a given topic (e.g., operations research, complex energy modeling, or finance) or industry (e.g., electric power, oil refining) and can provide expert input as to the applications of that expertise to a client's specific needs/objectives; must have demonstrated strong analytic skills, tradecraft experience, and/or extensive publication on the subject as a noted expert in their field. | Minimum Education: Master's Degree  
Minimum Experience: 10 Years  
Allowable Substitution: See Allowable Substitutions |
| Senior Consultant IV           | Has experience managing complex interdisciplinary projects; has experience working directly with clients and participating in meetings and giving briefings, the preparation of analytic reports relating to technical, statistical, or economic subjects and experience in the supervision of other analysts and consultants. | Minimum Education: Master's degree  
Minimum Experience: 12 Years  
Allowable Substitution: See Allowable Substitutions |
| Senior Consultant III          | Has experience working directly with clients and participating in meetings and giving briefings, the preparation of analytic reports relating to technical, statistical, or economic subjects; is responsible for performing technically complex work and for directing and reviewing the efforts of Staff Consultants and others working on specific client assignments. | Minimum Education: Master's Degree  
Minimum Experience: 10 Years  
Allowable Substitution: See Allowable Substitutions |
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Summary Description</th>
<th>Required Education and Experience</th>
</tr>
</thead>
</table>
| **Senior Consultant II** | Has experience working directly with clients and participating in meetings and giving briefings, the preparation of analytic reports relating to technical, statistical, or economic subjects; is responsible for performing technically complex work and for directing and reviewing the efforts of Staff Consultants and others working on specific client assignments. | Minimum Education: Master's Degree  
Minimum Experience: 8 Years  
Allowable Substitution: See Allowable Substitutions |
| **Senior Consultant I** | Has experience working directly with clients and participating in meetings and giving briefings; contributes to design, implementation and documentation of analytic models; Is responsible for performing technically complex work and for directing and reviewing the efforts of other staff consultants working on specific client assignments. | Minimum Education: Bachelor's Degree  
Minimum Experience: 5 Years  
Allowable Substitution: See Allowable Substitutions |
| **Consultant IV** | Has experience working directly with clients under the supervision of a Senior Consultant and participating in meetings and giving briefings; contributes to design, implementation and documentation of analytic models; Is responsible for performing technically complex work. | Minimum Education: Bachelor's Degree  
Minimum Experience: 7 Years  
Allowable Substitution: See Allowable Substitutions |
| **Consultant III** | Has experience performing analytical studies; has limited experience working directly with clients under the supervision of a Senior Consultant; implements models and contributes to the documentation of models and project studies. | Minimum Education: Bachelor's Degree  
Minimum Experience: 5 Years  
Allowable Substitution: See Allowable Substitutions |
<p>| <strong>Consultant II</strong> | Has experience performing data analysis, contributing to briefings, and contributing to                                                                                                                                 | Minimum Education: Bachelor's Degree |</p>
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Summary Description</th>
<th>Required Education and Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consultant I</td>
<td>Has the ability to conduct data analysis, contribute to briefings, and contribute to analytic reports; can prepare and review model inputs and outputs, design and implement summary tabular and graphical displays of model results.</td>
<td>Minimum Experience: 2 Years&lt;br&gt;Allowable Substitution: See Allowable Substitutions</td>
</tr>
<tr>
<td>Research Analyst</td>
<td>Has the ability to manipulate and analyze data using spreadsheets, statistical software (e.g., eViews), preparing briefing materials using Powerpoint and assisting in the preparation of technical or analytic reports.</td>
<td>Minimum Education: Associate Degree&lt;br&gt;Minimum Experience: None&lt;br&gt;Allowable Substitution: See Allowable Substitutions</td>
</tr>
</tbody>
</table>
Experience and Degree Substitutions

Education and experience may be substituted for each other as shown in the table below. Each year of relevant experience may be substituted for one year of education and vice versa. Successful completion of higher education which has not yet resulted in a degree may be counted as 1 year's experience for each year of college completed.

<table>
<thead>
<tr>
<th>Degree</th>
<th>Experience Equivalence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate</td>
<td>2 years of relevant experience.</td>
</tr>
<tr>
<td>Bachelor</td>
<td>Associate Degree and 2 years of relevant experience; or</td>
</tr>
<tr>
<td></td>
<td>5 years of relevant experience.</td>
</tr>
<tr>
<td>Master</td>
<td>Associate Degree and 4 years relevant experience; or</td>
</tr>
<tr>
<td></td>
<td>Bachelor Degree and 2 years of relevant experience; or</td>
</tr>
<tr>
<td></td>
<td>7 years of relevant experience.</td>
</tr>
<tr>
<td>Doctorate</td>
<td>Bachelor Degree and 4 years relevant experience; or</td>
</tr>
<tr>
<td></td>
<td>Master Degree and 2 years of relevant experience; or</td>
</tr>
<tr>
<td></td>
<td>9 years of relevant experience.</td>
</tr>
</tbody>
</table>

**Information Technology Related Services** - Unless otherwise specified by procurement office, there are no minimum experience or educational requirements for information technology related services in accordance with FAR 39.104.
### Government Net Prices (discounts already deducted)

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Executive/Principal</td>
<td>$291.65</td>
</tr>
<tr>
<td>Executive II / Program Director</td>
<td>$272.45</td>
</tr>
<tr>
<td>Executive I / Program Manager</td>
<td>$245.60</td>
</tr>
<tr>
<td>Subject Matter Expert III</td>
<td>$260.96</td>
</tr>
<tr>
<td>Subject Matter Expert II</td>
<td>$245.60</td>
</tr>
<tr>
<td>Subject Matter Expert I</td>
<td>$234.09</td>
</tr>
<tr>
<td>Sr. Consultant IV</td>
<td>$226.40</td>
</tr>
<tr>
<td>Sr. Consultant III</td>
<td>$192.50</td>
</tr>
<tr>
<td>Sr. Consultant II</td>
<td>$180.46</td>
</tr>
<tr>
<td>Sr. Consultant I</td>
<td>$162.40</td>
</tr>
<tr>
<td>Consultant IV</td>
<td>$141.97</td>
</tr>
<tr>
<td>Consultant III</td>
<td>$121.87</td>
</tr>
<tr>
<td>Consultant II</td>
<td>$102.27</td>
</tr>
<tr>
<td>Consultant I</td>
<td>$90.24</td>
</tr>
<tr>
<td>Research Analyst</td>
<td>$80.57</td>
</tr>
</tbody>
</table>

**Notes:**
- Labor Rates are fully burdened and include the GSA Industrial Funding Fee of .75%
- Travel costs will be billed in accordance with Federal Travel regulations, and will be negotiated at the task order level.
- Incidental Other Direct Costs such as telephone, printing, non-local travel, etc. will be negotiated at the task order level and will be billed at cost with G&A burden.
- Potential price adjustments are governed by the Economic Price Adjustment clause I-FSS-969, paragraph (b)(2).

### Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.