



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!TM, a menu driven database system.
The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>*

**Mission Oriented Business Integrated Services (MOBIS)
FSC Group 874
Class: R499**

Contract No. GS-10F-0128U

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://fss.gsa.gov>

Base Contract Period:

February 14, 2008 through February 13, 2013

Option Period 1:

February 14, 2013 through February 13, 2018

**Keres Consulting Inc.
5600 Wyoming Blvd. NE, Suite 150
Albuquerque, NM 87109 3136
Telephone: 1-505-837-2104
Fax: 1-505-837-0575
<http://www.keresnm.com>**

Business Size/Status: Small, Disadvantaged

Prices shown herein are NET (discount deducted)

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CUSTOMER INFORMATION

874-1 Integrated Consulting Service
874-1RC Integrated Consulting Service, Recovery Purchase

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- 1c. **Labor Category Descriptions:** See Table of Contents – KERES CONSULTING INC. LABOR CATEGORY DESCRIPTIONS
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographical Coverage (delivery area):** Domestic and overseas
5. **Points of Production:** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
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7. **Quantity Discounts:** None Offered
8. **Prompt Payment Terms:** Net 30 Days
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of delivery:** Specified on the Task Order
- 11b. **Expedited Delivery:** As negotiated in task orders between Ordering Agency and Contractor.
- 11c. **Overnight and 2-day Delivery:** As negotiated in task orders between Ordering Agency and Contractor.
- 11d. **Urgent Requirements:** Urgent requirements are specified in negotiated task orders between Ordering Agency and Contractor.
12. **F.O.B. point(s):** Destination.
- 13a. **Ordering address:**

For mailed orders:
Keres Consulting Inc.
5600 Wyoming Blvd. NE., Suite 150
Albuquerque, NM 87109

For facsimile orders:
Keres Consulting Inc.
5600 Wyoming Blvd. NE., Suite 150
Albuquerque, NM 87109
Fax No.: 505-837-0575

The telephone number, 505-314-5506, can be used by ordering agencies to obtain technical and/or ordering assistance.

- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)
14. **Payment address:**
- | | |
|---|---|
| <u>Payment Address:</u> Keres Consulting Inc. 5600 Wyoming Blvd. NE, Suite 150 Albuquerque, NM 87109 | <u>Wire Transfer:</u> Bank Name: Southwest Securities Federal Savings Bank 7401 Jefferson N.E. Albuquerque, NM 87109 Account Name: Keres Consulting, Inc. |
|---|---|
15. **Warranty provision:** Contractor's standard commercial warranty
16. **Export packing charges, if applicable:** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 compliance information on electronics and information technology (EIT) supplies and services:** N/A
25. **Data Universal Number System (DUNS) number:** 09-6854158
26. **Notification regarding registration in Central Contractor Registration (CCR):** Keres Consulting, Inc., is registered in the Central Contractor's Registration (CCR) database.

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| | |
|--|---|
| Labor Category Title: | Managing Director |
| <i>Position Duties/Responsibilities:</i> | Establish working relationship with customer's senior leadership and management. Serves as program manager on large, complex project assignments. Ultimate responsibility for project success. |
| <i>Minimum Education:</i> | <i>Graduate degree in business or engineering/science preferred.</i> |
| <i>Minimum Experience:</i> | 10 years of combined consulting and general industry experience. Extensive experience in leading and managing senior staff on large complex assignments. Application experience with wide range of project management and quality assurance best practices. Demonstrated superior communication skills as well as analytical and problem-solving abilities. |
| <i>Minimum Training:</i> | Superior leadership and communication skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$189.33 |

| | |
|--|--|
| Labor Category Title: | Project Director |
| <i>Position Duties/Responsibilities:</i> | <i>Serves as program manager for large concurrent complex assignments. Assigns responsibilities to program/project managers and team members and establishes priorities. Actively plans, directs, and monitors team's performance in achieving program/project objectives.</i> |
| <i>Minimum Education:</i> | <i>Graduate degree in business or engineering/science preferred.</i> |
| <i>Minimum Experience:</i> | <i>Seven or more years of consulting, facilitation, and project management experience. Usually specialist in one or more functional areas. Demonstrated superior communication as well as analytical and problem solving abilities. Application experience with project management and quality assurance best practices.</i> |
| <i>Minimum Training:</i> | <i>Superior leadership and communication skills. Project management, organizational, and planning skills</i> |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$184.21 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| <i>Labor Category Title:</i> | Program Manager |
|--|--|
| <i>Position Duties/Responsibilities:</i> | Serves as program manager for large concurrent consulting and facilitation assignments. Assigns responsibilities to program/project management and team members and establishes priorities. Actively plans, directs, and monitors team's performance in achieving program/project objectives. Ensures program/project deliverables are provided in accordance with contract requirements. Subject matter expert in one or more functional areas. |
| <i>Minimum Education:</i> | Graduate degree in business or engineering/science preferred. |
| <i>Minimum Experience:</i> | Five or more years of consulting, facilitation, and project management experience. Usually specialist in one or more functional areas. Demonstrated experience in managing consulting and project management assignments to cost/schedule baseline. Application experience with project management and quality assurance best practices. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Project management, organizational, and planning skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$143.27 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| <i>Labor Category Title:</i> | Jr. Program Manager |
|--|---|
| <i>Position Duties/Responsibilities:</i> | Serves as program manager for smaller concurrent consulting and facilitation assignments. Assigns responsibilities to program/project team members and establishes priorities. Actively plans, directs, and monitors team's performance in achieving program/project objectives. Ensures program/project deliverables are provided in accordance with contract requirements. Subject matter expert in one or more functional areas. |
| <i>Minimum Education:</i> | Graduate degree in business or engineering/science preferred. |
| <i>Minimum Experience:</i> | Three or more years of consulting, facilitation, and project management experience. Demonstrated experience in managing consulting and project management assignments to cost/schedule baseline. Application experience with project management and quality assurance best practices. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Project management, organizational, and planning skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$103.94 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| Labor Category Title: | Project Manager |
|--|--|
| <i>Position Duties/Responsibilities:</i> | Serves as project manager for consulting and facilitation task order assignments and reports to the Program Manager. Assigns responsibilities to project team members and establishes task priorities. Actively plans, directs, and monitors project team's performance in achieving assigned project objectives. Ensures project deliverables are provided in accordance with contract requirements and specifications. |
| <i>Minimum Education:</i> | Bachelor's Degree preferred. |
| <i>Minimum Experience:</i> | Five or more years of consulting, facilitation, and project management task order experience. Demonstrated experience in managing consulting and project management task orders to cost/schedule baseline. Application experience with project management and quality assurance best practices. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Project management, organizational, and planning skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$119.53 |

| Labor Category Title: | Assistant Project Manager |
|--|--|
| <i>Position Duties/Responsibilities:</i> | Serves as assistant project manager for consulting and facilitation task order assignments and reports to the Project Manager. Provides assistance to Project Manager in establishing task order assignments, defining cost, schedule, and technical baselines for task orders, and collects team's performance data to confirm project objectives are achieved. |
| <i>Minimum Education:</i> | Bachelor's Degree preferred. |
| <i>Minimum Experience:</i> | Three or more years of consulting, facilitation, and project management task order experience. Demonstrated experience in consulting and project management task orders and cost/schedule baseline control. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Project controls, planning, and scheduling skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$103.94 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| <i>Labor Category Title:</i> | Senior Manager |
|--|---|
| <i>Position Duties/Responsibilities:</i> | Serves as subject matter functional manager for consulting, facilitation, and project management task order assignments. Assigns responsibilities to subject matter experts and establishes subject matter task priorities. Actively plans, directs, and monitors assigned subject matter experts performance in achieving assigned task order objectives. Ensures task order deliverables are provided in accordance with contract requirements and specifications. Works as a member of project team. |
| <i>Minimum Education:</i> | Graduate degree in subject matter functional area preferred. |
| <i>Minimum Experience:</i> | Ten or more years of consulting, facilitation, and project management task order experience. Demonstrated experience in providing subject matter expertise and management for assigned task orders. Demonstrated superior communication skills. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Subject matter expertise in functional area. |
| <i>Required Certifications/Clearances:</i> | Professional License/Certification desired. |
| <i>Hourly Rate:</i> | \$132.11 |

| <i>Labor Category Title:</i> | Manager |
|--|--|
| <i>Position Duties/Responsibilities:</i> | Provides direct support to program/project managers and subject matter experts in assigned management area. |
| <i>Minimum Education:</i> | Bachelor's Degree preferred. |
| <i>Minimum Experience:</i> | Five or more years of consulting, facilitation, and project management task order experience. Demonstrated experience in assisting subject matter experts and program/project management for assigned task orders. Demonstrated superior communication skills. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. General management skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$93.00 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| <i>Labor Category Title:</i> | Team Leader |
|--|--|
| <i>Position Duties/Responsibilities:</i> | Provides leadership for one or more assigned activities within task order. Reports to project manager and responsible for technical, cost, and schedule baselines of assigned activity. |
| <i>Minimum Education:</i> | Bachelor's Degree preferred. |
| <i>Minimum Experience:</i> | Five or more years of consulting, facilitation, and project management task order experience. Demonstrated experience in leading small teams of personnel on executing work at activity level. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. General leadership and organizational skills |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$113.25 |

| <i>Labor Category Title:</i> | Subject Matter Expert III |
|--|---|
| <i>Position Duties/Responsibilities:</i> | Responsible for the planning, design and technical subject execution of complex business solutions. Applies sophisticated technical and management processes and methods to problems and issues. Responsible for determining technical subject objectives. Provides technical subject direction to members of program/project team. |
| <i>Minimum Education:</i> | Ph.D. preferred. Master's Degree with applicable minimum work experience acceptable. |
| <i>Minimum Experience:</i> | Ten or more years of applying technical and management processes to define and develop solutions for complex problems and issues. Demonstrated success in technical direction of large multi-functional project teams. Demonstrated superior communication skills. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Subject expert in one or more disciplines. |
| <i>Required Certifications/Clearances:</i> | Professional License/Certification desirable (if applicable) |
| <i>Hourly Rate:</i> | \$153.18 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| Labor Category Title: | Subject Matter Expert II |
|--|---|
| <i>Position Duties/Responsibilities:</i> | Responsible for the planning, design and technical subject execution of complex business solutions. Applies sophisticated technical and management processes and methods to problems and issues. Responsible for determining technical subject objectives. Provides technical subject direction to members of program/project team. |
| <i>Minimum Education:</i> | Master's Degree preferred. Bachelor's Degree with applicable minimum work experience acceptable. |
| <i>Minimum Experience:</i> | Eight or more years of applying technical and management processes to define and develop solutions for complex problems and issues. Demonstrated success in technical direction of large multi-functional project teams. Demonstrated superior communication skills. |
| <i>Minimum Training:</i> | Effective leadership and communication skills. Subject expert in one or more disciplines. |
| <i>Required Certifications/Clearances:</i> | Professional License/Certification desirable (if applicable) |
| <i>Hourly Rate:</i> | \$131.30 |

| Labor Category Title: | Subject Matter Expert I |
|--|---|
| <i>Position Duties/Responsibilities:</i> | Applies sophisticated technical and management processes and methods to problems and issues under the direction of a higher level Subject Matter Expert. Assists higher level subject matter experts in providing technical subject direction to members of program/project team. |
| <i>Minimum Education:</i> | Bachelor's Degree preferred. |
| <i>Minimum Experience:</i> | Four or more years of applying technical and management processes to define and develop solutions for complex problems and issues. Effective communication skills. |
| <i>Minimum Training:</i> | Subject expert in one or more disciplines. |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$94.64 |

KERES CONSULTING, INC. LABOR CATEGORY DESCRIPTIONS

| <i>Labor Category Title:</i> | Technical Writer |
|--|--|
| <i>Position Duties/Responsibilities:</i> | Responsible for reviewing and editing highly complex written and graphic technical materials, documentation, studies, reports and other presentation graphics. Responsible for ensures compliance with consistent standards of style and format, and overall structure and organization of material. |
| <i>Minimum Education:</i> | Bachelor's Degree preferred. |
| <i>Minimum Experience:</i> | Five years experience developing, editing, and producing technical and graphic documentation for business and management solutions. . |
| <i>Minimum Training:</i> | Effective communication skills. |
| <i>Required Certifications/Clearances:</i> | N/A |
| <i>Hourly Rate:</i> | \$94.10 |

KERES CONSULTING, INC. AUTHORIZED SCHEDULE PRICELIST

| <u>Labor Category</u> <i>SIN 874-1, 874-1 RC</i> <i>Integrated Consulting Service</i> | <u>Contract No. GS-10F-0128U</u> <i>Hourly Rate for Services</i> Option Year One (February 14, 2013 to February 13, 2018) |
|--|---|
| Managing Director | \$189.33 |
| Project Director | \$184.21 |
| Program Manager | \$143.27 |
| Jr. Program Manager | \$103.94 |
| Project Manager | \$119.53 |
| Assistant Project Manager | \$103.94 |
| Senior Manager | \$132.11 |
| Manager | \$93.00 |
| Team Leader | \$113.25 |
| Subject Matter Expert III | \$153.18 |
| Subject Matter Expert II | \$131.30 |
| Subject Matter Expert I | \$94.64 |
| Technical Writer | \$94.10 |

| <u>Labor Category</u> <i>SIN 874-1, 874-1 RC</i> <i>Integrated Consulting Service</i> | <u>Contract No. GS-10F-0128U</u> <i>Hourly Rate for Services</i> Base Contract Period (Part 2 of 2) (September 16, 2010 to February 13, 2013) |
|--|---|
| Managing Director | \$185.25 |
| Project Director | \$180.24 |
| Program Manager | \$140.19 |
| Jr. Program Manager | \$101.70 |
| Project Manager | \$116.96 |
| Assistant Project Manager | \$101.70 |
| Senior Manager | \$129.27 |
| Manager | \$91.00 |
| Team Leader | \$110.81 |
| Subject Matter Expert III | \$149.88 |
| Subject Matter Expert II | \$128.47 |
| Subject Matter Expert I | \$92.60 |
| Technical Writer | \$92.07 |

| <u>Labor Category</u> <i>SIN 874-1, 874-1 RC</i> <i>Integrated Consulting Service</i> | <u>Contract No. GS-10F-0128U</u> <i>Hourly Rate for Services</i> Base Contract Period (Part 1 of 2) (February 14, 2008 to September 15, 2010) |
|--|---|
| | |
| Managing Director | \$182.69 |
| Project Director | \$177.75 |
| Program Manager | \$138.25 |
| Jr. Program Manager | \$100.30 |
| Project Manager | \$115.35 |
| Assistant Project Manager | \$100.30 |
| Senior Manager | \$127.49 |
| Manager | \$89.74 |
| Team Leader | \$109.28 |
| Subject Matter Expert III | \$147.81 |
| Subject Matter Expert II | \$126.70 |
| Subject Matter Expert I | \$91.32 |
| Technical Writer | \$90.80 |

1. Labor rates include the 0.75% Industrial Funding Fee (IFF) that will be paid to GSA FSS
2. Travel costs shall be governed by FAR 31.205-46

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.