



General Services Administration

Federal Supply Service

Mission Oriented Business Integrated Services (MOBIS)

Authorized Federal Supply Schedule Price List

General Services Administration (GSA) Authorized Federal Supply Schedule Price List online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: GSAAdvantage.gov.

GSA Contract Number:	GS-10F-0136U
Contract Period:	February 20, 2008 through February 19, 2018
FSC Group: 874	NAICS: 541611; 541618; 524291; 541990; 541219 Class: R499
Business Size:	Small; Service Disabled Veteran Owned Small Business
Contractor Address:	Corrigo Health Care Solutions, LLC 1006 N. Fort Harrison Avenue Clearwater, FL 33755 Phone: 727-631-0110 Fax: 727-631-0330
Contract Information:	Eric Busch: 727-631-0110 Susan Maguire: 727-631-0110
Request for Quotes (RFQs)	Susan Maguire: 727-631-0110 Email: smaguire@corrigosolutions.com
Website:	www.corrigosolutions.com



EXECUTIVE SUMMARY

Corrigo Health Care Solutions, LLC (“Corrigo”) is a professional business advisory services firm specializing in health care business management, process improvement and integration of industry-proven business process enhancements. With superior executive analysis capability and insightful executive communication management skills, Corrigo is widely recognized for providing candid, honest assessments and offering viable business improvement alternatives. Corrigo has an extensive track record of successfully working with private industry and local, state and federal government organizations and leaders in the development, implementation and continued improvement of programs to enhance business processes and outcomes. Corrigo’s services include development and execution of advanced health care business strategies, financial market analyses, coordination of acquisitions, facilitation of health care mergers, revenue enhancements, process audits, fraud detection, business intelligence development and ensuring compliance with federal and state laws and regulations.

Corrigo is a Central Contractor Registered Service Disabled Veteran Owned Small Business headquartered in Clearwater, Florida, with field offices located in Denver, Colorado, and Las Vegas, Nevada. Since its inception in 2000, Corrigo has consistently evolved and expanded its capabilities and services while continuing to invest in the development and enhancement of the firm’s core offerings. As a result of this investment, Corrigo has achieved an excellent Dun and Bradstreet rating while gaining broad recognition as a health care business advisory services leader by providing highly technical expertise and implementation assistance in settings and situations requiring extreme accuracy, superior business knowledge and insight for providing unbiased independent performance evaluation.

FIELD OF EXPERTISE: Corrigo’s diversified services encompass a broad array of capabilities structured to assist commercial and government health care organizations in responding to dynamic, evolutionary influences and legal mandates while enabling continuous improvement in mission performance. Corrigo identifies opportunities and develops and provides innovative and effective solutions to the most complex challenges facing the health care business industry through detailed analyses focused on identifying business process reengineering and systems alignment opportunities, providing program and project implementation management, facilitating essential executive and management level training and formulating comprehensive communication plans, all of which are ultimately driven by improved customer service, improved business processes, measurable enhanced performance, increased service quality and reduced cycle time. Corrigo also develops business improvement through analysis and refinement of leadership systems, creative problem-solving, strategic planning, and hands-on management of its engagements. Corrigo provides these services to numerous leaders in the commercial health care sector, major national health insurers, federal, state, and local governments and federal agencies. Corrigo manages every project and engagement to produce the highest quality results on schedule and within budget.



PERFORMING AGENCY TASKS AND QUALITY ASSURANCE: Corrigo has developed and maintains a sound, time-tested infrastructure to manage all operational, technical and financial aspects of its business and MOBIS contract requirements. Documented efficient detailed procedures are established for handling new delivery orders, task orders, contracts transition activities and essential contract administration requirements.

For all contract work, whether performed at our Clearwater headquarters, field offices, or on site at commercial or government facilities, Corrigo assigns overall management responsibilities to a Project Director (PD). The PD reports to a Managing Principal or Principal, who provides direct access to corporate resources. Our assigned PDs organize, plan, direct, and coordinate the production of all contract activities and maintain primary responsibilities for the management and successful administration of the contract.

Corrigo's approach to successful project execution/project completion and quality assurance/quality control has been designed to ensure a high level of customer satisfaction, availability and timely delivery of services, and optimal minimization of risk. Corrigo is proudly committed to customer satisfaction and the quality of our services, and values its commitment as a hallmark of our organization and one that will ensure our competitiveness for years to come. Corrigo utilizes Plan, Implement, Measure, Review/Check (PIMR) methodology for ensuring successful project execution/project completion and quality assurance/quality control. Accordingly, Corrigo also utilizes current technology Project Management Plans (PMP), Quality Management Systems (QMS) and Quality Assurance Plans (QAP) to replicate industry-proven best practices. Corrigo's technology services are significantly influenced by the superior technical competence of our staff and the continuous diligence of management in meeting and exceeding customer expectations, protecting personal privacy and maintaining optimal security controls.

Corrigo proactively applies proven approaches to project execution/project completion and quality assurance/quality control actively seeking to do a good job, the first time, every time. Corrigo also continuously improves its PMP, QMS, and QAP as part of its client commitment. The PMP, QMS and QAP are controlled according to documented procedures as well as management guidelines and guidelines generally established by the International Organization for Standardization (ISO) and Project Management Institute (PMI) to ensure that our services conform to specified requirements and systematic methods in the administration and performance of contracts and projects.

Corrigo initiates every engagement with a comprehensive discovery process initiated at the customer agreement/work authorization point, where we ensure a complete understanding of the personnel and resources needed to perform the required work. Corrigo then defines the task in terms of schedules, milestones, and deliverables in order to create a realistic baseline project plan and then measures and reports on schedule and milestone achievement against baseline plans for all customer agreements/work authorizations while identifying potential problems.



Leveraging its superior information and knowledge management capabilities, Corrigo also utilizes qualitative and quantitative measurements to determine performance levels on a continuing basis. Trend monitoring techniques are effectively applied to ensure consistent service quality, achievement of established goals and effective development and tracking of target metrics. As a part of this process, a baseline of existing and target performance metrics is established. Improvement goals and objectives are established once relevant data is considered and recommendations for improvement are made and adopted. Corrigo proactively and continually analyzes resultant data to detect trends, identify opportunities for improving services, minimize downtime, and decrease the cost of service delivery wherever possible.

Frequent communication takes place through multiple channels to ensure that problems are identified and efficiently and quickly resolved to ensure customer satisfaction and compliance with task order objectives and requirements. These channels include regular and frequent internal status meetings and reports, informal interaction between Corrigo and the client, as well as periodic reviews including senior management.

CUSTOMER INFORMATION

1a. Special item number(s) and awarded price(s).

Consulting Services

SIN	SKILL CATEGORY	LABOR RATES ON-SITE AND OFF-SITE
874-1 & 874-1RC	Managing Principal	\$334.99
874-1 & 874-1RC	Principal	\$311.07
874-1 & 874-1RC	Project Director	\$263.21
874-1 & 874-1RC	Project Manager	\$215.35
874-1 & 874-1RC	Senior Solutions Specialist	\$263.21

SCA APPLICABILITY STATEMENT:

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.



- 1b. Labor Category Descriptions – see page 6
2. Maximum order: \$1,000,000
3. Minimum order: \$100
4. Geographic coverage (delivery area): Domestic only
5. Point(s) of production (city, county, and State or foreign country): Clearwater, FL
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted)
7. Quantity discounts: None offered
8. Prompt payment terms: 1/2% 10 days; Net 30 days
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$3,000
10. Foreign items (list items by country of origin): None
- 11a. Time of delivery: Specified on the Task Order
- 11b. Expedited Delivery: Contact contractor
- 11c. Overnight and 2 day delivery: Contact contractor
- 11d. Urgent Requirements: Contact contractor
12. F.O.B. point(s): Destination
- 13a. Ordering Address: Corrigo Health Care Solutions, P.O. Box 8109, Clearwater, FL 33758
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address: Corrigo Health Care Solutions, P.O. Box 8109, Clearwater, FL 33758
15. Warranty provision: Corrigo will exercise due professional competence and care in the performance of the services being provided.

16. Export packing charges: Not applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact contractor
18. Terms and conditions of rental, maintenance, and repair: Not applicable
19. Terms and conditions of installation: Not applicable
20. Terms and conditions of repair parts: Not applicable
- 20a. Terms and conditions for any other services: Not applicable
21. List of service and distribution points: Not applicable
22. List of participating dealers: Not applicable
23. Preventive maintenance: Not applicable
- 24a. Special attributes such as environmental attributes: Not applicable
- 24b. Section 508 compliance information: Not applicable
25. Data Universal Number System (DUNS): 84-3398947
26. Central Contractor Registration (CCR) Database: Registered

LABOR CATEGORY DESCRIPTIONS

Managing Principal

Functional Responsibility – Manages an entire practice, area of specialty or geography. Manages the practice financials, area of specialization or geography. Analyzes the market, industries, geography and current talent within the workforce and uses information to develop a strategic direction for the organization. Advises and/or consults with clients' most senior executive management team to understand and develop clients' strategic goals and objectives. Works with clients to establish and develop strategic direction and guide achievement of same. Manages several teams of people, multiple projects and deliverables. Works across organizational units and teams to ensure the integration of services and deliverables.

Minimum Education – B.A. or B.S. degree or Specialized Accredited Field Certification

Minimum Experience – 20 years of senior health care management or business leadership experience.

Principal

Functional Responsibility – Sells, manages, and or delivers large projects and services typically with projects encompassing multi-year engagements, subcontractors and numerous deliverables. Manages the delivery of significant broad ranging services and projects through the full life cycle of the project. Works extensively within one or more area of specialization with significant integration with client senior executive management team. Functions as an expert with broad industry knowledge in multiple market sectors. Evaluates clients’ business strategy, objectives and requirements. Uses advanced consulting methodologies to translate clients long range business plans into effective services strategy/ies.

Minimum Education – B.A. or B.S. degree or Specialized Accredited Field Certification

Minimum Experience – 10 years of senior health care management or business leadership experience.

Project Director

Functional Responsibility – Serves as Deputy to the Managing Principal or Principal. Directs multiple and complex projects or subprojects including project financials exceeding \$ 1 million annually. Manages and leads large work teams including client staff, managers and consultants. Is widely recognized by others including client executive leadership as a subject matter expert and valued for extensive insight into many technical domains.

Minimum Education – B.A. or B.S. degree or Specialized Accredited Field Certification

Minimum Experience – 8 years of senior health care or business management experience.

Project Manager

Functional Responsibility – Manages a range of small to medium sized engagements, projects or sub projects within planned timelines, budget, margin and quality specifications. Manages the development and integration of discrete deliverables, including analysis and final written communications and presentations. Establishes and manages project plans (development, delivery schedule, resource requirements, cost budget methodologies, tools, standards and quality). Manages and leads teams and the performance of internal and external service providers in order to ensure the implementation of deliverables, project success and client satisfaction.

Minimum Education – AA or 2 or more years towards attainment of B.A. or B.S. degree or Specialized Field Certification

Minimum Experience – 8 years of senior health care or business management experience.

Senior Solutions Specialist

Functional Responsibility – Functions as a technology expert in one domain and or solution set with an industry or organization. Has broad knowledge of all areas to determine how a particular solution fits into the client’s business. Oversees quality assurance to ensure integrity, quality of



solution, and client satisfaction while further ensuring client satisfaction for established objectives and expectations. Interfaces with client technical executives (e.g., CIO, Board of Director member responsible for IT) to understand and document business challenges. Uses this information and expertise to advise, analyze and research business technology options and recommend innovative integrated business solutions for client and prospect organizations.

Minimum Education – B.A. or B.S. degree or Specialized Accredited Field Certification

Minimum Experience – 5 years of information technology development and maintenance leadership experience.