



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[®], a menu-driven database system. The INTERNET address GSA *Advantage!*[®] is: GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE

**FEDERAL SUPPLY GROUP: PROFESSIONAL SERVICES
(LANGUAGE SERVICES)**

CONTRACT NUMBER: GS-10F-0137Y

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

**PERIOD COVERED BY CONTRACT:
JANUARY 06, 2012 THROUGH JANUARY 05, 2022**

Pricelist current as of Modification # A812 effective February 4, 2020.

GEODATA CORPORATION

**302 Chesapeake
Drive Great Falls,
VA 22066
703-759-3711, 703-757-4428 (Fax)
www.geodataco.com**

CONTRACT ADMINISTRATION: Noushin Nemazee

EMAIL FOR CONTRACT ADMINISTRATION: nnemazee@geodataco.com

BUSINESS SIZE: Small, Woman Owned Business

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Description
541930	Translation and Interpretation Services
611630	Linguistic Training and Education
OLM	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN	Lowest Priced Items	Price
541930	Linguist	\$58.36
611630	Language Instructor	\$76.49

- 1c. **Hourly rates:** See Pricing Below
- 2. **Maximum Order:** \$1,000,000.00
- 3. **Minimum Order:** \$100.00
- 4. **Geographic Coverage (delivery Area):** Domestic only
- 5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
- 6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
- 7. **Quantity discounts:** None Offered
- 8. **Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept

CUSTOMER INFORMATION CONT'D

10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): *GeoData Corporation*
302 Chesapeake Drive
Great Falls, VA 22066
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es): *GeoData Corporation*
302 Chesapeake Drive
Great Falls, VA 22066
15. Warranty provision.: Contractor's standard commercial warranty.
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

CUSTOMER INFORMATION CONT'D

19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Full details can be found at www.geodataco.com.
25. Data Universal Numbering System (DUNS) number: 120922096
26. Notification regarding registration in System for Award Management (SAM) formerly CCR database: Registered

GSA PRICELIST

Labor Category	Minimum Education	Minimum Experience	Awarded Rate
Language Instructor	Bachelor's Degree. in relevant Language Science or Equivalent Field	3 years of post graduate experience	\$76.49

Course Title	Course Length	Minimum Participants	Maximum Participants	Awarded Rate
Language Training	210 Hrs - 35 Days	1	30	\$76.49

Course Description:

Title of Course:	Language Training (See Note 2 below)	Length of Course (#. of Hrs/Days):	210 Hrs - 35 Days
GSA Price Per Student, per hour	\$76.49	Minimum Number of Participants:	1
		Maximum Number of Participants:	30
<p>Description of course: This course is designed to train the student to move to the next level of language development. The course will cover the following:</p> <ul style="list-style-type: none"> ▪ Training in speaking, reading, listening and writing in a foreign language. ▪ Advancing the student to the next level of language development, regardless of the level the student is on at the beginning of the course. ▪ Fulfilling the mission of the Agency to ensure that we are offering the highest level of training that the Agency requires for each student. ▪ Taking educational field trips in line with the country that is contracted for language development, in order to converse with the teacher in that language about what is observed. ▪ Teaching student to understand the culture and aspects of that particular country. ▪ Reading news media in the language that is being studied, and being able to comprehend and translate it. ▪ Training will be geared toward the learning modality of each individual student (i.e., tactile, visual, auditory, etc.). ▪ Specialized intensive language instruction in specific areas of interest (e.g., medicine, law, politics, business, etc.). <p>A copy of the applicable rules, and all government requirements are given to both the student and the teacher at the beginning of each course.</p>			
<p>Note 1: Included in the price of the course is the following: Specific texts pertinent to the language being taught consistent with the criteria and SOW that the Agency requires. DVD's, audio tapes and other media will be provided as required in order to adequately teach the course.</p> <p>Note 2: Languages include Arabic, Chinese, Japanese, Farsi, Pashto, Urdu, Hebrew, Korean, Vietnamese, Spanish, Greek, Armenian, Russian, Ukrainian, French, Italian, Slavic, Germanic and Scandinavian languages; China, Russia, the Middle East, Indonesia, Malaysia, India, Pakistan, Sri Lanka</p>			

Cancellation Policy:

- 24 hour notice is required for any cancellations of private and semi-private classes.
- No make-up classes will be offered for group session absences.
- Books and other materials are non-refundable.

- Full refunds are offered if cancellation is done before the end of the first week of instruction.
- 50% refund is offered before the end of the second week of instruction.
- No refunds are offered after the second week of instructions.

*GeoData Corporation has the right to cancel any classes that do not meet the minimum required enrollment without previous notice. In case of class cancellation, enrolled students will get a full refund.

* In case of inclement weather, GeoData will follow the Fairfax County cancellation policy unless otherwise notified.

SCA LABOR CATEGORIES

SINs 541930 and 611630

	Labor Categories	GSA Price (Hourly Rate)
1	Language Instructor	\$76.49
2	Linguist**	\$58.36
3	Linguist Analyst**	\$68.08

** Indicates SCA eligible categories.

SCLS/SCA Matrix

SCA Eligible Contract Labor Category	SCA Equivalent Code – Title	WD Number
Linguist**	30110 – Foreign Language Translator	1987-0989
Linguist Analyst**	30110 – Foreign Language Translator	1987-0989

*"The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)."*

Labor Category Description:

Labor Category Title: *Language Instructor*

Minimum/General Experience: Three (3) years of post graduate experience in teaching languages via transliteration, intensive instruction and personal foreign cultural training. Training forums include classroom, private, semi-private, tutorial, and in-country linguistic immersion at on-site, off-site and global locations at various proficiency levels.

Functional Responsibility: Instructs student to learn, speak, understand, write and interpret another language. Ability to work with beginner, intermediate and advanced students to move them to higher language competency levels. Ability to instruct student to convert spoken statements from one language to another in various settings and then to convert statements into the target language.

Minimum Education: Bachelor's Degree in relevant Language Science or equivalent field.

Labor Category Title: *Linguist*

Minimum/General Experience: Two (2) years of experience in language translation and transliteration.

Functional Responsibility: Native /near native Linguist. Responsible for translation and transliteration of written, electronic and multi-media material to and from English and native Foreign languages both technical and non-technical, and working from written text, tapes, or computer files. Must be familiar with languages written in Roman script, Western and Mid-Eastern languages in indigenous script and Asian and Pacific languages in other script and languages written in non-indigenous script.

Minimum Education: Bachelor's Degree

Labor Category Title: *Linguist Analyst*

Minimum/General Experience: Two (2) years of experience in language translation and transliteration.

Functional Responsibility: Linguist analysts have comprehensive experience with and knowledge of a country, region or issue, and regional and political geography, in support

of national security goals and strategies. Linguist analysts perform a wide range of duties such as translation, text analysis, summaries, gists, editing, and research, as well as other linguistic services. Senior level requires no supervision and is able to supervise junior and mid level staff

Minimum Education: Bachelor's Degree

SIN	Labor Categories	Price
611630	Language Instructor	\$76.49
541930	Linguist	\$58.36
541930	Linguist Analyst	\$68.08