

Federal Supply Service
Authorized Federal Supply Schedule Price List
IA INTERIOR ARCHITECTS

Professional Services Schedule



Contract No.: GS-10F-0158U
SIN No: 874-1 Integrated Consulting Services
Contract Period: 03/10/13-03/09/18



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01 FIRM OVERVIEW

History + Philosophy

IA is an employee-owned company founded in 1984 by David B. Mourning, who wanted to create an organization that focused on architecture, design, planning and innovation from the “inside out.”

Over the last 32 years, the hallmark of IA has been that it takes a special and deliberate expertise to design exceptional interior spaces. IA’s team consists of highly talented, like-minded professionals who are deeply passionate about well-executed, timeless and powerful design that improves a company’s culture, operations and efficiency, and also, at its core—people’s lives.

Interior may be our middle name, but service is our namesake. IA supports clients worldwide, both from an ad hoc, one-off project engagement, to relationships with clients that have flourished for over 30 years. Design is important but service is everything.

IA has a track record of delivering successful design projects for a wide range of clients in the United States and abroad. IA has offices in 17 metropolitan cities across the United States, including Atlanta, Boston, Charlotte, Chicago, Dallas, Denver,

Houston, Los Angeles, Miami, New York, Orange County, Portland, Raleigh, San Francisco, Seattle, Silicon Valley, and Washington, DC. IA’s global office network includes London and Toronto with partner offices across the Americas, Europe, the Middle East, Africa, and Asia Pacific. Currently IA employs over 550 professionals nationally and over 1,000 through our Global Alliance.

Service

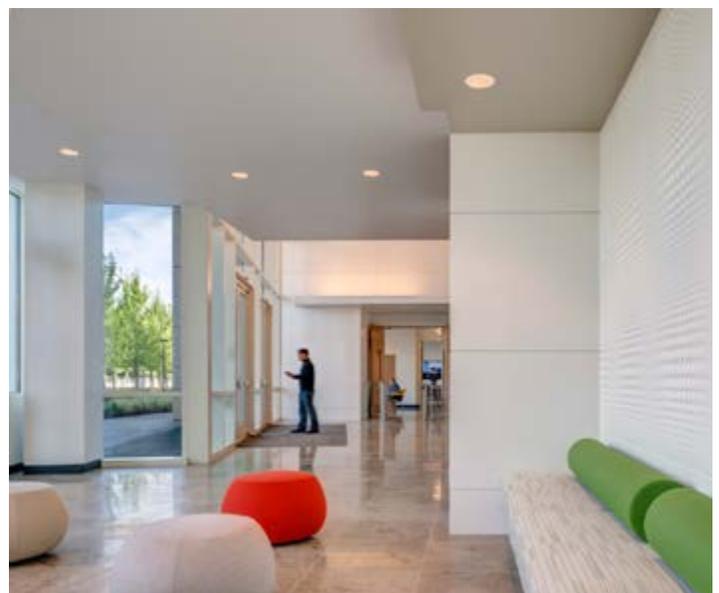
IA provides a comprehensive range of planning and design services to a wide range of client types. IA has a broad history of experience with strategic workplace and portfolio planning to assist organizations with better aligning their connection between their business, workspace, and real estate. The IA strategies process has been refined over the many years of use, and has been successfully executed with many clients, including GSA and private corporations. IA offers a wide range of services, research techniques and methods that can be used as discovery tools for any type of client or project.

Business Size

Large: 550 employees firmwide

02 CONTRACT ADMINISTRATOR

NAME	Rawls "Pepper" Morgan
TITLE	Principal
ADDRESS	600 New Hampshire Ave, NW Suite 200 Washington DC 20037
TEL	202.945.6532
EMAIL	p.morgan@interiorarchitects.com



03 CONTRACT INFORMATION

CONTRACT NO.: GS-10F-0158U

Service Contract Act (SCA) Statement

The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire OOCORP The Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CRF 5413.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN	Description	Services	Price
874 1 & 874 1RC	Integrated Consulting Services	<ul style="list-style-type: none"> • Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services • Facilitation and related decision support services • Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings • Advisory and assistance services in accordance with FAR 37.203 	Pricing is determined by a defined scope of work and is awarded based on fully-loaded hourly rates.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Not Applicable



1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

Labor Category	Responsibility	Min Education	Min Years of Experience	Hourly Rate (includes IFF)
Principal	Works directly with senior level clients to set project strategic agenda. Has overall responsibility for IA's commitment to the client. He/she drives the project team and ensures that appropriate resources are allocated to the assignment and that the team is meeting the designated objectives for delivering a successful project in the context of best practices. Operating as the client's advocate, the Principal attends all key meetings and presentations.	Bachelor's Degree	20	\$220.00
Senior Strategist	Expert with extensive knowledge on integrated strategy, solutions and methodology leading to a successful assignment. The Senior Strategist develops practical applications for workplace transformation strategies. He/she evaluates and presents analysis and solutions to the client. These applications integrate the diverse elements of place, time and technology with work processes and human resource concerns.	Bachelor's Degree	15	\$155.00
Strategist / Change Management Coordinator	The Strategist/Change Management Coordinator guides the client through on exploration of how employees are actually operating and offers solutions based on extensive data collection. He/she is knowledgeable, experienced and capable of developing and presenting solutions. He /she will capture statistical information that indicates the amount of space actually required for each job function, which includes interviewing employees at all levels of the client's organization in order to achieve a thorough understanding of the specific ways in which each job function operates. The collected data is used to propose strategic methods for planning a space that supports and enhances individual work efforts with maximum space efficiency. The Strategist also develops and coordinates the change management program. He/she is an expert facilitator who has extensive experience working with individuals and groups to help manage organizational change. He /she facilitate three different areas, including: adapting to change, controlling change, and effecting change. Having a proactive approach to dealing with change is at the core of all three aspects	Bachelor's Degree	8-10	\$120.00
Senior Analyst	The senior analyst is a leader with extensive experience in applying analytical principals and solutions that help define the project objectives and direction. He/she provides leadership to the project team resolves complex problems and directs the activities of other analysts and staff as necessary.	Bachelor's Degree	8	\$115.00

Labor Category	Responsibility	Min Education	Min Years of Experience	Hourly Rate (includes IFF)
Analyst	The analyst is responsible for data collection, interviewing, testing and the creation of performance measurements as it relates to the client's work process, demographics and physical environment. This data is used as support in the development of the strategic plan.	Bachelor's Degree	4	\$95.00
Junior Analyst	Junior Analysts understand the principals and methodologies involved with addressing the client's needs. They support the more seasoned analysts and assist with data collection, data analysis, testing and measurements to support the assignment.	Background in Design	2	\$80.00

- 2. Maximum Order **\$1,000,000.00**
- 3. Minimum Order **\$100.00**
- 4. Geographic Coverage
Through IA's platform of inter-connected offices and network of Global Alliance partners, IA can provide services worldwide.
- 5. Point(s) of Production
IA's workplace strategy practice area leaders are distributed across all time zones in the U.S. in the following IA offices:
East: New York, Washington DC
Central: Chicago
West: Los Angeles, San Francisco, Seattle
- 6. Discount from list prices or statement of net price.
Net
- 7. Quantity Discounts
None offered. Large projects may be negotiated with order.
- 8. Prompt Payment Terms **None (0%)**
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.
Yes, IA accepts government purchase cards at or below the micro-purchase threshold.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.
Yes, IA accepts government purchase cards above the micro-purchase threshold.
- 10. Foreign Items **Not Applicable**
- 11a. Time of Delivery **Dependent upon scope of work.**
- 11b. Expedited Delivery
Items available for expedited delivery are negotiated at time of purchase order. Please contact IA's contract administrator for additional information.
- 11c. Overnight and 2-day Delivery
Available for deliverables only. Please contact IA's contract administrator for additional information.
- 11d. Urgent Requirements
Urgent requirements are negotiated at time of purchase order. Please contact IA's contract administrator for additional information.
- 12. F.O.B. Point(s) **Not Applicable**
- 13a. Ordering Address(es)
Contract Administrator: Rawls "Pepper" Morgan
600 New Hampshire Avenue, NW
Washington, DC 20037

13b. Ordering Procedures

An order should include a statement of work, period of performance/schedule, organization name and address, and point of contact, including name, address and phone number. IA will provide a quotation based on the defined scope of work using the approved labor rates.

Ordering procedures and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es)

500 Sansome Street, 8th Floor
San Francisco, CA 94111

15. Warranty Provision Not Applicable

16. Export Packing Charges Not Applicable

17. Terms and conditions of Government purchase card acceptance. None

18. Terms and conditions of rental, maintenance, and repair. Not Applicable

19. Terms and conditions of installation. None

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. Not Applicable

20a. Terms and conditions for any other services. Not Applicable

21. List of service and distribution points.

Through IA's platform of inter-connected offices, IA can provide comprehensive services worldwide. IA's workplace strategy practice area leaders are distributed across all time zones in the U.S. in the following IA offices:

- East: New York, Washington DC
- Central: Chicago
- West: Los Angeles, San Francisco, Seattle

22. List of participating dealers Not Applicable

23. Preventive maintenance Not Applicable

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

IA is committed to being a leader in environmental stewardship and sustainable planning and design. IA helps our clients navigate the sea of "green" options in establishing the best goals, expectations and outcomes for their unique project needs and business drivers.

At IA, we strive to implement strategies that:

- Optimize occupancy cost
- Improve productivity
- Enhance the quality of worklife
- Enable change and innovation

The priorities of these four objectives may vary from project to project, but they are vital considerations for all IA projects. IA's Sustainable Taskforce represents leaders in the field who direct IA's internal education, programs, best practices and outreach. IA also maintains active memberships in both the U.S. Green Building Council and the World Green Council.

24b. Section 508 Compliance

All online content is compliant with section 508 www.interiorarchitects.com

25. Data Universal Number System (DUNS) number 130517766

26. Notification regarding registration in Central Contractor Registration (CCR) database.

IA is registered on the System for Award Management (SAM), which includes the Central Contractor Registry (CCR).

04 GOVERNMENT EXPERIENCE

Client Agency	Project Description	Location	Size (sf)
Architect of the Capitol (AOC)	Cannon House Office Building Renovation	Washington, DC	1.1 million
Architect of the Capitol (AOC)	Senate Office Renovations	Washington, DC	20,000
Bureau of Economic Analysis (BEA)	Program of Requirements (POR)	Washington, DC	150,000
Consumer Product Safety Commission (CPSC)	Program of Requirements (POR) and Building Assessment Report	Bethesda, MD	110,000
Court Supervisor and Offender Supervision Agency (CSOSA)	Program of Requirements (POR) and Workplace Requirements Report	Washington, DC	200,000
Defense Contract Management Agency (DCMA)	Program of Requirements (POR) and Relocation	Chantilly, VA	48,000
Defense Information Systems Agency (DISA)	Workplace Strategies	Fort Meade, MD	1.2 million
Department of Commerce (DOC)	Headquarters Workplace Strategy Herbert C. Hoover Building	Washington, DC	1.9 million
Department of Commerce (DOC)	Workplace Strategy Pilot Project	Washington, DC	45,000
Department of Commerce (DOC) National Oceanic Atmospheric Administration (NOAA)	Workplace Strategy	National Engagement	Varies
Department of Education (DOED)	Feasibility Study and Program of Requirements (POR)	Washington, DC	850,000
Department of Education (DOED)	Regional Office	Dallas, TX	60,000
Department of Education (DOED)	Regional Office	New York, NY	50,000
Department of Homeland Security (DHS)	Program of Requirements (POR) and Center Building Headquarters Renovation	Washington, DC	300,000
Department of Homeland Security (DHS)	Furniture BPA for St. Elizabeths Campus	Washington, DC	4.5 million
Department of Homeland Security (DHS)	Federal Air Marshal Service Headquarters	Loudoun, VA	50,000
Department of Homeland Security (DHS) Immigration and Customs Enforcement (ICE)	Workplace Strategy	Seattle, WA	45,000
Department of the Interior (DOI)	Headquarters Program of Requirements (POR) and Workplace Recommendations Report (WRR)	Washington, DC	1 million
Department of the Interior (DOI) Minerals Management Service (MMS)	Program of Requirements (POR) and Headquarters Renovation	Herndon, VA	150,000
Department of the Interior (DOI) Minerals Management Service (MMS)	Regional Office	New Orleans, LA	197,000
Department of the Interior (DOI) National Park Service (NPS)	North East Regional Office Workplace Strategies	Philadelphia, PA	58,000
Department of Justice (DOJ)	Renovation	Portland, OR	50,000
Department of Labor (DOL)	Headquarters Consolidation Program of Requirements (POR) and Change Management	Washington, DC	1.6 million

04 GOVERNMENT EXPERIENCE

Client Agency	Project Description	Location	Size (sf)
Department of State (DOS)	Passport Office	Philadelphia, PA	15,000
Department of State (DOS) Millennium Challenge Corporation	Headquarters Program of Requirements Report (POR)	Washington, DC	75,000
Department of Transportation (DOT)	Volpe Center Program of Requirements Report (POR)	Cambridge, MA	315,000
Department of Transportation (DOT)	Replanning	Washington, DC	35,000
Drug Enforcement Agency (DEA)	Data Center Design/Build	Arlington, VA	10,000
Environmental Protection Agency (EPA)	Pilot Program of Requirements (POR) for Region 4 Headquarters (245,000 sf)	Atlanta, GA	Pilot: 18,000
Environmental Protection Agency (EPA)	Region 9 Headquarters	San Francisco, CA	
Equal Employment Opportunity Commission (EEOC)	Relocation	Washington, DC	120,000
Federal Acquisition Service (FAS)	Program of Requirements (POR) Validation	Washington, DC	1.1 million
Federal Election Commission (FEC)	Headquarters Workplace Strategies	Washington, DC	117,000
Federal Emergency Management Association (FEMA)	Program of Requirements (POR)	Washington, DC	90,000
Federal Reserve Bank (FRB)	Relocation	Chicago, IL	55,000
Federal Retirement Thrift Investment Board (FRTIB)	Program of Requirements (POR)	Washington, DC	60,000
Food and Drug Administration (FDA)	Laboratory Program of Requirements (POR)	Bothell, WA	58,000
General Services Administration (GSA)	Deep Dive Portfolio Analysis & Strategic Facilities Plan	Kansas City, MO	600,000
General Services Administration (GSA)	Renovation	San Francisco, CA	150,000
Immigration and Customs Enforcement (ICE)	Headquarters Relocation	Washington, DC	490,000
Immigration and Naturalization Services (INS)	New SENTRI Office Design-Build	Otay Mesa, CA	
Lackland Air Force Base	Renovation	Dallas, TX	80,000
Langley Air Force Base	Renovation	Hampton, VA	35,000
Library of Congress	IDIQ Contract - Multiple Renovation Projects	Washington, DC	450,000
National Oceanic & Atmospheric Administration (NOAA)	Furniture Selection and Procurement	College Park, MD	500,000
National Transportation Safety Board (NTSB)	Program of Requirements (POR)	Washington, DC	165,000
Nuclear Regulatory Commission (NRC)	Building Evaluation Report	Rockville, MD	650,000
Office of Personnel Management (OPM) Human Resources Solutions Division (HRS)	Workplace Recommendations Report (WRR) & Renovation	Washington, DC	14,300
Peace Corps	Strategic Headquarters Consolidation and Renovation	Washington, DC	140,000
Pension Benefit Guaranty Corporation (PBGC)	IDIQ Contract	Washington, DC	Varies

04 GOVERNMENT EXPERIENCE

Client Agency	Project Description	Location	Size (sf)
Securities and Exchange Commission (SEC)	Program of Requirements (POR)	Washington, DC	1.6 million
Securities and Exchange Commission (SEC)	Operations Center Program of Requirements (POR)	Atlanta, GA	42,000
Securities and Exchange Commission (SEC)	Operations Center Program of Requirements (POR)	Alexandria, VA	250,000
Small Business Administration (SBA)	Program of Requirements (POR)	Washington, DC	250,000
Social Security Administration (SSA)	Program of Requirements (POR) and Change Management	Washington, DC	350,000
Social Security Administration (SSA)	New Call Center (Design Excellence Project)	Auburn, WA	120,000
Social Security Administration (SSA)	Regional Office	Detroit, MI	15,000
Travis Air Force Base	David Grant Medical Facility Renovation	Sacramento, CA	175,000
U.S. Department of Agriculture (USDA)	Workplace Strategy	National Engagement	Varies
U.S. Agency for International Development (USAID)	Ronald Regan Building Headquarters Workplace Strategy and Renovation	Washington, DC	750,000
U.S. Agency for International Development (USAID)	Mobility Design Pilot for Ronald Reagan Building Headquarters	Washington, DC	Pilot: 27,000
U.S. Army Corps of Engineers (USACE)	Baltimore District Headquarters Workplace Strategy	Baltimore, MD	155,000
U.S. Army Corps of Engineers (USACE)	Workplace Strategy	National Engagement	Varies
U.S. Army Logistics Innovation Agency (USALIA)	Strategic Facilities Plan and Implementation	Fort Belvoir, VA & New Cumberland, PA	75,000
U.S. Geological Survey (USGS)	Program of Requirements (POR)	Flagstaff, AZ	73,000

The logo for Interior Architects + GSA. It features a large, stylized 'IA' on the left, followed by a vertical line, then the words 'INTERIOR ARCHITECTS' in a sans-serif font, a plus sign, and the letters 'GSA' in white on a blue rectangular background.

IA | INTERIOR + ARCHITECTS GSA

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