



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:
<http://www.fss.gsa.gov> .

Federal Supply Schedule 874 V – Logistics Worldwide
SIN'S 874-501 – Supply and Value Chain Management
874-503 -- Distribution and Transportation Logistics Services
FSC Class: 8465

Contract Number: GS-10F-0163U
Contract Period: 3/13/08 through 3/13/12

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov> .

American Diversified Distribution, LLC.

6722 Commodore St.
Walbridge OH, 43465

Phone: 419-661-9360
800-999-0336
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Contract Administration: John Ertle

Business Size: Small

TABLE OF CONTENTS

CUSTOMER INFORMATION

AMERICAN DIVERSIFIED DISTRIBUTION, LLC LABOR CATEGORY
DESCRIPTIONS

PRICING

CUSTOMER INFORMATION

1a. Awarded Special Item Number(s):

874-501
874-501RC
874-503
874-503RC

1b. Lowest Priced Model Number for each Awarded Special Item Number(s):

N/A

1c. Services – Hourly Rates, Job Titles, Experience, Functional Responsibility & Education:

See Labor Category Descriptions and Pricing below.

2. MAXIMUM ORDER GUIDELINE: \$ 1,000,000 per SIN 426-1A

This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

3. MINIMUM ORDER LIMITATION: \$300.00

4. GEOGRAPHIC COVERAGE: Domestic Only

5. POINTS OF PRODUCTION: Same as company address

6. BASIC DISCOUNT: Government Net Prices (discounts already deducted) See attachment

7. QUANTITY/VOLUME DISCOUNT: None offered

8. PROMPT PAYMENT TERMS: 2%-10 days, Net 30 days

9 a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED

9b. NOTIFICATION WHETHER GOVERNMENT PURCHASE CARDS ARE ACCEPTED OR NOT ACCEPTED ABOVE THE MICROPURCHASE THRESHOLD: Will accept over \$2500.00

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: Specified on the Task Order

11b. EXPEDITED DELIVERY: Items available for expedited delivery are noted in the price list.

11c. OVERNIGHT/2-DAY DELIVERY: Items available for overnight / 2-day delivery are noted in the price list.

11d. URGENT REQUIREMENTS: Contact contractor

12. **FOB POINT:** Destination
13. **ORDERING ADDRESS:** Same as Contractor
14. **PAYMENT ADDRESS:** Same as Company address.
15. **WARRANTY PROVISIONS:** Contractors Standard Commercial Warranty
16. **EXPORT PACKING CHARGES, IF APPLICABLE:** Not applicable
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**
Contact contractor
18. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICROPURCHASE LEVEL):** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** None
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
24. **ENVIRONMENTAL ATTRIBUTES, E.G., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS:** N/A
25. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 62-3501983
26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Registered

AMERICAN DIVERSIFIED DISTRIBUTION, LLC LABOR CATEGORY DESCRIPTIONS

MATERIAL HANDLING EQUIPMENT OPERATOR

Minimum / General Experience

The Equipment Operator shall have a minimum of two (2) years of material handling equipment operating experience.

Functional Responsibility

The MHE Operator must be able to:

- Operate indoor / outdoor forklifts to stack and retrieve materials and supplies
- Document and maintain inventory and ensure production area organization and cleanliness.

Minimum Education

The individual shall possess an Associates degree in a related area. 5 years experience and formal training on Material Handling Equipment may be substituted for an Associates Degree.

HEAVY EQUIPMENT / TRANSLOAD OPERATOR

Minimum / General Experience

The Heavy Equipment Operator shall have a minimum of three (3) years of HEO operating experience.

Functional Responsibility

The HE Operator must be able to:

- Operate heavy equipment to transfer bulk materials from railcars and tanker trucks, move other materials using heavy equipment as required.
- Document and maintain bulk inventory and ensure production area organization and cleanliness

Minimum Education

The individual shall possess an Associates Degree in a related area. Five (5) years experience and formal training on transload equipment may be substituted for an Associates Degree.

MAINTENANCE TECHNICIAN

Minimum / General Experience

The Maintenance Technician should have 3-5 years of experience in the field or in a related area.

Functional Responsibility

The Maintenance Technician performs general maintenance and repair of equipment and buildings requiring practical skill and proficiency in such trades as gas and diesel engine repair, vehicle electrical systems, DOT inspections and compliance, forklift repair and inspection, locomotive systems and repair, as well as welding and fabricating.

Minimum Education

The individual shall possess an Associates Degree and a minimum of three (3) years experience in a related field. Five (5) years experience and advanced training in auto / diesel mechanics can be substituted for an Associates Degree.

MAINTENANCE SUPERVISOR

Minimum / General Experience

The Maintenance Supervisor should have 7-10 years experience in the field or related area.

Functional Responsibility

The Maintenance Supervisor is responsible for scheduling and completion of all facility and vehicle repairs as well as overseeing personnel in charge of maintaining, repairing, and rebuilding of various production machines and equipment. The Maintenance Supervisor must also:

- Be responsible for supervising the repairs of transload equipment, diesel trucks, trailers and other logistics equipment.
- Oversee the setup and use of tools and equipment before production in order to ensure the optimum level of safety.
- Oversee scheduled Preventative Maintenance per DOT standards for all road use equipment

Minimum Education

The individual will possess a Bachelors Degree in a related field. An Associates Degree may be substituted for seven (7) years experience.

Compensation Package:

The Maintenance Supervisor position is paid commensurate with the prevailing wages in the State of Ohio for similar positions. It is important for the company to attract and retain highly qualified individuals and to that end, surveys are done annually utilizing www.payscale.com to insure that the employee's current wage and benefit package is at a minimum, the median level for the industry. In addition to compensation, the employee receives a minimum of three (3) weeks paid vacation, medical benefits, and a life insurance policy, paid for by the company. Tuition reimbursement is also available for those individuals wishing to further their education and continuing education classes are stressed as necessary for the employee's continued development.

Recruiting Strategy:

All professional positions are recruited utilizing a professional staffing agency to help attract and retain the highest quality applicants. In addition, the agency performs all pre-employment screening and testing to insure only the most qualified of applicants are interviewed for open positions.

INVENTORY CLERK

Minimum / General Experience

The Inventory Clerk shall have a minimum of at least four (4) years experience in the field or in a related area.

Functional Responsibility

The Inventory Clerk is responsible for:

- Schedules and revises shipment plans to ensure timely delivery of customer's products.
- Analyzes inventory levels, production speed and shipping schedule to ensure optimum staffing levels and production.
- Familiar with a variety of customer concepts, practices and procedures
- Coordinates and manages daily cycle counts to ensure inventory integrity.
- Researches inventory discrepancies and resolves in a timely fashion.
- Trains and manages Material Handling Equipment Operators in customer practices and concepts, correct product handling, and inventory control procedures

Minimum Education

The Inventory Clerk shall possess an Associates Degree and a minimum of three (3) years of related work experience. Five (5) years experience in a related field may be substituted for an Associates Degree with Senior Management approval.

LOGISTICS PLANNER

Minimum / General Experience

The Logistics Planner is a position that directs one or more customer accounts to insure JIT delivery / receipt of client's product. The Logistics Planner should have 3-5 years experience in transportation or other related field.

Functional Responsibility

- Coordinate logistics assets to ensure JIT delivery of customer freight and equipment.
- Coordinate inbound and outbound goods with carriers
- Develop criteria and methodology for forecasting and scheduling freight movements for individual client's utilizing highway, rail, and air carriers.
- Knowledge base of transportation requirements and systems for specific geographic areas in the United States and internationally.
- Knowledge of DOT, AAR, IATA regulations

Minimum Education

The Logistics Planner should have 2-4 years experience in transportation or a related field.

Compensation Package:

The Logistics Planner position is paid commensurate with the prevailing wages in the State of Ohio for similar positions. It is important for the company to attract and retain highly qualified individuals and to that end, surveys are done annually utilizing www.payscale.com to insure that the employee's current wage and benefit package is at a minimum, the median level for the industry. In addition to compensation, the employee receives a minimum of three (3) weeks paid vacation, medical benefits, and a life insurance policy, paid for by the company. Tuition reimbursement is also available for those individuals wishing to further their education and continuing education classes are stressed as necessary for the employee's continued development.

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LOGISTICS MANAGER

Minimum / General Experience

The Logistics Manager will have 7-10 years of experience in the field or a related area. This position directly involves the management of a client's transportation and logistics needs.

Functional Responsibility

The Logistics Manager will coordinate, consolidate, and facilitate movement of customer freight and assets by ensuring adequate manpower, equipment, and services to meet specific client needs. The Logistics Managers responsibilities include:

- Coordinate logistics assets to ensure JIT delivery of customer freight and equipment
- Coordinate inbound and outbound goods with carriers
- Develop criteria and methodology for forecasting and scheduling freight movements for the client utilizing highway, rail, and air carriers
- Analyze and evaluate legislative and regulatory proposals for potential impact on client's transportation programs, recommend revisions, and implement corrective actions to ensure JIT product movement.
- Analyze the terms of contracts to determine the most effective arrangements for transporting client's product.
- Knowledge base of transportation requirements and systems for specific geographic areas in the United States and internationally.
- Trains and manages Logistics Planners
- Possesses in depth knowledge of DOT, AAR, IATA regulations and monitors changes of same to ensure limited disruptions to client supply chain.

Minimum Education

The individual shall possess a Bachelors Degree and 3-5 years relevant transportation experience.

Compensation Package:

The Logistics Manager position is paid commensurate with the prevailing wages in the State of Ohio for similar positions. It is important for the company to attract and retain highly qualified individuals and to that end, surveys are done annually utilizing www.payscale.com to insure that the employee's current wage and benefit package is at a minimum, the median level for the industry. In addition to compensation, the employee receives a minimum of three (3) weeks paid vacation, medical benefits, and a life insurance policy, paid for by the company. Tuition reimbursement is also available for those individuals wishing to further their education and continuing education classes are stressed as necessary for the employee's continued development.

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CDL DRIVER CLASS A

Minimum / General Experience

The CDL Driver Class A should have a minimum of 3-5 years driving experience with tractor / trailer combination equipment, accident free driving record, and a maximum of 4 driving points on his her license and be able to pass a DOT physical, background check, and drug screen.

Functional Responsibility

The CDL Driver Class A will be responsible for the safe and timely delivery of customer product while obeying all applicable DOT regulations. The CDL Driver Class A will be knowledgeable in DOT regulations, safe driving skills, and collision avoidance techniques and will present the company in a positive light when interacting with clients.

Minimum Education

A high school diploma is a must, along with relevant field experience of 3-5 years.

GENERAL MANAGER

Minimum / General Experience

The General Manager will have a minimum of 10-15 years of management experience in Transportation, Warehousing, or a related field. The General Manager will be responsible for the day-to-day management of all facilities and operations, customer service, financial operations and goals, client interaction, and assist the sales team with new client generation and setup.

Functional Responsibility

The General Manager responsibilities will include:

- Oversee all employees and business operations including fiscal responsibilities
- Leading and coordinating the strategic planning functions of the company
- Developing and maintaining client relationships.
- Determining pricing strategies and contribution margin analysis on new and existing accounts.
- Prepare and utilize budgets to ensure company growth and profitability.
- Developing processes and procedures to increase productivity and reduce cost.

Minimum Education

The General Manager will have a Bachelors Degree in Business or other related subject with a minimum of 10-15 years experience in management.

Compensation Package:

The General Manager position is paid commensurate with the prevailing wages in the State of Ohio for similar positions. It is important for the company to attract and retain highly qualified individuals and to that end, surveys are done annually utilizing www.payscale.com to insure that the employee's current wage and benefit package is at a minimum, the median level for the industry. In addition to compensation, the employee receives a minimum of three (3) weeks paid vacation, medical benefits, and a life insurance policy, paid for by the company. Tuition reimbursement is also available for those individuals wishing to further their education and continuing education classes are stressed as necessary for the employee's continued development.

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PRICING

LABOR CATEGORY	GSA PROPOSED RATES				
	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
MATERIAL HANDLING EQUIPMENT OPERATOR	\$ 57.00	\$ 58.65	\$ 60.35	\$ 62.10	\$ 63.91
HEAVY EQUIPMENT / TRANSLOAD OPERATOR	\$ 76.00	\$ 78.20	\$ 80.47	\$ 82.81	\$ 85.21
MAINTENANCE TECHNICIAN	\$ 57.00	\$ 58.65	\$ 60.35	\$ 62.10	\$ 63.91
MAINTENANCE SUPERVISOR	\$ 76.00	\$ 78.20	\$ 80.47	\$ 82.81	\$ 85.21
INVENTORY CLERK	\$ 40.00	\$ 41.16	\$ 42.35	\$ 43.58	\$ 44.85
LOGISTICS PLANNER	\$ 66.50	\$ 68.43	\$ 70.41	\$ 72.45	\$ 74.56
LOGISTICS MANAGER	\$ 76.00	\$ 78.20	\$ 80.47	\$ 82.81	\$ 85.81
CDL DRIVER CLASS A	\$ 66.50	\$ 68.43	\$ 70.41	\$ 72.45	\$ 74.56
GENERAL MANAGER	\$ 99.75	\$ 102.64	\$ 105.62	\$ 108.68	\$ 111.83

