



**AUTHORIZED
FEDERAL SUPPLY SCHEDULE PRICELIST
Mission Oriented Business Integrated Services (MOBIS)
SPECIAL ITEM NUMBER (SIN) 874-1/874-1RC Integrated Consulting Services**

Federal Supply Group: 874 Class: R499

KNOWESIS, INC.
**(Service Disabled Veteran-Owned,
SBA 8(a) Small Disadvantageous Business
SBA 8(m) Economically Disadvantaged Woman-owned)**
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Contract Administrator: Steve Flowers
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Contract Number: **GS-10F-0165W (Modification P0-0005)**
Contract Period : **April 19, 2015 through April 18, 2020 (with two 5 year options)**

Products and ordering information in this Authorized FSS MOBIS Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>)



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**INFORMATION FOR ORDERING ACTIVITIES
 APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals. For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage™ online shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns. This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination. For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. **Awarded Special Item Numbers (SIN):**

- a. Special Items Numbers (SIN):

SIN 874-1/874-1RC Integrated Consulting Services

- b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employee or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. **Maximum Orders:**

\$1,000,000.00

3. **Minimum Orders:**

\$100.00

4. **Geographic Coverage (Delivery Area):**

Domestic only

5. **Point(s) of production (city, county, and state or foreign country):**

Same as company address.

6. **Discount from list prices or statement of net price:**

List at the end of the pricelist.

7. Quantity discounts:

The following quantity discounts are offered:

Tier	Task Order Amount	Additional Discount
1	\$ 0 - \$4,999,999	0.5%
2	\$ 5,000,000 - \$9,999,999	1.00%
3	\$ 10,000,000 and above	1.50%

8. Prompt payment terms:

None

9. Notifications:

- a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- b. Notification whether Government purchase cards are accepted or not accepted about the micro-purchase threshold: Will accept over \$3,000

10. Foreign items (list items by country of origin):

None

11. Delivery:

- a. Time of Delivery: Specified on the Task Order
- b. Expedited Delivery: The contractor will insert the sentence "Items available for expedited delivery are noted in this price list" under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor.
- c. Overnight and 2-day deliver. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor.
- d. Urgent Requirements. The Contractor will not in its price list the "Urgent Requirements" clause of its contract and advise agencies so that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor.

12. F.O.B Points:

Destination

13. Ordering:

- a. Ordering Address(es): Same as company address.
- b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es):

Same as company address.

15. Warranty provision:

Contractor's standard commercial warranty

- 16. Export packing charges (if applicable):**
N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchased level):**
Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):**
N/A
- 19. Terms and conditions of installation (if applicable):**
N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):**
N/A
 - a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable):**
N/A
- 22. List of participating dealers (if applicable):**
N/A
- 23. Preventative maintenance (if applicable):**
N/A
- 24. Special/Environmental attributes:**
 - a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
 - b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering Systems (DUNS) number:**
80-7821579
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:**
Registered.
- 27. Service Contract Act:**

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor

categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number.

SERVICES OFFERED / LABOR CATEGORIES

Contractor will accept Labor Hours (LH) and Firm Fixed Price (FFP).

SIN 874-1 | SIN 874-1RC: Integrated Consulting Services

FUNCTIONAL ANALYST 2 (Bachelor degree / 5 years experience)

Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with senior staff or Project Managers.

FUNCTIONAL ANALYST 3 (Bachelor degree / 7 years experience)

Possesses demonstrated knowledge and experience applying analytic methodologies principles and techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs or directs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with other staff and Project Manager. Directs the activities of junior staff as necessary.

FUNCTIONAL ANALYST 5 (Bachelor degree / 13 years experience)

Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles. Leads the application of analytic techniques and helps define project objectives and strategic direction. Responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior staff or other staff as necessary on activities related to the specified field or discipline. Demonstrated managerial and supervisory skills.

MANAGEMENT CONSULTANT 1 (High School degree / 1 years experience)

Possesses some knowledge, experience, and capabilities to conduct activities or support team members in the development of solutions, recommendations, or outcomes for multiple tasks within a project. Works at direction of senior staff and Project Managers.

MANAGEMENT CONSULTANT 3 (Bachelor degree / 3 years experience)

Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or projects. Conducts activities to support the development of solutions to address project's objectives and challenges and helps assess the impact of industry trends, policy, or standard methodologies. Works closely with junior staff and Project Managers.

MANAGEMENT CONSULTANT 5 (Bachelor degree / 7 years experience)

Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple projects. Defines project objectives and strategic direction. Responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of more junior staff as necessary.

SUBJECT MATTER EXPERT 2 (Bachelor degree / 9 years experience)

Expert with extensive knowledge and experience in multiple domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions in a few functional areas or domains. Responsible for providing broad objectives to program/project manager or senior client leadership to influence objectives of complex efforts. Primarily utilized for their specific expertise in the creation of comprehensive methods for describing current and/or future structure and behavior of processes, systems, personnel, and organizational sub-units so that they align with the core goals and strategic direction.

Experience & Degree Substitution/Equivalences

The above describes the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category. Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education.

Degree	Experience Equivalence	Other Equivalence
Bachelors	Associate degree +2 years relevant experience, or 4 years relevant experience	Professional certification
Masters	Bachelors +2 years relevant experience, or Associated + 4 years relevant experience	Professional license
Doctorate	Masters + 2 years relevant experience, Bachelors + 4 years relevant experience	

* Successful completion of higher education which has not yet resulted in a degree may be counted as one year of experience for each year of college completed.

PRICELIST

Special Item Number (SIN)	Labor Category Title	Minimum Years of Experience:	Educational Requirements:	Hourly Rate
874-1/874-1RC	Functional Analyst 2	5 Years	Bachelor's degree	\$63.38
874-1/874-1RC	Functional Analyst 3	7 Years	Bachelor's degree	\$75.08
874-1/874-1RC	Functional Analyst 5	13 Years	Bachelor's degree	\$99.44
874-1/874-1RC	Management Consultant 1	1 Year	High School	\$53.75
874-1/874-1RC	Management Consultant 3	3 Years	Bachelor's degree	\$104.57
874-1/874-1RC	Management Consultant 5	7 Years	Bachelor's degree	\$122.17
874-1/874-1RC	Subject Matter Expert 2	9 Years	Bachelor's degree	\$143.67

GSA discount rates include the IFF. All rates are fully burdened. Pricing for client site provided. Pricing for Knowesis' contractor site is additional 7%.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

KNOWESIS Inc provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

- To actively seek and partner with small businesses.
- To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.
- To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact (Sheilah O'Brien, 703-898-7955, sobrien@knowesis-inc.com).

Introducing Knowesis

Knowesis is taken from the Greek word “noesis” (nō-ē’sis) meaning the psychological result of perception, reasoning, and learning. Knowesis’ core competency is solving business challenges through the creation, presentation, and implementation of information and the leverage of talented professionals to enable success for every client. Knowesis applies skills, knowledge, aptitude and experience in a structured manner with parameters aligned to business objectives. Knowesis attempts to learn from each experience and strives to perpetuate a mutual improvement cycle for each engagement by utilizing tools to ensure and enable project, workflow, and task management maximizes value. Knowesis’ experts have supported the Government with studies and analyses for more than 20+ years. Knowesis has learned from all of these engagements and is prepared to leverage this knowledge and experience to reduce the learning curve, minimize program risk, and ensure client success.

Analytics & Informatics

- Analytics
- Studies & Analyses
- Data Visualization / Dashboards
- Knowledge Management
- Performance Measurement
- Enterprise Reporting
- Enterprise Content Management

Planning & Operations

- Strategic Planning
- Performance Improvement
- Organizational Design
- Program Evaluations
- Talent Management
- Program Management

Communication & Engagement

- Strategic Communication
- Campaign Planning, Social Marketing
- Customer / Employee Engagement
- Branding / Organizational Identity
- Facilitation & Meeting Planning
- Executive Messaging, Speech Writing
- Change Management

Past Performance / Customer Ratings:

- Department of Veterans Affairs
- DOD Office of Diversity Management & EO
- DoD Center of Excellence
- Defense Health Agency
- Department of Army
- Veterans Benefit Administration
- VA North Texas Health Care System
- Air Force Medical Support Agency
- Air Force Medical Operations Agency

Dun & Bradstreet Ratings



Clearances:

- DoD Top Secret
- OPM Public Trust
- Certified for Protected Health Information, Personal Identifiable Information

Why Knowesis?

We have the infrastructure, relevant experience, and knowledge as well as the passion for what we do - all of which are needed to successfully provide services. Knowesis is prepared to act as a trusted advisor. Innovation, professionalism, and agility are principles that guide Knowesis’ culture. Our team approach utilizes dedicated managers who are empowered to “reach-back” into corporate resources when needed to ensure successful delivery of innovative solutions. Founded in 2007, Knowesis is a Service Disabled Veteran Owned (SDVO), SBA 8(a) Small Disadvantaged Business, and SBA 8(m) Economically Disadvantaged Woman Owned Small Business (EDWOSB) with clients in Washington, DC and San Antonio, Texas. We’re guided by a senior executive team focused on exceeding client expectations and with experience successfully leading small businesses and global, publicly traded companies.