



**MULTIPLE AWARD SCHEDULE  
 AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST  
 FSC Group: Professional Services  
 KNOWESIS, INC.**

<b>Business Size</b>	Large Business
<b>Business Address</b>	1115 S. Alamo Street, Ste 2208 San Antonio, TX 78210-1773
<b>URL</b>	<a href="http://www.knowesis-inc.com">http://www.knowesis-inc.com</a>
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Contract Number: **GS-10F-0165W**

**Contract Period:** April 19, 2020 through April 18, 2025  
 Price list current as of Modification # PS-0047 effective September 9, 2020.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSA Advantage.gov](http://GSA Advantage.gov).

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).

Prices Shown Herein are Net (discount deducted)

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## INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

### 1. Customer Information

- a. The labor categories (LCATs) within each SIN are titled identically but have SIN-specific definitions.

Awarded Special Item Numbers (SIN):

SIN	SIN TITLE
512110	Video/Film Production
541330ENG	Engineering Services
541430	Graphic Design Services
541511	Web Based Marketing
54151S	Information Technology Professional Services
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541612HC	Agency Human Capital Strategy, Policy and Operations
541613	Marketing Consulting Services
541715	Engineering Research and Development and Strategic Planning
541810	Advertising Services
541820	Public Relations Services
541910	Marketing Research and Analysis
561920	Conference, Meeting, Event and Trade Show Planning Services
611430	Professional and Management Development Training
611512	Flight Training
OLM	Order Level Materials

- b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Not applicable for this item.

- c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employee or subcontractors who will perform services shall be provided. See Table 1.

**2. Maximum Orders:**

\$1,000,000.00

**3. Minimum Orders:**

\$100.00

**4. Geographic Coverage (Delivery Area):**

Worldwide only

**5. Point(s) of production (city, county, and state or foreign country):**

Same as company address.

**6. Discount from list prices or statement of net price:**

List at the end of the pricelist.

**7. Quantity discounts:**

The following quantity discounts are offered:

Tier	Task Order Amount	Additional Discount
1	\$ 0 - \$4,999,999	0.5%
2	\$ 5,000,000 - \$9,999,999	1.00%
3	\$ 10,000,000 and above	1.50%

**8. Prompt payment terms: Net 30 days. Information for Ordering Offices:**

Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9. Foreign items (list items by country of origin):** None

**10. Delivery Terms:**

- a. Time of Delivery. To Be Determined at the Task Order level
- b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
- c. Overnight and 2-day delivery. Contact Contractor
- d. Urgent Requirements. Contact Contractor

**11. F.O.B Points:** Destination

**12. Ordering:**

- a. Ordering Address: Same as company address.
- b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment address:** Same as company address.

**14. Warranty provision:** Contractor's standard commercial warranty

**15. Export packing charges (if applicable):** N/A

**16. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

**17. Terms and conditions of installation (if applicable):** N/A

**18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

Terms and conditions for any other services (if applicable): N/A

**19. List of service and distribution points (if applicable):** N/A

**20. List of participating dealers (if applicable):** N/A

**21. Preventative maintenance (if applicable):** N/A

**22. Special/Environmental attributes:**

- a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.): N/A

**23. Data Universal Numbering Systems (DUNS) number:** 807821579

**24. Notification regarding registration in System Award Management (SAM) database:**  
Contractor registered and active in SAM

**Service Contract Labor Standards (SCLS):**

The Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA

eligible labor categories. If and/or when the Contractor adds SCLS labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.

**Table 1: Knowesis GSA MAS Labor Category Rates**

**SINS 512110, 541330ENG, 541430, 541511, 54151S, 541611, 541612HC, 541613, 541715, 541810, 541820, 541910, 561920, 611430, 611512 AND ASSOICATED SINS FOR DISASTER AND RECOVERY**

Labor Category (Site)	Education	Years Experience / Equivalency	Year 11	Year 12	Year 13	Year 14	Year 15
			GSA PRICE + IFF				
Functional Analyst 2 (Contractor Facility)	Bachelor's	5	\$72.40	\$73.92	\$75.47	\$77.06	\$78.67
Functional Analyst 3 (Contractor Facility)	Bachelor's	7	\$85.76	\$87.57	\$89.40	\$91.28	\$93.20
Functional Analyst 5 (Contractor Facility)	Bachelor's	13	\$113.61	\$115.99	\$118.43	\$120.92	\$123.45
Management Consultant 1 (Contractor Facility)	High School	1	\$61.40	\$62.69	\$64.01	\$65.35	\$66.72
Management Consultant 3 (Contractor Facility)	Bachelor's	3	\$119.46	\$121.97	\$124.53	\$127.15	\$129.82
Management Consultant 5 (Contractor Facility)	Bachelor's	7	\$139.56	\$142.49	\$145.48	\$148.54	\$151.66
Subject Matter Expert 2 (Contractor Facility)	Bachelor's	9	\$164.12	\$167.56	\$171.08	\$174.67	\$178.34
Functional Analyst 2 (Customer Facility)	Bachelor's	5	\$67.67	\$69.09	\$70.54	\$72.03	\$73.54
Functional Analyst 3 (Customer Facility)	Bachelor's	7	\$80.16	\$81.84	\$83.56	\$85.32	\$87.11
Functional Analyst 5 (Customer Facility)	Bachelor's	13	\$106.17	\$108.40	\$110.68	\$113.00	\$115.38
Management Consultant 1 (Customer Facility)	High School	1	\$57.39	\$58.60	\$59.83	\$61.08	\$62.36
Management Consultant 3 (Customer Facility)	Bachelor's	3	\$111.64	\$113.98	\$116.38	\$118.82	\$121.32
Management Consultant 5 (Customer Facility)	Bachelor's	7	\$130.42	\$133.16	\$135.96	\$138.81	\$141.73
Subject Matter Expert 2 (Customer Facility)	Bachelor's	9	\$153.36	\$156.59	\$159.87	\$163.23	\$166.66

\*The labor categories (LCATs) within each SIN are titled identically but have SIN-specific definitions.

**LABOR CATEGORY DESCRIPTIONS AND APPLICABLE TO SINS:**

**512110, 541330ENG, 541430, 541511, 54151S, 541611, 541612HC, 541613, 541715, 541810, 541820, 541910, 561920, 611430, 611512 AND ASSOCIATED SINS FOR DISASTER AND RECOVERY**

CONTRACTOR WILL ACCEPT LABOR HOURS (LH) AND FIRM FIXED PRICE (FFP).

<b>Labor Category</b>	<b>Education</b>	<b>Experience</b>
Functional Analyst 2	Bachelor's Degree	5 years
<p><b>Description:</b> Possesses demonstrated knowledge and conducts activities in support of the project's objectives with key skills and knowledge that may be related to: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources consulting services. Works closely with senior staff or Project Managers, as necessary.</p>		

<b>Labor Category</b>	<b>Education</b>	<b>Experience</b>
Functional Analyst 3	Bachelor's Degree	7 years
<p><b>Description:</b> Possesses demonstrated knowledge and conducts activities in support of the project s objectives that may include: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources Works closely with senior staff or Project Managers and directs the activities of junior staff, as necessary.</p>		

Labor Category	Education	Experience
Functional Analyst 5	Bachelor's Degree	13 years
<p><b>Description:</b> Possesses extensive demonstrated knowledge, experience, and managerial/supervisory skills, conducts activities, and provides leadership and vision to client and/or project teams in support of the project's objectives in one or more of the following: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources Works closely with senior staff or Project Managers and directs the activities of junior staff, as necessary.</p>		

Labor Category	Education	Experience
Management Consultant 1	High School Degree	1 year
<p><b>Description:</b> Possesses some knowledge, experience, and capabilities to conduct activities or support team members in some tasks within one or more of the following: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources Works closely with senior staff or Project Managers, as necessary.</p>		

Labor Category	Education	Experience
Management Consultant 3	Bachelor's Degree	3 years
<p><b>Description:</b> Possesses demonstrated knowledge and experience in the development of recommendations, or outcomes for multiple tasks within a project in one or more of the following: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources. Works closely with junior staff as well as a designated manager.</p>		

Labor Category	Education	Experience
Management Consultant 5	Bachelor's Degree	7 years
<p><b>Description:</b> Possesses extensive demonstrated knowledge and experience in the development of solutions, recommendations, or outcomes for multiple tasks within a project in one or more of the following: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources . Defines project objectives and strategic direction, provides leadership and vision to client and project teams, and serves as a key facilitator to achieve objectives of complex efforts. Directs the activities of junior and intermediate staff as necessary</p>		

<b>Labor Category</b>	<b>Education</b>	<b>Experience</b>
Subject Matter Expert 2	Bachelor's Degree	9 years
<p><b>Description:</b> Expert with extensive knowledge and experience in multiple of the following domains: program management services, advertising services, public relations services, web based marketing consulting services, market research and analysis, video/film production, conference, events and tradeshow planning services, commercial art and graphic design services, integrated marketing services, strategic planning for technology programs/activities, concept development and requirements analysis, acquisition and life cycle management, integrated consulting services acquisition management support services, training services: instructor led training, web based training and education courses, course development and test administration, learning management, acquisition management services, integrated business program support services, information technology professional services, human resource services, administrative management and general management consulting, public relations services, marketing research and public opinion polling, graphic design services, research and development in the physical, engineering, and life sciences , engineering services, professional and management development training, custom computer programming services, computer systems design services, other computer related services, computer facilities management services, human resources. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions in a few functional areas or domains. Responsible for providing broad objectives to program/project manager or senior client leadership to influence objectives of complex efforts. Primarily utilized for specific expertise in the creation of comprehensive methods for describing current and/or future structure and behavior of processes, systems, personnel, and organizational sub-units so that they align with the core goals and strategic direction. Serves and senior manager or senior advisor.</p>		

## EXPERIENCE AND EDUCATION SUBSTITUTION/EQUIVALENCES

The above describes the functional responsibilities as well as a guide to the types of experience and educational background of typical personnel in each labor category. Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education. The following substitution and equivalences may be used to meet labor category experience and education requirements.

<b>Degree</b>	<b>Education and Experience Equivalence/Substitution</b>	<b>Other Equivalence/Substitution</b>
Bachelor's	Associate degree + 2 years' relevant experience, or 4 years' relevant experience	Professional certification
Master's	Bachelor's + 2 years' relevant experience, or Associated + 4 years' relevant experience	Professional license
Doctorate	Master's + 2 years' relevant experience, Bachelor's + 4 years' relevant experience	

Note 1: Successful completion of General Educational Development (GED) tests may counted as a high school degree

Note 2: Successful completion of higher education which has not yet resulted in a degree may be counted as one year of experience for each year completed.