



Schedule
Contract GS-10F-0165W



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAvantage.gov.

MULTIPLE AWARD SCHEDULE

FSC Group: Professional Services

KNOWESIS, INC.

Business Size	Large Business
Business Address	8280 Willow Oaks Corporate Dr. Ste 475 Fairfax, VA 22031-4525
URL	http://www.knowesis-inc.com
Contract Administrator	Steve Flowers sflowers@knowesis-inc.com Telephone: (703) 942-8560 Fax: (703) 940-0834

Contract Number: **GS-10F-0165W**

Contract Period: **April 19, 2020 through April 18, 2025**
Price list current as of Modification # PS-0053 effective April 14, 2023.

For more information on ordering go to the following website: GSA.gov/schedules

Prices Shown Herein are Net (discount deducted)

Table of Contents

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS	1
LABOR CATEGORY DESCRIPTIONS AND APPLICABLE TO SINS:	6
EXPERIENCE AND EDUCATION SUBSTITUTION/EQUIVALENCES	9

Table of Tables

Table 1: Knowesis GSA MAS Labor Category Rates	5
--	---

CUSTOMER INFORMATION

1. Table of Awarded Special Item Numbers

- a. Table of awarded special item number(s) with appropriate cross-reference to item description and awarded price(s).

SIN	SIN TITLE
512110	Video/Film Production
541330ENG	Engineering Services
541430	Graphic Design Services
541511	Web Based Marketing
54151S	Information Technology Professional Services
54151HEAL	Health Information Technology Professional Services
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541612HC	Agency Human Capital Strategy, Policy and Operations
541613	Marketing Consulting Services
541715	Engineering Research and Development and Strategic Planning
541810	Advertising Services
541820	Public Relations Services
541910	Marketing Research and Analysis
561920	Conference, Meeting, Event and Trade Show Planning Services
611430	Professional and Management Development Training
611512	Flight Training
OLM	Order Level Materials

- b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

See the Table 1 below.

		Year 13	Year 14	Year 15
Labor Category	Contractor or Customer Facility or Both	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF
Functional Analyst 2	Contractor Facility	\$75.47	\$77.06	\$78.68
Functional Analyst 3	Contractor Facility	\$89.41	\$91.28	\$93.20
Functional Analyst 5	Contractor Facility	\$118.42	\$120.91	\$123.45
Management Consultant 1	Contractor Facility	\$64.01	\$65.35	\$66.72
Management Consultant 3	Contractor Facility	\$124.53	\$127.14	\$129.81
Management Consultant 5	Contractor Facility	\$145.49	\$148.54	\$151.67
Subject Matter Expert 2	Contractor Facility	\$171.09	\$174.68	\$178.35
Functional Analyst 2	Customer Facility	\$70.55	\$72.03	\$73.54
Functional Analyst 3	Customer Facility	\$83.56	\$85.32	\$87.11
Functional Analyst 5	Customer Facility	\$110.68	\$113.01	\$115.39
Management Consultant 1	Customer Facility	\$59.82	\$61.08	\$62.36
Management Consultant 3	Customer Facility	\$116.37	\$118.81	\$121.31
Management Consultant 5	Customer Facility	\$135.95	\$138.81	\$141.72
Subject Matter Expert 2	Customer Facility	\$159.87	\$163.22	\$166.65
Health IT Specialist 2	Customer Facility	\$96.49	\$98.52	\$100.58
Health IT Consultant 1	Customer Facility	\$114.63	\$117.04	\$119.50
Health IT Consultant 2	Customer Facility	\$123.14	\$125.72	\$128.36
Health IT Consultant 3	Customer Facility	\$130.25	\$132.99	\$135.78
Health IT Consultant 5	Customer Facility	\$148.21	\$151.32	\$154.50
Health IT Consultant 6	Customer Facility	\$171.94	\$175.56	\$179.24

- c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employee or subcontractors who will perform services shall be provided. See Table 1.

2. Maximum Orders:

512110, 541330ENG, 541430, 541511, 541611, 541612HC, 541613, 541715, 541810, 541820, 541910, 561920, 611430, 611512: \$1,000,000

54151S, 54151HEAL: \$500,000

OLM: \$250,000

3. Minimum Orders:

\$100.00

4. Geographic Coverage (Delivery Area):

Worldwide only

5. Point(s) of production (city, county, and state or foreign country):

Same as company address.

6. Discount from list prices or statement of net price:

List at the end of the pricelist.

7. Quantity discounts:

The following quantity discounts are offered:

Tier	Task Order Amount	Additional Discount
1	\$ 0 - \$4,999,999	0.5%
2	\$ 5,000,000 - \$9,999,999	1.00%
3	\$ 10,000,000 and above	1.50%

8. Prompt payment terms: Net 30 days. Information for Ordering Offices:

Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10. Delivery Terms:

- a. Time of Delivery. To Be Determined at the Task Order level
- b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
- c. Overnight and 2-day delivery. Contact Contractor
- d. Urgent Requirements. Contact Contractor

11. F.O.B Points: Destination

12. Ordering:

- a. Ordering Address: Same as company address.
- b. Ordering Procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: Same as company address.

14. Warranty provision: Contractor's standard commercial warranty

15. Export packing charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18. Terms and conditions

- a. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventative maintenance (if applicable): N/A

22. Special/Environmental attributes:

- a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>: N/A

23. Unique Entity Identifier (UEI): MB5LN5B93QW7

24. Notification regarding registration in System Award Management (SAM) database:
Contractor is registered and active in SAM

Service Contract Labor Standards (SCLS):

The Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCLS labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.

Table 1: Knowesis GSA MAS Labor Category Rates

SINS 512110, 541330ENG, 541430, 541511, 54151S, 54151HEAL, 541611, 541612HC, 541613, 541715, 541810, 541820, 541910, 561920, 611430, 611512 AND ASSOCIATED SINS FOR DISASTER AND RECOVERY

Labor Category (Site)	Education	Years Experience	Year 13	Year 14	Year 15
			GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
Functional Analyst 2 (Contractor Facility)	Bachelor's	5	\$75.47	\$77.06	\$78.68
Functional Analyst 3 (Contractor Facility)	Bachelor's	5	\$89.41	\$91.28	\$93.20
Functional Analyst 5 (Contractor Facility)	Bachelor's	13	\$118.42	\$120.91	\$123.45
Management Consultant 1 (Contractor Facility)	High School	1	\$64.01	\$65.35	\$66.72
Management Consultant 3 (Contractor Facility)	Bachelor's	3	\$124.53	\$127.14	\$129.81
Management Consultant 5 (Contractor Facility)	Bachelor's	7	\$145.49	\$148.54	\$151.67
Subject Matter Expert 2 (Contractor Facility)	Bachelor's	9	\$171.09	\$174.68	\$178.35
Functional Analyst 2 (Customer Facility)	Bachelor's	5	\$70.55	\$72.03	\$73.54
Functional Analyst 3 (Customer Facility)	Bachelor's	7	\$83.56	\$85.32	\$87.11
Functional Analyst 5 (Customer Facility)	Bachelor's	13	\$110.68	\$113.01	\$115.39
Management Consultant 1 (Customer Facility)	High School	1	\$59.82	\$61.08	\$62.36
Management Consultant 3 (Customer Facility)	Bachelor's	3	\$116.37	\$118.81	\$121.31
Management Consultant 5 (Customer Facility)	Bachelor's	7	\$135.95	\$138.81	\$141.72
Subject Matter Expert 2 (Customer Facility)	Bachelor's	9	\$159.87	\$163.22	\$166.65
Health IT Specialist 2 (Customer Facility)	Bachelor's	2	\$96.49	\$98.52	\$100.58
Health IT Consultant 1 (Customer Facility)	Bachelor's	3	\$114.63	\$117.04	\$119.50
Health IT Consultant 2 (Customer Facility)	Bachelor's	5	\$123.14	\$125.72	\$128.36
Health IT Consultant 3 (Customer Facility)	Bachelor's	7	\$130.25	\$132.99	\$135.78
Health IT Consultant 5 (Customer Facility)	Bachelor's	9	\$148.21	\$151.32	\$154.50
Health IT Consultant (Customer Facility) 6	Masters	10	\$171.94	\$175.56	\$179.24

*The labor categories (LCATs) within each SIN are titled identically but have SIN-specific definitions.

LABOR CATEGORY DESCRIPTIONS AND APPLICABLE TO SINS:

512110, 541330ENG, 541430, 541511, 54151S, 541611, 541612HC, 541613, 541715, 541810, 541820, 541910, 561920, 611430, 611512 AND ASSOCIATED SINS FOR DISASTER AND RECOVERY

CONTRACTOR WILL ACCEPT LABOR HOURS (LH) AND FIRM FIXED PRICE (FFP).

Labor Category	Education	Experience
Functional Analyst 2	Bachelor's Degree	5 years
<p>Description: Possesses demonstrated knowledge and conducts activities in support of the project's objectives with key skills in some disciplines through integrated consulting. Works closely with senior staff or Project Managers, as necessary.</p>		

Labor Category	Education	Experience
Functional Analyst 3	Bachelor's Degree	5 years
<p>Description: Possesses demonstrated knowledge and conducts project activities with key multi-disciplinary skills for integrated consulting: Works closely with senior staff or Project Managers and direct junior staff, as necessary.</p>		

Labor Category	Education	Experience
Functional Analyst 5	Bachelor's Degree	13 years
<p>Description: Possesses extensive, demonstrated knowledge, experience in many consulting disciplines and managerial skills, and provides leadership vision to projects. Works closely with senior staff or Project Managers and directs junior staff, as necessary.</p>		

Labor Category	Education	Experience
Management Consultant 1	High School Degree	1 year
<p>Description: Possesses some knowledge, experience, and skills to conduct project activities and contribute to consulting outcomes for multiple project tasks. Works closely with senior staff or Project Managers, as necessary.</p>		

Labor Category	Education	Experience
Management Consultant 3	Bachelor's Degree	3 years
Description: Possesses demonstrated knowledge, experience, and consulting skills in the development of recommendations, or outcomes for multiple tasks. Works closely with junior staff as senior advisors or as designated managers.		

Labor Category	Education	Experience
Management Consultant 5	Bachelor's Degree	7 years
Description: Defines project and strategic direction , provides leadership and vision to client and integrated consulting teams, and serves as a key facilitator to achieve objectives of complex efforts. Directs the activities of staff as necessary.		

Labor Category	Education	Experience
Subject Matter Expert 2	Bachelor's Degree	9 years
Description: Expert with extensive knowledge and experience in multiple domains of integrated consulting. Responsible for providing broad program objectives, strategy, and specific expertise. Serves a senior manager or advisor.		

Labor Category	Education	Experience
Health IT Specialist 2	Bachelor's Degree	2 years
Description: Junior Level Technical Specialist takes direction and follows generalized guidance on tasks in a multi-threaded manner. Tasks include but are not limited to programming, engineering, system analysis, graphic support, hardware/software support, database support, and general IT support that they align with the core goals and strategic direction. Serves and senior manager or senior advisor. Assists in Project/task level adherence to goals for health technology task / project: Cost Management, Work Standards, Schedule Management, Process improvement. Supports intermediate to junior level tasks.		

Labor Category	Education	Experience
Health IT Consultant I	Bachelor's Degree	3 years
Description: Mid-Level Technical Specialist takes direction and follows generalized guidance on tasks in a multi-threaded manner. Tasks include but are not limited to programming, engineering, system analysis, graphic support, hardware/software support, database support, and general IT support. Assists in Project/task level adherence to goals for health technology task / project: Cost Management, Work Standards, Schedule Management, Process improvement. Leads intermediate level tasks.		

Labor Category	Education	Experience
Health IT Consultant 2	Bachelor's Degree	5 years
<p>Description: Oversees accomplishment of one or more complex tasks. Evaluates user requirements for system design, performs functional analysis. Provides guidance to systems analysts and technicians. Uses structured analyses, design methodologies and tools. Program/project leadership in implementation of targets for health technology program or project: Cost Management, Work Standards, Schedule Management, Supervision, Policy Management, Cross Functional Teams.</p>		

Labor Category	Education	Experience
Health IT Consultant 3	Bachelor's Degree	7 years
<p>Description: Primary senior PM and senior lead for programs/projects. Uses structured analyses, design methodologies and tools. Performs extraction of user requirements to establish functional and cross-functional requirements and costs. Carries out analysis to transform requirements and architecture to complete project design. Assists senior & executive management, in planning and administering complex health technology programs or projects: Cost Management, Work Standards, Schedule Management, Supervision, Policy Management, Cross Functional Teams.</p>		

Labor Category	Education	Experience
Health IT Consultant 5	Bachelor's Degree	9 years
<p>Description: Advisory Lead/Executive leadership in IT, business, advanced technology or R&D type programs or equivalent. Advises Executive Leadership in health technology programs: Cost Management, Work Standards, Schedule Management, Supervision, Policy Management, Cross Functional Teams.</p>		

Labor Category	Education	Experience
Health IT Consultant 6	Masters Degree	10 years
<p>Description: Program Level and/or Complex Project Certification/ Industry recognition as a reliable source. Advises Executive Leadership in health technology programs: Cost Management, Work Standards, Schedule Management, Supervision, Policy Management, Cross Functional Teams</p>		