

Facchina Global Services, LLC



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

Mission Oriented Business Integrated Services (MOBIS)

**FACCHINA GLOBAL SERVICES, LLC
102 Centennial Street, Suite 203
La Plata, MD 20646
Tel: (301) 539-4400 | Fax: 301-539-4500
<http://www.facchinaglobal.com>**

**Contract Number:
GS-10F-0170R**

PERIOD COVERED BY CONTRACT: 01/18/05 – 01/17/10

Small Business

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CUSTOMER INFORMATION

1. **Awarded Special Item Number: 874-1, Consulting Services**
2. **Maximum Order: \$1,000,000**
3. **Minimum Order: \$300**
4. **Geographic Coverage (Delivery Area): Domestic**
5. **Point(s) of Production (City, County, and State or Foreign Country): Same as company address**
6. **Discount from List Prices or Statement of Net Price: Prices are net prices (discounts already deducted)**
7. **Quantity Discounts: None**
8. **Prompt Payment Terms: .05% - 10 days, net 30**
9. **Type of Government Purchase Cards Accepted (e.g., American Express, Visa): Government Commercial Credit Cards will be acceptable for payment.**
10. **Time of Delivery (Number of Days): Delivery shall be in accordance with the terms of delivery and performance negotiated in individual task orders.**
11. **F.O.B. Points: Destination**
12. **Ordering Address:**
Facchina Global Services, LLC
102 Centennial Street, Suite 203
La Plata, MD 20646
Tel: (301) 539-4400
Fax: (301) 539-4500
Email: gsa@facchinaglobal.com
13. **Payment Address: Same as Company address**
14. **Warranty Provision:** The contractor warrants that the items delivered hereunder are fit for use for the particular purpose described in this contract.
15. **Terms and Conditions of Government purchase card acceptance (any thresholds above the micropurchase level):** FGS accepts the Government purchase card for any threshold over the minimum order amount.

- 16. Data Universal Numbering System (DUNS) Number: 15-3420448**
- 17. Notification Regarding Registration in Central Contractor Registration (CCR) Database: Registered**
- 18. Both firm-fixed price and Time and Material Task Orders are acceptable under this contract.**

SIN 874-1, CONSULTING SERVICES LABOR CATEGORY DESCRIPTIONS AND PRICES

<u>Labor Category Name</u>	<u>Hourly Rate</u>
<u>Senior Executive Management Consultant</u>	300.00
<u>Executive Management Consultant</u>	262.50
<u>Senior Management Consultant</u>	225.00
<u>Program Manager</u>	225.00
<u>Management Consultant</u>	220.00
<u>Project Manager</u>	220.00
<u>Subject Matter Expert</u>	204.00
<u>Task Lead</u>	191.25

SENIOR EXECUTIVE MANAGEMENT CONSULTANT

Minimum Education/General Experience: Ph.D. and 15 years of applicable experience, Masters Degree and 20 years of applicable experience, or Bachelors Degree and 25 years of applicable experience

Functional Responsibility: Leads company effort in planning and organizing appropriate key resources to support and complete management, organizational and business process improvement services. Is a senior level manager representative for coordination efforts with federal agencies or private sector senior executive or senior management team. Serves as the director or leader, coach and mentor to all team members on contracting engagements. Can also serve as an individual contributor or subject matter expert as needed. Designs, organizes, and leads workshops and seminars, training sessions and pilot projects which require senior level application and experience in program management or organization-wide implementation efforts. Is recognized as a expert in more than one of the consulting areas to include but not limited to strategic, business and action planning, systems alignment, cycle time, high performance work, leadership systems, performance measures and indicators, process and productivity improvement, organizational assessments, individual assessments, and program audits and evaluations.

EXECUTIVE MANAGEMENT CONSULTANT

Minimum Education/General Experience: Ph.D. and 10 years of applicable experience, Masters Degree and 15 years of applicable experience, or A Bachelors Degree and 20 years of applicable experience.

Functional Responsibility: Serves as a project or program leader. Recognized as an authority on one or more than one of the following consulting areas such as (but not limited to) strategic, business and action planning, systems alignment, cycle time, high

performance work, leadership systems, performance measures and indicators, process and productivity improvement, organizational assessments, individual assessments and program audits and evaluations. Designs and implements complex organizational change that addresses strategic, structural, process and behavioral factors. Develops and presents executive leadership training programs and workshops. Designs, organizes, leads and conducts benchmarking efforts and facilitates process improvement efforts.

SENIOR MANAGEMENT CONSULTANT

Minimum Education/General Experience: Ph.D. and 8 years of applicable experience, Masters Degree and 10 years of applicable experience, Bachelors Degree and 15 years if applicable experience, or 20 years of applicable experience.

Functional Responsibility: Serves as a team or project leader. Recognized as an authority in one of the following consulting areas such as (but not limited to) operational, business and action planning, systems alignment, cycle time, high performance work, leadership systems, performance measures and indicators, process and productivity improvement, organizational assessments, individual assessments and program audits and evaluations. Designs and implements organizational change that addresses operational, organizational, and procedural factors. Designs, organizes, leads and conducts benchmarking efforts and facilitates process improvement efforts.

PROGRAM MANAGER

Minimum Education/General Experience: Ph.D. and 8 years of applicable experience, Masters Degree and 10 years of applicable experience, Bachelors Degree and 15 years if applicable experience, or 20 years of applicable experience. Certification from the Program Management Institute serves as an equivalent of 4 years of experience.

Functional Responsibility: Leads program management and strategy efforts in planning and organizing appropriate key resources to support and complete management, organizational and consultation services. Is the senior level manager for the coordination of consulting efforts with federal agency or private sector senior executive or senior management team. Duties:

- Performs Strategic Planning
- Performs Workforce Planning/Program Staffing
- Manages Programs i.e. drives strategy implementation; provides client and consultant interface; selects, coordinates with, trains other adjunct or staff resources; serves as the director or leader, coach and mentor to all team members on contracting engagements; conducts program-level negotiations; performs planning/budgeting; determines and drives project integration and linkages; conducts program tracking/evaluation; devises program strategy or strategy

- adjustments to address change; reviews project evaluation and strategies modifications; manages consultants
- Provides subject matter expertise

MANAGEMENT CONSULTANT

Minimum Education/General Experience: Masters Degree and 6 years of applicable experience, Bachelors Degree and 10 years of applicable experience or 15 years of applicable experience.

Functional Responsibility: Serves as a problem or task leader. Recognized as an authority in one of the following consulting areas such as (but not limited to) operational, business and action planning, systems alignment, cycle time, high performance work, performance measures and indicators, process and productivity improvement, small team or government branch-level assessments, individual assessments and client (user) evaluations. Develops and presents team or branch training programs and workshops.

PROJECT MANAGER

Minimum Education/General Experience: Masters Degree and 6 years of applicable experience, Bachelors Degree and 10 years of applicable experience or 15 years of Project Management experience. Certification from the Program Management Institute serves as an equivalent of 4 years of experience.

Functional Responsibility: Leads projects and operational efforts in planning and organizing appropriate key resources to support and complete management, organizational and consultation services. Manages the coordination of consulting efforts with government departments or divisions or private sector operational management teams. Duties include but are not limited to:

- Scoping and designing new projects
- Selecting, coordinating with, training other adjunct or staff resources.
- Designing, organizing, leading benchmarking/project research efforts
- Developing strategy/planning for current projects
- Project tracking and deliverable management
- Strategizing, interacting, interviewing and facilitating focus groups. Presenting results to organizational leadership
- Developing project/training/focus group/intervention/developmental/web-based designs
- Developing project assessment processes and communication plans
- Process documentation

SUBJECT MATTER EXPERT

Minimum Education/General Experience: Ph.D. and 5 years of applicable experience, Masters Degree and 8 years of applicable experience, Bachelors Degree and 10 of applicable experience or 15 years of applicable experience. Certification in area of expertise serves as an equivalent to 2 years of applicable experience.

Functional Responsibility: Serves as a Subject Matter Expert (SME) working individually or as a member of a team. Supports or leads strategic or operational planning, Change Management or Business Process Re-engineering efforts. Provides expertise to the implementation process within the organization. Provides expertise in more than one of the following areas:

- Stakeholder/customer communications (oral and written)
- Customer engagement strategies
- Implementation plans.
- Organizational and user training
- Large organizational change/transformation initiatives
- Developing detailed system requirements analysis

TASK LEAD

Minimum Education/General Experience: Bachelors Degree and 4 years of applicable experience or 8 years of experience specific and applicable to the performed project area. Certification from the Program Management Institute serves as an equivalent of 4 years of experience.

Functional Responsibility: Plans and leads tasks and work efforts with limited scope. Organizes and allocates appropriate personnel and key resources to support and complete organizational and consultation services. Manages the coordination of consulting efforts with government branches or private sector teams. Duties include but are not limited to:

- Scoping and designing new tasks
- Selecting, coordinating with, training other adjunct or staff resources
- Designing, organizing, leading benchmarking/project research efforts
- Task tracking, status reporting and deliverable production
- Process documentation