



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is: GSAAdvantage.gov.

Schedule Title: Mission Oriented Business Integrated Services (MOBIS)
Federal Supply Group: 874
Class: R499
Contract Number: GS-10F-0172P

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at fss.gsa.gov.

Contract Period: 1/30/2004 – 1/29/2019

Contractor Name: High Performance Technologies Innovations, LLC
Address: 3033 Wilson Blvd., Suite 200, Arlington, VA. 22201
Phone Number: 703-707-2700
Web site: www.drc.com

Contact for contract administration:
Janet Gustin, Sr. Contract Manager
11440 Commerce Park Drive, Suite 600
Reston, VA. 20191
703-707-2728 (phone)
703-391-0598 (fax)
jgustin@drc.com

Business size: Large

Pricelist current through Modification #PS-0021, dated 1/31/2014

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

ORDERING INFORMATION

- 1) Maximum order: \$1,000,000.00
- 2) Minimum order: \$100.00
- 3) Geographic coverage (delivery area): FOB Destination, "Domestic and Overseas Delivery", the exact delivery time to be specified on Individual Delivery/Task Orders.
- 4) Point of production: Same as company address
- 5) Discount from list prices or statement of net price: To be negotiated at the task order level
- 6) Quantity discounts: Such discounts will be negotiated at the task order level
- 7) Prompt payment terms: Net 30 Days
- 8a) Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Yes
- 8b) Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Accepted Over \$3,000.00
- 9) Foreign items: Not applicable.
- 10a) Time of delivery: To be negotiated at the task order level
- 10b) Expedited delivery: Items available for expedited delivery are noted in this price list.
- 10c) Overnight and 2-day delivery: Contact Contractor
- 10d) Urgent requirements: Contact Contractor
- 11) F.O.B. point(s): Destination
- 12a) Ordering address: Same as company address
- 12b) Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).
- 13) Payment address: High Performance Technologies Innovations, LLC
c/o Dynamics Research Corp
Attn: Accounts Receivable
Two Tech Drive
Andover, MA 01810
- 14) Warranty provision: Contractor's standard commercial warranty
- 15) Export packing charges: Not applicable.
- 16) Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Contact Contractor
- 17) Terms and conditions of rental maintenance, and repair – Not applicable.
- 18) Terms and conditions of installation – Not applicable.
- 19) Terms and conditions of repair parts – Not applicable.
- 20) Terms and conditions for any other services – Not applicable.
- 21) List of service and distribution points – Not applicable
- 22) List of participating dealers – Not applicable
- 23) Preventative maintenance – Not applicable.
- 24a) Special attributes such as environmental attributes: Not applicable
- 24b) If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.
- 25) Data Universal Number System (DUNS) number: 784366544
- 26) Notification regarding registration in System for Award Management (SAM) database: Registered

SPECIAL ITEM NUMBERS (SINS) AWARDED

SIN 874-1 & 874-1RC: INTEGRATED CONSULTING SERVICES

Contractors shall provide expert advice and assistance in support of agency's mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services
- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

SIN 874-7 & 874-7RC: INTEGRATED BUSINESS PROGRAM SUPPORT SERVICES

Contractors shall provide services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services covered by this SIN include:

- All phases of program or project management, from planning to closeout
- Operational/administrative business support services in order to carry out program objectives

MOBIS LABOR CATEGORY DESCRIPTIONS

MANAGER

<i>DESCRIPTION:</i>	Individuals requiring the training, analytical and programmatic skills, and experience to operate within a complex consulting environment. Must have experience areas such as process analysis, facilitation, cost-benefit analysis, process design and specifications, performance measures, baseline management, feasibility analyses, and transition planning. Equivalent experience may be substituted for a degree.
<i>MINIMUM / GENERAL EXPERIENCE:</i>	Must have a management background with demonstrated knowledge of a business or management technical discipline
<i>FUNCTIONAL RESPONSIBILITY:</i>	Managers typically are responsible for the technical contract management of programs and projects. They interact with various management levels within the operating unit, with other operating units, and with the customer community concerning programs and projects, operational decisions, and contractual clarifications.

<i>Level</i>	<i>Minimum Education</i>	<i>Minimum Experience</i>
Level 1	Master's degree	10 years
Level 2	Master's degree	12 years
Level 3	Master's degree	15 years

SUBJECT MATTER EXPERTS

<i>DESCRIPTION:</i>	Individuals requiring the training, analytical and programmatic skills, and experience to operate within a complex consulting environment. Must have experience in process analysis, facilitation, cost-benefit analysis, process design and specifications, performance measures, baseline management, feasibility analyses, and transition planning. Equivalent experience may be substituted for a degree.
<i>MINIMUM / GENERAL EXPERIENCE:</i>	Subject Matter Experts must possess technical training or equivalent experience in one of the following types of disciplines: business process reengineering, quality management, concept development, requirements development, process analysis, facilitation, cost-benefit analysis, process design and specifications, performance measures, baseline management, feasibility analyses, transition planning, modeling, and simulation, quality assurance, business, or management. Specialized knowledge can include, but is not limited to, business process reengineering, knowledge management, human factors, strategic and business planning, surveys, organizational assessments, financial management analysis, change management, and leadership/management development and domain-specific expertise.
<i>FUNCTIONAL RESPONSIBILITY:</i>	Subject Matter Experts provide highly sophisticated knowledge of complex customer processes and requirements. They apply technical expertise to assist in defining, analyzing, validating, and documenting complex process and organizational changes. They conduct complex business, organizational and change investigations through advanced research techniques, analysis, or development phases. As a participant in larger projects, they may provide solutions to a variety of difficult or complex problems. Subject Matter Experts have broadened technical skills or are developing specialized skills, may lead tasks within a project, occasionally lead for entire project, and occasionally supervise less senior staff at the project level.

<i>Level</i>	<i>Minimum Education</i>	<i>Minimum Experience</i>
Level 1	Bachelor's degree	8 years
Level 2	Master's degree	10 years
Level 3	Master's degree	12 years
Level 4	Master's degree	15 years

CONSULTANT	
<i>DESCRIPTION:</i>	Individuals requiring the training, analytical and business skills, and experience to work in a management, organizational, or business process improvement environment focusing on specialized process improvement tasks. Equivalent experience may be substituted for a degree.
<i>MINIMUM / GENERAL EXPERIENCE:</i>	Consultants must possess professional training or equivalent experience in one of the following types of disciplines: process analysis, facilitation, cost-benefit analysis, process design and specifications, performance measures, baseline management, feasibility analyses, transition planning, modeling, and simulation, business process reengineering, business process analysis, information architecture planning and design, quality assurance, business, or management.
<i>FUNCTIONAL RESPONSIBILITY:</i>	Consultants provide analytical, advisory, and implementation services in areas such as concept development, requirements development, process analysis, facilitation, cost-benefit analysis, process design and specifications, performance measures, baseline management, feasibility analyses, transition planning, modeling, and simulation. They design solutions based on customer needs and technical considerations. They analyze job tasks, organizational structure and user requirements to provide improvement solutions. They apply analytical expertise to assist in defining, analyzing, validating, and documenting complex process or organizational solutions.

<i>Level</i>	<i>Minimum Education</i>	<i>Minimum Experience</i>
Level 1	Bachelor's degree	Entry level
Level 2	Bachelor's degree	2 years
Level 3	Bachelor's degree	3 years
Level 4	Bachelor's degree	4 years
Level 5	Bachelor's degree	5 years
Level 6	Bachelor's degree	8 years
Level 7	Master's degree	10 years

ANALYST	
<i>DESCRIPTION:</i>	Individuals requiring the training, analytical and business skills, and experience to work in a management, organizational, or business process improvement environment focusing on specialized process improvement tasks. Equivalent experience may be substituted for a degree.
<i>MINIMUM / GENERAL EXPERIENCE:</i>	Analysts must possess professional training or equivalent experience in one of the following types of disciplines: process analysis, cost-benefit analysis, process design, performance measures, feasibility analyses, business process reengineering, and business process analysis.
<i>FUNCTIONAL RESPONSIBILITY:</i>	Analysts provide analytical and implementation services in areas such as concept and requirements analysis, process analysis, facilitation, cost-benefit analysis, process design, performance measures, baseline management, feasibility analyses, and transition planning. They typically perform the research and analysis required to support the design of solutions based on customer needs and technical considerations. They analyze job tasks, organizational structure and user requirements to provide improvement solutions.

<i>Level</i>	<i>Minimum Education</i>	<i>Minimum Experience</i>
Level 2	Bachelor's degree	2 years
Level 3	Bachelor's degree	3 years
Level 4	Bachelor's degree	4 years

MOBIS LABOR CATEGORY RATES (including 0.75% IFF)

HPTi GSA MOBIS Labor Categories	Year 1	Year 2	Year 3	Year 4	Year 5
	1/30/04 – 1/29/05	1/30/05 – 1/29/06	1/30/06 – 1/29/07	1/30/07 – 1/29/08	1/30/08 – 1/29/09
Manager 3	\$211.13	\$218.94	\$227.04	\$235.44	\$244.15
Manager 2	\$182.84	\$189.60	\$196.62	\$203.89	\$211.44
Manager 1	\$120.55	\$125.01	\$129.63	\$134.43	\$139.40
Consultant 7	\$152.36	\$158.00	\$163.84	\$169.90	\$176.19
Consultant 6	\$133.64	\$138.58	\$143.71	\$149.03	\$154.54
Consultant 5	\$114.80	\$119.05	\$123.45	\$128.02	\$132.76
Consultant 4	\$102.37	\$106.16	\$110.08	\$114.16	\$118.38
Consultant 3	\$90.03	\$93.36	\$96.81	\$100.39	\$104.11
Consultant 2	\$68.15	\$70.67	\$73.28	\$75.99	\$78.81
Consultant 1	\$62.70	\$65.02	\$67.42	\$69.92	\$72.50
Subject Matter Expert 4	\$220.96	\$229.13	\$237.61	\$246.40	\$255.52
Subject Matter Expert 3	\$108.61	\$112.63	\$116.79	\$121.12	\$125.60
Subject Matter Expert 2	\$97.40	\$101.01	\$104.74	\$108.62	\$112.64
Subject Matter Expert 1	\$81.95	\$84.98	\$88.13	\$91.39	\$94.77
Analyst 4	\$76.90	\$79.75	\$82.70	\$85.76	\$88.93
Analyst 3	\$65.06	\$67.46	\$69.96	\$72.55	\$75.23
Analyst 2	\$57.50	\$59.63	\$61.84	\$64.13	\$66.50

HPTi GSA MOBIS Labor Categories	Year 6	Year 7	Year 8	Year 9	Year 10
	1/30/09 – 1/29/10	1/30/10 – 1/29/11	1/30/11 – 1/29/12	1/30/12 – 1/29/13	1/30/13 – 1/29/14
Manager 3	\$253.18	\$262.55	\$272.26	\$282.34	\$292.78
Manager 2	\$219.26	\$227.37	\$235.79	\$244.51	\$253.56
Manager 1	\$144.56	\$149.91	\$155.45	\$161.21	\$167.17
Consultant 7	\$182.71	\$189.47	\$196.48	\$203.75	\$211.29
Consultant 6	\$160.26	\$166.19	\$172.34	\$178.71	\$185.33
Consultant 5	\$137.67	\$142.76	\$148.04	\$153.52	\$159.20
Consultant 4	\$122.76	\$127.30	\$132.01	\$136.90	\$141.96
Consultant 3	\$107.96	\$111.95	\$116.10	\$120.39	\$124.85
Consultant 2	\$81.72	\$84.75	\$87.88	\$91.13	\$94.51
Consultant 1	\$75.19	\$77.97	\$80.85	\$83.84	\$86.95
Subject Matter Expert 4	\$264.98	\$274.78	\$284.95	\$295.49	\$306.42
Subject Matter Expert 3	\$130.24	\$135.06	\$140.06	\$145.24	\$150.62
Subject Matter Expert 2	\$116.81	\$121.13	\$125.61	\$130.26	\$135.08
Subject Matter Expert 1	\$98.27	\$101.91	\$105.68	\$109.59	\$113.65
Analyst 4	\$92.22	\$95.64	\$99.18	\$102.84	\$106.65
Analyst 3	\$78.02	\$80.90	\$83.90	\$87.00	\$90.22
Analyst 2	\$68.96	\$71.51	\$74.16	\$76.90	\$79.74

HPTI GSA MOBIS Labor Categories	Year 11	Year 12	Year 13	Year 14	Year 15
	1/30/14 - 1/29/15	1/30/15 - 1/29/16	1/30/16 - 1/29/17	1/30/17 - 1/29/18	1/30/18 - 1/29/19
Manager 3	\$298.64	\$304.61	\$310.70	\$316.91	\$323.25
Manager 2	\$258.63	\$263.80	\$269.08	\$274.46	\$279.95
Manager 1	\$170.51	\$173.92	\$177.40	\$180.95	\$184.57
Consultant 7	\$215.52	\$219.83	\$224.22	\$228.71	\$233.28
Consultant 6	\$189.04	\$192.82	\$196.67	\$200.61	\$204.62
Consultant 5	\$162.38	\$165.63	\$168.94	\$172.32	\$175.77
Consultant 4	\$144.80	\$147.70	\$150.65	\$153.66	\$156.74
Consultant 3	\$127.35	\$129.89	\$132.49	\$135.14	\$137.84
Consultant 2	\$96.40	\$98.33	\$100.29	\$102.30	\$104.35
Consultant 1	\$88.69	\$90.46	\$92.27	\$94.12	\$96.00
Subject Matter Expert 4	\$238.22	\$242.98	\$247.84	\$252.80	\$257.86
Subject Matter Expert 3	\$153.63	\$156.71	\$159.84	\$163.04	\$166.30
Subject Matter Expert 2	\$137.78	\$140.54	\$143.35	\$146.21	\$149.14
Subject Matter Expert 1	\$115.92	\$118.24	\$120.61	\$123.02	\$125.48
Analyst 4	\$108.78	\$110.96	\$113.18	\$115.44	\$117.75
Analyst 3	\$92.02	\$93.86	\$95.74	\$97.66	\$99.61
Analyst 2	\$81.33	\$82.96	\$84.62	\$86.31	\$88.04