

GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is:
<http://www.GSAAdvantage.gov>.

Schedule for Language Services Schedule

Federal Supply Group: 738 II

Contract Number: GS-10F-0181S

For more information on ordering from GSA Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules>

Contract Period: March 15, 2006 through March 14, 2011

Contractor:

MIBAR LTD dba:
National Registration Center for Study Abroad
PO Box 1393
Wilwaukee, WI 53201

Business Size: Small, Veteran-Owned

Telephone: (414) 278-0631

FAX Number: (414) 271-8884

Web Site: <http://www.nrsca.com>

E-mail: study@nrsca.com

Contract Administration: Mike Wittig, President, mike@nrsca.com

CUSTOMER INFORMATION:

1a. Awarded Special Item Number(s) [SINs]: 382-3 Language Training Services

Languages: Arabic, Chinese, Croatian, Czech, Danish, Dutch, Finnish, French, Gaelic, German, Greek, Hebrew, Hungarian, Indigenous Languages of the Americas [Aymara, Garifuna, Guarani, Mayan, Miskito, Nahautl, Quechua, Zapotec], Italian, Japanese, Norwegian, Polish, Portuguese, Russian, Spanish, Swedish, and Thai

Countries: Argentina, Austria, Bolivia, Brazil, Canada, Chile, China, Costa Rica, Croatia, Czech Republic, Denmark, Dominican Republic, Ecuador, Egypt, Finland, France, Germany, Greece, Holland, Honduras, Hungary, Ireland, Israel, Italy, Japan, Mexico, Monaco, Norway, Paraguay, Peru, Poland, Puerto Rico, Portugal, Russia, Spain, Sweden, Switzerland, Thailand, and Uruguay

as shown on Pages 4-5.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: See pricing on pages 4-5.

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage (delivery Area): Worldwide

5. Point(s) of production (city, county, and state or foreign country): 207 East Buffalo St., Ste 610, Milwaukee WI 53202-5712 and subcontractor language schools in the countries listed in Item 1a.

6. Discount from list prices or statement of net price: Net prices, all of which include the 0.75% IFF. GSA contract award pricing is based upon a discount from the contractor's web-posted Commercial Price List dated 1/1/2006.

7. Quantity/Volume discounts: N/A

8. Prompt payment terms: Net 30.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept.
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s):** Destination
- 13. Ordering Address(es):** Same as Contractor address on Page 1.
- 14. Payment address(es):** Same as Contractor address on Page 1.
- 15. Warranty provision:** None
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Commercial.
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** See pricing notes.
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A

- 23. Preventive maintenance (if applicable): N/A
- 24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 25. Data Universal Numbering System (DUNS) number: 073838674
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

GSA CONTRACT PRICING IS AS FOLLOWS. ALL PRICES ARE SHOWN INCLUSIVE OF THE CURRENT (0.75%) INDUSTRIAL FUNDING FEE (IFF):

<u>Language</u>	<u>Country</u>	<u>Traning Type</u>	<u>Lodging & Meals</u>		<u>Price First Two Weeks</u>	<u>Price Each Add'l Week</u>
			<u>Homestay Single</u>	<u>Meals/Day</u>		
		<u>Hours/Week</u>				
French	France or Monaco	Group, 15	Breakfast		\$1,759.10	\$785.96
German	Germany or Austria	Group, 20	No meals		\$1,035.86	\$391.02
Italian	Italy	Group, 20	Breakfast		\$1,298.50	\$550.76
Japanese	Japan	Group, 20	2		\$1,733.62	\$808.50
Portuguese	Portugal	Group, 15	No meals		\$1,070.16	\$392.00
Portuguese	Brazil	Group, 20	2		\$1,064.28	\$403.76
Russian	Russia, 9/16 to 5/14	Group 20	2		\$1,264.20	\$539.00
Russian	Russia, All Other Dates (except 12/8-1/9)	Group, 20	2		\$1,396.50	\$637.00
Spanish	Bolivia or Paraguay or Peru	Tutor, 20	2		\$818.30	\$343.00
Spanish	Costa Rica, Dom. Rep. or Puerto Rico	Group, 20	2		\$1,043.70	\$445.90
Spanish	Ecuador	Int. Group, 30	2		\$1,007.44	\$484.12
Spanish	Spain	Group, 20	Breakfast		\$1,014.30	\$460.60
Spanish	Uruguay or Chile	Group, 20	2		\$935.90	\$357.70
<u>Per Week</u>						
Arabic	Egypt	Tutor, 15	Breakfast		\$1,259.30	
Chinese	China	Tutor, 15	Breakfast		\$1,259.30	
Croatian	Croatia	Tutor, 15	Breakfast		\$1,259.30	
Czech	Czech Republic	Tutor, 15	Breakfast		\$1,259.30	

Danish	Denmark	Tutor, 20	Breakfast	\$1,905.12
Dutch	Holland	Tutor, 20	Breakfast	\$1,905.12
Finnish	Finland	Tutor, 20	Breakfast	\$1,905.12
Gaelic	Ireland	Tutor, 20	Breakfast	\$1,905.12
Hebrew	Israel	Tutor, 15	Breakfast	\$1,259.30
Hungarian	Hungary	Tutor, 15	Breakfast	\$1,259.30
Norwegian	Norway	Tutor, 20	Breakfast	\$1,905.12
Polish	Poland	Tutor, 15	Breakfast	\$1,259.30
Swedish	Sweden	Tutor, 20	Breakfast	\$1,905.12

First Week Each Add'l Week

See Below*	Indigenous Languages of Americas*	Tutor, 20	Breakfast	\$774.20	\$637.00
Spanish	Argentina	Group, 20	2	\$514.50	\$367.50
Spanish	Honduras (Additional Weeks Up to 1 Month)	Tutor, 20	2	\$406.70	\$197.96
Spanish	Mexico	Group, 20	Breakfast	\$529.20	\$392.00
Thai	Thailand	Semi-Tutor, 15	Breakfast	\$602.70	\$563.50

Two Weeks Four Weeks

Greek	Greece	Group, 20	Breakfast	\$1,521.94	\$2,900.80
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Two Weeks Three Weeks Four Weeks Eight Weeks

French	Canada	Group, 20	2	\$1,191.68	\$1,592.50	\$2,006.06	\$3,571.12
French	Switzerland	Group, 20	Breakfast	\$1,191.68	\$1,592.50	\$2,006.06	\$3,571.12

*** Indigenous Languages of Americas**

- Aymara in Bolivia
- Garifuna in Honduras
- Guarani in Paraguay
- Mayan in Honduras or Mexico
- Miskito in Honduras
- Nahautl in Mexico
- Quechua in Bolivia or Peru
- Zapotec in Mexico

Description of Foreign Language Immersion Training

Classes and activities are conducted entirely in the target language. Foreign language instruction covers reading, writing, listening, speaking, and grammar skills. All levels of instruction are offered, from beginning through linguist-translator. Language training is tailored to the student, and may include specialized, technical, regional, dialects, and colloquial usage. Instruction is tailored to a student's language proficiency level. Both tutor (one-on-one) and small group classes are offered. Group size ranges from 3 to 12 students, depending on language and proficiency level. A "classroom hour" is normally 50 minutes in length but can range from 45 minutes to 60 minutes. Orientation to the school and community is also included. Cultural themes are integrated into conversation classes, special lectures, or visits to points of historic or cultural interest. In addition, students lodging with host families experience continual cultural interaction within the household and neighborhood.

Accommodations included in the GSA contract price are with host families, with alternate lodging available in hotels, apartments, and residences at an additional price. (Additional prices for alternate lodging have not been evaluated by the GSA Schedules Contracting Officer and must be negotiated with the ordering agency and may be included on a task order as open market incidental items in accordance with FAR 8.402(f).) Host family accommodations offer single bedrooms or shared twin bedrooms with linen service including towel. All homes have indoor plumbing.

Included meals are of a type typically consumed by middle class families in the host country. Meal times conform to the norms of the host country. (Special diets, including vegetarian meals, are available at a price negotiated at the task order level.)

All students receive arrival testing to ensure placement in classes appropriate to their language proficiency level. Instructors prepare weekly progress reports based upon a student's class assignments and interaction with instructors. Exit testing is also conducted.

Students are provided planning materials covering health, safety, cultural assimilation, packing, joining instructions, and other information. In addition, the host training site provides area-specific materials as part of the local orientation sessions.

GSA contract price includes:

- Classes or tutor weekly hours as shown on pricing table.
- Meals as shown on the pricing table. "Two meals per day" means that the price includes 14 meals per week, which is generally two meals per day. Meals provided at homestays may vary slightly. In some homes, it is two meals per day Monday through Saturday. In other homes, it is two meals per day seven days a week. At a few homestays it could even be three meals per day Monday through Saturday or Monday through Sunday. Different homes have different practices (and different activities) on Sundays. If a home providing three meals per day happens to be available at the time the order is placed, that meal arrangement will be used at no extra cost to the ordering agency.
- Culture program integrated into conversation classes and homestay interaction.
- Course materials: Books/resources provided, returned at end of studies.
- Pre-study materials covering health, safety, security, joining instructions, destination facts.
- Orientation on-site: local attractions, how to, do/don't, health/safety, entertainment venues.
- Total immersion 24/7: Lodging, classes, meals, community interaction with native speakers.
- Assistance with currency exchange, cell phone rentals, internet access, local discounts.
- Arrival testing, level placement, and instructional plan.
- Weekly proficiency goals and progress assessments.
- Achievement certificate.
- Registration fee and tuition fees.
- Emergency hotline 24/7: multilingual assistance worldwide.
- Accident insurance up to \$10,000, subject to deductible and policy conditions then in effect.

- Sickness insurance up to \$10,000, subject to deductible and policy conditions then in effect.
- Medical evacuation coverage up to \$25,000, subject to deductible and policy conditions then in effect.
- Travel insurance (repatriation, emergency reunion, accidental death & dismemberment), subject to deductible and policy conditions then in effect.
- Local taxes for included services.
- GSA's Industrial Funding Fee (IFF)

Local transportation from airport to lodging on day of arrival is included in some (but not all) countries.

GSA contract price excludes all items not listed above, including but not limited to: lectures/cultural activities not specifically listed, special diets, lodging upgrade, all transportation to/from/within study city, bilingual dictionary, verb conjugation book, laundry, entertainment, recreation, tours, excursions, chauffeur service, specialized training (e.g., business, diplomatic, medical, or professional terminology), consumable personal school supplies, expedited document delivery fee, medical treatment not covered by insurance, and personal expenses. Federal ordering agencies may evaluate the appropriateness and price of additional services not included in the GSA contract price. Open market incidental items within the scope of the awarded language and cultural immersion training will be negotiated at the task order level and may be added at the discretion of the Ordering Officer in accordance with FAR 8.402(f).

Trainees are responsible for obtaining the required proof of citizenship and any visa(s) required. If a visa is required, the contractor will provide any required Letter of Acceptance and insurance certificate. Identifying information provided by trainees will be shared with the cognizant foreign training center.

Tutor sessions missed as a result of local holidays are always made up. However, group classes missed due to local holidays are not made up. Group hours shown on the pricing table may vary slightly. A tutor hour equals 2 group hours. A semi-tutor (2-3 students) hour equals 1.5 group hours. If an ordering agency places a task order for 20-hour/week group classes for a student with no other students in the group at that proficiency level, they receive 10-hour/week tutor hours. If there are only one or two other students at the same proficiency level, they receive 14-hour/week semi-tutor hours. A student's proficiency level is not determined until the student takes the on-site placement test. In evaluating substitutions, the contractor considers tutor classes at a student's level as more advantageous to the student than combining students of different levels into the same group. If group classes are specified on the task order, all group hours will be given if four or more students are at the same proficiency level. The substitution of tutor hours for group hours is at the same price. However, the reverse does not apply. If an agency orders group classes but then wants to change to tutor sessions, the tutor rate (if applicable) may apply as negotiated with the Ordering Officer. If a student is a "no-show" for a class, meal, tour, or lecture, the contractor is not obligated to schedule a make-up event.

GSA has not evaluated the prices of any of the contractor's separately priced optional services (e.g., private bathroom, premium lodging supplements, rates for each additional homestay night) of the type appearing on the Commercial Price List. Ordering any priced optional services as "open market incidental items" (including any premiums for specific cities) beyond the training type/hours per week, lodging type, and meals shown on the pricing table must be justified and negotiated at the Task Order level in accordance with FAR 8.402(f).