



## GENERAL SERVICES ADMINISTRATION

### Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through *GSA Advantage™*, a menu-driven database system. The URL for *GSA Advantage™* is <http://www.gsadvantage.gov>.

**Schedule for – MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**  
**Federal Supply Group: 874      Class: R499**  
**Contract Number: GS-10F-0186T**

**Contract End Date: March 11, 2012**

For more information on ordering from Federal Supply Schedules please visit: <http://www.fss.gsa.gov>

<b>Contractor:</b>	A-Team Solutions 8265 Rippling Branch Road Laurel, MD 20723-1074	<b>Business Size:</b>	➤ Small ➤ Disadvantaged ➤ Veteran Owned ➤ Service Disabled Veteran Owned (SDVO) ➤ SBA 8(a) Certified
<b>Telephone:</b>	(202) 517-9172		
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<b>Web Site:</b>	<a href="http://www.a-teamsolutions.com">http://www.a-teamsolutions.com</a>		
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## **I. Customer Information**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 874-1

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the ranged of the lowest price, and cite the areas to which the prices apply.**

**1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not Applicable” for this item.**

**2. Maximum Order:** \$1,000,000.00

**3. Minimum Order:** \$300.00

**4. Geographic Coverage (Delivery Area):** Domestic Only

**5. Point(s) of production (city, county and state or foreign country):** Same as company address.

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). List at the end of this pricelist.

**7. Quantity Discounts:** None Offered

**8. Prompt Payment Terms:** Net 30 Days

**9a. Notification that Government purchase cards are accepted at or below the micropurchase threshold:** Yes

**9b. Notification that Government purchase cards are accepted above the micropurchase threshold:** Will accept over \$2,500.00

**10. Foreign Items (list by country or origin):** None

**11a. Time of Delivery (Contractor insert number of days):** Specified on Task Order

**11b. Expedited Delivery.** The Contractor will insert the sentence, “Items available for expedited delivery are noted in this price list.” Under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

**11c. Overnight and 2-Day Delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

**11d. Urgent Requirements.** The Contractor will note in its prices list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s Representative to affect a faster delivery: Contact Contractor

**12. F.O.B. Point(s):** Destination

**13a. Ordering Address(es):** Same as company address

**13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage (<http://fss.gsa.gov/schedules>).

**14. Payment Address(es):** Same as company address

**15. Warranty Provision:** Contractor’s standard commercial warranty

**16. Export Packing Charges (if applicable):** Not Applicable

**17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

**18. Terms and Conditions of rental, maintenance and repair (if applicable):** Not Applicable

**19. Terms and Conditions of installation (if applicable):** Not Applicable

**20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable

**20a. Terms and Conditions for any other services (if applicable):** Not Applicable

**21. List of service and distribution points (if applicable):** Not Applicable

**22. List of participating dealers (if applicable):** Not Applicable

**23. Preventative Maintenance (if applicable):** Not Applicable

**24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable

**24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where the full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at [www.Section508.gov](http://www.Section508.gov).**

**25. Data Universal Numbers System (DUNS) Number:** #14-9395936

**26. Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

**A-Team Solutions will accept LH and FFP**

**Government Awarded Prices (Net Prices)**

<b>MOBIS SIN</b>	<b>Skill Category</b>	<b>Labor Rate (per Hour)</b>
874.1	Subject Matter Expert III	\$193.14
874.1	Subject Matter Expert II	\$127.55
874.1	Subject Matter Expert I	\$94.35
874.1	Program Manager	\$111.58
874.1	Principal Engineer	\$97.07
874.1	Project Manager	\$108.54
874.1	Senior Analyst	\$74.38
874.1	Principal Analyst	\$63.50
874.1	Analyst III	\$53.52
874.1	Analyst II	\$41.73
874.1	Analyst I	\$36.29
874.1	Administrator III	\$62.49
874.1	Administrator II	\$49.03
874.1	Administrator I	\$42.43
874.1	Functional Analyst III	\$104.04
874.1	Functional Analyst II	\$83.84
874.1	Functional Analyst I	\$78.01

*Table 1 - GSA MOBIS Schedule Labor and Pricing*

## II. A-Team Solutions (ATS) MOBIS Labor Category Description

CODE	TITLE	DESCRIPTION	EXPERIENCE	EDUCATION
SME III	SUBJECT MATTER EXPERT III	Performs very complex tasks with minimal supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. May be required to make recommendations on further project developments or to recommend specific system enhancements. Ensures that organization is maximizing the impacts and potential of new systems projects. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Excellent communication and problem-solving skills. Results of work are technically authoritative. Specific responsibilities will vary according to clients needs.	Seven (7) years experience in functional area in which support will be provided.	Advanced degree in functional area in which support will be provided may be preferred. Five (5) years relevant experience may be substituted for the degree.
SME II	SUBJECT MATTER EXPERT II	Performs tasks with high degree of complexity with minimum supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Results of work are technically authoritative. Specific responsibilities will vary according to clients needs. Twelve (12) years experience in functional area in which support will be provided.	Five (5) years experience in functional area in which support will be provided.	Advanced degree in functional area in which support will be provided may be preferred. Five (5) years relevant experience may be substituted for the degree.
SME I	SUBJECT MATTER EXPERT I	Performs tasks of a moderate degree and difficulty with minimal supervision. Knowledge about specific tasks, processes, or functions and performs to the organization's best practice standard. Analyzes technical and performance risk and cost impacts of approaches and solutions to client problems. Develops and recommends organizational process changes to include new solutions and new technology. May establish performance and technical standards. Generates and approves project and testing specifications. Provides technical guidance to other project team members. Results of work are technically authoritative. Very good communication and problem-solving skills. Specific responsibilities will vary according to client needs.	Three (3) years experience in functional area in which support will be provided.	Bachelor's degree in functional area in which support will be provided may be preferred. Six (6) years relevant experience may be substituted for the degree. Advanced degree may be required.

A-Team Solutions GSA MOBIS Schedule

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CODE	TITLE	DESCRIPTION	EXPERIENCE	EDUCATION
PGM	PROGRAM MANAGER	Responsible for the administration and complete performance of all phases of a project within the specifications of the contract and in a manner that satisfies the client and fulfills the performance standards of the company. Plans, directs and supervises all technical, fiscal and administrative functions of a project, including coordinating the responsibilities and task assignments of key project personnel. Develops budgets, schedules and plans for the various analytical and engineering involved with the project.	Seven (7) years experience managing contracts and/or projects.	Bachelors (preferred) or four (4) years of directly relevant experience may be substituted.
PE	PRINCIPAL ENGINEER	Possesses extensive knowledge of business processes and business process re-engineering (BPR) concepts, procedures and practices. Requires proven ability to apply complex procedures and practices. Requires proven ability to apply complex scientific and engineering analysis to solve problems. Develops and refines new engineering techniques to enhance quality and productivity. Establishes performance and technical standards. Generates and approves project and testing specifications. Schedules and allocates work. Provides advice and guidance to project team and resolves problems to meet performance and financial objectives. Is the principal technical expert or team lead for technical and non-technical personnel involved in project solutions. May be the point of contact to the customer. Coordinates with project or program manager to ensure the problem solution and user satisfaction.	Five (5) years experience in a Government or commercial contracting environment. Four (4) years in a supervisory role. Requires proven ability to work independently on complex problems.	Master's degree in Computer Science, Information Systems, an Engineering discipline, Business, or related discipline preferred. Six (6) years of directly relevant experience may be substituted.
PJM	PROJECT MANAGER	Defines technical systems requirements for the solution of difficult business problems and formulates procedures for resolution. Develops, implements, and maintains major systems. Leads major systems development projects and manages the on-going maintenance of groups of related systems. Represents the company in meetings with the Client in the absence of the Project Manager of at his/her discretion. Provides direct supervision over all project personnel and is responsible for the timely and successful delivery of the project in accordance with the client requirements.	Five (5) years experience managing contracts and/or projects.	Bachelors (preferred) or four (4) years of directly relevant experience may be substituted.
SA	SENIOR ANALYST	Leads the design and implementation of project solutions and has ability to manage project. Acts as a primary point of contact with client and is a senior project advisor. Offers depth of experience and accomplishment to project. Provides technical and administrative supervision of project personnel, including review of project performance, deliverables, and project timelines. Provides strategic guidance including formulating requirements, analyzing project proposals, and recommending optimum approaches. Approves recommendations and ensures deliverables meet customer expectations.	Minimum of Seven (7) years experience with four (4) years supervisory experience as a member of a project team in a Government or commercial contracting environment. Requires proven ability to work independently on	Master's degree in Business or a related field and eight (8) years experience in a Government or commercial contracting environment with supervisory experience preferred. Ten (10) years experience with increasing responsibility on

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CODE	TITLE	DESCRIPTION	EXPERIENCE	EDUCATION
			complex problems involving all phases of analysis.	projects with a varying degree of complexity may be substituted for the educational requirement.
PA	PRINCIPAL ANALYST	Leads design of project solutions and manages project. Provides primary point of contact with client and is the senior technical advisor. Brings a broad mix of experience and accomplishment to the project. Provides technical and administrative supervision of personnel performing design and development tasks, including review of work products for correctness, adherence to design concept and user standards, and progress in accordance with schedules. Provides strategic guidance in areas of formulating requirements, analyzing project proposals, recommending optimum approaches and developing system design. Approves recommendations and ensures deliverables meet customer expectations. Formulates specification for developers to use in producing product deliverables.	Seven (7) years experience with four (4) years supervisory responsibility.	M.S. degree or B.S. and six (6) years experience. Eight years experience with increasing responsibility on projects of varying degree of complexity may be substituted.
AN III	ANALYST III	Independently works on routine assignments or works with only minimal supervision. Advises project teams. Defines specialized aspects of user's documentation. Performs detailed comparisons of various systems. Prepares inputs to functional specifications and implementation schedules for conversion of smaller applications and subsystems to major applications. Able to gather requirements and systems reports to accommodate internal function groups. Skilled at creating test plans, scripts and scenarios for user acceptance system, unit and integration testing. Experienced at testing system functionality and validating output against expectations. Directs the preparation of major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.	Five (5) years experience in analysis that resulted in the design and development of a large application, recommendation, or specification in a Government or commercial contracting environment. Leadership responsibility as a team member.	Bachelor's degree (preferred) or Six (6) years of directly relevant experience.

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CODE	TITLE	DESCRIPTION	EXPERIENCE	EDUCATION
AN II	ANALYST II	Develops complete specifications and coordinate closely to ensure proper implementation of specification and development of required solutions. Analyzes methods of approach. Independently works on routine assignments or works with only minimal supervision. Plans and directs technical investigations. Performs analysis and devises solutions to complex problems that involve the initiation of research and analysis. Develops new methods to solve advanced problems. Provides comprehensive technical reports and memorandum containing recommendations that may form the basis for major decisions. Directs the preparation of other major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.	Three (3) years experience in analysis that results in the design, development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment. Increasing responsibility as a member of a design and development team.	Bachelor's degree (preferred) or four (4) years relevant experience.
AN I	ANALYST I	Under general supervision, develops plans for project solutions from project inception to conclusion. Exercises analytical techniques when gathering information from users, defining work problems, describing solutions, and developing procedures to resolve problems. Devises and designs requirements for segments of more complex problems, and formulates procedures for their solutions.	Zero (0) to two (2) years experience in analysis that results in the design and development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment.	Bachelor's degree (preferred) and two years experience. Four years experience may be substituted for the education requirement
ADIII	ADMINISTRATOR III	Provides support for program department or project team to include general secretarial, administrative, and receptionist duties. Experienced with word processing, editing, presentation, and spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, and office supply management. Capable performing data entry into and data review for documents and databases. Able to edit data based on pre-defined data quality guidelines. Able to perform follow-ups and inquiries to collect missing data elements when making entries. Able to assist with other office duties including expense forecasting, recording meeting minutes, and arranging meetings/office events.	Four (4) years of relevant experience; or equivalent combination of education and experience.	Bachelor's degree (preferred) in administration, management, or related field.

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<b>CODE</b>	<b>TITLE</b>	<b>DESCRIPTION</b>	<b>EXPERIENCE</b>	<b>EDUCATION</b>
AD II	ADMINISTRATOR II	Provides support for program, department, or project team to include general secretarial, administrative, and receptionist duties. Experienced with word processing, presentation, and spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, and office supply management. Capable performing data entry into and data review for documents and databases. Able to edit data before making entries based on pre-defined guidelines. Able to perform follow-ups and inquiries to collect missing data elements when making entries.	Two (2) years of relevant experience; or equivalent combination of education and experience.	Bachelor's degree in administration, management, or related field.
AD I	ADMINISTRATOR I	Provides support for program, department, or project team, to include general secretarial, administrative, and receptionist duties. Familiar with word processing, presentation, and simple spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, and office supply management. Capable performing basic data entry into documents and databases.	One (1) year of relevant experience; or an equivalent combination of education and experience.	Associates degree (preferred) in administration, management, or related field.
SR. AD	SENIOR ADMINISTRATOR	Provides support for programs, department or project team to include secretarial, administrative, official correspondence, and communication/coordination duties. Senior level personnel experienced with word processing, editing, presentation, and spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, personnel time management and office supply management. Capable performing data entry into and data review for documents and databases. Able to edit data based on pre-defined data quality guidelines. Able to perform follow-ups and inquiries to collect missing data elements when making entries. Able to provide representation for program department, or project personnel at meetings.	Four (4) years of relevant experience; or equivalent combination of education and experience.	Bachelor's degree (preferred) in administration, management, or related field.

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<b>CODE</b>	<b>TITLE</b>	<b>DESCRIPTION</b>	<b>EXPERIENCE</b>	<b>EDUCATION</b>
FA III	FUNCTIONAL ANALYST III	Works under general direction on complex application problems involving all phases of functional analysis to provide resolution. Provides direct support to consultants and other senior personnel conducting consulting activities utilizing creativity and sound judgment involving unusual and complex management and technical problems. May provide supervision to other staff. Develops and updates operating manuals outlining established methods of performing work in accordance with organizational policy. Trains clients or user personnel in the operation and capabilities of proposed models. Provides expert level guidance on assigned tasks.	Seven (7) years experience in functional area in which support will be provided	Master's degree (preferred) in functional area in which support will be provided.. Twelve (12) years relevant experience may be substituted for the degree
FA II	FUNCTIONAL ANALYST II	Works under general direction on complex application problems involving all phases of functional analysis to provide resolution. Provides direct support to consultants and other senior personnel conducting consulting activities utilizing creativity and sound judgment involving unusual and complex management and technical problems. May provide supervision to other staff. Develops and updates operating manuals outlining established methods of performing work in accordance with organizational policy. Trains clients or user personnel in the operation and capabilities of proposed models. Provides high level guidance on assigned tasks.	Five (5) years experience in functional area in which support will be provided	Bachelor's degree (preferred) in functional area in which support will be provided.. Seven (7) years relevant experience may be substituted for the degree
FA I	FUNCTIONAL ANALYST I	Works under general direction on complex application problems involving all phases of functional analysis to provide resolution. Provides direct support to consultants and other senior personnel conducting consulting activities utilizing creativity and sound judgment involving unusual and complex management and technical problems. May provide supervision to other staff. Develops and updates operating manuals outlining established methods of performing work in accordance with organizational policy. Trains clients or user personnel in the operation and capabilities of proposed models. Provides moderate level guidance on assigned tasks.	Three (3) years experience in functional area in which support will be provided	Bachelor's degree (preferred) in functional area in which support will be provided. Five (5) years relevant experience may be substituted for the degree.

*Table 2 - GSA MOBIS Schedule Labor Category Descriptions*