

Davis Defense Group, Inc.

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SCHEDULE

Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: GSAAdvantage.gov

PROFESSIONAL SERVICES SCHEDULE (PSS)

Contract Number: GS-10F-0190R

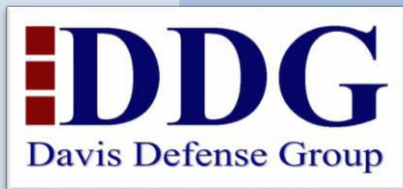
Business Size: SMALL

Contract Period (through Option Period 2): February 07, 2005 through February 06, 2020

Option Period 2: February 7, 2015 - February 6, 2020

Mod PS-0031

Effective
16 August 2017



Last Modified 08/16/2017

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COMPANY OVERVIEW

Davis Defense Group, a Woman-Owned Small Business concern located in Stafford, VA, provides professional service expertise in all aspects of:

- **Federal Program Management**
- **Acquisition and Financial Management,**
- **Logistics and Life Cycle Support,**
- **Warehousing and Maintenance Support,**
- **Systems Engineering Support, and**
- **Emergency Management/ CBRNE Training and Readiness Programs.**



Our business was built upon a thorough understanding of the Federal marketplace combined with unparalleled ability to respond to problems quickly and intelligently. We have extensive experience in Federal program management including Prime Vendor and Contractor Logistics Support implementation. We have designed and implemented initial and sustainment training plans for program support and have worked with customers to design scenarios to test particular competencies. We can tailor solutions to meet the most demanding budgets and time constraints. We have provided quality program support staff on short notice to missions from Alaska to Iraq.

Program Management – Davis Defense provides program management experience from both a Government and Industry perspective. We have supported dozens of programs ranging from Acquisition Category (ACAT) IV to ACAT I, as well as planning and implementing national Emergency Management and Logistics programs. Our approach always considers cost, schedule, and performance against customer goals; and we always ensure we have the right people in place to get the job done on time, within budget and beyond the customer's expectations.

Our Clients**Government:**

- **Army National Guard**
- **Naval Facilities Engineering Command**
- **Dept. of Homeland Security**
- **U.S. Marine Corps Systems Command**
- **Health and Human Services**
- **Marine Forces North**

Industry:

- **Battelle Memorial Institute**
- **Smiths Detection**
- **General Dynamics IT**
- **New Breed Logistics**
- **MCRI**
- **Lockheed Martin**

SERVICE CONTRACT ACT

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, the SCA labor category titles, and the applicable Wage Determination number. Failure to do so may result in cancellation of the contract.

DAVIS DEFENSE GROUP RATES

Prices shown herein are net (discount deducted)*

SIN(s)	Labor Category	Option Period 2 Year 2015 - 2020				
		2/7/15- 2/6/16	2/7/16- 2/6/17	2/7/17 - 2/6/18	2/7/18 - 2/6/19	2/7/19 - 2/6/20
874-4; 874-6; 874-7; 874- 501	Program Manager III	\$158.44	\$162.09	\$165.81	\$169.63	\$173.53
874-4; 874-6; 874-7; 874- 501	Program Manager II	\$147.07	\$150.45	\$153.91	\$157.45	\$161.07
874-4; 874-6; 874-7; 874- 501	Program Manager	\$133.30	\$136.36	\$139.50	\$142.71	\$145.99
874-4; 874-6; 874-7; 874- 501	Project Manager Sr.	\$127.02	\$129.94	\$132.93	\$135.98	\$139.11
874-4; 874-6; 874-7; 874- 501	Project Manager Mid.	\$120.34	\$123.10	\$125.93	\$128.83	\$131.79
874-4; 874-6; 874-7; 874- 501	Project Manager	\$106.89	\$109.35	\$111.87	\$114.44	\$117.07
874-4; 874-6; 874-7; 874- 501	Engineering Sr. II	\$125.75	\$128.64	\$131.60	\$134.62	\$137.72
874-4; 874-6; 874-7; 874- 501	Engineering Sr. I	\$113.62	\$116.24	\$118.91	\$121.65	\$124.44
874-4; 874-6; 874-7; 874- 501	Engineer Mid.	\$103.12	\$105.49	\$107.92	\$110.40	\$112.94
874-4; 874-6; 874-7; 874- 501	Engineer	\$81.74	\$83.62	\$85.54	\$87.51	\$89.52
874-4; 874-6; 874-7; 874- 501	Functional Analyst Sr.	\$86.48	\$88.47	\$90.51	\$92.59	\$94.72
874-4; 874-6; 874-7; 874- 501	Functional Analyst Mid.	\$76.49	\$78.25	\$80.05	\$81.89	\$83.77
874-4; 874-6; 874-7; 874- 501	Functional Analyst Jr.	\$65.47	\$66.98	\$68.52	\$70.09	\$71.71

		Option Period 2 Year 2015 - 2020				
SIN(s)	Labor Category	2/7/15- 2/6/16	2/7/16- 2/6/17	2/7/17 - 2/6/18	2/7/18 - 2/6/19	2/7/19 - 2/6/20
874-4; 874-6; 874-7; 874- 501	Administrative Associate Sr.	\$49.48	\$50.62	\$51.78	\$52.98	\$54.19
874-4; 874-6; 874-7; 874- 501	Administrative Associate	\$42.75	\$43.73	\$44.74	\$45.77	\$46.82

*Rates increase 7 February each year

DESCRIPTION OF LABOR CATEGORIES

Program Manager III

Provides technical competence in a related field such as contracts, finance, testing, quality assurance, etc., that provides additional expertise in overall program management. General experience includes progressive project-related experience from a technical perspective. Requires complete engineering project development experience from complex project inception to deployment and subsequent fielding support. Must have demonstrated ability to provide guidance and direction in multiple tasks across several functional areas including the use of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and provide direction to ensure compliance with all management policies.

Education/Experience: Master's degree (i.e., engineering, physics, finance, etc.) with nine years of experience, or Bachelor's degree with twelve years of experience. Professional certifications, such as DAWIA Level III or industry equivalent a plus.

Program Manager II

General experience includes progressive project-related experience from a technical perspective. Requires complete engineering project development experience from complex project inception to deployment and subsequent fielding support. Must have demonstrated ability to provide guidance and direction in multiple tasks across several functional areas including the use of different technologies. Proven expertise in understanding program requirements of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and provide direction to ensure compliance with all management policies.

Education/Experience: Master's degree (i.e., engineering, physics, finance, etc.) with seven years of experience, or Bachelor's degree with ten years of experience. Professional certifications, such as DAWIA Level III or industry equivalent a plus.

Program Manager

Must have some experience in project management. Some engineering project development experience is necessary, from complex project inception to deployment and subsequent fielding support. Responsible for providing assistance to senior program managers in the management of complex and large size projects. Must have a demonstrated understanding of program requirements of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and proven direction to ensure compliance with all management policies.

Education/Experience: Master's degree (i.e., engineering, physics, finance, etc.) with five years of experience, or Bachelor's degree with eight years of experience, or high school with no less than thirteen years of related experience. Professional certifications, such as DAWIA Level III or industry equivalent a plus.

Project Manager Sr.

Responsible for managing and overseeing work performance on one or more projects. Holds primary responsibility for planning, managing, and overseeing work efforts of project team personnel, determining and monitoring project schedules and budgets, and/or ensuring compliance with all contract and project requirements and quality standards. Demonstrates skills in the scope of work encompassed by the project, provides technical guidance to the project team in performance of the work, and provides quality review of all work products. May work under the supervision of the Program Manager, or may work independently.

Education/Experience: Master's degree with three years of experience, Bachelor's degree with seven years of experience, or high school with no less than twelve years of related experience which should include five years

specialized experience, or 15 years applicable experience which should include five years specialized experience. Professional certifications, such as DAWIA Level III or industry equivalent a plus.

Project Manager Mid.

Responsible for providing assistance to senior project managers in the management of complex and large size projects. Will also serve as a point of contact between the company and the client to discuss issues such as project objectives and opportunities.

Education/Experience: Master's degree with six years of experience, or Bachelor's degree with ten years of experience. Professional certifications, such as DAWIA Level III or industry equivalent a plus.

Project Manager

Responsibilities include managing significant aspects of projects. Frequently this will require specific subject matter expertise in one or more technical subject matters such as quality assurance, configuration management, testing, etc.

Education/Experience: Master's degree with one year of experience, or Bachelor's degree with three years of experience, or high school with no less than eight years of related experience. Professional certifications, such as DAWIA Level III or industry equivalent a plus.

Engineering Sr. II

Analyzes and applies advanced methods, theories, and research techniques in the investigation and solutions of complex and difficult systems design requirements and problems. Leads engineering or scientific projects.

Education/Experience: BS in engineering and Master's degree from an accredited university, plus a minimum of 15 years of relevant experience.

Engineering Sr. I

Responsible for the development and implementation of large and complex engineering projects. Will also evaluate the performance of Jr. and Mid. Engineers.

Education/Experience: BS in Engineering and Master's degree from an accredited university, plus a minimum of twelve (12) years of relevant experience.

Engineering Mid.

Provides specialized knowledge in specific engineering processes, methods, or disciplines. Organizes and documents findings of studies and prepares recommendations of implementation to senior engineers and/or the project manager.

Education/Experience: Master's degree and ten (10) years applicable experience, or Bachelor's degree and 12 years applicable experience.

Engineer

Provides specialized knowledge in specific engineering processes, methods, or disciplines.

Education/Experience: Master's degree and four (4) years applicable experience, or Bachelor's degree and six (6) years applicable experience.

Functional Analyst Sr.

Responsible for the development of comprehensive analysis of program requirements that fall into a technical expertise area.

Education/Experience: B.S. degree plus eight (8) years minimum of relevant experience, or high school with no

less than ten years of related experience.

Functional Analyst Mid.

Provides assistance to Sr. Functional Analyst in the development of comprehensive analysis of program requirements that fall into a technical expertise area.

Education/Experience: B.S. degree plus six (6) years minimum of relevant experience, or high school with no less than eight years of related experience.

Functional Analyst Jr.

Provides assistance to Mid. and Sr. Functional Analysts in the development of comprehensive analysis of program requirements that fall into a technical expertise area.

Education/Experience: B.S. degree and four (4) years minimum related experience, or high school with no less than six years of related experience.

Administrative Associate Sr.

Provides administrative assistance of a substantial variety and complexity. Serves as organizational authority in areas of administrative responsibility.

Education/Experience: Bachelor's degree plus six years minimum of relevant experience.

Administrative Associate

Provides administrative assistance and basic administrative support. Executes assigned responsibilities in a timely manner.

Education/Experience: Bachelor's degree with two years relevant experience, or high school diploma plus 4 years relevant experience.

CUSTOMER INFORMATION

<i>POC for Contract Administration:</i>	
Kristi Wilder, Contracts Manager Tel: 540-548-5950 Fax: 540-412-3079 Email: wilderk@davisdefense.com	Davis Defense Group, Inc. 475 Aquia Towne Center Drive Suite 401 Stafford, VA 22554-8337

1a. Awarded Special Item Number(s) (SINs):

874-4RC**874-4 Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration**

Contractors shall provide Training Services. These services may include, but are not limited to:

- Instructor Led Training
- Web Based Training
- Course Development
- Test Administration

874-6RC**874-6 Acquisition Management Support**

Contractors shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are:

- Acquisition planning assistance, including market research and recommending procurement strategy
- Acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.
- Expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis
- Contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies
- Contract close-out assistance
- Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies.
- Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited under the PSS. It is the responsibility of the Contracting Officer placing the order to make this determination.

874-501RC**874-501 Supply and Value Chain Management**

Contractors shall provide services that include all phases of planning, acquisition and management of logistics systems. These services include, but are not limited to planning, acquisition, design, development, testing, production, fielding, management, operation, maintenance, sustainment, improvement, modification and disposal. Examples of the type of services that may be performed under this SIN include: Logistics consulting for planning for the acquisition and life cycle phases of supply and value chain systems including the following: defining and establishing program objectives, strategies, plans and schedules; develop milestone documentation; market research and acquisition planning; material requirements identification, planning, acquisition and management; develop specifications or performance based work statements and task estimates; develop, document and support maintenance procedures and technical manuals; configuration data management and related documentation; expansion and consolidation studies, field problem analysis and recommendation of corrective actions and system modernization; Needs assessment/system assessment; Inventory/asset/vendor management; Inventory management and operation (inclusive of salvage, recycle and/or disposal management); operation of warehouses, stockrooms, storage facilities or depots; Fulfillment systems and operations; platform management; Information logistics processing systems analysis design, and implementation; staging, shipping, receiving, packing, crating, moving and storage (excluding household goods); packaging, labeling, bar coding system consultation, design, implementation, operation and maintenance; design and installation of material handling systems; hazardous material storage and handling (Non-radioactive only); warehouse and location management systems; recycling program management of warehousing materials; preservation and protection of specialized inventory or documents; maintenance, repair and overhaul (MRO) support and/or support process management; aircraft repair and maintenance; ship repair and maintenance; property disposal management; logistics strategic planning services; logistics systems engineering services; logistics program management services and support; Unique Identification (UID)/Radio Frequency Identification (RFID) services; Program and project management; acquisition and life cycle management; spares modeling; supply chain integration planning; global integrated supply chain solutions planning and implementation.

874-7RC**874-7 Program Integration and Project Management Services**

Contractors shall provide services in the management, integration, and programs and projects. These services may include, but are not limited to:

- Program management
- Program oversight
- Project management
- Program integration (team leader)

1b. Price List: Please refer to the Table of Contents.

1c. Labor Category Descriptions: Please refer to the Table of Contents.

2. Maximum Order: \$1,000,000.00 (*Agencies are authorized to purchase in excess of this amount, but may seek a price reduction for orders placed over this amount.*)
3. Minimum Order: \$100.00
4. Geographic Coverage: Domestic and Overseas
5. Point(s) of Production: Same as company address
6. Discount from list prices or statement of net price: Prices herein are net prices (discounts already deducted).
7. Quantity Discounts: None offered
8. Prompt Payment Terms: 0.1% - 10 Days, Net 30 Days
- 9a. Notification that Government Purchase Cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government Purchase Cards are accepted or not accepted above the micro-purchase threshold: Will accept over \$3,000
10. Foreign Items: None
- 11a. Time of Delivery: Specified on the Task Order
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight and 2nd day delivery: Contact Contractor
- 11d. Urgent Requirements: Contact Contractor
12. FOB Point(s): Destination
- 13a. Ordering Address:

Davis Defense Group, Inc.
475 Aquia Towne Center Drive, Suite 401
Stafford, VA 22554-8337
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. PaymentAddress:

DavisDefenseGroup, Inc.
475 Aquia Towne Center Drive, Suite 401
Stafford, VA 22554-8337

15. Warranty Provision: Contractor's standard commercial warranty

16. Export Packing Charges: N/A

17. Terms and conditions of Government Purchase Card acceptance: Contact Contractor

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from listprices: N/A

20b. Terms and conditions for any other services: N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventative Maintenance: N/A

24. Special attributes such as environmental attributes: N/A

25. Data Universal Numbering System (DUNS) number: 11-1473125

26. Notification regarding registration in Central Contractor Registration (CCR) database:
Registered