



Panamerican Consultants, Inc. (Panamerican) is a full-service cultural resource management company that is classified as a small business under NAICS Code 541620. Panamerican specializes in all phases of terrestrial and maritime archaeological investigations, historic research, historic structure inventories and National Register evaluations, all levels of HABS/HAER documentation, historic landscape studies, integrated cultural resource management plans (ICRMPs), Cold War inventories, cultural resource sections of EAs and EISs, historic preservation, preparation of Programmatic MOAs, MOAs, MOUs, NEPA and Section 106 and 110 investigations and compliance, Native American consultations, mitigation, field testing, and research designs, and GIS/data management and analysis.

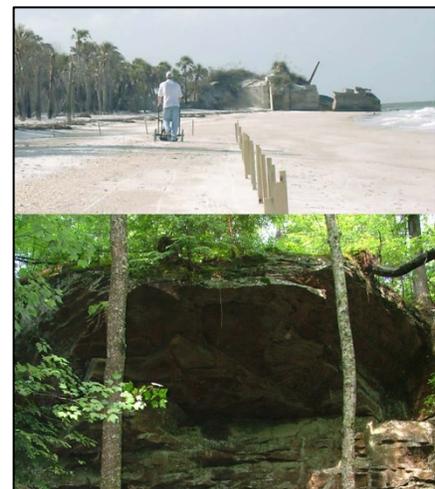
Company headquarters is located in Tuscaloosa, AL, with branch offices in Buffalo, NY, and Memphis, TN and satellite offices located in Tampa, FL, Pensacola, FL, Mobile, AL and Columbus, GA. Our staff understands the needs, requirements, and demands of government agencies, the military and private clients.



Panamerican has established an excellent record of effectively undertaking cultural resource projects and providing the highest quality service, understanding agency requirements, and standard operating procedures that the federal government and private clients expect. Panamerican offers a large, multi-disciplinary, full-service team of cultural resource professionals managed by a single point-of-contact that allows rapid mobilization for multiple project start-ups, timely and cost-effective approaches and the capacity and experience to accomplish tasks orders, no matter how large or small. Panamerican has conducted more than 5,000 individual cultural resources projects. This extensive amount of

work makes Panamerican one of the most experienced cultural resource firms in the eastern United States. Panamerican's strengths lie in its personnel, geographic diversity, and variety of services provided. Our personnel are highly qualified and experienced in their fields, with the majority being long-term employees of the company.

Panamerican has a staff of more than 75 individuals; the vast majority has advanced degrees including five Ph.Ds and 15 registered professional archaeologists (RPAs). Our professional staff includes terrestrial and maritime archaeologists, architectural historians, historians, preservation planners, archaeological laboratory directors, GIS specialists, and archeological field and laboratory technicians. Our staff has a long history and extensive experience completing projects for government agencies, including the Department of Defense, U.S. Army Corps of Engineers, National Park Service, U.S. Forest Service, GSA and other federal agencies since our inception in 1989. We have conducted more than 900 investigations at more than 90 military installations throughout the United States, the Caribbean and the Pacific region. Panamerican has also conducted cultural resource investigations in

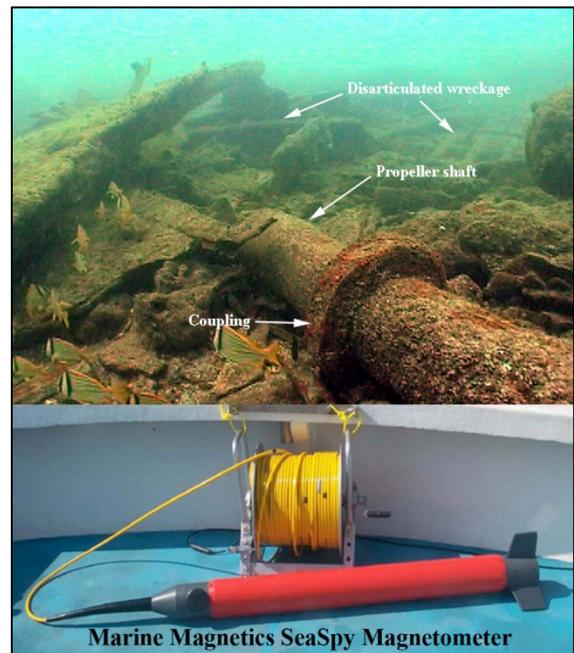




35 states, as follows AL, AR, CA, FL, GA, HI, ID, IL, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NH, NJ, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, TX, UT, VT, VA, WA, WI, as well as DC and the Caribbean (e.g. PR, USVI).

Panamerican's staff of 10 architectural historians, historians, and preservation planners has extensive experience in assessing standing structures for historic significance and eligibility for listing in the NRHP, and in documenting the historic significance and eligibility of those structures. This experience includes preparing reconnaissance and intensive structure inventory surveys, recording and evaluating National Register eligibility, and preparing architectural histories, HABS/HAER documentation, and National Register forms.

One of the largest and best equipped in the nation, Panamerican's maritime archaeological unit has multiple sets of its own in-house remote sensing survey and diving equipment, including state-of-the-art-magnetometers, sidescan sonars, subbottom profiler, multibeam systems, and DGPS positioning and navigation systems, as well as a fleet of vessels. With experience in all types of site environments including rivers, harbors, bays, ship channels, high-impact surf zone, and offshore sites, we are acutely aware of the varying project area site dynamics. Panamerican has both the experience and the equipment to safely handle all types of remote sensing survey and diving tasks. From small assessments and environments requiring only SCUBA to difficult examinations (i.e., in black water or high-energy zones) requiring surface-supplied air equipment, paramount to any investigation of cultural resources is the question of personal safety. Panamerican emphasizes the importance of safety in all field endeavors, especially in projects involving boat-handling and diving, and has developed a Diving Safety Program that meets both Corps of Engineers and OSHA standards for use in cultural resources investigations. This program has been approved by Diving Safety Officers for numerous Corps Districts. It should be emphasized that Panamerican carries all necessary insurance for the conduct of underwater archaeology, including Longshoremen and Jones Act insurance required for maritime activities. Panamerican utilizes ARcMap, ArcView, PC ArcCAD, Surfer, AutoCAD, Sonar WizMap, and HYPACK software packages, to perform navigation and survey tasks as well as in-house GIS applications. For more information on our company and our submerged cultural resources capabilities, please visit Panamerican's Web site at www.panamconsultants.com.



Panamerican Consultants, Inc

Contract #: GS-10F-0196P

Contract Period: February 13, 2014 - February 12, 2019

Small Business

1a. Awarded Special Item Numbers (SINs):

899-1/RC Environmental Consulting Services

899-7/RC Geographic Information Systems (GIS) Services

1b. Lowest Priced Model Number for each Awarded Special Item Number(s):

LABOR CATEGORIES APPLICABLE TO SINs 899-1, 899-7, 899-1RC AND 899-7RC		
LABOR CATEGORY	GOVERNMENT HOURLY RATE	GOVERNMENT DAILY RATE
Project Manager	\$ 83.07	\$ 664.56
Principal Investigator	\$ 73.15	\$ 585.20
Administrative Assistant	\$ 35.72	\$ 285.76
Archaeologist	\$ 45.72	\$ 365.76
Architectural Historian	\$ 62.87	\$ 502.96
Draftsperson/CAD Specialist III	\$ 37.72	\$ 301.76
Editor	\$ 54.87	\$ 438.96
Field Technician I	\$ 38.86	\$ 310.88
Field Technician II	\$ 43.10	\$ 344.80
GIS Technician	\$ 52.13	\$ 417.04
Laboratory Director	\$ 45.72	\$ 365.76
EQUIPMENT RATES		
Boat (Wellcraft)	\$ 49.37	
Boat (Jon Boat)	\$ 14.81	
Sidescan Sonar	\$ 49.37	
Magnetometer (Marine)	\$ 49.37	
Land Magnetomer	\$ 14.81	
Global Positioning System	\$ 39.49	
Dive Equipment	\$ 49.37	
SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code-Title	WD Number
Field Technician I	30021 - Arch Tech I	2005-2059
Field Technician II	30022 - Arch Tech II	2005-2059
Draftsperson	30061 - Drafter/Cad Op I	2005-2059
Administrative Assistant	01111 - General Clerk I	2005-2059

"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Dept of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly."

1c. Labor Category Descriptions:

Project Manager

Qualifications: MA or PhD in Archaeology, Anthropology, Architecture, History or related field, plus min. of seven years in project management, budget control, human resources, contract management.

Responsibilities: overall management of archaeological contracts; overseeing successful direction/completion of specific contracts; quality control—ensuring all deliverables identified under the deliver order scope-of-work are completed in the manner specified and submitted to the agency as required

Principal Investigator

Qualifications: MA or PhD in Archaeology, Anthropology, Architecture, History or related field, plus min. of five years experience managing CRM investigations, project oversight.

Responsibilities: managing CRM investigations, project oversight.

Archaeologist

Qualifications: MA in Archaeology, Anthropology, History or related field, plus minimum of two years experience in investigations and compliance.

Responsibilities: terrestrial and underwater archaeological investigations, project oversight.

Architectural Historian

Qualifications: MA in Architecture, History or related field, plus minimum of two years experience in investigations and compliance.

Responsibilities: architectural investigations, project oversight.

Laboratory Director

Qualifications: BA in Archaeology, Anthropology, History or related field, plus minimum of five years experience in analysis, categorization, and curation.

Responsibilities: supervision of analysis, categorization, and curation.

Editor

Qualifications: BA in English, Journalism, or related field, or minimum of six years experience in copy-editing and proofing.

Responsibilities: accurate and timely editing of draft and final project reports; printing and formatting final report; expertise with word processing and desk-top publishing.

Administrative Assistant

Qualifications: BA plus minimum of two years experience in office administration.

Responsibilities: supports professional staff in project report production including map production, printing and binding, making CD's, and shipping reports; project field crew coordination including travel and lodging and per diem processing

Field Technician I

Qualifications: BA or BS in Archaeology, Anthropology, History or related field, plus minimum of three years experience in excavation, artifact analysis, recording.

Responsibilities: survey, testing, excavation, analysis, categorization, and curation.

Field Technician II

Qualifications: BA or BS in Archaeology, Anthropology, History or related field, plus minimum of five years experience in excavation, artifact analysis, recording.

Responsibilities: surveys, testing, excavation, some management.

Draftsperson

Qualifications: BA or BFA in Art, Architecture or related field, plus minimum two years experience in drafting, field drawing, or computer graphics.

Responsibilities: drafting of maps, field drawings, and structural designs; draft maps for background document research and field work; GIS analysis; and GEO database maintenance

- 2. **Maximum Order:** \$1,000,000.00
- 3. **Minimum Order** \$100
- 4. **Geographic Coverage:** United States & territories
- 5. **Points of Production:** PCI office locations
- 6. **Discount from List Rates:** All rates and prices are net.
- 7. **Quantity Discounts:** N/A
- 8. **Prompt Payment Terms:** 0% net 30 days

9a. Government Commercial Credit Card At or Below Micro-Purchase Threshold:

PCI will accept the Governmnet-wide commerical purchase card for purchases equal to or less than the micro-purchase threshold. (Clause 552.232-79)

9b. Government Commerical Credit Card Above Micro-Purchase Threshold:

PCI will accept the Government-wide commerical puchase card for puchases over the micro-purchase threshold. (Clause 552.232-79)

- 10. **Foreign Items:** N/A
- 11a. **Time of Delivery:** To be negotiated.
- 11b. **Expedited Delivery:** To be negotiated.
- 11c. **Overnight and 2-day Delivery:** To be negotiated.
- 11d. **Urgent Requirements:** To be negotiated.
- 12. **FOB Point(s):** To be negotiated.

13a. Ordering Address(es):

Panamerican Consultants, Inc
 Attention: Michael Cinquino
 2390 Clinton Street
 Buffalo, New York 14227-1735
 Phone: 716-821-1650
 Fax: 716-821-1607
 E-mail: mcinquino@panamconsultants.com

13b. Ordering Procedures: For services, the ordering procedures information on Blanket Purchase Agreements (BPAs) is found in Federal Acquisition Regulation (FAR) 8.405-3

14. Payment Address:

Panamerican Consultants, Inc
 Attention: Peggy Fondren
 PO Box 20884
 Tuscaloosa, Alabama 35402-0884
 Phone: 205-248-8767
 E-mail: pfondren@panamericaninc.com

- 15. Warranty Provisions:** Contractor's standard commercial warranty.
- 16. Export packing charges:** N/A
- 17. Terms and conditions of Gov. purchase card acceptance:** See #9.
- 18. Terms and conditions of rental, maint, and repair:** N/A
- 19. Terms and conditions of installation:** N/A
- 20. Terms and conditions of repair parts, etc:** N/A
- 20a. Terms and conditions for Any Other Services:** N/A
- 21. List of Service and Distribution Points:** N/A
- 22. List of Participating Dealers:** N/A
- 23. Preventive Maint:** N/A
- 24a. Special Attributes such as Environmental Attributes:** N/A
- 24b. Section 508 compliance:**
If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following website www.Section508.gov/.
- 25. Data Universal Number System (DUNS) number:** 62-329-2224
- 26. Notification regarding registration in Central Contractor Registration (CCR):**
PCI is registered in the System for Award Management (SAM), formerly Central Contractor Registration (CCR) database.